



Executive Board Meeting

Agenda

January 14, 2021

9:00 AM – 10:00 AM

VIA Zoom

<https://zoom.us/j/98052693967?pwd=TGNwMXJwNFR6SG5CbFUMHM1V3J1Zz09>

Mission Statement:

To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.

- | | |
|--|--|
| <input type="checkbox"/> Suzy Ward, President | <input type="checkbox"/> Charles Felix, Member at Large |
| <input type="checkbox"/> Lateena Ling, Secretary | <input type="checkbox"/> Janet Paine, Member at Large |
| <input type="checkbox"/> Becky Huber, Treasurer | <input type="checkbox"/> Geno Robledo, Member at Large |
| <input type="checkbox"/> Esam Abed, Member at Large | <input type="checkbox"/> Vacant, Member at Large |
| <input type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input type="checkbox"/> Machael Smith, Executive Director |

- I. Call meeting to order
- II. Consent Items:
 - A. Previous Meeting Minutes
 - B. Executive Director Report
- III. Financial Report
- IV. Alliance Business: Action/Discussion Items
 - A. Financial/Investment Policy Review
 - B. Stardust KTHA LLC Update
 - C. Mobile Outreach Van
 - D. Continued – Strategic Initiatives Deep Dive (time permitting)
- V. Adjourn



Executive Board Meeting Minutes

December 10, 2020
9:00 AM – 10:00 AM
VIA Zoom

<https://zoom.us/j/98052693967?pwd=TGNwMXJwNFR6SG5CbFUMHM1V3J1Zz09>

Mission Statement:

To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.

- | | |
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| <input checked="" type="checkbox"/> Esam Abed, Member at Large | <input type="checkbox"/> Vacant, Member at Large |
| <input type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input checked="" type="checkbox"/> Machael Smith, Executive Director |

I. Call meeting to order by President, Suzy Ward at 9:07 am

II. Consent Items:

- A. Previous Meeting Minutes
- B. Executive Director Report
- C. Board Resolution – ACH Permission
- D. All consent items were moved to approve in a motion by Becky Huber. The motion was seconded by Chaz Felix. All present on the zoom call, voted and the motion passes. There were not any No’s nor abstentions.

III. Financial Report

- A. Discussion
- B. All consent items were moved to approve in a motion by Esam Abed. The motion was seconded by Geno Robledo. All present on the zoom call, voted and the motion passes. There were not any No’s nor abstentions.

IV. Alliance Business: Action/Discussion Items

- A. Financial/Investment Discussion
 - a. We had a guest speaker – Ms. Judy
 - b. Recommended to review the investment policy based on the amount of time on deposit, such as CD’s or invest in the market that are FDIC insured. Designated beneficiary. Investment policy will be provided to Machael for us to review, along with our own research and revisit our next step in January/February meetings.
- B. Stardust Acquisition
 - a. Interim Purchase
 - i. Every dollar has to be spent by December 31, 2020.
 - ii. We don’t have the money as of yet, contracts are in the process of getting completed. Once the money is put in place along with the contract, monies will be able to be used and be able to begin work started with items such as ADA.

b. Stardust KTHA, LLC

- i. Jessica Berzac, Guest Speaker
- ii. This was created as it will protect the Alliance for liability.
- iii. Machael is okay with signing on behalf of the LLC.

1. Motion to approve: use existing KTHA funds to serve as a bridge to purchase the Stardust Hotel upon receipt of the Standard Agreement for Home Key funds which will immediately reimburse KTHA. Motion was brought forth by Becky Huber and seconded Chaz Felix on the zoom call agreed and the motion passes.

a. Yes – 6, Absent 2, NO – 0, Abstention - 0

2. Create an operating agreement for KTHA, LLC that will provide Machael Smith will act as the sole manager of the LLC, with the authority to execute any and all documents on behalf of the LLC. Motion was brought forth by Becky Huber and seconded by Chaz Felix – all present on the zoom call agreed and the motion passes.

a. Yes – 6, Absent 2, NO – 0, Abstention - 0

C. CoC Program Voucher Prioritization, No Place Like Home Kings County

- a. Revamp of mental services act. 24 vouchers in Kings county
- b. Vouchers would be funded over any other projects that are not performing.
- c. Discussion

D. Continued – Strategic Initiatives Deep Dive

- a. Moved to next meeting, as time permits.

V. **Adjourn** – meeting adjourned at 10:27 am

**Executive Director Report
January 2021**

General Activities

- Our CPA is still auditing our FY 19/20. We are still on track for the final report in late February.

Strategic Initiatives

FUNDING

- We are working on the grant application for the Homeless, Housing, and Prevention Program (HHAP), Round 2 funds. These funds are allocated to Room/Homekey projects.
- Salvation Army, Hanford has approximately \$160,000 in unspent ESG funds due to challenges locating rental units for their Rapid Rehousing component. They are partnering with the Alliance to develop a plan to spend the remaining funds by February 12th. Plans include five to seven additional motel vouchers for the Visalia Warming Center; 30-days' worth of meals for Tagus Gardens; and the purchase of mobile street outreach van for CES.

COVID-19

There were 216 clients enrolled in Project RoomKey in Kings (107) and Tulare (109) counties (see Appendix A) as of December 31st.

- Kings County has 133 people that are either >64 or have at least one medical vulnerability that are waiting for a PRK placement.
- Tulare County has 175 people that are either >64 or have at least one medical vulnerability that are waiting for a PRK placement.

On December 31st, Tulare County HHSA consolidated all of their COVID non-congregate shelter into two sites: Tagus Gardens and Sequoia Lodge.

COORDINATED ENTRY

For the period of 7/1/20 – 12/31/20, 71 people were referred for housing in the bi-county region. Of those, 5 people were housed (see Appendix B). The majority of referrals were for the Rapid Rehousing (59), followed by Permanent Supportive Housing (10), and Mainstream Voucher Program (2).

EMERGENCY HOUSING FOR VETERANS

The veteran emergency housing project assists unsheltered veterans with immediate shelter through motel vouchers. Since launching in July 2020, the project has provided 320 nights of shelter for 12 veteran households at an average cost of \$3,040 per household.

LANDLORD RELATIONS

The table below represents the number of Agencies, Landlords, and Units covered by the Landlord Mitigation Fund as of 12/31/20. Since its inception, the LMF has paid out \$3,041.85 in assistance.

| Region | Landlords | Agencies | Units |
|---------------|------------------|-----------------|--------------|
| Kings | 4 | 3 | 7 |
| Tulare | 2 | 2 | 1 |
| Total | 6 | 5 | 8 |

STRATEGIC PLANNING TECHNICAL ASSISTANCE/STRATEGIC SUPPORT

Homebase will be leading the Alliance board and key staff through a three-part strategic planning series. The sessions will be held via Zoom:

- Session 1: External System Mapping
- Session 2: Gaps
- Session 3: Implementation Plan

COMMUNITY ENGAGEMENT CAMPAIGN

There is no progress to report at this time as the December meeting was cancelled. The next Community Engagement Campaign meeting is Wednesday, January 13th.

YOUTH ADVISORY BOARD

The Youth Advisory Board (YAB) planning group is meeting bi-weekly. KTHA program manager, L. Fisher, is taking the lead on grants/funding. CSET is the lead agency. The first YAB focus group will meet in April and the official launch will take place in June.

POINT IN TIME COUNT

The Kings/Tulare region has received an Unsheltered PIT count exemption from HUD for the 2021 count. We will still conduct a sheltered count and update the housing inventory chart. We will use the CES Housing Priority List to determine how many people experienced homelessness throughout the year and do a year over year comparison that will be shared in a Point in Time Report.

PARTNER PROJECTS

- Mainstream Voucher Program (MVP):
 - Kings County: The Housing Authority committed 9 vouchers to the Northstar affordable housing project. We aren't sure if referrals will go through the Alliance or if the Housing Authority will want to have clients apply directly through them. We should know more in the next 30-60 days.
 - Tulare County: We are now able to begin referring clients for the 21 vouchers.
- Northstar Court: This affordable housing project is being developed by UPHoldings in partnership with Self-Help, Kings County, the Housing Authority, and the Alliance. The Alliance will project base (8) 1-bedroom and (5) 2-bedroom PSH vouchers and the Housing Authority will project base nine Mainstream Voucher Program (PBV) vouchers there. See Appendix C for project overview.
- Visalia Warming Center: The Visalia Warming Center is launching its voucher program this week. The project is designed to serve 23 households at the Lamp Liter Inn and will offer case management services.

KINGS/TULARE TASK FORCE UPDATES

- Kings: No updates. I was on vacation when the December meeting was held.
- Tulare: No updates. The taskforce did not hold a meeting in December.

LINC

While we aren't operating a site-based LINC at this time, there are still ongoing efforts within each community:

- Partnership with Burlington Coat Factory has finished and we've collected approximately 100 coats and jackets that the CES team will distribute in the Visalia area
- Porterville LINC Committee used funds to purchase coats, sleeping bags, and socks and distributed them at the Porterville Welcome Center
- Hanford LINC Committee is looking to purchase similar items to Porterville and distribute them using the street outreach teams
- Two sheds have been purchased (one for Tulare and one for Porterville) and will be delivered by the end of January

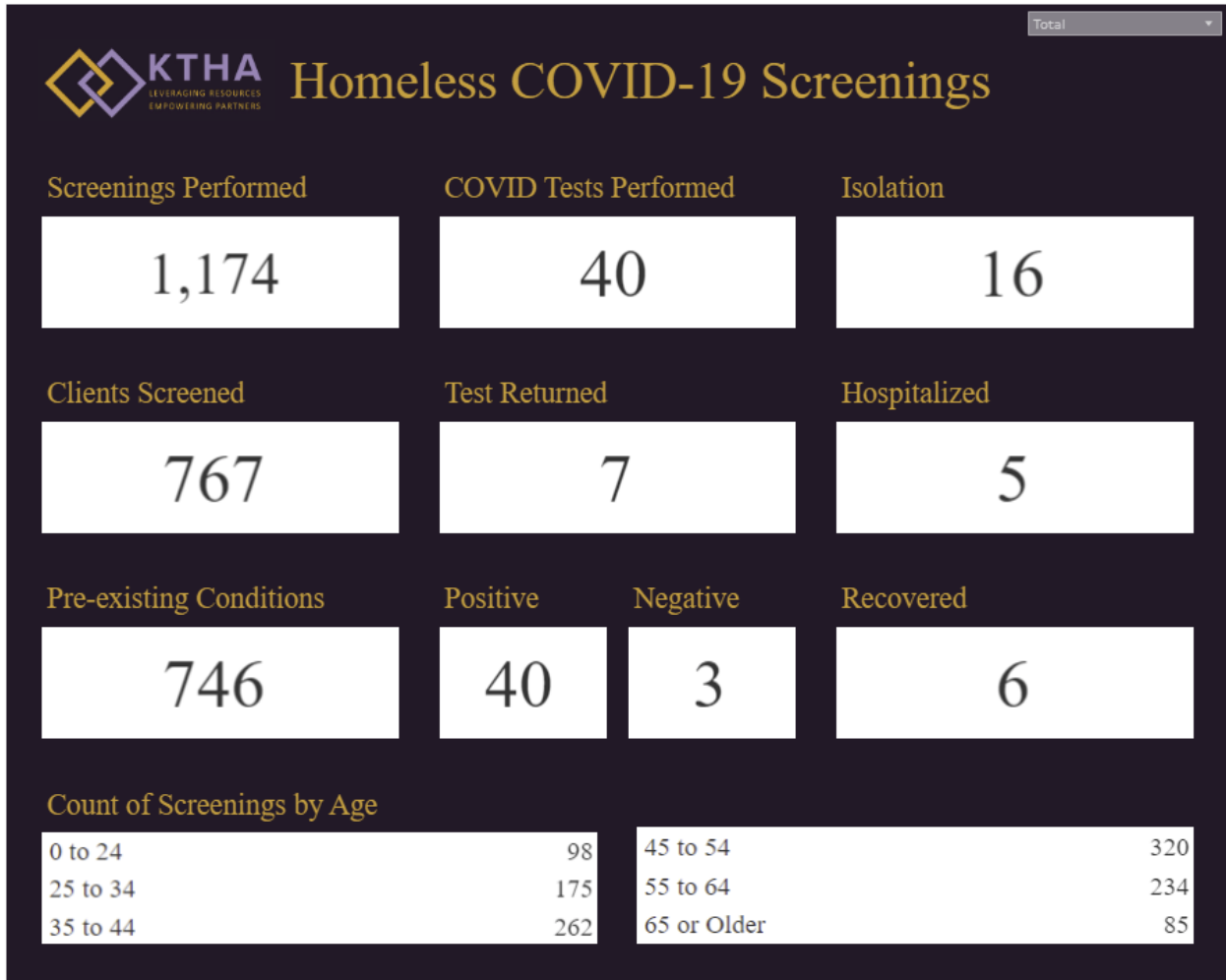
LEGISLATIVE UPDATES

No updates at this time.

MISCELLANEOUS CONTRACTS/AGREEMENTS

No updates at this time.

Appendix A – COVID Dashboards



Project Room Key



Total Enrolled Clients

162

Daily Change in Number Clients

0

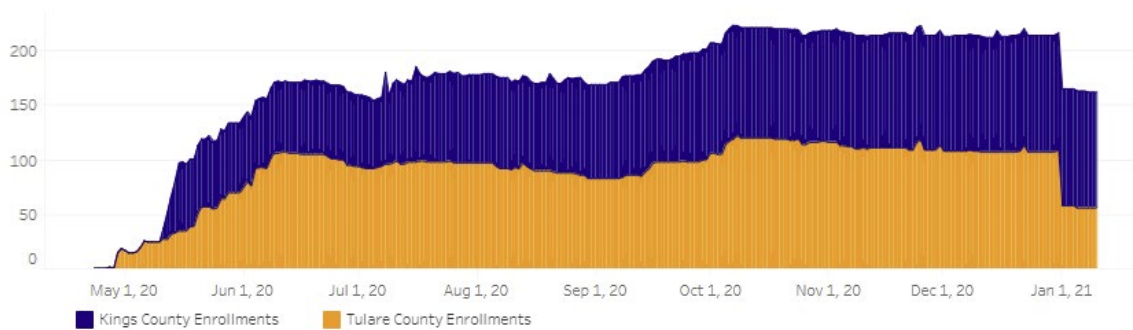
Total Number of Exits

215

Daily Exits

0

Number of Clients in Isolation



Tulare County Clients Enrolled

56

Tulare County Exits

122

Kings County Clients Enrolled

106

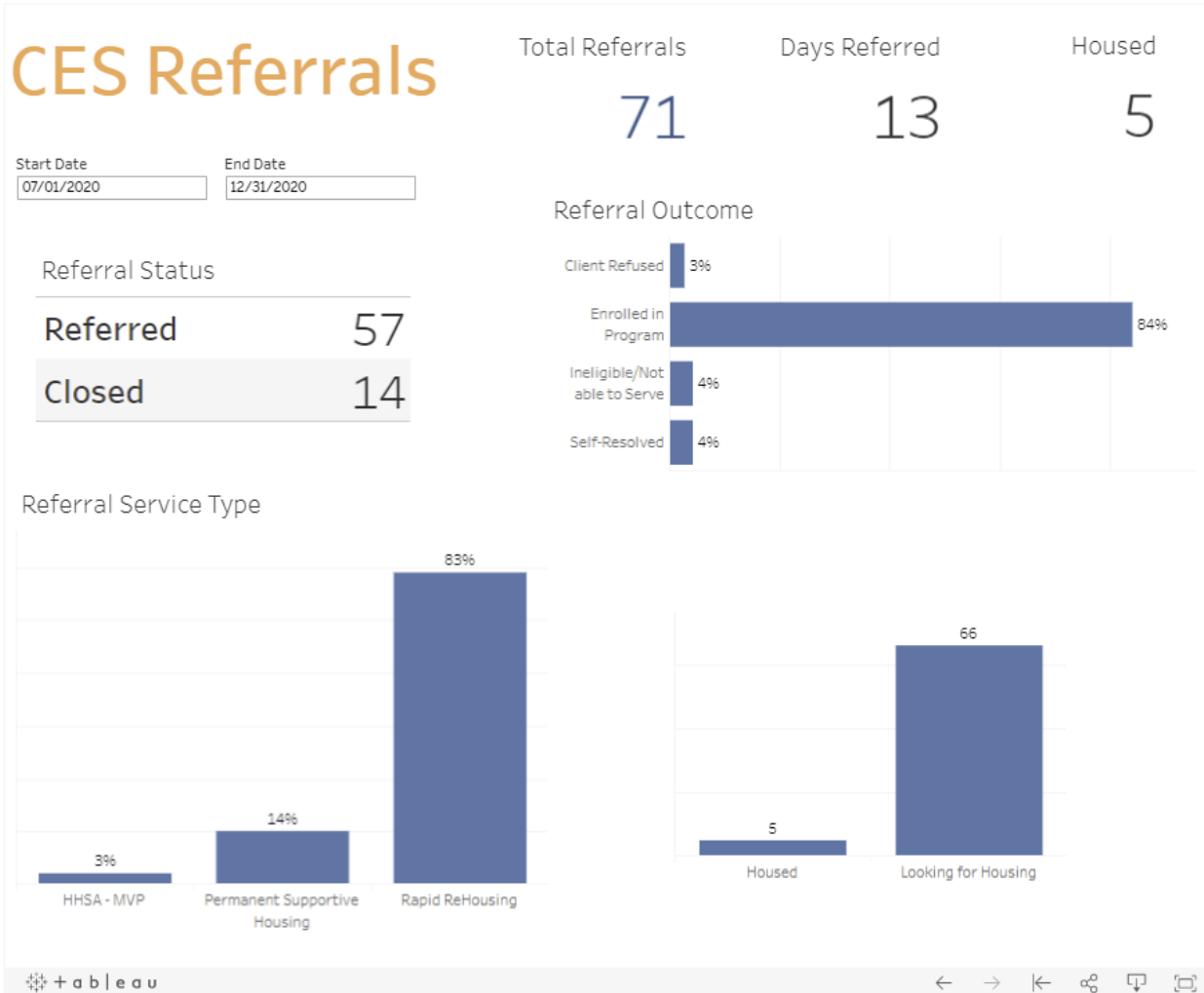
Kings County Exits

93

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Appendix B- CES Report



Appendix C – Northstar Court

NORTHSTAR COURTS

Project Details

Location: Hanford, CA

Unit Sizes: 72 units including 34 one-bed, 20 two-bed & 18 three-bed

Unit Targeting: 11 PSH 15% AMI, 11 PSH 30% AMI, 48 60% AMI, 2 manager units

Intended Funding Stack: 9% LIHTC, NPLH Comp, & Non-Comp, Whole Person Care, & PLHA

Partners: Self Help Enterprises, Kings County Behavioral Health

Architect: RL Davidson Architects

Status: Predevelopment, anticipated construction start Summer 2022

Total development cost: \$25.4 million

Project Narrative

The project is envisioned as a 72 unit development, to be located on a 2.76-acre lot at Northstar Dr. & 11th Ave. in Hanford, CA. Hanford has both a high demand for supportive housing for individuals experiencing homelessness as well as need for high quality affordable housing for families. Northstar Apartments seeks to integrate those two with a healthy balance at an amenities and opportunity rich infill site.

Based on scoring and demand analysis, we have designated 22 units as permanent supportive housing with Kings County Behavioral Health providing comprehensive on-site services. Those units will be subsidies with vouchers from Housing Authority of King County and Kings Tulare Homeless Alliance. The PSH units (mostly one-bedrooms), target a mix of chronically homeless and other at-risk households. The remaining (a mix of one-, two-, and three-bedrooms) will be designated affordable units for households earning up to 60% of the Area Median Income.

The site is a good location for a large family development. Reasons for that include other apartment housing adjacent including The Remington, a senior living facility. There are also significant amenities in proximity including a clinic, pharmacy and Hidden Valley Park.

UPholdings and Self-Help Enterprise propose partnering for this project, and will act as co-developers, owners, and property managers. The land opportunity was first identified by SHE and is not under contract for purchase. The site was previously proposed as a lower density senior focused development by Ashwood Construction however failed to receive 4% credits and the opportunity was abandoned by 2015.

The Project will additionally rely on local partners on all other aspects of development and operation of the project. This includes a strong partnership with King County Behavioral Health Kings Tulare Homeless Alliance and King Area Rural Transit. We have engaged R. L. Davison architects for the design of the development. Davidson is the architect on both UPholdings and SHE's previous partnerships for Finca Serena in Porterville and Butterfly Gardens in Clovis.

The project will be funded through 9% Low Income Housing Tax Credits, soft funding from the Department of Housing and Community Development through competitive and non-competitive No Place Like Home funds, Hanford PLHA funds, Kings County Whole Person Care pilot, as



well as private financing, and will rely on rental assistance agreements and other operating subsidies in order to house the lowest-income and most vulnerable families and individuals. Our goal is to begin construction by Summer of 2022, and open our doors a year later.



Financial Reports

November 2020

For Board of Directors Meeting

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Kings/Tulare Continuum of Care on Homelessness

12/27/20

Balance Sheet

Accrual Basis

As of November 30, 2020

| | Nov 30, 20 |
|--|---------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 10100 · Bank of the Sierra | 6,884.81 |
| 10200 · CVCB Checking 7931 | 132,909.08 |
| 10210 · CVCB Money Market LMF 7958 | 69,395.14 |
| 10220 · CVCB Money Market General 7966 | 4,008,279.76 |
| 10240 · PRK Petty Cash | 226.56 |
| Total Checking/Savings | 4,217,695.35 |
| Accounts Receivable | |
| 11000 · Accounts Receivable | 44,068.09 |
| 11400 · Grants Receivable | 48,491.09 |
| Total Accounts Receivable | 92,559.18 |
| Other Current Assets | |
| 12000 · Undeposited Funds | 180.00 |
| 13000 · Prepaid Expenses | 3,153.71 |
| 13900 · Deposits, Rent & Utilities | 280.00 |
| Total Other Current Assets | 3,613.71 |
| Total Current Assets | 4,313,868.24 |
| TOTAL ASSETS | 4,313,868.24 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| 20000 · Accounts Payable | 108,449.46 |
| 20100 · Grants Payable | 311,494.86 |
| Total Accounts Payable | 419,944.32 |
| Credit Cards | |
| 23000 · Visa Bank of the Sierra | 12,932.96 |
| Total Credit Cards | 12,932.96 |
| Other Current Liabilities | |
| 24000 · Payroll Liabilities | |
| 24000.D · Direct Deposit | 132.75 |
| 24000.H · Health Ins | 7,588.15 |
| 24000.W · Workers Comp | 525.35 |
| 24000 · Payroll Liabilities - Other | 845.24 |
| Total 24000 · Payroll Liabilities | 9,091.49 |
| 24300 · Deferred Revenue | 3,643,443.42 |
| Total Other Current Liabilities | 3,652,534.91 |
| Total Current Liabilities | 4,085,412.19 |
| Total Liabilities | 4,085,412.19 |

Kings/Tulare Continuum of Care on Homelessness

Balance Sheet

As of November 30, 2020

12/27/20

Accrual Basis

| | Nov 30, 20 |
|--|---------------------|
| Equity | |
| 30000 · Opening Balance Equity | |
| 30001 · Temporary Restricted Net Assets | |
| 30001.0 · LINC Temporary Restricted | |
| 30001.1 · LINC Hanford | 4,907.35 |
| 30001.2 · LINC Porterville | 5,387.00 |
| 30001.3 · LINC Tulare | 4,826.69 |
| 30001.4 · LINC Visalia | 5,778.11 |
| Total 30001.0 · LINC Temporary Restricted | 20,899.15 |
| Total 30001 · Temporary Restricted Net Assets | 20,899.15 |
| 30000 · Opening Balance Equity - Other | 4.82 |
| Total 30000 · Opening Balance Equity | 20,903.97 |
| 30005 · Net Assets | 4,720.00 |
| 32000 · Unrestricted Net Assets | 185,436.38 |
| Net Income | 17,395.70 |
| Total Equity | 228,456.05 |
| TOTAL LIABILITIES & EQUITY | 4,313,868.24 |

Kings/Tulare Continuum of Care on Homelessness

Check Run

As of November 30, 2020

12/27/20

Accrual Basis

| Type | Date | Num | Name | Memo | Amount | Balance |
|-----------------------------------|------------|-------|--------------------------------------|----------------------------|--------------------|-------------------|
| 10200 · CVCB Checking 7931 | | | | | | 366,659.94 |
| Deposit | 11/02/2020 | | | Deposit | 14,742.71 | 381,402.65 |
| Liability Check | 11/02/2020 | E-pay | Employment Development Departm... | 047-7257-0 QB Trackin... | -670.52 | 380,732.13 |
| Liability Check | 11/02/2020 | E-pay | United States Treasury | 27-0522489 QB Trackin... | -3,713.14 | 377,018.99 |
| Liability Check | 11/02/2020 | E-pay | Employment Development Departm... | 047-7257-0 QB Trackin... | -5.71 | 377,013.28 |
| Bill Pmt -Check | 11/03/2020 | E-Pay | Southern California Edison | 2-36-751-4411 | -51.55 | 376,961.73 |
| Liability Check | 11/03/2020 | 3265 | TransAmerica | | -670.88 | 376,290.85 |
| Bill Pmt -Check | 11/04/2020 | 3266 | Champions Recovery (Vendor) | | -1,176.00 | 375,114.85 |
| Bill Pmt -Check | 11/04/2020 | 3267 | Champions Recovery (Vendor) | | -283.50 | 374,831.35 |
| Bill Pmt -Check | 11/04/2020 | 3268 | Champions Recovery (Vendor) | | -309.75 | 374,521.60 |
| Bill Pmt -Check | 11/04/2020 | 3269 | Champions Recovery (Vendor) | | -535.50 | 373,986.10 |
| Bill Pmt -Check | 11/04/2020 | 3270 | Champions Recovery (Vendor) | | -737.10 | 373,249.00 |
| Bill Pmt -Check | 11/04/2020 | 3271 | Gitcho, Iris (exp) | | -316.41 | 372,932.59 |
| Bill Pmt -Check | 11/04/2020 | 3272 | Janitorial Building Images, Inc. | | -275.00 | 372,657.59 |
| Bill Pmt -Check | 11/04/2020 | 3273 | Mallory, Corrin (exp) | | -82.84 | 372,574.75 |
| Bill Pmt -Check | 11/04/2020 | 3274 | Nelson, Julia (exp) | | -165.00 | 372,409.75 |
| Bill Pmt -Check | 11/04/2020 | 3275 | White, A. Veronica - Vendor | | -130.57 | 372,279.18 |
| Bill Pmt -Check | 11/04/2020 | 3276 | Mental Health Syst-Tulare HOME | | -17,895.73 | 354,383.45 |
| Bill Pmt -Check | 11/04/2020 | 3277 | Mental Health Syst-Tulare HOME | | -14,667.88 | 339,715.57 |
| Bill Pmt -Check | 11/04/2020 | 3278 | Mental Health Syst-Tulare HOME | | -11,242.56 | 328,473.01 |
| Check | 11/04/2020 | 3279 | Petty Cash | | -200.00 | 328,273.01 |
| Bill Pmt -Check | 11/05/2020 | 3280 | Proteus, Inc. | | -1,478.00 | 326,795.01 |
| Deposit | 11/09/2020 | | | Deposit | 11,339.45 | 338,134.46 |
| Liability Check | 11/10/2020 | E-Pay | Anthem Blue Cross | Group Number: J40536 | -11,880.19 | 326,254.27 |
| Deposit | 11/12/2020 | | | Deposit | 58.93 | 326,313.20 |
| Liability Check | 11/15/2020 | | QuickBooks Payroll Service | Created by Payroll Serv... | -13,389.08 | 312,924.12 |
| Liability Check | 11/17/2020 | E-pay | Employment Development Departm... | 047-7257-0 QB Trackin... | -635.91 | 312,288.21 |
| Liability Check | 11/17/2020 | E-pay | United States Treasury | 27-0522489 QB Trackin... | -3,726.86 | 308,561.35 |
| Liability Check | 11/18/2020 | 3281 | State Compensation Insurance Fund | 9131997-15 | -372.75 | 308,188.60 |
| Bill Pmt -Check | 11/18/2020 | 3282 | Kings United Way - Vendor | | -3,564.10 | 304,624.50 |
| Bill Pmt -Check | 11/18/2020 | 3283 | Mental Health Syst-Kings ACT | | -13,785.26 | 290,839.24 |
| Bill Pmt -Check | 11/18/2020 | 3284 | Mental Health Syst-Kings ACT | | -20,575.23 | 270,264.01 |
| Bill Pmt -Check | 11/18/2020 | 3285 | Mental Health Syst-Kings ACT | | -16,200.65 | 254,063.36 |
| Bill Pmt -Check | 11/18/2020 | 3286 | Mental Health Syst-Tulare HOME | | -16,483.32 | 237,580.04 |
| Bill Pmt -Check | 11/18/2020 | 3287 | Mental Health Syst-Tulare HOME | | -13,385.24 | 224,194.80 |
| Bill Pmt -Check | 11/18/2020 | 3288 | United Way of Tulare County - Ven... | | -816.66 | 223,378.14 |
| Bill Pmt -Check | 11/18/2020 | 3291 | Mallory, Corrin (exp) | 11/1-11-15 Mileage Rei... | -98.59 | 223,279.55 |
| Bill Pmt -Check | 11/18/2020 | 3292 | Marchant, Denise - Vendor | Postage Reimbursement | -55.00 | 223,224.55 |
| Bill Pmt -Check | 11/18/2020 | 3293 | Relax Inn Motel | | -400.00 | 222,824.55 |
| Bill Pmt -Check | 11/18/2020 | 3294 | Smith, Machael (exp) | | -69.83 | 222,754.72 |
| Bill Pmt -Check | 11/18/2020 | 3295 | White, A. Veronica - Vendor | 11/1-11/15 Mileage Rei... | -64.79 | 222,689.93 |
| Bill Pmt -Check | 11/18/2020 | 3296 | Gitcho, Iris (exp) | 11/1-11/15 Mileage Rei... | -111.05 | 222,578.88 |
| Bill Pmt -Check | 11/18/2020 | 3297 | Henson, Robert (exp) | | -336.28 | 222,242.60 |
| Bill Pmt -Check | 11/18/2020 | 3298 | Nelson, Julia (exp) | 11/1-11/15 Mileage Rei... | -52.60 | 222,190.00 |
| Bill Pmt -Check | 11/18/2020 | 3289 | Mental Health Syst-Kings ACT | | -3,565.85 | 218,624.15 |
| Bill Pmt -Check | 11/18/2020 | 3290 | Turning Point | | -58,581.09 | 160,043.06 |
| Deposit | 11/19/2020 | | | Deposit | 2,856.20 | 162,899.26 |
| Check | 11/24/2020 | E-pay | Bank of the Sierra Visa | 4798510052452683 | -11,416.55 | 151,482.71 |
| Deposit | 11/25/2020 | | | Deposit | 179.94 | 151,662.65 |
| Bill Pmt -Check | 11/30/2020 | 3299 | Proteus, Inc. | | -1,478.00 | 150,184.65 |
| Liability Check | 11/30/2020 | | QuickBooks Payroll Service | Created by Payroll Serv... | -12,634.79 | 137,549.86 |
| Liability Check | 11/30/2020 | E-pay | Employment Development Departm... | 047-7257-0 QB Trackin... | -619.65 | 136,930.21 |
| Liability Check | 11/30/2020 | E-pay | United States Treasury | 27-0522489 QB Trackin... | -3,575.32 | 133,354.89 |
| Liability Check | 11/30/2020 | 3300 | TransAmerica | | -551.76 | 132,803.13 |
| Check | 11/30/2020 | | | Service Charge | -0.45 | 132,802.68 |
| Deposit | 11/30/2020 | | | Interest | 6.40 | 132,809.08 |
| Deposit | 11/30/2020 | | | Deposit | 100.00 | 132,909.08 |
| Total 10200 · CVCB Checking 7931 | | | | | -233,750.86 | 132,909.08 |
| TOTAL | | | | | -233,750.86 | 132,909.08 |

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**Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_CDBG Accounts
July through November 2020**

| | CH Hanford (CDBG Grants) | CP Porterville (CDBG Grants) | CT Tulare (CDBG Grants) | CV Visalia (CDBG Grants) | Total CDBG Grants | TOTAL |
|--|-----------------------------|---------------------------------|----------------------------|-----------------------------|-------------------|------------------|
| Ordinary Income/Expense | | | | | | |
| Income | | | | | | |
| 44500 · Grant Income | | | | | | |
| 44530 · Local & Government Grants | | | | | | |
| 44531 · Hanford CDBG Grant | 2,362.57 | 0.00 | 0.00 | 0.00 | 2,362.57 | 2,362.57 |
| 44532 · Porterville CDBG Grant | 0.00 | 1,951.01 | 0.00 | 0.00 | 1,951.01 | 1,951.01 |
| 44533 · Tulare CDBG Grant | 0.00 | 0.00 | 1,858.90 | 0.00 | 1,858.90 | 1,858.90 |
| 44534 · Visalia CDBG Grant | 0.00 | 0.00 | 0.00 | 4,945.11 | 4,945.11 | 4,945.11 |
| Total 44530 · Local & Government Grants | 2,362.57 | 1,951.01 | 1,858.90 | 4,945.11 | 11,117.59 | 11,117.59 |
| Total 44500 · Grant Income | 2,362.57 | 1,951.01 | 1,858.90 | 4,945.11 | 11,117.59 | 11,117.59 |
| Total Income | 2,362.57 | 1,951.01 | 1,858.90 | 4,945.11 | 11,117.59 | 11,117.59 |
| Gross Profit | 2,362.57 | 1,951.01 | 1,858.90 | 4,945.11 | 11,117.59 | 11,117.59 |
| Expense | | | | | | |
| 60900 · Business Expenses | | | | | | |
| 60920 · Business Registration/License | 1.32 | 1.09 | 1.04 | 2.77 | 6.22 | 6.22 |
| 60960 · Business Taxes (Unsecured) | 4.63 | 3.82 | 3.64 | 9.68 | 21.77 | 21.77 |
| Total 60900 · Business Expenses | 5.95 | 4.91 | 4.68 | 12.45 | 27.99 | 27.99 |
| 62100 · Contract Services | | | | | | |
| 62110 · Accounting Fees | 334.35 | 276.06 | 263.07 | 699.82 | 1,573.30 | 1,573.30 |
| Total 62100 · Contract Services | 334.35 | 276.06 | 263.07 | 699.82 | 1,573.30 | 1,573.30 |
| 65000 · Operations | | | | | | |
| 65010 · Books, Subscriptions, Reference | 1.40 | 1.16 | 1.10 | 2.92 | 6.58 | 6.58 |
| 65020 · Postage, Mailing Service | 2.86 | 2.37 | 2.25 | 5.98 | 13.46 | 13.46 |
| 65030 · Printing and Copying | 0.74 | 0.61 | 0.58 | 1.54 | 3.47 | 3.47 |
| 65040 · Supplies | 9.46 | 7.81 | 7.45 | 19.80 | 44.52 | 44.52 |
| 65041 · Software | 18.14 | 14.99 | 14.28 | 37.98 | 85.39 | 85.39 |
| 65052 · Telecommunications | 17.41 | 14.36 | 13.68 | 36.41 | 81.86 | 81.86 |
| 65070 · Hosting Fees | 4.45 | 3.67 | 3.50 | 9.31 | 20.93 | 20.93 |
| 65090 · Rent | 73.91 | 61.03 | 58.14 | 154.71 | 347.79 | 347.79 |
| 65091 · Utilities | 4.02 | 3.33 | 3.16 | 8.41 | 18.92 | 18.92 |
| 65093 · Repairs / Maintenance | 17.38 | 14.36 | 13.67 | 36.37 | 81.78 | 81.78 |
| Total 65000 · Operations | 149.77 | 123.69 | 117.81 | 313.43 | 704.70 | 704.70 |
| 65100 · Other Types of Expenses | | | | | | |
| 65120 · Insurance - Liability, D and O | 15.40 | 12.73 | 12.13 | 32.26 | 72.52 | 72.52 |
| 65150 · Prof. Memberships and Dues | 2.70 | 2.23 | 2.13 | 5.65 | 12.71 | 12.71 |
| 65170 · Training/Staff Development | 1.02 | 0.84 | 0.80 | 2.13 | 4.79 | 4.79 |
| 65190 · Payroll Service | 1.49 | 1.23 | 1.18 | 3.12 | 7.02 | 7.02 |
| Total 65100 · Other Types of Expenses | 20.61 | 17.03 | 16.24 | 43.16 | 97.04 | 97.04 |
| 65200 · Program Expenses | | | | | | |
| 65210 · Equipment/Rentals | 4.45 | 3.67 | 3.50 | 9.31 | 20.93 | 20.93 |
| 65240 · Security | 0.69 | 0.57 | 0.55 | 1.45 | 3.26 | 3.26 |
| Total 65200 · Program Expenses | 5.14 | 4.24 | 4.05 | 10.76 | 24.19 | 24.19 |
| 66000 · Wages, Taxes, Payroll Expenses | 1,840.33 | 1,519.77 | 1,448.00 | 3,852.06 | 8,660.16 | 8,660.16 |
| 68300 · Travel and Meetings | | | | | | |
| 68320 · Travel | 6.42 | 5.31 | 5.05 | 13.43 | 30.21 | 30.21 |
| Total 68300 · Travel and Meetings | 6.42 | 5.31 | 5.05 | 13.43 | 30.21 | 30.21 |
| Total Expense | 2,362.57 | 1,951.01 | 1,858.90 | 4,945.11 | 11,117.59 | 11,117.59 |
| Net Ordinary Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

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Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_CES & TCHHSA
 July through November 2020

| | c1Admin (CES 1) | c1General (CES 1) | c1TCHHSA (CES 1) | Total CES 1 | TOTAL |
|---|--------------------|----------------------|---------------------|-------------|-----------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| 44500 · Grant Income | | | | | |
| 44520 · Federal Grants | | | | | |
| 44521 · HUD Grants | 5,959.92 | 73,226.68 | 0.00 | 79,186.60 | 79,186.60 |
| Total 44520 · Federal Grants | 5,959.92 | 73,226.68 | 0.00 | 79,186.60 | 79,186.60 |
| Total 44500 · Grant Income | 5,959.92 | 73,226.68 | 0.00 | 79,186.60 | 79,186.60 |
| 47200 · Program Income | | | | | |
| 47240 · Program Service Fees | 0.00 | 0.00 | 4,561.52 | 4,561.52 | 4,561.52 |
| Total 47200 · Program Income | 0.00 | 0.00 | 4,561.52 | 4,561.52 | 4,561.52 |
| Total Income | 5,959.92 | 73,226.68 | 4,561.52 | 83,748.12 | 83,748.12 |
| Gross Profit | 5,959.92 | 73,226.68 | 4,561.52 | 83,748.12 | 83,748.12 |
| Expense | | | | | |
| 60900 · Business Expenses | | | | | |
| 60920 · Business Registration/License | 0.00 | 20.15 | 5.04 | 25.19 | 25.19 |
| 60960 · Business Taxes (Unsecured) | 0.00 | 70.51 | 17.63 | 88.14 | 88.14 |
| Total 60900 · Business Expenses | 0.00 | 90.66 | 22.67 | 113.33 | 113.33 |
| 62100 · Contract Services | | | | | |
| 62110 · Accounting Fees | 1,624.03 | 3,742.48 | 1,341.63 | 6,708.14 | 6,708.14 |
| Total 62100 · Contract Services | 1,624.03 | 3,742.48 | 1,341.63 | 6,708.14 | 6,708.14 |
| 65000 · Operations | | | | | |
| 65010 · Books, Subscriptions, Reference | 40.43 | 0.00 | 10.12 | 50.55 | 50.55 |
| 65020 · Postage, Mailing Service | 55.75 | 5.92 | 15.42 | 77.09 | 77.09 |
| 65030 · Printing and Copying | 12.55 | 0.00 | 3.14 | 15.69 | 15.69 |
| 65040 · Supplies | 262.60 | 772.11 | 54.16 | 1,088.87 | 1,088.87 |
| 65041 · Software | -37.46 | 574.15 | 80.81 | 617.50 | 617.50 |
| 65052 · Telecommunications | 303.29 | 593.76 | 332.66 | 1,229.71 | 1,229.71 |
| 65060 · Equipment | 0.00 | 1,018.86 | 0.00 | 1,018.86 | 1,018.86 |
| 65070 · Hosting Fees | 11.87 | 58.04 | 17.48 | 87.39 | 87.39 |
| 65090 · Rent | 1,242.49 | 326.72 | 392.31 | 1,961.52 | 1,961.52 |
| 65091 · Utilities | 65.20 | 18.22 | 20.85 | 104.27 | 104.27 |
| 65093 · Repairs / Maintenance | 268.64 | 90.94 | 89.91 | 449.49 | 449.49 |
| Total 65000 · Operations | 2,225.36 | 3,458.72 | 1,016.86 | 6,700.94 | 6,700.94 |
| 65100 · Other Types of Expenses | | | | | |
| 65120 · Insurance - Liability, D and O | 256.47 | 70.04 | 81.62 | 408.13 | 408.13 |
| 65150 · Prof. Memberships and Dues | 47.61 | 13.14 | 15.20 | 75.95 | 75.95 |
| 65170 · Training/Staff Development | 21.20 | 41.16 | 5.30 | 67.66 | 67.66 |
| 65190 · Payroll Service | 12.93 | 13.30 | 6.55 | 32.78 | 32.78 |
| Total 65100 · Other Types of Expenses | 338.21 | 137.64 | 108.67 | 584.52 | 584.52 |
| 65200 · Program Expenses | | | | | |
| 65210 · Equipment/Rentals | 137.01 | 0.00 | 34.25 | 171.26 | 171.26 |
| 65220 · Client Consumables | | | | | |
| 65220.5 · Stipend | 0.00 | 150.00 | 0.00 | 150.00 | 150.00 |
| Total 65220 · Client Consumables | 0.00 | 150.00 | 0.00 | 150.00 | 150.00 |
| 65230 · Program Services | | | | | |
| 65232 · Housing/Counseling Services | | | | | |
| 65232.3 · Application Fee | 0.00 | -30.00 | 0.00 | -30.00 | -30.00 |
| 65232.6 · Bank/Service/Convenience fees | 0.00 | -1.25 | 0.00 | -1.25 | -1.25 |
| Total 65232 · Housing/Counseling Services | 0.00 | -31.25 | 0.00 | -31.25 | -31.25 |
| 65233 · Outreach Services | 0.00 | 221.51 | 0.00 | 221.51 | 221.51 |
| Total 65230 · Program Services | 0.00 | 190.26 | 0.00 | 190.26 | 190.26 |
| 65240 · Security | 94.44 | -16.00 | 19.61 | 98.05 | 98.05 |
| Total 65200 · Program Expenses | 231.45 | 324.26 | 53.86 | 609.57 | 609.57 |
| 66000 · Wages, Taxes, Payroll Expenses | | | | | |
| 66001 · Payroll Expense | | | | | |
| 66001.A · Wages & Earnings | 0.00 | 46,610.38 | 0.00 | 46,610.38 | 46,610.38 |
| 66001 · Payroll Expense - Other | 0.00 | 792.50 | 0.00 | 792.50 | 792.50 |

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_CES & TCHHSA
 July through November 2020

| | c1Admin (CES 1) | c1General (CES 1) | c1TCHHSA (CES 1) | Total CES 1 | TOTAL |
|---|--------------------|----------------------|---------------------|-------------|-----------|
| Total 66001 · Payroll Expense | 0.00 | 47,402.88 | 0.00 | 47,402.88 | 47,402.88 |
| 66002 · Benefits and Taxes | | | | | |
| 66003 · Payroll Benefits | | | | | |
| 66003.D · Direct Deposit | 0.00 | 40.12 | 0.00 | 40.12 | 40.12 |
| 66003.H · Health Insurance | 0.00 | 13,255.82 | 0.00 | 13,255.82 | 13,255.82 |
| 66003.S · Simple IRA | 0.00 | 490.54 | 0.00 | 490.54 | 490.54 |
| Total 66003 · Payroll Benefits | 0.00 | 13,786.48 | 0.00 | 13,786.48 | 13,786.48 |
| 66004 · Payroll Taxes | | | | | |
| 66004.T · Payroll Tax Expense | 0.00 | 3,523.19 | 0.00 | 3,523.19 | 3,523.19 |
| 66004.W · Workers Comp Insurance | 0.00 | 378.50 | 8.17 | 386.67 | 386.67 |
| Total 66004 · Payroll Taxes | 0.00 | 3,901.69 | 8.17 | 3,909.86 | 3,909.86 |
| Total 66002 · Benefits and Taxes | 0.00 | 17,688.17 | 8.17 | 17,696.34 | 17,696.34 |
| 66000 · Wages, Taxes, Payroll Expenses - Other | 0.00 | -1,977.32 | 1,977.32 | 0.00 | 0.00 |
| Total 66000 · Wages, Taxes, Payroll Expenses | 0.00 | 63,113.73 | 1,985.49 | 65,099.22 | 65,099.22 |
| 68300 · Travel and Meetings | | | | | |
| 68320 · Travel | 115.77 | 2,359.19 | 32.34 | 2,507.30 | 2,507.30 |
| Total 68300 · Travel and Meetings | 115.77 | 2,359.19 | 32.34 | 2,507.30 | 2,507.30 |
| Total Expense | 4,534.82 | 73,226.68 | 4,561.52 | 82,323.02 | 82,323.02 |
| Net Ordinary Income | 1,425.10 | 0.00 | 0.00 | 1,425.10 | 1,425.10 |
| Net Income | 1,425.10 | 0.00 | 0.00 | 1,425.10 | 1,425.10 |

Admin has been over accounted for.
 This will correct has we have more
 Admin expenses.

Kings/Tulare Continuum of Care on Homelessness Board P&L CESH 2018 July through November 2020

| | 18Admin (CESH18) | 18ER Housing I... (CESH18) | 18Flexible Hous... (CESH18) | 18Rent Asst/Ho... (CESH18) | 18Syst Support ... (CESH18) | Total CESH18 | TOTAL |
|--|---------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------|-------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 44500 · Grant Income | | | | | | | |
| 44540 · State Grants | | | | | | | |
| 44542 · CESH Grant | 12,156.67 | 37,313.57 | 961.00 | 70,655.86 | 13,321.17 | 134,408.27 | 134,408.27 |
| Total 44540 · State Grants | <u>12,156.67</u> | <u>37,313.57</u> | <u>961.00</u> | <u>70,655.86</u> | <u>13,321.17</u> | <u>134,408.27</u> | <u>134,408.27</u> |
| Total 44500 · Grant Income | <u>12,156.67</u> | <u>37,313.57</u> | <u>961.00</u> | <u>70,655.86</u> | <u>13,321.17</u> | <u>134,408.27</u> | <u>134,408.27</u> |
| Total Income | <u>12,156.67</u> | <u>37,313.57</u> | <u>961.00</u> | <u>70,655.86</u> | <u>13,321.17</u> | <u>134,408.27</u> | <u>134,408.27</u> |
| Gross Profit | <u>12,156.67</u> | <u>37,313.57</u> | <u>961.00</u> | <u>70,655.86</u> | <u>13,321.17</u> | <u>134,408.27</u> | <u>134,408.27</u> |
| Expense | | | | | | | |
| 60900 · Business Expenses | | | | | | | |
| 60920 · Business Registration/License | 9.18 | 0.00 | 0.00 | 0.00 | 0.00 | 9.18 | 9.18 |
| 60960 · Business Taxes (Unsecured) | 32.11 | 0.00 | 0.00 | 0.00 | 0.00 | 32.11 | 32.11 |
| Total 60900 · Business Expenses | <u>41.29</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>41.29</u> | <u>41.29</u> |
| 62100 · Contract Services | | | | | | | |
| 62110 · Accounting Fees | 1,953.92 | 0.00 | 0.00 | 1,936.60 | 0.00 | 3,890.52 | 3,890.52 |
| Total 62100 · Contract Services | <u>1,953.92</u> | <u>0.00</u> | <u>0.00</u> | <u>1,936.60</u> | <u>0.00</u> | <u>3,890.52</u> | <u>3,890.52</u> |
| 65000 · Operations | | | | | | | |
| 65010 · Books, Subscriptions, Reference | 3.39 | 0.00 | 0.00 | 37.89 | 0.00 | 41.28 | 41.28 |
| 65020 · Postage, Mailing Service | 32.08 | 0.00 | 0.00 | 32.46 | 0.00 | 64.54 | 64.54 |
| 65030 · Printing and Copying | 19.65 | 0.00 | 0.00 | 32.43 | 0.00 | 52.08 | 52.08 |
| 65040 · Supplies | 140.18 | 0.00 | 0.00 | 354.86 | 0.00 | 495.04 | 495.04 |
| 65041 · Software | 175.34 | 0.00 | 0.00 | -10.55 | 0.00 | 164.79 | 164.79 |
| 65052 · Telecommunications | 62.63 | 0.00 | 0.00 | 468.56 | 0.00 | 531.19 | 531.19 |
| 65070 · Hosting Fees | 28.13 | 0.00 | 0.00 | 13.65 | 0.00 | 41.78 | 41.78 |
| 65090 · Rent | 280.47 | 0.00 | 0.00 | 1,256.54 | 0.00 | 1,537.01 | 1,537.01 |
| 65091 · Utilities | 14.73 | 0.00 | 0.00 | 64.14 | 0.00 | 78.87 | 78.87 |
| 65093 · Repairs / Maintenance | 70.16 | 0.00 | 0.00 | 274.10 | 0.00 | 344.26 | 344.26 |
| Total 65000 · Operations | <u>826.76</u> | <u>0.00</u> | <u>0.00</u> | <u>2,524.08</u> | <u>0.00</u> | <u>3,350.84</u> | <u>3,350.84</u> |
| 65100 · Other Types of Expenses | | | | | | | |
| 65110 · Advertising Expenses | 0.00 | 0.00 | 0.00 | 150.00 | 0.00 | 150.00 | 150.00 |
| 65120 · Insurance - Liability, D and O | 59.13 | 0.00 | 0.00 | 259.57 | 0.00 | 318.70 | 318.70 |
| 65150 · Prof. Memberships and Dues | 11.15 | 0.00 | 0.00 | 49.20 | 0.00 | 60.35 | 60.35 |
| 65170 · Training/Staff Development | 1.71 | 0.00 | 0.00 | 174.55 | 0.00 | 176.26 | 176.26 |
| 65190 · Payroll Service | 5.05 | 0.00 | 0.00 | 13.72 | 0.00 | 18.77 | 18.77 |
| Total 65100 · Other Types of Expenses | <u>77.04</u> | <u>0.00</u> | <u>0.00</u> | <u>647.04</u> | <u>0.00</u> | <u>724.08</u> | <u>724.08</u> |
| 65200 · Program Expenses | | | | | | | |
| 65205 · Program Supplies | 0.00 | 0.00 | 0.00 | 133.14 | 0.00 | 133.14 | 133.14 |
| 65210 · Equipment/Rentals | 11.23 | 0.00 | 0.00 | 125.34 | 0.00 | 136.57 | 136.57 |
| 65230 · Program Services | | | | | | | |
| 65232 · Housing/Counseling Services | | | | | | | |
| 65232.1 · Security Deposit | 0.00 | 0.00 | 961.00 | 0.00 | 0.00 | 961.00 | 961.00 |

Kings/Tulare Continuum of Care on Homelessness
Board P&L CESH 2018
 July through November 2020

| | 18Admin (CESH18) | 18ER Housing I... (CESH18) | 18Flexible Hous... (CESH18) | 18Rent Asst/Ho... (CESH18) | 18Syst Support ... (CESH18) | Total CESH18 | TOTAL |
|--|---------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|--------------|-------------|
| Total 65232 · Housing/Counseling Services | 0.00 | 0.00 | 961.00 | 0.00 | 0.00 | 961.00 | 961.00 |
| 65230 · Program Services - Other | 0.00 | 37,313.57 | 0.00 | 31,370.80 | 13,321.17 | 82,005.54 | 82,005.54 |
| Total 65230 · Program Services | 0.00 | 37,313.57 | 961.00 | 31,370.80 | 13,321.17 | 82,966.54 | 82,966.54 |
| 65240 · Security | 87.16 | 0.00 | 0.00 | 13.04 | 0.00 | 100.20 | 100.20 |
| Total 65200 · Program Expenses | 98.39 | 37,313.57 | 961.00 | 31,642.32 | 13,321.17 | 83,336.45 | 83,336.45 |
| 66000 · Wages, Taxes, Payroll Expenses | | | | | | | |
| 66001 · Payroll Expense | | | | | | | |
| 66001.A · Wages & Earnings | 8,249.47 | 0.00 | 0.00 | 26,500.81 | 0.00 | 34,750.28 | 34,750.28 |
| Total 66001 · Payroll Expense | 8,249.47 | 0.00 | 0.00 | 26,500.81 | 0.00 | 34,750.28 | 34,750.28 |
| 66002 · Benefits and Taxes | | | | | | | |
| 66003 · Payroll Benefits | | | | | | | |
| 66003.D · Direct Deposit | 5.23 | 0.00 | 0.00 | 29.22 | 0.00 | 34.45 | 34.45 |
| 66003.H · Health Insurance | 0.00 | 0.00 | 0.00 | 3,696.32 | 0.00 | 3,696.32 | 3,696.32 |
| 66003.S · Simple IRA | 148.20 | 0.00 | 0.00 | 0.00 | 0.00 | 148.20 | 148.20 |
| Total 66003 · Payroll Benefits | 153.43 | 0.00 | 0.00 | 3,725.54 | 0.00 | 3,878.97 | 3,878.97 |
| 66004 · Payroll Taxes | | | | | | | |
| 66004.T · Payroll Tax Expense | 656.62 | 0.00 | 0.00 | 2,207.42 | 0.00 | 2,864.04 | 2,864.04 |
| 66004.W · Workers Comp Insurance | 62.28 | 0.00 | 0.00 | 222.44 | 0.00 | 284.72 | 284.72 |
| Total 66004 · Payroll Taxes | 718.90 | 0.00 | 0.00 | 2,429.86 | 0.00 | 3,148.76 | 3,148.76 |
| Total 66002 · Benefits and Taxes | 872.33 | 0.00 | 0.00 | 6,155.40 | 0.00 | 7,027.73 | 7,027.73 |
| Total 66000 · Wages, Taxes, Payroll Expenses | 9,121.80 | 0.00 | 0.00 | 32,656.21 | 0.00 | 41,778.01 | 41,778.01 |
| 68300 · Travel and Meetings | | | | | | | |
| 68320 · Travel | 37.47 | 0.00 | 0.00 | 1,249.61 | 0.00 | 1,287.08 | 1,287.08 |
| Total 68300 · Travel and Meetings | 37.47 | 0.00 | 0.00 | 1,249.61 | 0.00 | 1,287.08 | 1,287.08 |
| Total Expense | 12,156.67 | 37,313.57 | 961.00 | 70,655.86 | 13,321.17 | 134,408.27 | 134,408.27 |
| Net Ordinary Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Kings/Tulare Continuum of Care on Homelessness

12/27/20

Board P&L CESH 2019

Accrual Basis

July through November 2020

| | 19Admin (CESH19) | 19Rental Asst (CESH19) | Total CESH19 | TOTAL |
|---|---------------------|---------------------------|--------------|-----------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 44500 · Grant Income | | | | |
| 44530 · Local & Government Grants | 9,090.82 | 1,061.46 | 10,152.28 | 10,152.28 |
| Total 44500 · Grant Income | 9,090.82 | 1,061.46 | 10,152.28 | 10,152.28 |
| Total Income | 9,090.82 | 1,061.46 | 10,152.28 | 10,152.28 |
| Gross Profit | 9,090.82 | 1,061.46 | 10,152.28 | 10,152.28 |
| Expense | | | | |
| 60900 · Business Expenses | | | | |
| 60920 · Business Registration/License | 8.49 | 0.00 | 8.49 | 8.49 |
| 60960 · Business Taxes (Unsecured) | 29.72 | 0.00 | 29.72 | 29.72 |
| Total 60900 · Business Expenses | 38.21 | 0.00 | 38.21 | 38.21 |
| 62100 · Contract Services | | | | |
| 62110 · Accounting Fees | 1,724.98 | 0.00 | 1,724.98 | 1,724.98 |
| Total 62100 · Contract Services | 1,724.98 | 0.00 | 1,724.98 | 1,724.98 |
| 65000 · Operations | | | | |
| 65010 · Books, Subscriptions, Reference | 4.05 | 0.00 | 4.05 | 4.05 |
| 65020 · Postage, Mailing Service | 7.11 | 0.00 | 7.11 | 7.11 |
| 65030 · Printing and Copying | 1.17 | 0.00 | 1.17 | 1.17 |
| 65040 · Supplies | 26.93 | 0.00 | 26.93 | 26.93 |
| 65041 · Software | 152.79 | 0.00 | 152.79 | 152.79 |
| 65052 · Telecommunications | 55.88 | 0.00 | 55.88 | 55.88 |
| 65070 · Hosting Fees | 25.54 | 0.00 | 25.54 | 25.54 |
| 65090 · Rent | 247.68 | 0.00 | 247.68 | 247.68 |
| 65091 · Utilities | 13.90 | 0.00 | 13.90 | 13.90 |
| 65093 · Repairs / Maintenance | 64.58 | 0.00 | 64.58 | 64.58 |
| Total 65000 · Operations | 599.63 | 0.00 | 599.63 | 599.63 |
| 65100 · Other Types of Expenses | | | | |
| 65120 · Insurance - Liability, D and O | 52.22 | 0.00 | 52.22 | 52.22 |
| 65150 · Prof. Memberships and Dues | 10.42 | 0.00 | 10.42 | 10.42 |
| 65170 · Training/Staff Development | 1.85 | 0.00 | 1.85 | 1.85 |
| 65190 · Payroll Service | 4.55 | 2.18 | 6.73 | 6.73 |
| Total 65100 · Other Types of Expenses | 69.04 | 2.18 | 71.22 | 71.22 |
| 65200 · Program Expenses | | | | |
| 65210 · Equipment/Rentals | 9.64 | 0.00 | 9.64 | 9.64 |
| 65240 · Security | 1.26 | 0.00 | 1.26 | 1.26 |
| Total 65200 · Program Expenses | 10.90 | 0.00 | 10.90 | 10.90 |
| 66000 · Wages, Taxes, Payroll Expenses | | | | |
| 66001 · Payroll Expense | | | | |
| 66001.A · Wages & Earnings | 5,992.56 | 975.95 | 6,968.51 | 6,968.51 |
| Total 66001 · Payroll Expense | 5,992.56 | 975.95 | 6,968.51 | 6,968.51 |
| 66002 · Benefits and Taxes | | | | |
| 66003 · Payroll Benefits | | | | |
| 66003.D · Direct Deposit | 3.84 | 0.47 | 4.31 | 4.31 |
| 66003.S · Simple IRA | 94.23 | 0.00 | 94.23 | 94.23 |
| Total 66003 · Payroll Benefits | 98.07 | 0.47 | 98.54 | 98.54 |
| 66004 · Payroll Taxes | | | | |
| 66004.T · Payroll Tax Expense | 483.92 | 74.66 | 558.58 | 558.58 |
| 66004.W · Workers Comp Insurance | 43.02 | 8.20 | 51.22 | 51.22 |
| Total 66004 · Payroll Taxes | 526.94 | 82.86 | 609.80 | 609.80 |

Kings/Tulare Continuum of Care on Homelessness

Board P&L CESH 2019

July through November 2020

| | 19Admin (CESH19) | 19Rental Asst (CESH19) | Total CESH19 | TOTAL |
|--|---------------------|---------------------------|--------------|-------------|
| Total 66002 · Benefits and Taxes | 625.01 | 83.33 | 708.34 | 708.34 |
| Total 66000 · Wages, Taxes, Payroll Expenses | 6,617.57 | 1,059.28 | 7,676.85 | 7,676.85 |
| 68300 · Travel and Meetings | | | | |
| 68320 · Travel | 30.49 | 0.00 | 30.49 | 30.49 |
| Total 68300 · Travel and Meetings | 30.49 | 0.00 | 30.49 | 30.49 |
| Total Expense | 9,090.82 | 1,061.46 | 10,152.28 | 10,152.28 |
| Net Ordinary Income | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Income | 0.00 | 0.00 | 0.00 | 0.00 |

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss COVID-19

July through November 2020

12/27/20

Accrual Basis

| | COVID-19 | TOTAL |
|---|-------------|-------------|
| Ordinary Income/Expense | | |
| Income | | |
| 44500 · Grant Income | | |
| 44530 · Local & Government Grants | 63,443.31 | 63,443.31 |
| Total 44500 · Grant Income | 63,443.31 | 63,443.31 |
| Total Income | 63,443.31 | 63,443.31 |
| Gross Profit | 63,443.31 | 63,443.31 |
| Expense | | |
| 65000 · Operations | | |
| 65040 · Supplies | 75.14 | 75.14 |
| 65060 · Equipment | 4,404.82 | 4,404.82 |
| 65093 · Repairs / Maintenance | 219.00 | 219.00 |
| Total 65000 · Operations | 4,698.96 | 4,698.96 |
| 65200 · Program Expenses | | |
| 65205 · Program Supplies | 2,288.79 | 2,288.79 |
| 65210 · Equipment/Rentals | 3,941.85 | 3,941.85 |
| 65220 · Client Consumables | | |
| 65220.5 · Stipend | 100.00 | 100.00 |
| Total 65220 · Client Consumables | 100.00 | 100.00 |
| 65230 · Program Services | | |
| 65230.8 · Transportation | 167.67 | 167.67 |
| 65230.9 · Hotel/Motel Vouchers | 39,235.36 | 39,235.36 |
| 65231 · Medical Services | 128.16 | 128.16 |
| 65232 · Housing/Counseling Services | | |
| 65232.3 · Application Fee | 31.00 | 31.00 |
| Total 65232 · Housing/Counseling Services | 31.00 | 31.00 |
| 65233 · Outreach Services | 7,371.52 | 7,371.52 |
| 65230 · Program Services - Other | 5,000.00 | 5,000.00 |
| Total 65230 · Program Services | 51,933.71 | 51,933.71 |
| 65200 · Program Expenses - Other | 480.00 | 480.00 |
| Total 65200 · Program Expenses | 58,744.35 | 58,744.35 |
| Total Expense | 63,443.31 | 63,443.31 |
| Net Ordinary Income | 0.00 | 0.00 |
| Net Income | 0.00 | 0.00 |

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Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class - ESG-CV 1

12/27/20

Accrual Basis

July through November 2020

| | e1Admin (ESG-CV 1) | e1ER Shelter (ESG-CV 1) | e1St Outreach (ESG-CV 1) | Total ESG-CV 1 | TOTAL |
|---|-----------------------|----------------------------|-----------------------------|----------------|-----------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| 44500 · Grant Income | | | | | |
| 44540 · State Grants | 9,062.92 | 4,969.71 | 27,116.01 | 41,148.64 | 41,148.64 |
| Total 44500 · Grant Income | 9,062.92 | 4,969.71 | 27,116.01 | 41,148.64 | 41,148.64 |
| Total Income | 9,062.92 | 4,969.71 | 27,116.01 | 41,148.64 | 41,148.64 |
| Gross Profit | 9,062.92 | 4,969.71 | 27,116.01 | 41,148.64 | 41,148.64 |
| Expense | | | | | |
| 60900 · Business Expenses | | | | | |
| 60920 · Business Registration/License | 5.20 | 0.00 | 0.00 | 5.20 | 5.20 |
| 60960 · Business Taxes (Unsecured) | 18.21 | 0.00 | 0.00 | 18.21 | 18.21 |
| Total 60900 · Business Expenses | 23.41 | 0.00 | 0.00 | 23.41 | 23.41 |
| 62100 · Contract Services | | | | | |
| 62110 · Accounting Fees | 1,127.38 | 0.00 | 913.89 | 2,041.27 | 2,041.27 |
| Total 62100 · Contract Services | 1,127.38 | 0.00 | 913.89 | 2,041.27 | 2,041.27 |
| 65000 · Operations | | | | | |
| 65010 · Books, Subscriptions, Reference | 4.15 | 0.00 | 23.51 | 27.66 | 27.66 |
| 65020 · Postage, Mailing Service | 6.37 | 0.00 | 29.05 | 35.42 | 35.42 |
| 65030 · Printing and Copying | 1.44 | 0.00 | 8.20 | 9.64 | 9.64 |
| 65040 · Supplies | 1,063.60 | 0.00 | 273.57 | 1,337.17 | 1,337.17 |
| 65041 · Software | 266.93 | 0.00 | 86.74 | 353.67 | 353.67 |
| 65052 · Telecommunications | 118.32 | 0.00 | 313.04 | 431.36 | 431.36 |
| 65060 · Equipment | 0.00 | 0.00 | 1,082.67 | 1,082.67 | 1,082.67 |
| 65070 · Hosting Fees | 741.20 | 0.00 | 6.41 | 747.61 | 747.61 |
| 65090 · Rent | 346.06 | 0.00 | 550.31 | 896.37 | 896.37 |
| 65091 · Utilities | 10.73 | 0.00 | 34.12 | 44.85 | 44.85 |
| 65093 · Repairs / Maintenance | 50.07 | 75.90 | 150.61 | 276.58 | 276.58 |
| Total 65000 · Operations | 2,608.87 | 75.90 | 2,558.23 | 5,243.00 | 5,243.00 |
| 65100 · Other Types of Expenses | | | | | |
| 65110 · Advertising Expenses | 17.23 | 0.00 | 0.00 | 17.23 | 17.23 |
| 65120 · Insurance - Liability, D and O | 43.27 | 0.00 | 142.75 | 186.02 | 186.02 |
| 65150 · Prof. Memberships and Dues | 8.53 | 0.00 | 29.10 | 37.63 | 37.63 |
| 65170 · Training/Staff Development | 82.24 | 0.00 | 8.75 | 90.99 | 90.99 |
| 65190 · Payroll Service | 9.71 | 0.00 | 0.00 | 9.71 | 9.71 |
| Total 65100 · Other Types of Expenses | 160.98 | 0.00 | 180.60 | 341.58 | 341.58 |
| 65200 · Program Expenses | | | | | |
| 65205 · Program Supplies | 0.00 | 4,893.81 | 0.00 | 4,893.81 | 4,893.81 |
| 65210 · Equipment/Rentals | 94.12 | 0.00 | 0.00 | 94.12 | 94.12 |
| 65240 · Security | 92.04 | 0.00 | 5.97 | 98.01 | 98.01 |
| Total 65200 · Program Expenses | 186.16 | 4,893.81 | 5.97 | 5,085.94 | 5,085.94 |
| 66000 · Wages, Taxes, Payroll Expenses | | | | | |
| 66001 · Payroll Expense | | | | | |
| 66001.A · Wages & Earnings | 4,462.87 | 0.00 | 16,929.64 | 21,392.51 | 21,392.51 |
| Total 66001 · Payroll Expense | 4,462.87 | 0.00 | 16,929.64 | 21,392.51 | 21,392.51 |
| 66002 · Benefits and Taxes | | | | | |
| 66003 · Payroll Benefits | | | | | |
| 66003.D · Direct Deposit | 3.19 | 0.00 | 18.02 | 21.21 | 21.21 |
| 66003.H · Health Insurance | 0.00 | 0.00 | 3,122.71 | 3,122.71 | 3,122.71 |
| 66003.S · Simple IRA | 64.63 | 0.00 | 143.11 | 207.74 | 207.74 |
| Total 66003 · Payroll Benefits | 67.82 | 0.00 | 3,283.84 | 3,351.66 | 3,351.66 |
| 66004 · Payroll Taxes | | | | | |
| 66004.T · Payroll Tax Expense | 367.92 | 0.00 | 1,440.66 | 1,808.58 | 1,808.58 |
| 66004.W · Workers Comp Insurance | 35.01 | 0.00 | 142.11 | 177.12 | 177.12 |
| Total 66004 · Payroll Taxes | 402.93 | 0.00 | 1,582.77 | 1,985.70 | 1,985.70 |
| Total 66002 · Benefits and Taxes | 470.75 | 0.00 | 4,866.61 | 5,337.36 | 5,337.36 |
| Total 66000 · Wages, Taxes, Payroll Expenses | 4,933.62 | 0.00 | 21,796.25 | 26,729.87 | 26,729.87 |
| 68300 · Travel and Meetings | | | | | |

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12/27/20

Accrual Basis

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class - ESG-CV 1

July through November 2020

| | e1Admin (ESG-CV 1) | e1ER Shelter (ESG-CV 1) | e1St Outreach (ESG-CV 1) | Total ESG-CV 1 | TOTAL |
|-----------------------------------|-----------------------|----------------------------|-----------------------------|----------------|-------------|
| 68320 · Travel | 22.50 | 0.00 | 1,661.07 | 1,683.57 | 1,683.57 |
| Total 68300 · Travel and Meetings | 22.50 | 0.00 | 1,661.07 | 1,683.57 | 1,683.57 |
| Total Expense | 9,062.92 | 4,969.71 | 27,116.01 | 41,148.64 | 41,148.64 |
| Net Ordinary Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss_Flex Grants (Anthem MVP...)
 July through November 2020

| | Anthem Homele... (Flex Fund) | Rapid Results I... (Flex Fund) | Total Flex Fund | TOTAL |
|--|---------------------------------|-----------------------------------|-----------------|-----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 43300 · Direct Public Grants | | | | |
| 43400 · Direct Public Support | | | | |
| 43450 · Individ, Business Contributions | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 43400 · Direct Public Support | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 43300 · Direct Public Grants | 0.00 | 0.00 | 0.00 | 0.00 |
| 44500 · Grant Income | 6,565.37 | 100.00 | 6,665.37 | 6,665.37 |
| Total Income | 6,565.37 | 100.00 | 6,665.37 | 6,665.37 |
| Gross Profit | 6,565.37 | 100.00 | 6,665.37 | 6,665.37 |
| Expense | | | | |
| 65200 · Program Expenses | | | | |
| 65220 · Client Consumables | | | | |
| 65220.5 · Stipend | 0.00 | 100.00 | 100.00 | 100.00 |
| Total 65220 · Client Consumables | 0.00 | 100.00 | 100.00 | 100.00 |
| 65230 · Program Services | | | | |
| 65232 · Housing/Counseling Services | | | | |
| 65232.1 · Security Deposit | 400.00 | 0.00 | 400.00 | 400.00 |
| 65232.4 · Move-in Expenses | 2,049.71 | 0.00 | 2,049.71 | 2,049.71 |
| 65232.5 · Rental Assistance | 785.00 | 0.00 | 785.00 | 785.00 |
| 65232.8 · Household Assistance | 3,330.66 | 0.00 | 3,330.66 | 3,330.66 |
| Total 65232 · Housing/Counseling Services | 6,565.37 | 0.00 | 6,565.37 | 6,565.37 |
| Total 65230 · Program Services | 6,565.37 | 0.00 | 6,565.37 | 6,565.37 |
| Total 65200 · Program Expenses | 6,565.37 | 100.00 | 6,665.37 | 6,665.37 |
| Total Expense | 6,565.37 | 100.00 | 6,665.37 | 6,665.37 |
| Net Ordinary Income | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Income | 0.00 | 0.00 | 0.00 | 0.00 |

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**Kings/Tulare Continuum of Care on Homelessness
Board P&L HEAP
July through November 2020**

| | heAdmin (HEAP) | heRental Assist (HEAP) | heServices (HEAP) | heYouth (HEAP) | HEAP - Other (HEAP) | Total HEAP | TOTAL |
|--|-------------------|---------------------------|----------------------|-------------------|------------------------|-------------------|-------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 44500 · Grant Income | | | | | | | |
| 44540 · State Grants | | | | | | | |
| 44541 · HEAP | 14,195.92 | 58,561.98 | 554,614.64 | 3,109.46 | 0.00 | 630,482.00 | 630,482.00 |
| Total 44540 · State Grants | <u>14,195.92</u> | <u>58,561.98</u> | <u>554,614.64</u> | <u>3,109.46</u> | <u>0.00</u> | <u>630,482.00</u> | <u>630,482.00</u> |
| Total 44500 · Grant Income | 14,195.92 | 58,561.98 | 554,614.64 | 3,109.46 | 0.00 | 630,482.00 | 630,482.00 |
| 47600 · Interest and Dividends Earned | 0.00 | 0.00 | 0.00 | 0.00 | 7,813.83 | 7,813.83 | 7,813.83 |
| Total Income | <u>14,195.92</u> | <u>58,561.98</u> | <u>554,614.64</u> | <u>3,109.46</u> | <u>7,813.83</u> | <u>638,295.83</u> | <u>638,295.83</u> |
| Gross Profit | 14,195.92 | 58,561.98 | 554,614.64 | 3,109.46 | 7,813.83 | 638,295.83 | 638,295.83 |
| Expense | | | | | | | |
| 60900 · Business Expenses | | | | | | | |
| 60920 · Business Registration/License | 4.49 | 0.00 | 0.00 | 0.00 | 0.00 | 4.49 | 4.49 |
| 60960 · Business Taxes (Unsecured) | 15.71 | 0.00 | 0.00 | 0.00 | 0.00 | 15.71 | 15.71 |
| Total 60900 · Business Expenses | <u>20.20</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>20.20</u> | <u>20.20</u> |
| 62100 · Contract Services | | | | | | | |
| 62110 · Accounting Fees | 1,198.72 | 0.00 | 0.00 | 0.00 | 0.00 | 1,198.72 | 1,198.72 |
| Total 62100 · Contract Services | <u>1,198.72</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>1,198.72</u> | <u>1,198.72</u> |
| 65000 · Operations | | | | | | | |
| 65010 · Books, Subscriptions, Reference | 8.16 | 0.00 | 0.00 | 0.00 | 0.00 | 8.16 | 8.16 |
| 65020 · Postage, Mailing Service | 12.29 | 0.00 | 0.00 | 0.00 | 0.00 | 12.29 | 12.29 |
| 65030 · Printing and Copying | 3.19 | 0.00 | 0.00 | 0.00 | 0.00 | 3.19 | 3.19 |
| 65040 · Supplies | 41.48 | 0.00 | 0.00 | 0.00 | 0.00 | 41.48 | 41.48 |
| 65041 · Software | 81.32 | 0.00 | 0.00 | 0.00 | 0.00 | 81.32 | 81.32 |
| 65052 · Telecommunications | 76.86 | 0.00 | 0.00 | 0.00 | 0.00 | 76.86 | 76.86 |
| 65070 · Hosting Fees | 15.50 | 0.00 | 0.00 | 0.00 | 0.00 | 15.50 | 15.50 |
| 65090 · Rent | 328.45 | 0.00 | 0.00 | 0.00 | 0.00 | 328.45 | 328.45 |
| 65091 · Utilities | 17.00 | 0.00 | 0.00 | 0.00 | 0.00 | 17.00 | 17.00 |
| 65093 · Repairs / Maintenance | 75.94 | 0.00 | 0.00 | 0.00 | 0.00 | 75.94 | 75.94 |
| Total 65000 · Operations | <u>660.19</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>660.19</u> | <u>660.19</u> |
| 65100 · Other Types of Expenses | | | | | | | |
| 65120 · Insurance - Liability, D and O | 68.44 | 0.00 | 0.00 | 0.00 | 0.00 | 68.44 | 68.44 |
| 65150 · Prof. Memberships and Dues | 13.19 | 0.00 | 0.00 | 0.00 | 0.00 | 13.19 | 13.19 |
| 65170 · Training/Staff Development | 3.72 | 0.00 | 0.00 | 0.00 | 0.00 | 3.72 | 3.72 |
| 65190 · Payroll Service | 5.23 | 0.00 | 0.00 | 0.00 | 0.00 | 5.23 | 5.23 |
| Total 65100 · Other Types of Expenses | <u>90.58</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>90.58</u> | <u>90.58</u> |

**Kings/Tulare Continuum of Care on Homelessness
Board P&L HEAP
July through November 2020**

| | heAdmin (HEAP) | heRental Assist (HEAP) | heServices (HEAP) | heYouth (HEAP) | HEAP - Other (HEAP) | Total HEAP | TOTAL |
|---|-------------------|---------------------------|----------------------|-------------------|------------------------|-----------------|-----------------|
| 65200 · Program Expenses | | | | | | | |
| 65210 · Equipment/Rentals | 27.45 | 0.00 | 0.00 | 0.00 | 0.00 | 27.45 | 27.45 |
| 65230 · Program Services | | | | | | | |
| 65232 · Housing/Counseling Services | | | | | | | |
| 65232.1 · Security Deposit | 0.00 | 0.00 | -650.00 | 0.00 | 0.00 | -650.00 | -650.00 |
| Total 65232 · Housing/Counseling Services | 0.00 | 0.00 | -650.00 | 0.00 | 0.00 | -650.00 | -650.00 |
| 65233 · Outreach Services | 0.00 | 0.00 | -33.84 | 0.00 | 0.00 | -33.84 | -33.84 |
| 65230 · Program Services - Other | 0.00 | 58,561.98 | 555,298.48 | 3,109.46 | 0.00 | 616,969.92 | 616,969.92 |
| Total 65230 · Program Services | 0.00 | 58,561.98 | 554,614.64 | 3,109.46 | 0.00 | 616,286.08 | 616,286.08 |
| 65240 · Security | 2.53 | 0.00 | 0.00 | 0.00 | 0.00 | 2.53 | 2.53 |
| Total 65200 · Program Expenses | 29.98 | 58,561.98 | 554,614.64 | 3,109.46 | 0.00 | 616,316.06 | 616,316.06 |
| 66000 · Wages, Taxes, Payroll Expenses | | | | | | | |
| 66001 · Payroll Expense | | | | | | | |
| 66001.A · Wages & Earnings | 10,964.64 | 0.00 | 0.00 | 0.00 | 0.00 | 10,964.64 | 10,964.64 |
| Total 66001 · Payroll Expense | 10,964.64 | 0.00 | 0.00 | 0.00 | 0.00 | 10,964.64 | 10,964.64 |
| 66002 · Benefits and Taxes | | | | | | | |
| 66003 · Payroll Benefits | | | | | | | |
| 66003.D · Direct Deposit | 7.10 | 0.00 | 0.00 | 0.00 | 0.00 | 7.10 | 7.10 |
| 66003.S · Simple IRA | 210.14 | 0.00 | 0.00 | 0.00 | 0.00 | 210.14 | 210.14 |
| Total 66003 · Payroll Benefits | 217.24 | 0.00 | 0.00 | 0.00 | 0.00 | 217.24 | 217.24 |
| 66004 · Payroll Taxes | | | | | | | |
| 66004.T · Payroll Tax Expense | 884.17 | 0.00 | 0.00 | 0.00 | 0.00 | 884.17 | 884.17 |
| 66004.W · Workers Comp Insurance | 87.68 | 0.00 | 0.00 | 0.00 | 0.00 | 87.68 | 87.68 |
| Total 66004 · Payroll Taxes | 971.85 | 0.00 | 0.00 | 0.00 | 0.00 | 971.85 | 971.85 |
| Total 66002 · Benefits and Taxes | 1,189.09 | 0.00 | 0.00 | 0.00 | 0.00 | 1,189.09 | 1,189.09 |
| Total 66000 · Wages, Taxes, Payroll Expenses | 12,153.73 | 0.00 | 0.00 | 0.00 | 0.00 | 12,153.73 | 12,153.73 |
| 68300 · Travel and Meetings | | | | | | | |
| 68320 · Travel | 42.52 | 0.00 | 0.00 | 0.00 | 0.00 | 42.52 | 42.52 |
| Total 68300 · Travel and Meetings | 42.52 | 0.00 | 0.00 | 0.00 | 0.00 | 42.52 | 42.52 |
| Total Expense | 14,195.92 | 58,561.98 | 554,614.64 | 3,109.46 | 0.00 | 630,482.00 | 630,482.00 |
| Net Ordinary Income | 0.00 | 0.00 | 0.00 | 0.00 | 7,813.83 | 7,813.83 | 7,813.83 |
| Net Income | 0.00 | 0.00 | 0.00 | 0.00 | 7,813.83 | 7,813.83 | 7,813.83 |

Kings/Tulare Continuum of Care on Homelessness

12/27/20

Board P&L HHAP

Accrual Basis

July through November 2020

| | hhAdmin (HHAP) | hhOutreach ... (HHAP) | Total HHAP | TOTAL |
|--|-------------------|--------------------------|------------|-----------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 44500 · Grant Income | | | | |
| 44530 · Local & Government Grants | 9,110.21 | 10,180.29 | 19,290.50 | 19,290.50 |
| Total 44500 · Grant Income | 9,110.21 | 10,180.29 | 19,290.50 | 19,290.50 |
| Total Income | 9,110.21 | 10,180.29 | 19,290.50 | 19,290.50 |
| Gross Profit | 9,110.21 | 10,180.29 | 19,290.50 | 19,290.50 |
| Expense | | | | |
| 60900 · Business Expenses | | | | |
| 60920 · Business Registration/License | 2.83 | 0.00 | 2.83 | 2.83 |
| 60960 · Business Taxes (Unsecured) | 9.89 | 0.00 | 9.89 | 9.89 |
| Total 60900 · Business Expenses | 12.72 | 0.00 | 12.72 | 12.72 |
| 62100 · Contract Services | | | | |
| 62110 · Accounting Fees | 753.04 | 0.00 | 753.04 | 753.04 |
| Total 62100 · Contract Services | 753.04 | 0.00 | 753.04 | 753.04 |
| 65000 · Operations | | | | |
| 65010 · Books, Subscriptions, Reference | 5.07 | 0.00 | 5.07 | 5.07 |
| 65020 · Postage, Mailing Service | 7.71 | 0.00 | 7.71 | 7.71 |
| 65030 · Printing and Copying | 1.98 | 0.00 | 1.98 | 1.98 |
| 65040 · Supplies | 26.13 | 0.00 | 26.13 | 26.13 |
| 65041 · Software | 50.07 | 0.00 | 50.07 | 50.07 |
| 65052 · Telecommunications | 48.12 | 0.00 | 48.12 | 48.12 |
| 65070 · Hosting Fees | 9.75 | 0.00 | 9.75 | 9.75 |
| 65090 · Rent | 205.36 | 0.00 | 205.36 | 205.36 |
| 65091 · Utilities | 10.68 | 0.00 | 10.68 | 10.68 |
| 65093 · Repairs / Maintenance | 47.50 | 0.00 | 47.50 | 47.50 |
| Total 65000 · Operations | 412.37 | 0.00 | 412.37 | 412.37 |
| 65100 · Other Types of Expenses | | | | |
| 65120 · Insurance - Liability, D and O | 42.79 | 0.00 | 42.79 | 42.79 |
| 65150 · Prof. Memberships and Dues | 8.20 | 0.00 | 8.20 | 8.20 |
| 65170 · Training/Staff Development | 2.38 | 0.00 | 2.38 | 2.38 |
| 65190 · Payroll Service | 3.32 | 0.00 | 3.32 | 3.32 |
| Total 65100 · Other Types of Expenses | 56.69 | 0.00 | 56.69 | 56.69 |
| 65200 · Program Expenses | | | | |
| 65210 · Equipment/Rentals | 16.99 | 0.00 | 16.99 | 16.99 |
| 65230 · Program Services | 0.00 | 10,180.29 | 10,180.29 | 10,180.29 |
| 65240 · Security | 1.62 | 0.00 | 1.62 | 1.62 |
| Total 65200 · Program Expenses | 18.61 | 10,180.29 | 10,198.90 | 10,198.90 |
| 66000 · Wages, Taxes, Payroll Expenses | | | | |
| 66001 · Payroll Expense | | | | |
| 66001.A · Wages & Earnings | 7,055.56 | 0.00 | 7,055.56 | 7,055.56 |
| Total 66001 · Payroll Expense | 7,055.56 | 0.00 | 7,055.56 | 7,055.56 |
| 66002 · Benefits and Taxes | | | | |
| 66003 · Payroll Benefits | | | | |
| 66003.D · Direct Deposit | 4.43 | 0.00 | 4.43 | 4.43 |
| 66003.S · Simple IRA | 147.36 | 0.00 | 147.36 | 147.36 |
| Total 66003 · Payroll Benefits | 151.79 | 0.00 | 151.79 | 151.79 |
| 66004 · Payroll Taxes | | | | |
| 66004.T · Payroll Tax Expense | 564.33 | 0.00 | 564.33 | 564.33 |
| 66004.W · Workers Comp Insurance | 56.94 | 0.00 | 56.94 | 56.94 |

Kings/Tulare Continuum of Care on Homelessness

12/27/20

Board P&L HHAP

Accrual Basis

July through November 2020

| | hhAdmin (HHAP) | hhOutreach ... (HHAP) | Total HHAP | TOTAL |
|--|-------------------|--------------------------|-------------|-------------|
| Total 66004 · Payroll Taxes | 621.27 | 0.00 | 621.27 | 621.27 |
| Total 66002 · Benefits and Taxes | 773.06 | 0.00 | 773.06 | 773.06 |
| Total 66000 · Wages, Taxes, Payroll Expenses | 7,828.62 | 0.00 | 7,828.62 | 7,828.62 |
| 68300 · Travel and Meetings | | | | |
| 68320 · Travel | 28.16 | 0.00 | 28.16 | 28.16 |
| Total 68300 · Travel and Meetings | 28.16 | 0.00 | 28.16 | 28.16 |
| Total Expense | 9,110.21 | 10,180.29 | 19,290.50 | 19,290.50 |
| Net Ordinary Income | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Income | 0.00 | 0.00 | 0.00 | 0.00 |

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class_HUD

12/27/20

Accrual Basis

July through November 2020

| | hp HUD Planning | TOTAL |
|---|-----------------|----------|
| Ordinary Income/Expense | | |
| Income | | |
| 44500 · Grant Income | | |
| 44520 · Federal Grants | | |
| 44521 · HUD Grants | 5,901.41 | 5,901.41 |
| Total 44520 · Federal Grants | 5,901.41 | 5,901.41 |
| Total 44500 · Grant Income | 5,901.41 | 5,901.41 |
| Total Income | 5,901.41 | 5,901.41 |
| Gross Profit | 5,901.41 | 5,901.41 |
| Expense | | |
| 60900 · Business Expenses | | |
| 60920 · Business Registration/License | 0.00 | 0.00 |
| 60960 · Business Taxes (Unsecured) | 0.00 | 0.00 |
| Total 60900 · Business Expenses | 0.00 | 0.00 |
| 62100 · Contract Services | | |
| 62110 · Accounting Fees | 580.44 | 580.44 |
| Total 62100 · Contract Services | 580.44 | 580.44 |
| 65000 · Operations | | |
| 65010 · Books, Subscriptions, Reference | 0.00 | 0.00 |
| 65020 · Postage, Mailing Service | 6.79 | 6.79 |
| 65030 · Printing and Copying | 7.20 | 7.20 |
| 65040 · Supplies | 94.39 | 94.39 |
| 65041 · Software | 0.00 | 0.00 |
| 65052 · Telecommunications | 30.36 | 30.36 |
| 65070 · Hosting Fees | 3.62 | 3.62 |
| 65090 · Rent | 145.46 | 145.46 |
| 65091 · Utilities | 5.16 | 5.16 |
| 65093 · Repairs / Maintenance | 31.92 | 31.92 |
| Total 65000 · Operations | 324.90 | 324.90 |
| 65100 · Other Types of Expenses | | |
| 65120 · Insurance - Liability, D and O | 30.26 | 30.26 |
| 65150 · Prof. Memberships and Dues | 5.78 | 5.78 |
| 65170 · Training/Staff Development | 0.00 | 0.00 |
| 65190 · Payroll Service | 8.84 | 8.84 |
| Total 65100 · Other Types of Expenses | 44.88 | 44.88 |
| 65200 · Program Expenses | | |
| 65210 · Equipment/Rentals | 0.00 | 0.00 |
| 65240 · Security | 0.00 | 0.00 |
| Total 65200 · Program Expenses | 0.00 | 0.00 |
| 66000 · Wages, Taxes, Payroll Expenses | | |
| 66001 · Payroll Expense | | |
| 66001.A · Wages & Earnings | 4,372.31 | 4,372.31 |
| Total 66001 · Payroll Expense | 4,372.31 | 4,372.31 |
| 66002 · Benefits and Taxes | | |
| 66003 · Payroll Benefits | | |
| 66003.D · Direct Deposit | 3.53 | 3.53 |
| 66003.S · Simple IRA | 68.92 | 68.92 |
| Total 66003 · Payroll Benefits | 72.45 | 72.45 |

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class_HUD

July through November 2020

12/27/20

Accrual Basis

| | hp HUD Planning | TOTAL |
|---|-----------------|-------------|
| 66004 · Payroll Taxes | | |
| 66004.T · Payroll Tax Expense | 334.43 | 334.43 |
| 66004.W · Workers Comp Insurance | 51.60 | 51.60 |
| Total 66004 · Payroll Taxes | 386.03 | 386.03 |
| Total 66002 · Benefits and Taxes | 458.48 | 458.48 |
| Total 66000 · Wages, Taxes, Payroll Expenses | 4,830.79 | 4,830.79 |
| 68300 · Travel and Meetings | | |
| 68320 · Travel | 120.40 | 120.40 |
| Total 68300 · Travel and Meetings | 120.40 | 120.40 |
| Total Expense | 5,901.41 | 5,901.41 |
| Net Ordinary Income | 0.00 | 0.00 |
| Net Income | 0.00 | 0.00 |

**Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_KTCoC, LMF, Unrestricted**

12/27/20

Accrual Basis

July through November 2020

| | KT CoC | Landlord Mitiga... | Unrestricted | TOTAL |
|--|------------------|--------------------|--------------|------------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 43300 · Direct Public Grants | | | | |
| 43400 · Direct Public Support | | | | |
| 43450 · Individ, Business Contributions | 2,624.33 | 0.00 | 0.00 | 2,624.33 |
| Total 43400 · Direct Public Support | <u>2,624.33</u> | <u>0.00</u> | <u>0.00</u> | <u>2,624.33</u> |
| Total 43300 · Direct Public Grants | 2,624.33 | 0.00 | 0.00 | 2,624.33 |
| 44500 · Grant Income | 0.00 | 3,041.85 | 0.00 | 3,041.85 |
| 46430 · Misc Revenue | 204.54 | 0.00 | 0.00 | 204.54 |
| 47200 · Program Income | | | | |
| 47230 · Membership Dues | 7,500.00 | 0.00 | 0.00 | 7,500.00 |
| Total 47200 · Program Income | <u>7,500.00</u> | <u>0.00</u> | <u>0.00</u> | <u>7,500.00</u> |
| 47600 · Interest and Dividends Earned | 218.50 | 154.68 | 0.00 | 373.18 |
| Total Income | <u>10,547.37</u> | <u>3,196.53</u> | <u>0.00</u> | <u>13,743.90</u> |
| Gross Profit | 10,547.37 | 3,196.53 | 0.00 | 13,743.90 |
| Expense | | | | |
| 60900 · Business Expenses | | | | |
| 60920 · Business Registration/License | 0.00 | 0.00 | 0.00 | 0.00 |
| 60960 · Business Taxes (Unsecured) | -0.01 | 0.00 | 0.00 | -0.01 |
| Total 60900 · Business Expenses | <u>-0.01</u> | <u>0.00</u> | <u>0.00</u> | <u>-0.01</u> |
| 62100 · Contract Services | | | | |
| 62110 · Accounting Fees | 0.02 | 0.00 | 0.00 | 0.02 |
| Total 62100 · Contract Services | <u>0.02</u> | <u>0.00</u> | <u>0.00</u> | <u>0.02</u> |
| 65000 · Operations | | | | |
| 65010 · Books, Subscriptions, Reference | 299.79 | 0.00 | 0.00 | 299.79 |
| 65020 · Postage, Mailing Service | 0.01 | 0.00 | 0.00 | 0.01 |
| 65030 · Printing and Copying | -0.01 | 0.00 | 0.00 | -0.01 |
| 65040 · Supplies | 0.12 | 0.00 | 0.00 | 0.12 |
| 65041 · Software | -0.03 | 0.00 | 0.00 | -0.03 |
| 65052 · Telecommunications | 0.06 | 0.00 | 0.00 | 0.06 |
| 65070 · Hosting Fees | -0.01 | 0.00 | 0.00 | -0.01 |
| 65080 · Bank/Credit CardService Charges | 2.71 | 0.00 | 0.00 | 2.71 |
| 65090 · Rent | 0.00 | 0.00 | 0.00 | 0.00 |
| 65091 · Utilities | -0.02 | 0.00 | 0.00 | -0.02 |
| 65093 · Repairs / Maintenance | 0.00 | 3,041.85 | 0.00 | 3,041.85 |
| Total 65000 · Operations | <u>302.62</u> | <u>3,041.85</u> | <u>0.00</u> | <u>3,344.47</u> |
| 65100 · Other Types of Expenses | | | | |
| 65120 · Insurance - Liability, D and O | -0.01 | 0.00 | 0.00 | -0.01 |
| 65150 · Prof. Memberships and Dues | -0.01 | 0.00 | 0.00 | -0.01 |
| 65170 · Training/Staff Development | -0.01 | 0.00 | 0.00 | -0.01 |
| 65171 · Employee Recognition | 138.98 | 0.00 | 0.00 | 138.98 |
| 65190 · Payroll Service | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 65100 · Other Types of Expenses | <u>138.95</u> | <u>0.00</u> | <u>0.00</u> | <u>138.95</u> |
| 65200 · Program Expenses | | | | |
| 65210 · Equipment/Rentals | -0.01 | 0.00 | 0.00 | -0.01 |
| 65230 · Program Services | | | | |
| 65232 · Housing/Counseling Services | | | | |
| 65232.6 · Bank/Service/Convenience fees | 5.55 | 0.00 | 0.00 | 5.55 |
| Total 65232 · Housing/Counseling Services | <u>5.55</u> | <u>0.00</u> | <u>0.00</u> | <u>5.55</u> |
| Total 65230 · Program Services | <u>5.55</u> | <u>0.00</u> | <u>0.00</u> | <u>5.55</u> |

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_KTCoC, LMF, Unrestricted
July through November 2020

| | KT CoC | Landlord Mitiga... | Unrestricted | TOTAL |
|---|-----------------|--------------------|------------------|------------------|
| 65240 · Security | -0.01 | 0.00 | 0.00 | -0.01 |
| Total 65200 · Program Expenses | 5.53 | 0.00 | 0.00 | 5.53 |
| 66000 · Wages, Taxes, Payroll Expenses | | | | |
| 66001 · Payroll Expense | | | | |
| 66001.A · Wages & Earnings | 103.99 | 0.00 | 7,916.02 | 8,020.01 |
| Total 66001 · Payroll Expense | 103.99 | 0.00 | 7,916.02 | 8,020.01 |
| 66002 · Benefits and Taxes | | | | |
| 66003 · Payroll Benefits | | | | |
| 66003.D · Direct Deposit | 0.00 | 0.00 | 6.85 | 6.85 |
| 66003.S · Simple IRA | 0.00 | 0.00 | 58.46 | 58.46 |
| 66003.Z · Employee Recongition | -95.00 | 0.00 | 0.00 | -95.00 |
| Total 66003 · Payroll Benefits | -95.00 | 0.00 | 65.31 | -29.69 |
| 66004 · Payroll Taxes | | | | |
| 66004.T · Payroll Tax Expense | 8.70 | 0.00 | 594.51 | 603.21 |
| 66004.W · Workers Comp Insurance | 0.88 | 0.00 | 61.42 | 62.30 |
| Total 66004 · Payroll Taxes | 9.58 | 0.00 | 655.93 | 665.51 |
| Total 66002 · Benefits and Taxes | -85.42 | 0.00 | 721.24 | 635.82 |
| 66000 · Wages, Taxes, Payroll Expenses - Other | -8.01 | 0.00 | -8,637.26 | -8,645.27 |
| Total 66000 · Wages, Taxes, Payroll Expenses | 10.56 | 0.00 | 0.00 | 10.56 |
| 68300 · Travel and Meetings | | | | |
| 68310 · Conference, Convention, Meeting | 86.59 | 0.00 | 0.00 | 86.59 |
| 68320 · Travel | 16.22 | 0.00 | 0.00 | 16.22 |
| Total 68300 · Travel and Meetings | 102.81 | 0.00 | 0.00 | 102.81 |
| Total Expense | 560.48 | 3,041.85 | 0.00 | 3,602.33 |
| Net Ordinary Income | 9,986.89 | 154.68 | 0.00 | 10,141.57 |
| Net Income | 9,986.89 | 154.68 | 0.00 | 10,141.57 |

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class - LINC Accounts
 July through November 2020

| | LHanford (LINC) | LPorterville (LINC) | LTulare (LINC) | LVisalia (LINC) | Total LINC | TOTAL |
|--|--------------------|------------------------|-------------------|--------------------|------------------|------------------|
| Ordinary Income/Expense | | | | | | |
| Income | | | | | | |
| 43300 · Direct Public Grants | | | | | | |
| 43400 · Direct Public Support | | | | | | |
| 43450 · Individ, Business Contributions | 500.00 | 2,400.00 | 500.00 | 500.00 | 3,900.00 | 3,900.00 |
| Total 43400 · Direct Public Support | 500.00 | 2,400.00 | 500.00 | 500.00 | 3,900.00 | 3,900.00 |
| Total 43300 · Direct Public Grants | 500.00 | 2,400.00 | 500.00 | 500.00 | 3,900.00 | 3,900.00 |
| 47200 · Program Income | | | | | | |
| 4722.8 · LINC Income | 0.00 | 30.00 | 0.00 | 0.00 | 30.00 | 30.00 |
| Total 47200 · Program Income | 0.00 | 30.00 | 0.00 | 0.00 | 30.00 | 30.00 |
| Total Income | 500.00 | 2,430.00 | 500.00 | 500.00 | 3,930.00 | 3,930.00 |
| Gross Profit | 500.00 | 2,430.00 | 500.00 | 500.00 | 3,930.00 | 3,930.00 |
| Expense | | | | | | |
| 65000 · Operations | | | | | | |
| 65020 · Postage, Mailing Service | 0.00 | 55.00 | 0.00 | 0.00 | 55.00 | 55.00 |
| 65040 · Supplies | 0.00 | 188.73 | 0.00 | 0.00 | 188.73 | 188.73 |
| Total 65000 · Operations | 0.00 | 243.73 | 0.00 | 0.00 | 243.73 | 243.73 |
| 65200 · Program Expenses | | | | | | |
| 65210 · Equipment/Rentals | 0.00 | 295.00 | 92.00 | 521.40 | 908.40 | 908.40 |
| 65220 · Client Consumables | 0.00 | 4,928.67 | 0.00 | 0.00 | 4,928.67 | 4,928.67 |
| 65230 · Program Services | | | | | | |
| 65230.1 · Birth Certificates | 0.00 | 0.00 | 0.00 | -131.00 | -131.00 | -131.00 |
| 65232 · Housing/Counseling Services | | | | | | |
| 65232.3 · Application Fee | 0.00 | 0.00 | 0.00 | -35.00 | -35.00 | -35.00 |
| Total 65232 · Housing/Counseling Services | 0.00 | 0.00 | 0.00 | -35.00 | -35.00 | -35.00 |
| Total 65230 · Program Services | 0.00 | 0.00 | 0.00 | -166.00 | -166.00 | -166.00 |
| Total 65200 · Program Expenses | 0.00 | 5,223.67 | 92.00 | 355.40 | 5,671.07 | 5,671.07 |
| Total Expense | 0.00 | 5,467.40 | 92.00 | 355.40 | 5,914.80 | 5,914.80 |
| Net Ordinary Income | 500.00 | -3,037.40 | 408.00 | 144.60 | -1,984.80 | -1,984.80 |
| Net Income | 500.00 | -3,037.40 | 408.00 | 144.60 | -1,984.80 | -1,984.80 |

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Memo

January 14, 2021

TO: Board of Directors

FROM: Machael Smith
Executive Director

SUBJECT: Investment Policy

SUMMARY:

The Alliance has approximately four million dollars in grant funding in money market and checking accounts at Central Valley Community Bank. Best practices indicate that nonprofit organizations should have a written policy for investing excess cash. The objective of this policy is to assist the organization in effectively supervising, monitoring and evaluating its investment assets. The organization's board of directors, or a separate investment committee of the board, should design and approve the organization's investment policy.

Attached are three investment policies for reference. Example A was provided by Judy Silicato with Central Valley Community Bank.

RECOMMENDATION:

That the Board review the three Investment Policy examples and determine which, if any, would be appropriate to incorporate into the Alliance's fiscal policies.

Investment Policy – Example A

INVESTMENT POLICY

_____ has and may receive gifts for the ongoing benefit of the programs within _____ as directed by the Board of Directors. The purpose of the investments held by _____ is to provide support for these programs, as appropriate, and to maintain an asset base sufficient to fund these programs or future projects as determined by the Board of Directors.

Investment Philosophy

Investment accounts should have a long term perspective for the growth of income and principal.

Investment Committee

The Investment Committee of the Board of Directors shall consist of the Board Chairman, the Treasurer, and one other board member as selected by the board as a whole. The Executive Director and the Investment Advisor may also serve as ad hoc members of the committee.

Investment Goals

Maintain and improve, if possible, the real purchasing power (after inflation) of the investment assets.

Earn a rate of return in excess of inflation and consistent with the overall gains as evidenced by the Dow Jones Industrial and S&P averages, as well as others.

The assets will be at all times managed in accordance with the "prudent person rule", which requires that each asset be of acceptable quality. The investment advisor shall adhere to, but have complete discretion within, the framework of these guidelines.

Asset allocation will be established with the following minimum and maximum ranges:

| | |
|----------------------------------|----------|
| Cash and short-term equivalents* | 0 - 50% |
| Domestic equities | 50 - 70% |
| Foreign equities | 0 - 30% |
| Bonds, preferred stocks | 20 - 40% |
| Mutual Funds | 5 - 10% |

*This range is temporary, based on current market conditions.

The investment advisor shall not deviate from these ranges without the prior consent of the Investment Committee. There shall be no concentration in any one equity, issue or market segment, greater than 5%.

Reports and Meetings

The Investment Committee shall meet quarterly to review the asset allocations, assess the need to re-allocate assets and review the quarterly performance of the investment assets. The Chair of the Investment Committee shall provide written quarterly reports to the entire board.

The investment advisor shall make a presentation, at least annually, to the entire Board of Directors to review portfolio performance and discuss other matters as needed.

Investment Advisor

The investment advisor shall be selected by agreement of the entire Board of Directors.

The investment advisor shall be responsible for selecting the composition of the equities and other investment vehicles within the investment guidelines.

The entire Board of Directors shall annually review the performance of the investment advisor. The board shall assess compliance with this investment policy, performance of the investment portfolio and overall service and reporting.

The Board of Directors shall have the authority to terminate the services of the investment advisor at any time.

Approved:

Accepted by Investment Advisor:

Signature Date

Signature Date

Investment Policy – Example B

SAMPLE INVESTMENT POLICY AS OF SEPTEMBER 14, 2010

NOTE ON THE SCOPE OF THIS MATERIAL

This material is designed to provide general guidance about an aspect of nonprofit corporate governance in the specific and limited context of the governance questions contained in the new IRS Form 990 (published by the IRS in 2008 and applicable to 990 filers based on a 2009-2011 filing year phase-in period depending on the size of the nonprofit). It is intended to provide some general guidance on the establishment of processes and/or policies to address a specific governance question in the Form. The subject matter of that question implicates a broad array of legal and practical issues ranging far beyond the immediate subject matter of the question itself. This material may address some of those issues but does NOT attempt to review them comprehensively and is NOT intended to be relied on for guidance on how they should be addressed in any specific situation.

Whether or not a nonprofit organization adopts a specific governance process or policy (or modifies an existing one), either in response to the disclosure requirements of the new IRS Form 990 or to change its governance practices for other reasons is a matter to be carefully considered by that organization, with input from its board and advisors and evaluation of its specific circumstances. The IRS has explicitly stated that adoption of the policies and practices about which the new Form 990 asks is not mandatory, although the IRS has also indicated that it attaches significance to the manner in which all tax-exempt nonprofit organizations govern themselves. These sample policies are not intended to suggest that the policy is appropriate for every nonprofit organization nor that, if a policy on that topic is determined to be appropriate, the formulations in the samples necessarily fit the needs of an individual nonprofit organization. A customized approach, with outside professional advice, is recommended. Accordingly, this material is intended as general information for legal practitioners advising nonprofit organizations as to their governance and does not constitute legal advice for any particular nonprofit organization. For more information, see the related Form 990 Policy Series Memorandum at: <http://www.publiccounsel.org/tools/assets/files/InvMemo.pdf>.

Although the subject matter of this material may have relevance to nonprofit organizations that are not required to file informational tax returns with the IRS or are permitted to file on an IRS form other than Form 990, the focus of this material is 990 filers. While this material is meant to apply to Form 990 filers who are exempt under Section 501(c) of the Internal Revenue Code, certain portions of this material may be applicable only to Section 501(c)(3) organizations. In addition, although this material may be of assistance with respect to nonprofit organizations that are not subject to oversight under California law, there may be portions of this material that are relevant only to nonprofits organized under, or (by reason of their California-related activities) otherwise subject to, California law.

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INVESTMENT POLICY OF [NAME] (the “Organization”) ¹

PURPOSE OF INVESTMENT POLICY

The purpose of this Investment Policy is to provide a clear statement of the Organization’s investment objective, to define the responsibilities of the Board of Directors and any other parties involved in managing the Organization’s investments, and to identify or provide target asset allocations, permissible investments and diversification requirements.

¹ Thank you to Tamkin Foundation, Inc. for permission to incorporate language from the Foundation’s Investment Policy Statement into this Sample Policy.

INVESTMENT OBJECTIVE

The overall investment objective of the Organization is to maximize the return on invested assets while minimizing risk and expenses. This is done through prudent investing and planning, as well as through the maintenance of a diversified portfolio.

GENERAL PROVISIONS

- All transactions shall be for the sole benefit of the Organization.
- The Directors shall consider updating the Organization's investment policy on an annual basis.
- The Directors shall conduct an annual review of the Organization's investment assets to verify the existence and marketability of the underlying assets or satisfy themselves that such a review has been conducted in connection with an independent audit (if any) of the Organization's financial statements.
- Any investment that is not expressly permitted under this Policy must be formally reviewed and approved by the Directors.
- The Directors will endeavor to operate the Organization's investment program in compliance with all applicable state, federal and local laws and regulations concerning management of investment assets [including IRC §4944 if the Organization is classified as a private foundation for federal tax purposes.]
- Investments shall be diversified with a view to minimizing risk.

DELEGATION OF RESPONSIBILITY; RELIANCE ON EXPERTS AND ADVISORS

- The Board of Directors has ultimate responsibility for the investment and management of the Organization's investment assets.
- The Board may delegate authority over the Organization's investments to a properly formed and constituted Investment Committee, being a Board Committee comprised only of directors.
- The Board or Board Committee may hire outside experts as investment consultants or investment managers.
- The Board may also establish an advisory committee (which may include non-directors) to provide investment advice to the Board or to the Board Committee. Advisory committees have no authority to act for the Board, but may monitor

compliance with the investment policy, recommend changes, and assist the Board or Board Committee in selecting and retaining Investment Managers to execute this Investment Policy.

RESPONSIBILITIES OF THE BOARD, OR IF AUTHORITY IS DELEGATED, THE INVESTMENT COMMITTEE

- The Board, or if authority is delegated, the Investment Committee, is charged with the responsibility of managing the investment assets of the Organization. The specific responsibilities of the Board or the Investment Committee, as applicable, include:
 1. Communicating the Organization's financial needs to the Investment Managers on a timely basis.
 2. Determining the Organization's risk tolerance and investment horizon and communicating these to the appropriate parties.
 3. Establishing reasonable and consistent investment objectives, policy guidelines and allocations which will direct the investment of the assets, to be reviewed by the Board on an annual basis.
 4. Prudently and diligently selecting one or more qualified investment professionals, including investment managers(s), investment consultant(s), and custodian(s).
 5. Regularly evaluating the performance of investment manager(s) to assure adherence to policy guidelines and to monitor investment objective progress.
 6. Developing and enacting proper control procedures; e.g., replacing investment manager(s) due to a fundamental change in the investment management process, or for failure to comply with established guidelines.

RESPONSIBILITIES OF INVESTMENT MANAGERS

- Each investment manager will invest assets placed in his, her or its care in accordance with this investment policy.
- Each investment manager must acknowledge in writing acceptance of responsibility as a fiduciary.
- Each investment manager will have full discretion in making all investment decisions for the assets placed under his, her or its care and management, while operating within all policies, guidelines, constraints, and philosophies outlined in this Investment Policy. Specific responsibilities of investment manager(s) include:

1. Discretionary investment management, including decisions to buy, sell, or hold individual securities, and to alter allocation within the guidelines established in this statement.
2. Reporting, on a timely basis, monthly investment performance results.
3. Communicating any major changes in the economic outlook, investment strategy, or any other factors that affect implementation of investment process.
4. Informing the Board, or if authority is delegated, the Investment Committee, regarding any changes in portfolio management personnel, ownership structure, investment philosophy, etc.
5. Voting proxies, if requested by the Board, or if authority is delegated, the Investment Committee, on behalf of the Organization.
6. Administering the Organization's investments at reasonable cost, balanced with avoiding a compromise of quality. These costs include, but are not limited to, management and custodial fees, consulting fees, transaction costs and other administrative costs chargeable to the Organization.

GENERAL INVESTMENT GUIDELINES

- A copy of this Investment Policy shall be provided to all Investment Managers.
- The Organization is a tax-exempt organization as described in section 501(c)(3) [or section 501(c)(6), etc., as applicable] of the Internal Revenue Code. This tax-exempt status should be taken into consideration when making Organization investments.
- The Organization is expected to operate in perpetuity; therefore, a 10 year investment horizon shall be employed. Interim fluctuations should be viewed with appropriate perspective. [The foregoing may or may not be included, as applicable, depending upon the Organization's liquidity requirements.]
- A cash account shall be maintained with a zero to very low risk tolerance to keep cash available for grant distributions, tax obligations and other anticipated expenses.
- Transactions shall be executed at reasonable cost, taking into consideration prevailing market conditions and services and research provided by the executing broker.

- Permitted investments include: [Provide a list of permitted investments here] Cash and cash equivalents, marketable securities including equities and fixed income securities, _____, _____.

[Note: The Organization should determine its own credit quality standards and prohibited transactions, based on its investment objectives and risk tolerance. The following two bullet items represent samples only and are not recommended for use without review by investment counsel.]

- No fixed income security shall have an equivalent credit quality below investment grade at the time of purchase, defined as:
 1. BBB by Standard & Poors for straight bonds and convertibles
 2. Baa3 by Moody's Investor Service for straight bonds and convertibles
 3. A1 by Standard & Poors for short term securities
 4. P1 by Moody's Investor Service for short-term securities
 5. AAA for money market accounts
- The following transactions are prohibited: Purchase of non-negotiable securities, derivatives, high risk or junk bonds, private placements, precious metals, commodities, short sales, any margin transactions, straddles, warrants, options, life insurance contracts, leverage or letter stock.

DIVERSIFICATION

- The Organization will maintain a reasonable diversification of investment assets between asset classes and investment categories at all times.
- Investments in the equity securities of any one company shall not exceed [5%] of the portfolio nor shall the total securities position (debt and equity) in any one company exceed [10%] of the portfolio.
- Reasonable sector allocations and diversification shall be maintained. No more than [25%] of the entire portfolio may be invested in the securities of any one sector.
- Investments within the investment portfolio should be readily marketable.
- The investment portfolio should not be a blind pool; each investment must be available for review.

ASSET ALLOCATION

- The asset allocation policy shall be predicated on the following factors:
 1. Historical performance of capital markets adjusted for the perception of the future short and long-term capital market performance.
 2. The correlation of returns among the relevant asset classes.
 3. The perception of future economic conditions, including inflation and interest rate assumptions.
 4. Liquidity requirements for the projected grants and other charitable expenditures.
 5. The relationship between the current and projected assets of the Organization and projected liabilities.

ALLOCATION RANGE

[Note: The Organization should determine its own allocations, based on its investment objectives and cash needs. The following allocation schedule is only a sample and is not recommended for use without review by investment counsel.]

| Asset Allocation Range | Target | Upper limit |
|----------------------------------|--------|-------------|
| Cash & Equivalents | 5% | 0 – 15% |
| Fixed Income | 40% | 20 – 60% |
| Equities: Domestic Large Cap | 25% | 20 – 40% |
| Equities: Domestic Small/Mid Cap | 20% | 10 – 25% |
| Equities: International | 10% | 5 – 15% |

- Rebalancing shall be done on a semi-annual basis or more frequently if deemed necessary.

PERFORMANCE

- Performance objectives are to be met on a net of fees basis. The investment performance of each asset allocation class will be measured on two levels: against inflation objectives for the total Organization and against index objectives for individual portfolio components. Investment performance shall be measured no less than quarterly on a net of fees basis. Performance shall be evaluated on a three to five year basis to allow for market fluctuations and volatility.

Investment Policy – Example C

Sample Investment Policy for Nonprofits Having Investment Assets But No Endowment Funds

(Delegation to External Agents Not Permitted)

The New York Prudent Management of Institutional Funds Act (“NYPMIFA”) requires the adoption of an “investment policy” by all corporations subject to its provisions, regardless of whether they have “endowment funds.”¹ This draft sample Investment Policy is intended for consideration by a nonprofit that (i) holds cash equivalents (such as bank deposits) as well as some longer-term investments but does not have endowment funds and (ii) has not delegated and does not wish to allow delegation of authority to manage or invest its assets to any external agents, such as an investment manager.²

*The **provisions in red are required by NYPMIFA**. Nonprofits should keep in mind that modifications to this draft sample policy may be appropriate in light of the organization’s circumstances and the investment policy adopted by the organization should reflect policies and procedures to which the organization can readily adhere. However, care should be taken to ensure that the NYPMIFA-mandated provisions are included in the organization’s policy.*

The draft sample policy is not intended as investment advice, and, except with respect to NYPMIFA, it does not contain any references to, or information regarding, state, federal, regulatory or other requirements that may be applicable to the nonprofit. Legal counsel should be consulted concerning any other provisions that may need to be included. The New York Attorney General has not approved or reviewed this draft sample policy. Thanks to those who participated in creating this sample policy: Coleen M. McGrath, Skadden, Arps, Slate, Meagher & Flom LLP; David Lowden, Stroock & Stroock & Lavan LLP; Jillian Diamont, Simpson Thacher & Bartlett LLP; Robert Vanni, Esq., Jon Small, senior consultant, Government Relations, NPCC.

Investment Policy for

[Full Name of Nonprofit] (“the Corporation”)

Adopted [Insert Date]

Purpose

The purpose of this policy is to set forth the standards and guidelines governing the investment and management of the Corporation’s financial assets. This policy is intended to be in accordance with the New York Prudent Management of Institutional Funds Act (“NYPMIFA”).³

Financial Assets of the Corporation

The Corporation’s financial assets consist of (a) funds intended to be used to cover its short-term operating and program expenses (the “Operating & Program Fund”), (b) reserve funds, which are funds to be held in reserve to support the Corporation’s future operations, serve as a resource during economic downturns or provide an additional source of income to support

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External Agents Not Permitted

further the Corporation's mission (the "Reserve Funds"), and (c) funds which have been restricted by the donor or the Board of Directors for a specific purpose, but which do not have a restriction as to the timing of their expenditure (the "Restricted Funds" and together with the "Operating & Program Fund" and the "Reserve Funds," the "Funds").⁴ The Corporation does not have any endowment funds. Financial assets subject to a specific donor restriction as to the investment or management of such assets shall be invested and managed in accordance with the donor's restriction.

Investment and Management Objectives and Guidelines

Operating & Program Fund: The Operating & Program Fund shall be invested with the objective of preserving its assets to cover operating expenses and realizing earnings in a way that allows for immediate liquidity to meet the Corporation's ongoing programmatic and operational needs. Operating & Program Fund assets may be maintained in the checking account that the Corporation uses for day-to-day operations and may be invested in other cash-equivalent investments, such as savings accounts, money market accounts, certificates of deposit with maturities appropriate for expected needs, Treasury bills and other investments that are relatively easy to liquidate. The Corporation's professional staff from time to time will review the allocation (or the methodology of allocation) of Operating & Program Fund assets between the Corporation's checking account and its other cash-equivalent investments, determining the appropriate allocation based on the Corporation's cash-flow needs, and regularly report such allocation to the Board. The Board may direct that changes be made to such allocation and will also consider from time to time whether the Corporation's Operating & Program Fund assets are sufficient to allow for the designation of a portion of such assets to the Reserve Funds.

Reserve Funds: The Reserve Funds shall be invested with the objective of preserving the long-term real purchasing power of the Funds' assets while realizing appropriate investment income. Reserve Funds' assets may be invested in certificates of deposit, Treasury bills, mutual funds, exchange traded funds, equities, fixed income securities and, as to an appropriate portion, cash equivalent investments.⁵ The asset allocation of each of the Reserve Funds shall be determined from time to time by the Board of Directors, in consultation with any advisors if desired, which allocation shall reflect a proper balance of such Fund's investment objective, any risk tolerance standard and the need for liquidity.

Restricted Funds: The Restricted Funds shall be invested with the objective of preserving and enhancing the purchasing power of the Funds' assets while ensuring that liquidity requirements can be met. Restricted Funds' assets may be invested in certificates of deposit, Treasury bills, mutual funds, exchange traded funds, equities, fixed income securities and, as to an appropriate portion, cash equivalent investments.⁶ The asset allocation of each of the Restricted Funds shall be determined from time to time by the Board of Directors, in consultation with any advisors if desired, which allocation shall reflect a proper balance of such Fund's investment objective, any risk tolerance standard and the need for liquidity.

Diversification

Investments of each Fund will be diversified to limit the risk of loss resulting from the concentration of assets in a specific type of investment, specific maturity, specific issuer or

Sample Investment Policy for Nonprofits Having Investment Assets But No Endowment Funds

External Agents Not Permitted

sector unless the Board prudently determines that, because of special circumstances, the purposes of the Fund are better served without diversification. The Board shall review the diversification strategy periodically, provided, however, that it shall review any decision to not diversify as frequently as circumstances require but, at a minimum, annually.

Responsibilities of the Board of Directors

In managing the financial assets of the Corporation, the Board of Directors will act in good faith and with the care an ordinarily prudent person in like position would exercise under similar circumstances. When making investment and management decisions, the Board shall consider the Corporation's purposes, as well as the purposes of the specific Funds.

In making decisions regarding management and investment of the Corporation's financial assets, the Board of Directors, as required by applicable law, shall consider the following factors, if relevant:

- (1) general economic conditions;
- (2) the possible effect of inflation or deflation;
- (3) the expected tax consequences, if any, of investment decisions or strategies;
- (4) the role that each investment or course of action plays within the overall investment portfolio of the specific Fund;
- (5) the expected total return from income and the appreciation of its investments;
- (6) other resources of the Corporation;
- (7) the needs of the Corporation and the specific Fund to make distributions and to preserve capital; and
- (8) an asset's special relationship or special value, if any, to the purposes of the Corporation.

The Board of Directors shall not make management and investment decisions regarding an individual asset in isolation but rather in the context of the specific Fund's portfolio of investments as a whole and as part of an overall investment strategy having risk and return objectives reasonably suited to the Fund and the Corporation. The Board shall make reasonable efforts to verify facts relevant to the management and investment of the Funds and may incur only costs that are appropriate and reasonable in relation to the assets, the purpose of the Corporation and the skills available to the Corporation.

Within a reasonable time after the Corporation's receipt of a gift of property or other financial assets, the Board shall make and carry out decisions regarding retaining or disposing of the property, or the rebalancing of the Fund or Funds applicable to such gift in order to ensure compliance with the purposes, terms, and distribution requirements of the Corporation (including the diversification requirements and other aspects of this policy) as necessary to meet other circumstances of the Corporation and the requirements of applicable law, subject to any restrictions imposed by the terms of the gift.

The Board may delegate one or more of its responsibilities hereunder to a committee of the Board or an officer or employee of the Corporation. Any such committee or individual to whom such responsibility is delegated shall report to the Board on a regular basis and shall be subject to direction by the Board. If such responsibilities are delegated to a committee or individual, the rights and obligations set forth in this policy applicable to the Board (other

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than the right to amend this policy) shall also apply to such committee or individual, subject to the right of the Board to review and revise any decision of such committee or individual, and reports required under this policy to be made to the Board may instead be made to the committee or individual, which or who shall in turn report to the Board on a regular basis.

Review of Investment Policy

The Board will review this policy, and shall amend the policy, from time to time as necessary to reflect developments affecting the Corporation's finances and activities.

Additional Provisions That Might Be Considered for Inclusion

If the board of directors wishes to include in the organization's policy more detailed guidance, such guidance could address items such as, but not limited to:

- Asset allocation and risk and return expectations for the Reserve and Restricted Funds;
- Specific caps intended to promote diversification of the nonprofit's investment portfolio, such as caps on the market value of the portfolio that may be invested in any one industry, in the securities of any one company or in any asset class;
- Responsibilities of board committees, officers and/or staff if your board of directors has delegated investment management authority to such internal delegates;
- Whether restrictions should be imposed on the types of permitted investments for non-financial reasons (e.g., prohibitions on investments in certain industries, such as tobacco); or
- Criteria/benchmarks that will be used to evaluate the investment performance of the Reserve and Restricted Funds.

¹ NYPMIFA applies to all corporations incorporated under the New York Not-for-Profit Corporation Law or the New York Religious Corporations Law and to all education corporations as defined in Section 216-a(1) of the New York Education Law. Therefore, public charities, private foundations, social welfare organizations, trade associations, social clubs and all other entities incorporated under these laws will be governed by NYPMIFA.

² Also available on the [Nonprofit Coordinating Committee of New York's website](#) are (i) a draft sample investment policy appropriate for consideration by a nonprofit with some longer-term investments (but no endowment funds) that permits delegation of investment management authority to external agents and (ii) a draft sample investment policy appropriate for consideration by a nonprofit that holds only cash equivalents and does not have either longer-term investments or endowment funds.

³ This draft sample investment policy is not intended for consideration by nonprofits that have endowment funds; such nonprofits are subject to additional requirements under NYPMIFA that are not reflected in this draft sample policy.

⁴ NYPMIFA's rules governing the investment and management of a nonprofit's financial assets apply to the nonprofit's operating funds, as well as its reserve, restricted and endowed funds. (All such funds are referred to as "institutional funds" in NYPMIFA.)

⁵ This list is not intended to be an exclusive list of the classes of investment assets in which the Reserve Funds may be invested. In light of a nonprofit's particular circumstances, its board of directors may wish to expand this list of permissible investment assets and/or eliminate one or more of the suggested classes of investments.

Sample Investment Policy for Nonprofits Having Investment Assets But No Endowment Funds

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⁶ This list is not intended to be an exclusive list of the classes of investment assets in which the Restricted Funds may be invested. In light of a nonprofit's particular circumstances, as well as the liquidity needs of specific Restricted Funds, its board of directors may wish to expand this list of permissible investment assets and/or eliminate one or more of the suggested classes of investments.

Memo

January 14, 2021

TO: Board of Directors

FROM: Machael Smith
Executive Director

SUBJECT: Mobile Outreach Van

SUMMARY:

The Salvation Army Hanford Corps has two Emergency Solutions Grants (ESG) with excess Rapid Rehousing funds that must be spent by February 12, 2021. I am working with Becky Huber and the State of California's Housing and Community Development (HCD) to amend the contract so that the Rapid Rehousing funds can be moved into Outreach and Emergency Shelter activities.

We are proposing that \$138,775 be allocated to the Alliance for the purchase a mobile outreach van. The van would be used for mobile office and storing giveaways to clients such as hygiene kits, sleeping bags, etc. The purchase would include a customized van that has two workstations, filing space, storage shelves, a refrigerator, built-in Wi-Fi, and a generator for power. It would serve as a mobile LINC during the COVID pandemic and, thereafter would be used for ongoing street outreach including outlying areas such as Corcoran, Avenal, Dinuba, Woodlake, and Farmersville.

The cost of a customized outreach is approximately \$175,000. We would either seek additional grant funds or use some of our state grant funding to cover the funding gap. Attached are examples of what we would be looking to purchase.

RECOMMENDATION:

That the Board approve the purchase of a mobile outreach van contingent upon sufficient grant funding.



7052 Americana Parkway
Columbus, OH 43068
Toll Free: (800) 331-3188
Fax: (614) 759-2098

QUOTATION



REV-000

Name: Kings/Tulare Homeless Alliance
Contact: Machael Smith
Address: _____
City, ST, Zip: California
Telephone: 559-738-8733
Email: msmith@kthomelessalliance.org

TOTAL
\$ 173,330.00

| CONTACT | DELIVERY | SHIPPED VIA | TERMS | Contract Number |
|----------------|----------|-------------|--------|-----------------|
| Rick Armstrong | 240 Days | Farber | Net 30 | 128887 |

| QUANTITY | DESCRIPTION | UNIT PRICE | TOTAL PRICE |
|---|---|---------------|---------------|
| VEHICLES - FOB Continental US | | | |
| 1 | FSV Van | \$ 112,267.00 | \$ 112,267.00 |
| Model Upgrade Pricing <i>Includes Custom Floorplan Design</i> | | | |
| 21 | Custom mobile office | \$ 310.00 | \$ 6,510.00 |
| INTERIOR OPTIONS | | | |
| 0 | Aluminum overhead cabinets in lieu of laminated, up to 30ft box | \$ 7,332.00 | \$ - |
| 1 | Sound deadening, color coordinated wall carpet | \$ 1,880.00 | \$ 1,880.00 |
| 0 | Level 1 Interior finish upgrade (solid surface counters, upgraded flooring (SS counters)) | \$ 157.00 | \$ - |
| FINISHES & UPGRADES | | | |
| 1 | Exterior graphics package (One to four units required) | \$ 4,681.00 | \$ 4,681.00 |
| EXTERIOR OPTIONS | | | |
| 1 | Electric roll up exterior awning, Sunbrella color selection, up to 22' | \$ 2,909.00 | \$ 2,909.00 |
| 1 | Hydraulic leveling and stabilizing jacks - medium duty | \$ 6,575.00 | \$ 6,575.00 |
| 0 | Roof rail for mounting radio antennas w/ weatherproof access hatch to interior | \$ 1,128.00 | \$ - |
| 1 | Roof rail, additional, for mounting antennas, eight foot section | \$ 432.00 | \$ 432.00 |
| 1 | Roll up door | \$ 1,729.00 | \$ 1,729.00 |
| 0 | Full Body Paint (per foot) | \$ 392.00 | \$ - |
| AUDIO/VIDEO OPTIONS | | | |
| 0 | TV antenna, roof mounted w/ booster | \$ 141.00 | \$ - |
| 1 | Back-up camera system, 7" LCD color monitor | \$ 1,175.00 | \$ 1,175.00 |
| 1 | Rear speakers from cab AM/FM/CD, one pair | \$ 352.00 | \$ 352.00 |
| 0 | Commercial LCD monitor w/ TV tuner up to 22" with mount | \$ 545.00 | \$ - |
| 0 | Commercial LCD monitor w/ TV tuner up to 34" with mount | \$ 733.00 | \$ - |
| 0 | Commercial LCD monitor w/ TV tuner up to 40" with mount | \$ 2,180.00 | \$ - |
| COMPUTER | | | |
| 0 | Dell computer w/ 17" Dell flat screen, counter or wall mounted, service contract, each | \$ 1,781.00 | \$ - |
| SATELLITE & CONNECTIVITY | | | |
| 0 | Install customer supplied radios and equipmen (Exterior wiring, mounting for TV) | \$ 117.00 | \$ - |
| 0 | Connectivity Package Level I BRONZE - router, bonding 2 carriers, 2 roof mounted antennas | \$ 8,095.00 | \$ - |
| ELECTRONICS | | | |
| 1 | 24-port switch & CAT 6 patch panel | \$ 611.00 | \$ 611.00 |
| 1 | CAT 6 network with printer/fax/scanner | \$ 6,110.00 | \$ 6,110.00 |
| 0 | Monitor mount, swivel base | \$ 173.00 | \$ - |
| 1 | Equipment rack with, casters, Lexan door, power fan, approx. 19 x 64 | \$ 1,128.00 | \$ 1,128.00 |
| 0 | Microwave oven, cabinet mounted | \$ 376.00 | \$ - |
| 1 | Refrigerator, AC/DC, compressor operated | \$ 893.00 | \$ 893.00 |
| 0 | Coffee maker | \$ 98.00 | \$ - |
| 1 | Connectivity Package Level I BRONZE - router, bonding 2 carriers, 2 roof mounted antennas | \$ 2,350.00 | \$ 2,350.00 |
| H.V.A.C. | | | |
| 1 | Powered reversible roof vent w/ max air cover | \$ 611.00 | \$ 611.00 |
| 0 | Roof mounted air conditioner (One Standard) | \$ 916.00 | \$ - |
| GENERATORS & POWER SUPPLIES | | | |
| 1 | 8 KW Diesel Generator with compartment | \$ 11,449.00 | \$ 11,449.00 |
| LOW VOLTAGE OPTIONS | | | |
| 0 | Accelle security alarm system, w/ motion sensors | \$ 611.00 | \$ - |
| INTERIOR LIGHTING | | | |
| 0 | Replace white ceiling lights with combination red / white lights, each | \$ 51.00 | \$ - |
| 1 | LED ceiling light package | \$ 3,440.00 | \$ 3,440.00 |
| EXTERIOR LIGHTING | | | |
| 0 | Telescoping tripod, quartz halogen lights, each | \$ 1,410.00 | \$ - |
| 4 | Scene lights, LED, each | \$ 432.00 | \$ 1,728.00 |

EMERGENCY LIGHTING

| | | |
|--|--------------------|----------------------|
| 0 LED light package, 8 emergency lights & 2 scene lights | \$ 5,611.00 | \$ - |
| 0 Siren, w/ amplifier control center | \$ 916.00 | \$ - |
| 1 Delivery and Training | \$ 6,500.00 | \$ 6,500.00 |
| TOTAL PRICE | \$ | \$ 173,330.00 |

