



Executive Board Meeting

Agenda

September 10, 2020

9:00 AM – 10:00 AM

VIA Zoom

<https://zoom.us/j/5310006992?pwd=M3hiKzFVKzZkUVNydz09>

Mission Statement:

To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.

- | | |
|--|--|
| <input type="checkbox"/> Suzy Ward, President | <input type="checkbox"/> Charles Felix, Member at Large |
| <input type="checkbox"/> Lateena Ling, Secretary | <input type="checkbox"/> Nate Henry, Member at Large |
| <input type="checkbox"/> Becky Huber, Treasurer | <input type="checkbox"/> Janet Paine, Member at Large |
| <input type="checkbox"/> Esam Abed, Member at Large | <input type="checkbox"/> Geno Robledo, Member at Large |
| <input type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input type="checkbox"/> Machael Smith, Executive Director |

- I. Call meeting to order
- II. Consent Items:
 - A. Previous Meeting Minutes
 - B. Executive Director Report
- III. Financial Report
- IV. Alliance Business: Action/Discussion Items
 - A. Budget Revision
 - B. Continued – Strategic Initiatives Deep Dive
- V. Adjourn



Executive Board Meeting Minutes

August 13, 2020
9:00 AM – 12:00 pm
VIA Zoom

<https://zoom.us/j/95636397612?pwd=aGE0N21WZEVrZU5XTTkzcWtoOL2IGUT09>

Mission Statement:

To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Suzy Ward, President | <input type="checkbox"/> Charles Felix, Member at Large |
| <input checked="" type="checkbox"/> Lateena Ling, Secretary | <input checked="" type="checkbox"/> Nate Henry, Member at Large |
| <input type="checkbox"/> Becky Huber, Treasurer | <input checked="" type="checkbox"/> Janet Paine, Member at Large |
| <input checked="" type="checkbox"/> Esam Abed, Member at Large | <input checked="" type="checkbox"/> Geno Robledo, Member at Large |
| <input checked="" type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input checked="" type="checkbox"/> Machael Smith, Executive Director |

I. **Call meeting to order by Suzy Ward at 9:30 am** – technical difficulties.

II. Each board member was provided with an orientation binder in which we reviewed. Additionally, this is a unique meeting as some of our board members were present via Zoom and some were present in person at the Kings County Administration Building in Hanford – Hosted by Esam Abed, and guests from HomeBase.

III. **Consent Items:**

A. **Previous Meeting Minutes**

- a. May 2020 Minutes, Table July 2020 Minutes, because they were not attached

B. **Executive Director Report**

- a. Discussion

C. Motion to approve consent items as presented (This includes the previous minutes of May 2020, and tabling the July 2020 minutes until the next Board meeting that will take place in September of 2020), was made by Esam Abed and seconded by Nate Henry. All present (in person and via zoon) were in favor. No abstentions, No – NO's motion passes.

IV. **Financial Report:**

A. Motion to approve Financial report was made by Esam and seconded by Geno Robledo. All present (in person and via zoon) were in favor. No abstentions, No – NO's; motion passes.

V. **Alliance Business: Action/Discussion Items**

A. **Board Orientation**

- a. Round Table – Why did we join the Board?
b. Organizational Chart
i. Onboarding update of the four KTHA Employees (in relation to ED report):
1. Iris Gitcho, Julia Nelson-Young, Robert Henson, Dorothea Williams
c. Board Responsibilities – Encouraged to read the passages on Page 9, 139-155 as well as the ByLaws that are found on page Pages 21-33.

B. Homebase

- a. We had 2 visitors from Homebase join us in our meeting (Tara Ozes and Jean Field)
- b. Overview and planning
 - i. What are the next steps? What is the Alliances' goals?
 - ii. Community change and communication
 - iii. Web-base community hub with resources and information

C. Strategic Initiatives – Pages 2-6

- a. Youth ages 18-24, will make up the Youth Advisory Board and will get stipends. If we know of anyone we should let Machael know.
- b. We reviewed the first topics:
 - i. 100 Day challenge
 - ii. Community engagement campaign
 - iii. COVID response

D. Alliance Funding Summary

- a. Review handouts and review the funding sources for Coordinated Entry, COVID 19, and Systems Support.

V. Adjourn at 12:00 pm

- Next meeting review more of the Strategic Initiatives located on Page 3:
 - Homeless Management Information System (HMIS)
 - Housing flex fund, integrated pool for homeless initiates locally (PHIL),
 - Landlord mitigation fund, Local initiatives navigation center (LINC)
 - Point in time count, strategic plan
 - plans to address homelessness, homeless action plans

Executive Director Report September 2020

General Activities

- Staffing:
 - Housing Navigator I (COVID) – Hired Iris Gitcho effective 8/17/20
 - Accounting/Grants Specialist – Hired Dorothea Williams effective 8/13/20
 - All positions have been filled.

Strategic Initiatives

FUNDING

Project Homekey:

Kings County – We have not received word from the state on whether or not the Kings County hotel purchase will be funded, but hope to hear soon.

Tulare County - We received word from the state that the Tulare County hotel purchase has received a conditional award. The team is working on gathering the required items to move forward with the purchase of the Sequoia Lodge. The goal is to close escrow by late October.

COVID-19

As of August 30th, there were 170 clients enrolled in Project RoomKey in Kings (86) and Tulare (84) counties. The 99 Palms in Tulare County has closed escrow and we plan on referring 15 RRH youth (ages 18-24) into permanent housing there within the next 30 days.

- Kings County has 103 people that are either >64 or have at least one medical vulnerability that are not placed in PRK.
- Tulare County has 364 people that are either >64 or have at least one medical vulnerability that are not placed in PRK.

See Appendix A for COVID related dashboards.

COORDINATED ENTRY

For the period of 7/1/20 – 08/31/20, 41 people were referred for housing in the bi-county region. Of those, 3 people were housed (see Appendix B). The majority of referrals were for the Rapid Rehousing (32), followed by Permanent Supportive Housing (7), and Mainstream Voucher Program (2).

EMERGENCY HOUSING FOR VETERANS

The veteran emergency housing project, funded through a grant from Central Valley Community Foundation, has housed four veterans for a total of 93 nights. VA and Westcare are working with the placed veterans on identifying permanent housing. Outreach teams continue to work with additional veterans to place them into shelter.

100-DAY CHALLENGE

“In 100 days, 50 TAY ages 18-24 will exit homelessness into safe and stable housing. We will attempt to connect 100% to mental health & support services.”

- Day 1 – June 29
- Day 50 – August 17
- Day 100 – October 6

One youth has been housed, thirty-four have vouchers and are looking for housing, and the remaining 14 are waiting to be matched to a voucher. Tulare County will house 15 of the youth with RRH vouchers in the 99 Palms. See Appendix C for the 100 DC dashboard.

STRATEGIC PLANNING TECHNICAL ASSISTANCE/STRATEGIC SUPPORT

Homebase participated in our last board meeting and have conducted additional stakeholder interviews. We will be meeting later this month to discuss the project progress and next steps.

COMMUNITY ENGAGEMENT CAMPAIGN

Kings County HSA is now a partner on the campaign. Our next meeting will take place on Sept. 17th or 18th. We will be discussing the mission and some of the design components.

KINGS/TULARE TASK FORCE UPDATES

- Kings: Ed Hill, Kings County Public Health Director, resigned from his position as the Collaborative chair because of the excessive workload related to addressing the COVID pandemic locally. The assistant chair did not attend the meeting and wasn't able to indicate whether or not he would like to lead the group. The topic will be discussed at the September meeting.

- Tulare: The task force discussed COVID-19, Project RoomKey, and Project HomeKey. Agencies provided updates on their programs. A request was made to begin working on the goals of the Pathway Home plan.

LINC

Local Initiatives Navigation Centers (LINC) continue to remain closed due to the COVID pandemic.

STATE LEGISLATION

Assembly Bill 1845 (L. Rivas/Chiu), to create a Secretary on Homelessness and an Office on Homelessness within the Governor's Office passed the Legislature and is now on the Governor's desk for consideration. Attached is the draft letter being sent to the Governor by Housing California.

Appendix A – COVID Dashboards



Homeless COVID-19 Screenings

Active

Screenings Performed

614

COVID Tests Performed

16

Isolation

7

Clients Screened

590

Test Returned

1

Hospitalized

1

Pre-existing Conditions

380

Positive

1

Negative

0

Recovered

0

Count of Screenings by Age

0 to 24	53
25 to 34	111
35 to 44	141

45 to 54	146
55 to 64	120
65 or Older	43

Project Room Key



Total Enrolled Clients

170

Daily Change in Number Clients

0

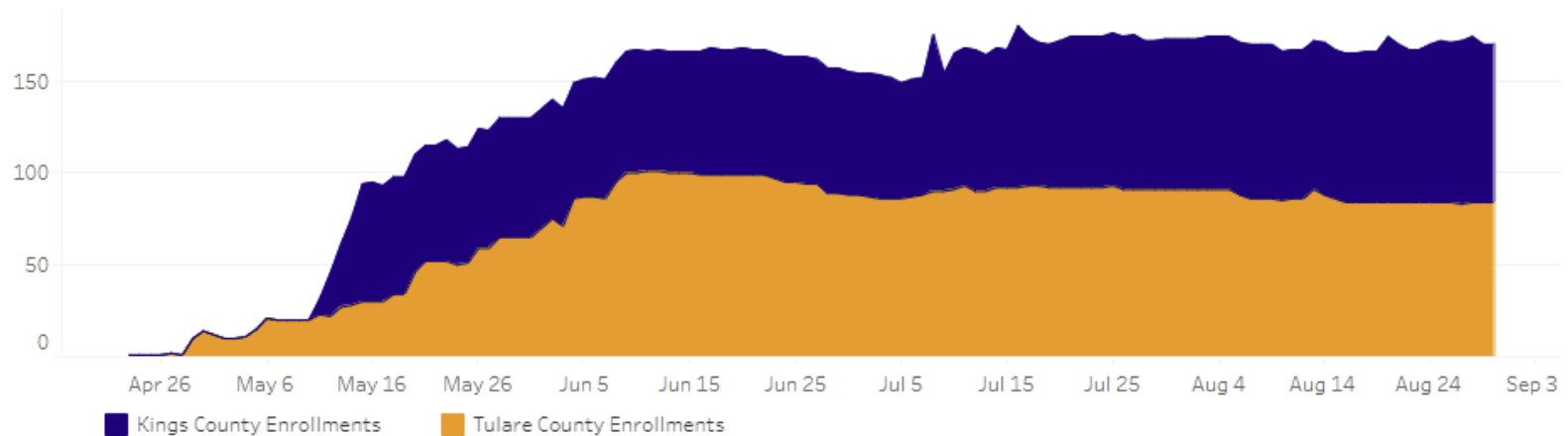
Total Number of Exits

119

Daily Exits

0

Number of Clients in Isolation



Tulare County Clients Enrolled

84

Tulare County Exits

41

Kings County Clients Enrolled

86

Kings County Exits Enrolled

78

Appendix B – CES Report

CES Referrals

Total Referrals

41

Days Referred

8

Housed

3

Start Date

07/01/2020

End Date

08/31/2020

Referral Status

Referred 36

Closed 5

Referral Outcome

Client Refused 2%

Enrolled in Program 73%

Ineligible/Not able to Serve 2%

Referral Service Type

5%

HHSA - MVP

17%

Permanent Supportive Housing

78%

Rapid Rehousing

3

Housed

38

Looking for Housing

Appendix C – 100 Day Challenge

100 Day Challenge Update

100 Day Challenge Goal: To house 50 homeless youth and connect them to mental health services in Kings and Tulare Counties

Day 65

out of 100 days



Youths Housed



1 Housed

34 In Progress

14 Assessed

Youths Referred

- 20 youths referred to mental health services
- 12 youth referred to employment or job training

Appendix D – AB1845 Letter to Governor



September 4, 2020

The Honorable Gavin Newsom
Governor, State of California
State Capitol
Sacramento, CA 95814

RE: Support for AB 1845 (L. Rivas/Chiu), Office to End Homelessness

Dear Governor Newsom:

For more information on AB 1845, contact Sharon.Rapport@csh.org or CMartin@housingca.org.

On behalf of the diverse supporters, from local elected to non-profit housing and service providers, we urge you to sign AB 1845 (L. Rivas/Chiu). AB 1845 will institutionalize an improved infrastructural response to homelessness in California. The bill passed with strong bipartisan support, without any opposition.

Project Roomkey is an example of how California has advanced innovation when faced with one of the most difficult crises of our time. We hope you can demonstrate similar innovative leadership in restructuring the state's response to homelessness.

While programs in California have enabled tens of thousands of households to exit homelessness, California has historically failed to heed calls for a more coordinated response to homelessness. You oversee more than 10 different state agencies and departments administering at least 30 different programs impacting homelessness, all operating independently from each other. In 1989, the Little Hoover Commission recommended coordinating state programs. Almost three decades later, in 2017, the California State Auditor found California was less effective in sheltering our homeless residents because we have no single entity, "charged specifically with addressing homelessness."

In February of this year, the Legislative Analyst similarly said the state's fragmented response has resulted in—

- Difficulties tracking homelessness-related state expenditures;
- Difficulties assessing the effectiveness of specific interventions;
- Difficulties determining whether programs are working collaboratively; and
- Difficulties assessing outcomes.

Many of our organizations, in offering community-based housing and services, have experienced the challenges of the state's fragmentation while navigating Notices of Funding Availability/Requests for Proposals with conflicting requirements or uncoordinated due dates.

During your campaign, you recognized this fragmentation in calling for a "czar" to coordinate the state's response. Your Council on Regional Homeless Advisors likewise recommended creating "a single point of authority on homelessness," suggesting, "a high-level official that reports directly to Governor Newsom," who is working on a day-to-day basis with staff to coordinate the state's response. They further recommended working to coordinate funding for housing and services, to develop protocols to prevent people discharging state-funded institutions into homelessness, and to develop evidence-based policies across housing and services agencies.

The LAO recommended following the recommendations of the Council on Regional Homeless Advisors in identifying a clear governance model, clarifying state responsibilities, making programs more efficient and effective, improving accountability, and establishing rigorous oversight. AB 1845 accomplishes recommendations from both the LAO and your Council of Regional Homeless Advisors.

AB 1845 creates a single point of contact on homelessness through a Secretary on Homelessness, but does not stop there. The Secretary will focus full-time on coordinating the state's response and leading an Office to End Homelessness. By placing the

Homeless Coordinating and Financing Council within the Office to End Homelessness, existing Council staff will have the authority to promote collaboration across departments and agencies.

AB 1845 will centralize staff working to coordinate the state's response, avoiding duplication of this work. The Office will help create discharge protocols for state-funded institutional settings, and develop evidence-based standards across housing and services programs. The bill has next to no fiscal cost, only the cost difference between a Deputy Secretary and a Secretary position. In absorbing the Homeless Coordinating and Financing Council into the Office, AB 1845 would serve the purpose of funding you requested and the Legislature passed in this year's budget.

AB 1845 also incorporates changes to the Homeless Coordinating and Financing Council *your Administration requested*. It will institutionalize all of these structural improvements for decades to come.

You have taken unprecedented steps to improve the state's response to homelessness. We urge you to take the next logical steps in implementing the innovations in AB 1845. At this time of projected increases in homelessness in the tens of thousands, we urge you to elevate the state's response under one cabinet-level position for future Administrations. In working to make our state programs as effective as they could be, we urge you to listen to over 30 years of advice to modernize California's approach to solving homelessness.

We urge you to sign AB 1845, and look forward to working with you to implement this historic bill.

Sincerely,
Abundant Housing Los Angeles
American Family Housing
Brilliant Corners
California Coalition for Rural Housing
California Partnership to End Domestic Violence
Compass Family Services
Corporation for Supportive Housing (co-sponsor)
Destination: Home
Disability Rights California
Downtown Women's Center
HomeAid America
HomeFirst Services of Santa Clara County
Homeless Health Care Los Angeles
Hope Solutions
Housing California (co-sponsor)
Housing Works
John Burton Advocates for Youth
Leading Age
Los Angeles County Office of Education
Los Angeles Homeless Services Authority

For more information on AB 1845, contact Sharon.Rapport@csh.org or CMartin@housingca.org.

Many Mansions
Non-Profit Housing Association of Northern California
PATH
PATH Ventures
The People Concern
Public Health Advocates
Self-Help Enterprises
Shelter Partnership
Skid Row Housing Trust
Southern California Association of Non-Profit Housing (SCANPH)
St. Joseph Center
Supervisor Nathan Fletcher, County of San Diego
United Way of Greater Los Angeles



Memo

September 8, 2020

TO: Board of Directors

FROM: Machael Smith
Executive Director

SUBJECT: FY 2020/21 Budget Revision

SUMMARY: The revised FY 2020/21 budget includes the following items:

Allocated Expenses include General Operations of \$68,404. Of this amount, the rent line item has been reduced to reflect the actual lease renewal amount of \$1,253 per month, resulting in a net savings of \$2,464.

Direct Expenses include the addition of a COVID-19 Housing Navigator (\$50,584) and an increase to health insurance benefits (\$32,616) to cover 80% of family health insurance premiums.

RECOMMENDATION: That board approve the FY2020/21 budget revision as presented.



Memo

September 8, 2020

TO: Board of Directors

FROM: Machael Smith
Executive Director

SUBJECT: FY 2020/21 Budget Revision

SUMMARY: The revised FY 2020/21 budget includes the following items:

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RECOMMENDATION: That board approve the FY2020/21 budget revision as presented.

Income/ExpenseAccounts

Kings/Tulare Homeless Alliance
FY 2020/21 Budget - REVISED 9/8/2020

Allocated by % Hours Worked in Class

		Unrestricted	Client Services						CoC	Project Work				Total
% Time Worked		K/T CoC	LINC	Anthem	COVID-19	CDBG	ESG-CV	CES	HUD Planning	HEAP	HHAP	CESH18	CESH 19	100.00%
		0.00%	0.00%	0.00%	0.00%	6.79%	11.70%	28.95%	10.19%	5.58%	2.58%	26.55%	7.67%	
Acct #	Income								Juniper1972					
44530	Grant Funding	\$ -	\$ -	\$ 41,500.00	\$ 80,000.00	\$ 44,000.00	\$ 1,191,700.00	\$ 192,090.00	\$ 68,617.00	\$ 1,862,749.26	\$ 1,019,457.36	\$ 907,802.94	\$ 348,850.00	\$ 5,756,766.56
43330	Foundation/Trust Grants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
47230	Membership Dues	\$ 6,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,500.00
47200	Program Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,500.00	\$ -	\$ -	\$ -	\$ -	\$ 4,500.00
43451	Fundraising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
43450	Individual Contributions	\$ 1,500.00	\$ 2,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,500.00
Total Income		\$ 8,000.00	\$ 2,000.00	\$ 41,500.00	\$ 80,000.00	\$ 44,000.00	\$ 1,191,700.00	\$ 192,090.00	\$ 73,117.00	\$ 1,862,749.26	\$ 1,019,457.36	\$ 907,802.94	\$ 348,850.00	\$ 5,771,266.56
Acct #	Allocated Expenses													Total
60920	Business Registration Fees	\$ -	\$ -	\$ -	\$ -	\$ 6.79	\$ 11.70	\$ 28.95	\$ 10.19	\$ 5.58	\$ 2.58	\$ 26.55	\$ 7.67	\$ 100.00
60960	Business Taxes (unsecured)	\$ -	\$ -	\$ -	\$ -	\$ 3.39	\$ 5.85	\$ 14.47	\$ 5.09	\$ 2.79	\$ 1.29	\$ 13.28	\$ 3.83	\$ 50.00
62110	Accounting Fees	\$ -	\$ -	\$ -	\$ -	\$ 1,493.14	\$ 2,573.10	\$ 6,368.42	\$ 2,241.57	\$ 1,227.17	\$ 567.81	\$ 5,841.43	\$ 1,687.36	\$ 22,000.00
65010	Books, Subscriptions, Reference	\$ -	\$ -	\$ -	\$ -	\$ 37.33	\$ 64.33	\$ 159.21	\$ 56.04	\$ 30.68	\$ 14.20	\$ 146.04	\$ 42.18	\$ 550.00
65020	Postage, Mailing Service	\$ -	\$ -	\$ -	\$ -	\$ 44.12	\$ 76.02	\$ 188.16	\$ 66.23	\$ 36.26	\$ 16.78	\$ 172.59	\$ 49.85	\$ 650.00
65030	Printing and Copying	\$ -	\$ -	\$ -	\$ -	\$ 6.79	\$ 11.70	\$ 28.95	\$ 10.19	\$ 5.58	\$ 2.58	\$ 26.55	\$ 7.67	\$ 100.00
65040	Supplies	\$ -	\$ -	\$ -	\$ -	\$ 447.94	\$ 771.93	\$ 1,910.53	\$ 672.47	\$ 368.15	\$ 170.34	\$ 1,752.43	\$ 506.21	\$ 6,600.00
65041	Software	\$ -	\$ -	\$ -	\$ -	\$ 237.54	\$ 409.36	\$ 1,013.16	\$ 356.61	\$ 195.23	\$ 90.33	\$ 929.32	\$ 268.44	\$ 3,500.00
65052	Telecommunications	\$ -	\$ -	\$ -	\$ -	\$ 271.48	\$ 467.84	\$ 1,157.89	\$ 407.56	\$ 223.12	\$ 103.24	\$ 1,062.08	\$ 306.79	\$ 4,000.00
65060	Equipment	\$ -	\$ -	\$ -	\$ -	\$ 203.61	\$ 350.88	\$ 868.42	\$ 305.67	\$ 167.34	\$ 77.43	\$ 796.56	\$ 230.09	\$ 3,000.00
65070	Hosting Fees	\$ -	\$ -	\$ -	\$ -	\$ 33.93	\$ 58.48	\$ 144.74	\$ 50.94	\$ 27.89	\$ 12.90	\$ 132.76	\$ 38.35	\$ 500.00
65080	Bank Service Charges	\$ -	\$ -	\$ -	\$ -	\$ 6.79	\$ 11.70	\$ 28.95	\$ 10.19	\$ 5.58	\$ 2.58	\$ 26.55	\$ 7.67	\$ 100.00
65090	Rent	\$ -	\$ -	\$ -	\$ -	\$ 1,020.49	\$ 1,758.60	\$ 4,352.53	\$ 1,532.01	\$ 838.72	\$ 388.07	\$ 3,992.35	\$ 1,153.23	\$ 15,036.00
65091	Utilities	\$ -	\$ -	\$ -	\$ -	\$ 169.67	\$ 292.40	\$ 723.68	\$ 254.72	\$ 139.45	\$ 64.52	\$ 663.80	\$ 191.75	\$ 2,500.00
65093	Repairs/Maintenance	\$ -	\$ -	\$ -	\$ -	\$ 271.48	\$ 467.84	\$ 1,157.89	\$ 407.56	\$ 223.12	\$ 103.24	\$ 1,062.08	\$ 306.79	\$ 4,000.00
65110	Advertising Expenses	\$ -	\$ -	\$ -	\$ -	\$ 13.57	\$ 23.39	\$ 57.89	\$ 20.38	\$ 11.16	\$ 5.16	\$ 53.10	\$ 15.34	\$ 200.00
65120	Insurance - Liability, D and O	\$ -	\$ -	\$ -	\$ -	\$ 213.79	\$ 368.42	\$ 911.84	\$ 320.95	\$ 175.71	\$ 81.30	\$ 836.39	\$ 241.60	\$ 3,150.00
65150	Memberships and Dues	\$ -	\$ -	\$ -	\$ -	\$ 40.72	\$ 70.18	\$ 173.68	\$ 61.13	\$ 33.47	\$ 15.49	\$ 159.31	\$ 46.02	\$ 600.00
65160	Other Costs	\$ -	\$ -	\$ -	\$ -	\$ 6.79	\$ 11.70	\$ 28.95	\$ 10.19	\$ 5.58	\$ 2.58	\$ 26.55	\$ 7.67	\$ 100.00
65170	Member Development/Training	\$ -	\$ -	\$ -	\$ -	\$ 6.79	\$ 11.70	\$ 28.95	\$ 10.19	\$ 5.58	\$ 2.58	\$ 26.55	\$ 7.67	\$ 100.00
65190	Payroll Service	\$ -	\$ -	\$ -	\$ -	\$ 41.94	\$ 72.28	\$ 178.89	\$ 62.97	\$ 34.47	\$ 15.95	\$ 164.09	\$ 47.40	\$ 618.00
65210	Equipment/Rentals	\$ -	\$ -	\$ -	\$ -	\$ 23.75	\$ 40.94	\$ 101.32	\$ 35.66	\$ 19.52	\$ 9.03	\$ 92.93	\$ 26.84	\$ 350.00
68310	Conference and Meetings	\$ -	\$ -	\$ -	\$ -	\$ 6.79	\$ 11.70	\$ 28.95	\$ 10.19	\$ 5.58	\$ 2.58	\$ 26.55	\$ 7.67	\$ 100.00
68320	Travel	\$ -	\$ -	\$ -	\$ -	\$ 33.93	\$ 58.48	\$ 144.74	\$ 50.94	\$ 27.89	\$ 12.90	\$ 132.76	\$ 38.35	\$ 500.00
Sub-Total Allocated Expenses		\$ -	\$ -	\$ -	\$ -	\$ 4,642.58	\$ 8,000.47	\$ 19,801.16	\$ 6,969.64	\$ 3,815.61	\$ 1,765.49	\$ 18,162.60	\$ 5,246.46	\$ 68,404.00

Income/ExpenseAccounts

Kings/Tulare Homeless Alliance
 FY 2020/21 Budget - REVISED 9/8/2020

Allocated by % Hours Worked in Class

		Unrestricted	Client Services					CoC	Project Work				Total	
		K/T CoC	LINC	Anthem	COVID-19	CDBG	ESG-CV	CES	HUD Planning	HEAP	HHAP	CESH18		CESH 19
		Acct #												
Direct Expenses														
62150	Outside Contract Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,000.00	\$ -	\$ -	\$ -	\$ -	\$ 7,000.00
65020	Postage, Mailing Service	\$ -	\$ 150.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50.00	\$ -	\$ 200.00
65040	Supplies	\$ -	\$ 300.00	\$ -	\$ -	\$ -	\$ -	\$ 123.50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 423.50
65041	Software	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 726.00	\$ -	\$ -	\$ -	\$ -	\$ 726.00
65052	Telecommunications	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,800.00	\$ -	\$ -	\$ -	\$ 500.00	\$ -	\$ 2,300.00
65150	Memberships and Dues	\$ 585.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 585.00
65171	Employee Recognition	\$ 500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00
65205	PROGRAM SUPPLIES	\$ -	\$ 1,550.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,550.00
65220	CLIENT CONSUMABLES	\$ -	\$ -	\$ -	\$ -	\$ 6,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000.00
65220.5	Stipend	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 600.00	\$ -	\$ -	\$ -	\$ -	\$ 600.00
65230	PROGRAM SERVICES	\$ -	\$ -	\$ 41,500.00	\$ 80,000.00	\$ -	\$ 1,118,679.06	\$ -	\$ -	\$ 1,821,248.01	\$ 1,000,000.00	\$ 750,000.00	\$ 300,000.00	\$ 5,111,427.07
66001	Payroll Expense	\$ -	\$ -	\$ -	\$ -	\$ 33,355.23	\$ 50,584.23	\$ 165,379.02	\$ 56,865.95	\$ 37,236.25	\$ 17,269.29	\$ 135,490.77	\$ 42,000.93	\$ 538,181.68
68310	Conference and Meetings	\$ 150.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350.00	\$ 500.00	\$ 1,000.00
68320	Travel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,986.00	\$ 1,000.00	\$ 400.00	\$ 300.00	\$ 3,189.00	\$ 1,100.00	\$ 10,975.00
OTHER	COVID-19 Premium Pay	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,436.24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,436.24
Sub-total Direct Expenses		\$ 1,235.00	\$ 2,000.00	\$ 41,500.00	\$ 80,000.00	\$ 39,355.23	\$ 1,183,699.53	\$ 172,288.52	\$ 66,191.95	\$ 1,858,884.26	\$ 1,017,569.29	\$ 889,579.77	\$ 343,600.93	\$ 5,695,904.49
Total Expenses		\$ 1,235.00	\$ 2,000.00	\$ 41,500.00	\$ 80,000.00	\$ 43,997.81	\$ 1,191,700.00	\$ 192,089.68	\$ 73,161.59	\$ 1,862,699.87	\$ 1,019,334.78	\$ 907,742.37	\$ 348,847.39	\$ 5,764,308.49
Net Profit/Loss		\$ 6,765.00	\$ -	\$ -	\$ -	\$ 2.19	\$ 0.00	\$ 0.32	\$ (44.59)	\$ 49.39	\$ 122.58	\$ 60.57	\$ 2.61	\$ 6,958.07