



## Executive Board Meeting

### Agenda

August 13, 2020

9:00 AM – 12:00 PM

Kings County Administration Building  
1400 Lacey Blvd, Building 8, Hanford, CA

VIA Zoom

<https://zoom.us/j/95636397612?pwd=aGE0N21WZEVrZU5XTTkzcWtOL2lGUT09>

669-900-6833

Meeting ID: 956 3639 7612

Passcode: 099071

#### Mission Statement:

**To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.**

- |  |  |
|--|--|
| <input type="checkbox"/> Suzy Ward, President                        | <input type="checkbox"/> Charles Felix, Member at Large    |
| <input type="checkbox"/> Lateena Ling, Secretary                     | <input type="checkbox"/> Nate Henry, Member at Large       |
| <input type="checkbox"/> Becky Huber, Treasurer                      | <input type="checkbox"/> Janet Paine, Member at Large      |
| <input type="checkbox"/> Esam Abed, Member at Large                  | <input type="checkbox"/> Geno Robledo, Member at Large     |
| <input type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input type="checkbox"/> Machael Smith, Executive Director |

- I. Call meeting to order
- II. Consent Items:
  - A. Previous Meeting Minutes
  - B. Executive Director Report
- III. Financial Report
- IV. Alliance Business: Action/Discussion Items
  - A. Board Orientation
- V. Adjourn

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## Executive Board Meeting Minutes

May 14 2020

9:00 AM – 10:00 AM

VIA Zoom

<https://zoom.us/j/95267916109?pwd=M1BWM3ROTC9oaENnanVXQkIHbilOQT09>

### Mission Statement:

**To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.**

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> Suzy Ward, President             | <input checked="" type="checkbox"/> Charles Felix, Member at Large    |
| <input checked="" type="checkbox"/> Lateena Ling, Secretary          | <input checked="" type="checkbox"/> Nate Henry, Member at Large       |
| <input checked="" type="checkbox"/> Becky Huber, Treasurer           | <input type="checkbox"/> Vacant, Member at Large                      |
| <input checked="" type="checkbox"/> Esam Abed, Member at Large       | <input type="checkbox"/> Geno Robledo, Member at Large                |
| <input type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input checked="" type="checkbox"/> Machael Smith, Executive Director |

### I. Call meeting to order

### II. Consent Items:

- A. Previous Meeting Minutes
  - a. The minutes were tabled to the next meeting.
- B. Executive Director Report
  - a. Discussion and updates provided for Tulare and Kings County projects
  - b. Room count available in cities: 20 Tulare, 10 Porterville, 44 Visalia. Purchase of property was pitched to Housing Authority.
  - c. 700 Reusable masks and 100 rapid response COVID kits tests for street medicine
- C. Motion to approve as presented by Lateena and seconded by Becky. All board members present were in favor, (no abstentions or no's) motion passes.

### III. Financial Report

- A. Review of smile account monies, PHC turning to Link, Overview of unrestricted funds, and reviewed the deal of creating an advisory committee.
- B. Motion was made by Lateena and seconded by Nate. All board members present were in favor, (no abstentions or no's) motion passes.

### IV. Alliance Business: Action/Discussion Items

- A. Board of Directors – Nomination
  - a. Rosalinda will remain on the nominations list contingent upon contact being made with potential Board member. Upon failure to contact Rosalinda, she will be removed from the slate of nominated members. This motion was made by Lateena and Second by Becky. All board members present were in favor, (no abstentions or no's) motion passes.

B. Outreach Activities/Hazard Pay

- a. This pay is for extra funds for the team that can be offset by grants.
- b. ESG funding in order to transition while shelter in place is in order
- c. Up to 15% in California.
- d. Need to get a waiver to acknowledgement of putting ones self at risk, as it is an assumption of risk with the job. Need to update to reflect this information.
  - i. Machael will look for waivers and have Chaz to review it, as well as look on HR California to be included in future employee packets.
  - ii. Hazard pay will e given to those that are in the field, but after waiver is signed – Navigators.
  - iii. Motion was made by Nate and seconded by Becky. All board members present were in favor, (no abstentions or no’s) motion passes
  - iv. **Motion Amended** – Hazard pay will inclue for outreach persons and it will be reviewed at monthly board meetings.
    1. This motion was made by Nate and seconded by Chaz. All board members present were in favor, (no abstentions or no’s) motion passes.

C. Program Manager Position

- a. There was in interest in change pay as there was a typo. The pay with fringes should be \$49,000+. Supervise, remove community – changes.
- b. The old responsibilities will be passed on to Corin as Admin Specialist.
- c. There will be some pay adjustments in the next fiscal year.
- d. The motion was made to approve this position and changes, and second by Esam. All board members present were in favor, (no abstentions or no’s) motion passes.

D. FY 19/20 Budget Revision

- a. Review of budget spreadsheet revision, it will be emailed for next Fiscal year.
- b. Motion to approve by Chaz and was seconded by Nate. All board members present were in favor, (no abstentions or no’s) motion passes

E. ESG

- a. Motion was made to approve by Esam and seconded by Lateena. All board members present were in favor, (no abstentions or no’s) motion passes. 1 board member absent.

V. Adjourn at 10:38 am

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## Executive Director Report August 2020

### General Activities

- Staffing:
  - Housing Navigator I – Hired Robert Henson; starting 8/17/20
  - Housing Navigator I (COVID) – Made an offer and candidate is currently in background check process.
  - Landlord Relations Specialist – Hired Julia Nelson-Young; starting 8/12/20
  - Accounting/Grants Specialist – Earl Neilson resigned effective 7/17/20; replacement Dorothea Williams began working as a contractor on 7/24/20 and is in background check process for full-time employment.
- Employee Benefits:
  - We are in open enrollment for health insurance. There's been a slight increase (7%) to our policy.

### Strategic Initiatives

#### FUNDING

ESG-CV: The Alliance application for a direct allocation of \$1,191,700 through the [Emergency Solutions Grant Coronavirus \(ESG-CV\) Notice of Funding Availability \(NOFA\)](#) was submitted on 7/17/20. Funds will be used for Project Roomkey/Homekey in Kings and Tulare Counties.

Project Homekey: We partnered with Kings and Tulare Counties on a hotel acquisition project in each county. The Kings County project is a partnership with Kings County HSA, UPHoldings, RHBuilders, and the Alliance for the Stardust, a 22-room motel that will be converted to SRO units. The Tulare County project is a partnership with Tulare County HHSA, UPHoldings, RHBuilders, and the Alliance for the Sequoia Lodge, a 50-room motel that will be converted to SRO units. Applications that meet the minimum threshold are being funded on an over the counter basis. We should hear from the state sometime in late August/early September if there is funding for the two projects.

#### COVID-19

Kings County contracted with a new motel, the Holiday Lodge, to house an additional 18 people. Tulare County will be ending one of the hotel leases and moving people to the newly acquired 99 Palms. The 99 Palms will operate approximately 30 rooms as a Project Roomkey (PRK) site while 10 rooms are being remodeled into Single Room Occupancy (SRO) units for permanent housing. There is

a waitlist in both counties for PRK quarantine rooms. Street medicine events continue in Tulare County with approximately two events per month. See Appendix A for COVID related dashboards.

#### COORDINATED ENTRY

For the period of 7/1/19 – 06/30/20, 128 people were referred for housing in the bi-county region. Of those, 28 people were housed (see Appendix B). The majority of referrals were for the Mainstream Voucher Program (48) followed by Permanent Supportive Housing (43), and Rapid Rehousing (37). Of the 93 closed referrals 28 were housed.

#### EMERGENCY HOUSING FOR VETERANS

The veteran emergency housing project, funded through a grant from Central Valley Community Foundation, has housed three veterans for a total of 58 nights. VA and Westcare are working with the placed veterans on identifying permanent housing. Outreach teams continue to work with additional veterans to place them into shelter.

#### 100-DAY CHALLENGE

**“In 100 days, 50 TAY ages 18-24 will exit homelessness into safe and stable housing. We will attempt to connect 100% to mental health & support services.”**

- Day 1 – June 29
- Day 50 – August 17
- Day 100 – October 6

The team has begun to gain traction with identifying you and addressing the tasks associated with achieving the goal. Thus far, 8 youth have been connected to mental health services. Two youth have been placed into temporary housing and six have been referred for permanent housing. We will be meeting with our coaches on 8/17/20 to assess our progress and adjust as necessary.

#### STRATEGIC PLANNING TECHNICAL ASSISTANCE/STRATEGIC SUPPORT

Homebase is conducting interviews with key stakeholders and board members to learn more about the strengths and weaknesses of KTHA. They will be participating in our August board meeting to share their progress, goals for the project, and learn more about the board. The project completion date has been extended to the end of September.

#### COMMUNITY ENGAGEMENT CAMPAIGN

Phase I of the campaign is underway and 4Creeks is working with the Alliance and Tulare HHS team to develop a timeline on the deliverables. We reached out to Kings County HSA, Behavioral Health, and Public Health to invite them to be a partner on the campaign, but have not heard back. See Appendix C for the Proposed Project Approach developed during our June meeting.

## KINGS/TULARE TASK FORCE UPDATES

- Kings: No meeting held in July.
- Tulare: No meeting held in July.

## LINC

Local Initiatives Navigation Centers (LINC) have been closed since mid-March due to the COVID pandemic.

## STATE LEGISLATION

No updates at this time.

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## Appendix A – COVID Dashboards

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# Homeless COVID-19 Screenings

Active ▾

Screenings Performed

686

COVID Tests Performed

22

Isolation

9

Clients Screened

551

Test Returned

4

Hospitalized

1

Pre-existing Conditions

470

Positive

2

Negative

2

Recovered

0

Count of Screenings by Age

0 to 24	48
25 to 34	112
35 to 44	170

45 to 54	169
55 to 64	138
65 or Older	49

# Project Room Key



Total Enrolled Clients

171

Daily Change in Number Clients

-3

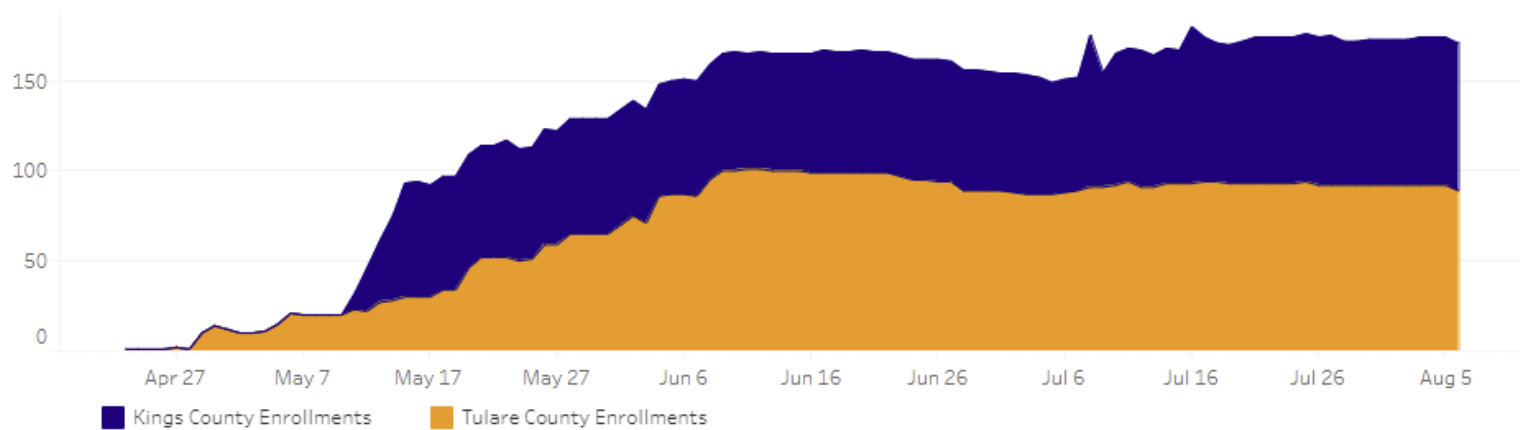
Total Number of Exits

96

Daily Exits

3

Number of Clients in Isolation



Tulare County Clients Enrolled

89

Tulare County Exits

37

Kings County Clients Enrolled

82

Kings County Exits

59

## Appendix B – CES Report

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# CES Referrals

Total Referrals

128

Days Referred

76

Housed

28

Start Date

07/01/2019

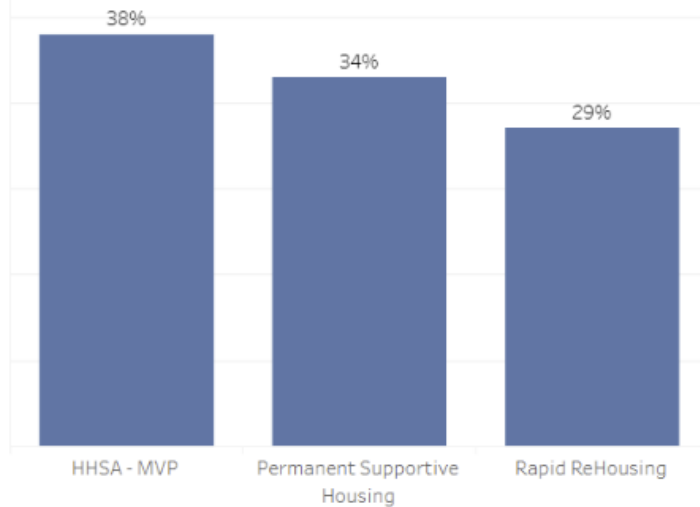
End Date

06/30/2020

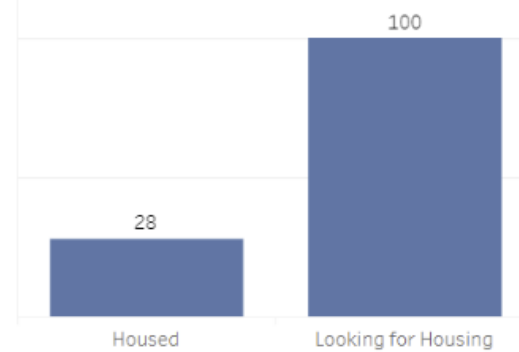
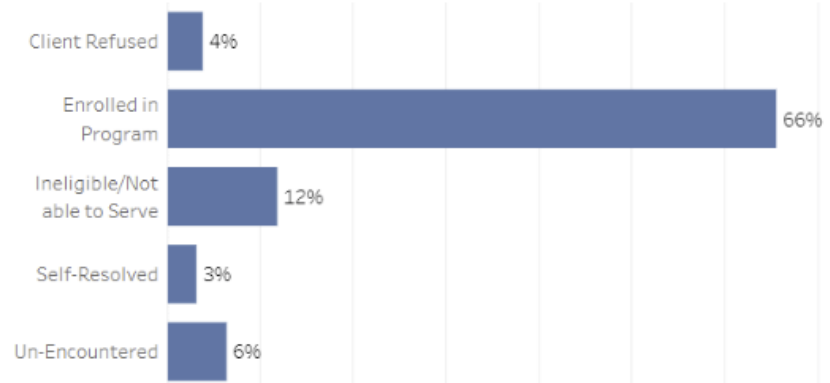
## Referral Status

Referred	35
Closed	93

## Referral Service Type



## Referral Outcome



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## Appendix C – Community Engagement Campaign

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## Proposed Project Approach

### Overview:

KTHA and Tulare County have joined together in the development of a county-wide (with desires to engage with Kings County) plan to create a communications campaign to inform the public of the way that homelessness is being addressed in the region.

Community Goals: Based on findings in the November 2019 *Pathway Home* report (pg. 10) the community identified 5 priorities for a local vision:

- Create a culture of collaboration and connectivity
- Promote a person-centered approach for those experiencing homelessness
- Communicate broadly about local successes and challenges
- Align the system so there is no redundancy
- Foster a better understanding of how people enter homelessness

The aim of this project is to directly embody the vision of collaboration, communication and understanding within the region. We believe that, done correctly, the entire vision will be supported by our efforts here.

As we have discussed this project and grown in our understanding of the needs of this region we propose the following approach:

- Create a web-based **Regional Communication Hub** (*communication platform – digital first*) where the public can easily and simply access information, education, and participation opportunities.
- Create a brand identity for the Regional Hub that is simple and catchy and memorable (similar to “Hello Neighbor” marketing campaign).
- Build for longevity, rather than a single marketing campaign. Create a platform that will bring solidify the message about homelessness

We understand that these efforts have been going on for years and will continue by each Agency, Partner, and Government, but our aim is to simply and clearly communicate with the public through a single, unified, branded voice that is addressing the public directly.

### **K.I.S.S. (Keep it Simple..., Seriously)**

Simplicity is key for the success of this project. Public understanding, empathy, and involvement will be tied to how simply and memorably we can create the message. For anyone close to the issues surrounding homelessness it is plain to see that the answers and changes are not simple. The processes, funding, reporting, and helping are all complex, which tends to lead towards public misunderstanding and assumptions. With this in mind we have taken the approach of boiling down the communication into a few questions that many people ask, pertaining to homelessness. The goal of this is to simply answer the questions that the general public most frequently ask:

1. **What is going on with Homelessness in Kings and Tulare County?** (*Public Understanding*)
  - why so many homeless?

- where are they all from?
- what causes homelessness?
- what classifies a person as homeless?
- Do they want to be helped? – if not is there still something we can do?

## 2. What is being done to help? (*Recognized Strategies*)

- Who is involved in creating solutions for homelessness here?
- Is there data on progress or change for our efforts?
- What actually does help? (handing out money in the parking lot, volunteering, making sandwiches, renting your home/property...etc.)
- How is law enforcement or government legislation part of the answer? Are police doing anything? Is the city doing anything?
- How is mental health services helping?
- Do drug rehab programs work?
- What are churches / religions groups doing?

## 3. How can I get involved? (*Increase Participation*)

- What ways can I use my
  - **time**
  - **skills**
  - and **money** to help? (Little by little giving campaign – easy way to “*give your change to give a care/be the change*”)
- What’s my level of engagement / commitment?
- Should I call / involve law enforcement?

Other questions or concerns may be addressed through the platform, however the staying power of any message in today’s “noisy” world will be in simplicity and repetition. We would recommend sticking with 3 questions at any one time.

### **Answer the Main Questions, Simply**

As previously stated, the objective is to simplify the message into easily digestible “soundbites” that stick with the public. Create a centralized platform that will connect the public to the necessary agencies / non-profits.

The opportunity in this is to create a well-known / branded communication platform that will simply share what is going on to end homelessness without a direct tie to any one particular agency or agenda. The Brand itself becomes the messenger and can more objectively speak to the public.

### **Collaboration Versus Redundancy**

The Ideal Goal is to create a single, simplified and collaborative “voice” for the Homeless in our region. Rather than having 50 different voices all telling the public what’s being done at the same time and causing confusion within the conversation, there would be one singular voice answering these big questions.

This will be an attempt to bring about a collaborative approach that pulls together the siloed efforts of the many unique agencies and services into a singular message tailored to communicate with the public and change perception of Homelessness and the Efforts being done.

Work together to coordinate efforts. Make a calculated / planned impact, versus spread out or redundant.

**“If everyone is making a sandwich on Tuesday, who’s feeding anyone on Wednesday?”**

Motto:

**We make an impact alone,**

**We make lasting change together.**

**Create an Empowered / Optimistic / Informed Public within Tulare / Kings Counties.**

**Questions to answer before we proceed with this plan:**

- Is there already a centralized place where someone can answer these questions easily? (Are we repeating efforts)
- Who will be responsible for ongoing maintenance / campaigns / communication, etc.? (who is going to take ownership of this project’s ongoing success)
- Will we have difficulty getting “stakeholder” buy-in for this approach? What might be some of the objections? Do we have a good reason to help garner support for this among nay-sayers?
- What is the approval process for this campaign / platform? (Who needs to sign off?)

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## Kings/Tulare Continuum of Care on Homelessness

08/10/20

## Balance Sheet

Accrual Basis

As of June 30, 2020

	Jun 30, 20
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
10100 · Bank of the Sierra	6,718.81
10200 · CVCB Checking	961,927.93
10210 · CVCB Money Market LMF 7958	69,240.46
10220 · CVCB Money Market General 7966	4,450,465.93
10230 · CVCB Petty Cash	100.00
10240 · PRK Petty Cash	200.00
Total Checking/Savings	5,488,653.13
Accounts Receivable	
11000 · Accounts Receivable	34,200.00
11400 · Grants Receivable	56,338.07
Total Accounts Receivable	90,538.07
Other Current Assets	
13000 · Prepaid Expenses	2,144.49
Total Other Current Assets	2,144.49
Total Current Assets	5,581,335.69
<b>TOTAL ASSETS</b>	<b>5,581,335.69</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	43,683.69
20100 · Grants Payable	888,577.50
Total Accounts Payable	932,261.19
Credit Cards	
23000 · Visa Bank of the Sierra	12,229.44
Total Credit Cards	12,229.44
Other Current Liabilities	
21100 · Direct Deposit Liabilities	-792.50
24000 · Payroll Liabilities	7,146.41
24300 · Deferred Revenue	4,463,604.24
Total Other Current Liabilities	4,469,958.15
Total Current Liabilities	5,414,448.78
Total Liabilities	5,414,448.78
Equity	
30000 · Opening Balance Equity	4.82
30001 · Temporary Restricted Net Assets	
30030 · Restricted - Visalia PHC	5,778.11
30040 · Restricted - Porterville PHC	5,387.00
30050 · Restricted - Hanford PHC	4,907.35
30060 · Restricted - Tulare PHC	4,826.69
Total 30001 · Temporary Restricted Net Assets	20,899.15
30005 · Net Assets	7,420.93
32000 · Unrestricted Net Assets	167,704.20
Net Income	-29,142.19
Total Equity	166,886.91
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>5,581,335.69</b>

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**Kings/Tulare Continuum of Care on Homelessness  
Profit & Loss\_Anthem Blue Cross Flex MVP Client Grant  
July 2019 through June 2020**

	Anthem Home... (Anthem Blue ...)	PHC Hanford (Anthem PHC ...)	PHC Porterville (Anthem PHC ...)	PHC Tulare (Anthem PHC ...)	PHC Visalia (Anthem PHC ...)	Total Anthem ... (Anthem Blue ...)	Total Anthem ...	TOTAL
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
43300 · Direct Public Grants								
43400 · Direct Public Support								
43450 · Individ, Business Contributions	1,544.76	0.00	0.00	0.00	0.00	0.00	1,544.76	1,544.76
<b>Total 43400 · Direct Public Support</b>	<u>1,544.76</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,544.76</u>	<u>1,544.76</u>
<b>Total 43300 · Direct Public Grants</b>	1,544.76	0.00	0.00	0.00	0.00	0.00	1,544.76	1,544.76
44500 · Grant Income	27,546.71	0.00	0.00	0.00	0.00	0.00	27,546.71	27,546.71
47200 · Program Income	55.00	0.00	0.00	0.00	0.00	0.00	55.00	55.00
<b>Total Income</b>	<u>29,146.47</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>29,146.47</u>	<u>29,146.47</u>
<b>Gross Profit</b>	29,146.47	0.00	0.00	0.00	0.00	0.00	29,146.47	29,146.47
<b>Expense</b>								
65200 · Program Expenses								
65230 · Program Services								
65230.8 · Transportation	55.00	0.00	0.00	0.00	0.00	0.00	55.00	55.00
65232 · Housing/Counseling Services								
65232.1 · Security Deposit	7,175.70	0.00	0.00	0.00	0.00	0.00	7,175.70	7,175.70
65232.2 · Utility Deposit	1,727.85	0.00	0.00	0.00	0.00	0.00	1,727.85	1,727.85
65232.3 · Application Fee	285.00	0.00	0.00	0.00	0.00	0.00	285.00	285.00
65232.4 · Move-in Expenses	16,210.77	0.00	0.00	0.00	0.00	0.00	16,210.77	16,210.77
65232.5 · Rental Assistance	2,141.40	0.00	0.00	0.00	0.00	0.00	2,141.40	2,141.40
65232.6 · Bank/Service/Convenience fees	18.75	0.00	0.00	0.00	0.00	0.00	18.75	18.75
65232 · Housing/Counseling Services - Other	992.00	0.00	0.00	0.00	0.00	0.00	992.00	992.00
<b>Total 65232 · Housing/Counseling Services</b>	<u>28,551.47</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>28,551.47</u>	<u>28,551.47</u>
65230 · Program Services - Other	540.00	0.00	0.00	0.00	0.00	0.00	540.00	540.00
<b>Total 65230 · Program Services</b>	<u>29,146.47</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>29,146.47</u>	<u>29,146.47</u>
<b>Total 65200 · Program Expenses</b>	<u>29,146.47</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>29,146.47</u>	<u>29,146.47</u>
<b>Total Expense</b>	<u>29,146.47</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>29,146.47</u>	<u>29,146.47</u>
<b>Net Ordinary Income</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>

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## Kings/Tulare Continuum of Care on Homelessness

## Profit &amp; Loss COVID-19

July 2019 through June 2020

08/10/20

Accrual Basis

	COVID-19	TOTAL
Ordinary Income/Expense		
Income		
43300 · Direct Public Grants		
43400 · Direct Public Support		
43450 · Individ, Business Contributions	256.70	256.70
Total 43400 · Direct Public Support	256.70	256.70
Total 43300 · Direct Public Grants	256.70	256.70
44500 · Grant Income		
44530 · Local & Government Grants	316,724.06	316,724.06
Total 44500 · Grant Income	316,724.06	316,724.06
Total Income	316,980.76	316,980.76
Gross Profit	316,980.76	316,980.76
Expense		
65000 · Operations		
65040 · Supplies	24.94	24.94
Total 65000 · Operations	24.94	24.94
65200 · Program Expenses		
65205 · Program Supplies	6,743.22	6,743.22
65230 · Program Services		
65230.9 · Hotel/Motel Vouchers	2,160.00	2,160.00
65232 · Housing/Counseling Services		
65232.6 · Bank/Service/Convenience fees	4.50	4.50
Total 65232 · Housing/Counseling Services	4.50	4.50
65233 · Outreach Services	18,928.00	18,928.00
65230 · Program Services - Other	350,669.81	350,669.81
Total 65230 · Program Services	371,762.31	371,762.31
65250 · Fundraising Expenses	4.50	4.50
Total 65200 · Program Expenses	378,510.03	378,510.03
Total Expense	378,534.97	378,534.97
Net Ordinary Income	-61,554.21	-61,554.21
Net Income	<b>-61,554.21</b>	<b>-61,554.21</b>

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## Kings/Tulare Continuum of Care on Homelessness

08/10/20

## Profit &amp; Loss by Class\_CDBG Accounts

Accrual Basis

July 2019 through June 2020

	CDBG Hanford	CDBG Porterville	CDBG Tulare	CDBG Visalia	TOTAL
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
43300 · Direct Public Grants					
43400 · Direct Public Support					
43450 · Individ, Business Contributions	196.42	1,457.46	0.00	833.63	2,487.51
<b>Total 43400 · Direct Public Support</b>	<b>196.42</b>	<b>1,457.46</b>	<b>0.00</b>	<b>833.63</b>	<b>2,487.51</b>
<b>Total 43300 · Direct Public Grants</b>	<b>196.42</b>	<b>1,457.46</b>	<b>0.00</b>	<b>833.63</b>	<b>2,487.51</b>
<b>44500 · Grant Income</b>					
44530 · Local & Government Grants					
44531 · Hanford CDBG Grant	10,000.01	0.00	0.00	0.00	10,000.01
44532 · Porterville CDBG Grant	0.00	5,000.00	0.00	0.00	5,000.00
44533 · Tulare CDBG Grant	0.00	0.00	10,000.00	0.00	10,000.00
44534 · Visalia CDBG Grant	0.00	0.00	0.00	18,000.00	18,000.00
<b>Total 44530 · Local &amp; Government Grants</b>	<b>10,000.01</b>	<b>5,000.00</b>	<b>10,000.00</b>	<b>18,000.00</b>	<b>43,000.01</b>
<b>Total 44500 · Grant Income</b>	<b>10,000.01</b>	<b>5,000.00</b>	<b>10,000.00</b>	<b>18,000.00</b>	<b>43,000.01</b>
<b>Total Income</b>	<b>10,196.43</b>	<b>6,457.46</b>	<b>10,000.00</b>	<b>18,833.63</b>	<b>45,487.52</b>
<b>Gross Profit</b>	<b>10,196.43</b>	<b>6,457.46</b>	<b>10,000.00</b>	<b>18,833.63</b>	<b>45,487.52</b>
<b>Expense</b>					
60900 · Business Expenses					
60920 · Business Registration/License	1.96	1.47	1.23	4.04	8.70
60960 · Business Taxes (Unsecured)	0.69	0.52	0.44	1.43	3.08
<b>Total 60900 · Business Expenses</b>	<b>2.65</b>	<b>1.99</b>	<b>1.67</b>	<b>5.47</b>	<b>11.78</b>
62100 · Contract Services					
62110 · Accounting Fees	237.20	178.15	148.64	489.66	1,053.65
<b>Total 62100 · Contract Services</b>	<b>237.20</b>	<b>178.15</b>	<b>148.64</b>	<b>489.66</b>	<b>1,053.65</b>
65000 · Operations					
65010 · Books, Subscriptions, Reference	13.09	9.83	8.20	27.03	58.15
65020 · Postage, Mailing Service	79.41	32.00	29.35	59.79	200.55
65030 · Printing and Copying	7.29	1.57	1.31	4.32	14.49
65040 · Supplies	172.43	129.53	108.07	355.96	765.99
65041 · Software	86.62	65.06	54.28	178.81	384.77
65052 · Telecommunications	136.01	102.16	85.23	280.80	604.20
65060 · Equipment	77.36	58.11	48.47	159.70	343.64
65070 · Hosting Fees	13.95	10.47	8.74	28.81	61.97
65080 · Bank/Credit Card Service Charges	1.06	0.78	0.66	2.16	4.66
65090 · Rent	436.04	327.50	273.22	900.15	1,936.91
65091 · Utilities	64.07	48.12	40.14	132.26	284.59
65093 · Repairs / Maintenance	59.56	44.74	37.33	122.97	264.60
<b>Total 65000 · Operations</b>	<b>1,146.89</b>	<b>829.87</b>	<b>695.00</b>	<b>2,252.76</b>	<b>4,924.52</b>
65100 · Other Types of Expenses					
65110 · Advertising Expenses	2.62	1.96	1.64	5.40	11.62
65120 · Insurance - Liability, D and O	93.43	70.16	58.54	192.89	415.02
65150 · Prof. Memberships and Dues	17.37	13.05	10.88	35.82	77.12
65160 · Other Costs	1.34	1.01	0.84	2.77	5.96
65170 · Staff Development/Training	2.42	1.82	1.52	5.00	10.76
65190 · Payroll Service	4.80	3.59	3.02	9.92	21.33
<b>Total 65100 · Other Types of Expenses</b>	<b>121.98</b>	<b>91.59</b>	<b>76.44</b>	<b>251.80</b>	<b>541.81</b>
65200 · Program Expenses					
65210 · Equipment/Rentals	6.63	4.98	4.15	13.68	29.44
65220 · Client Consumables	1,500.00	1,500.00	1,500.00	1,500.00	6,000.00
<b>Total 65200 · Program Expenses</b>	<b>1,506.63</b>	<b>1,504.98</b>	<b>1,504.15</b>	<b>1,513.68</b>	<b>6,029.44</b>
66000 · Wages, Taxes, Payroll Expenses					
66001 · Payroll Expense	7,362.72	5,529.94	4,613.56	15,199.41	32,705.63
66002 · Insurance - Workers Comp	14.66	11.02	9.19	30.27	65.14
<b>Total 66000 · Wages, Taxes, Payroll Expenses</b>	<b>7,377.38</b>	<b>5,540.96</b>	<b>4,622.75</b>	<b>15,229.68</b>	<b>32,770.77</b>
68300 · Travel and Meetings					
68310 · Conference, Convention, Meeting	0.31	0.24	0.20	0.65	1.40
68320 · Travel	34.71	26.06	21.73	71.66	154.16
<b>Total 68300 · Travel and Meetings</b>	<b>35.02</b>	<b>26.30</b>	<b>21.93</b>	<b>72.31</b>	<b>155.56</b>

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Accrual Basis

**Kings/Tulare Continuum of Care on Homelessness  
Profit & Loss by Class\_CDBG Accounts  
July 2019 through June 2020**

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	<u>CDBG Hanford</u>	<u>CDBG Porterville</u>	<u>CDBG Tulare</u>	<u>CDBG Visalia</u>	<u>TOTAL</u>
<b>Total Expense</b>	10,427.75	8,173.84	7,070.58	19,815.36	45,487.53
<b>Net Ordinary Income</b>	-231.32	-1,716.38	2,929.42	-981.73	-0.01
<b>Net Income</b>	<u>-231.32</u>	<u>-1,716.38</u>	<u>2,929.42</u>	<u>-981.73</u>	<u>-0.01</u>

## Kings/Tulare Continuum of Care on Homelessness

## Profit &amp; Loss by Class\_CES &amp; TCHHSA

08/10/20

July 2019 through June 2020

Accrual Basis

	Admin (CES)	CES - Other (CES)	Total CES	CES TCHHSA	TOTAL
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
44500 · Grant Income					
44520 · Federal Grants					
44521 · HUD Grants	0.00	169,237.96	169,237.96	0.00	169,237.96
Total 44520 · Federal Grants	0.00	169,237.96	169,237.96	0.00	169,237.96
Total 44500 · Grant Income	0.00	169,237.96	169,237.96	0.00	169,237.96
47200 · Program Income					
47240 · Program Service Fees	0.00	0.00	0.00	22,298.33	22,298.33
Total 47200 · Program Income	0.00	0.00	0.00	22,298.33	22,298.33
<b>Total Income</b>	0.00	169,237.96	169,237.96	22,298.33	191,536.29
<b>Gross Profit</b>	0.00	169,237.96	169,237.96	22,298.33	191,536.29
<b>Expense</b>					
60900 · Business Expenses					
60920 · Business Registration/License	0.00	29.33	29.33	4.49	33.82
60960 · Business Taxes (Unsecured)	0.00	15.23	15.23	2.33	17.56
Total 60900 · Business Expenses	0.00	44.56	44.56	6.82	51.38
62100 · Contract Services					
62110 · Accounting Fees	0.00	3,170.95	3,170.95	485.17	3,656.12
Total 62100 · Contract Services	0.00	3,170.95	3,170.95	485.17	3,656.12
65000 · Operations					
65010 · Books, Subscriptions, Reference	0.00	131.13	131.13	20.06	151.19
65020 · Postage, Mailing Service	0.00	255.75	255.75	52.78	308.53
65030 · Printing and Copying	0.00	147.83	147.83	22.62	170.45
65040 · Supplies	446.86	3,692.39	4,139.25	633.31	4,772.56
65041 · Software	0.00	1,042.26	1,042.26	159.46	1,201.72
65052 · Telecommunications	0.00	3,595.87	3,595.87	550.17	4,146.04
65060 · Equipment	0.00	-9.38	-9.38	-1.44	-10.82
65070 · Hosting Fees	0.00	457.04	457.04	69.93	526.97
65080 · Bank/Credit Card Service Charges	0.00	10.99	10.99	1.69	12.68
65090 · Rent	0.00	5,987.73	5,987.73	916.14	6,903.87
65091 · Utilities	0.00	918.00	918.00	140.47	1,058.47
65093 · Repairs / Maintenance	0.00	756.59	756.59	115.77	872.36
Total 65000 · Operations	446.86	16,986.20	17,433.06	2,680.96	20,114.02
65100 · Other Types of Expenses					
65110 · Advertising Expenses	0.00	53.03	53.03	8.12	61.15
65120 · Insurance - Liability, D and O	0.00	1,282.82	1,282.82	196.26	1,479.08
65150 · Prof. Memberships and Dues	0.00	237.72	237.72	36.37	274.09
65160 · Other Costs	0.00	752.24	752.24	117.53	869.77
65170 · Staff Development/Training	0.00	372.44	372.44	56.99	429.43
65190 · Payroll Service	0.00	78.44	78.44	12.01	90.45
Total 65100 · Other Types of Expenses	0.00	2,776.69	2,776.69	427.28	3,203.97
65200 · Program Expenses					
65210 · Equipment/Rentals	0.00	546.55	546.55	83.62	630.17
65220 · Client Consumables	0.00	1,708.80	1,708.80	261.45	1,970.25
65230 · Program Services					
65230.1 · Birth Certificates	0.00	30.36	30.36	4.64	35.00
65230.8 · Transportation	0.00	40.40	40.40	14.60	55.00
65232 · Housing/Counseling Services					
65232.3 · Application Fee	0.00	160.82	160.82	15.43	176.25
65232.6 · Bank/Service/Convenience fees	0.00	1.08	1.08	0.17	1.25
65232 · Housing/Counseling Services - Other	0.00	86.73	86.73	13.27	100.00
Total 65232 · Housing/Counseling Services	0.00	248.63	248.63	28.87	277.50
65233 · Outreach Services	0.00	3,996.44	3,996.44	611.46	4,607.90
65230 · Program Services - Other	0.00	29.95	29.95	4.58	34.53
Total 65230 · Program Services	0.00	4,345.78	4,345.78	664.15	5,009.93
Total 65200 · Program Expenses	0.00	6,601.13	6,601.13	1,009.22	7,610.35
66000 · Wages, Taxes, Payroll Expenses					
66001 · Payroll Expense	0.00	131,212.45	131,212.45	19,982.99	151,195.44

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Accrual Basis

# Kings/Tulare Continuum of Care on Homelessness

## Profit & Loss by Class\_CES & TCHHSA

July 2019 through June 2020

	Admin (CES)	CES - Other (CES)	Total CES	CES TCHHSA	TOTAL
66002 · Insurance - Workers Comp	0.00	323.24	323.24	47.35	370.59
<b>Total 66000 · Wages, Taxes, Payroll Expenses</b>	0.00	131,535.69	131,535.69	20,030.34	151,566.03
68300 · Travel and Meetings					
68310 · Conference, Convention, Meeting	0.00	3.77	3.77	0.58	4.35
68320 · Travel	0.00	4,636.31	4,636.31	708.29	5,344.60
<b>Total 68300 · Travel and Meetings</b>	0.00	4,640.08	4,640.08	708.87	5,348.95
<b>Total Expense</b>	446.86	165,755.30	166,202.16	25,348.66	191,550.82
<b>Net Ordinary Income</b>	-446.86	3,482.66	3,035.80	-3,050.33	-14.53
<b>Net Income</b>	<b>-446.86</b>	<b>3,482.66</b>	<b>3,035.80</b>	<b>-3,050.33</b>	<b>-14.53</b>



Kings/Tulare Continuum of Care on Homelessness  
Board P&L CESH

July 2019 through June 2020

Accrual Basis

	CESH Admi... (CESH18)	CESH Flexi... (CESH18)	CESH Hom... (CESH18)	CESH Rent ... (CESH18)	CESH Syste... (CESH18)	CESH18 - O... (CESH18)	Total CESH18	TOTAL
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
44500 · Grant Income								
44540 · State Grants								
44542 · CESH Grant	42,471.70	14,797.26	45,227.25	73,517.38	55,269.15	0.00	231,282.74	231,282.74
<b>Total 44540 · State Grants</b>	<b>42,471.70</b>	<b>14,797.26</b>	<b>45,227.25</b>	<b>73,517.38</b>	<b>55,269.15</b>	<b>0.00</b>	<b>231,282.74</b>	<b>231,282.74</b>
<b>Total 44500 · Grant Income</b>	<b>42,471.70</b>	<b>14,797.26</b>	<b>45,227.25</b>	<b>73,517.38</b>	<b>55,269.15</b>	<b>0.00</b>	<b>231,282.74</b>	<b>231,282.74</b>
47200 · Program Income								
47240 · Program Service Fees	0.00	0.00	44,800.00	0.00	32,200.00	0.00	77,000.00	77,000.00
<b>Total 47200 · Program Income</b>	<b>0.00</b>	<b>0.00</b>	<b>44,800.00</b>	<b>0.00</b>	<b>32,200.00</b>	<b>0.00</b>	<b>77,000.00</b>	<b>77,000.00</b>
47600 · Interest and Dividends Earned	0.00	0.00	0.00	0.00	0.00	248.18	248.18	248.18
<b>Total Income</b>	<b>42,471.70</b>	<b>14,797.26</b>	<b>90,027.25</b>	<b>73,517.38</b>	<b>87,469.15</b>	<b>248.18</b>	<b>308,530.92</b>	<b>308,530.92</b>
<b>Gross Profit</b>	<b>42,471.70</b>	<b>14,797.26</b>	<b>90,027.25</b>	<b>73,517.38</b>	<b>87,469.15</b>	<b>248.18</b>	<b>308,530.92</b>	<b>308,530.92</b>
<b>Expense</b>								
60900 · Business Expenses								
60920 · Business Registration/License	6.30	0.00	0.00	0.00	0.00	0.00	6.30	6.30
<b>Total 60900 · Business Expenses</b>	<b>6.30</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6.30</b>	<b>6.30</b>
62100 · Contract Services								
62110 · Accounting Fees	605.81	0.00	0.00	0.00	0.00	0.00	605.81	605.81
62150 · Outside Contract Services	0.00	0.00	86,109.24	0.00	40,385.00	0.00	126,494.24	126,494.24
<b>Total 62100 · Contract Services</b>	<b>605.81</b>	<b>0.00</b>	<b>86,109.24</b>	<b>0.00</b>	<b>40,385.00</b>	<b>0.00</b>	<b>127,100.05</b>	<b>127,100.05</b>
65000 · Operations								
65010 · Books, Subscriptions, Reference	26.43	0.00	0.00	0.00	0.00	0.00	26.43	26.43
65020 · Postage, Mailing Service	58.94	67.00	0.00	0.00	0.00	0.00	125.94	125.94
65030 · Printing and Copying	4.25	0.00	0.00	0.00	0.00	0.00	4.25	4.25
65040 · Supplies	512.87	416.09	0.00	0.00	0.00	0.00	928.96	928.96
65041 · Software	203.92	0.00	0.00	0.00	3,000.00	0.00	3,203.92	3,203.92
65052 · Telecommunications	416.86	0.00	0.00	0.00	0.00	0.00	416.86	416.86
65060 · Equipment	194.20	0.00	0.00	0.00	0.00	0.00	194.20	194.20
65070 · Hosting Fees	141.69	0.00	0.00	0.00	0.00	0.00	141.69	141.69
65080 · Bank/Credit Card Service Charges	2.26	0.00	0.00	0.00	0.00	0.00	2.26	2.26
65090 · Rent	1,335.02	0.00	0.00	0.00	0.00	0.00	1,335.02	1,335.02
65091 · Utilities	147.66	0.00	0.00	0.00	0.00	0.00	147.66	147.66
65093 · Repairs / Maintenance	140.49	0.00	0.00	0.00	0.00	0.00	140.49	140.49
<b>Total 65000 · Operations</b>	<b>3,184.59</b>	<b>483.09</b>	<b>0.00</b>	<b>0.00</b>	<b>3,000.00</b>	<b>0.00</b>	<b>6,667.68</b>	<b>6,667.68</b>
65100 · Other Types of Expenses								
65110 · Advertising Expenses	8.42	0.00	0.00	0.00	0.00	0.00	8.42	8.42
65120 · Insurance - Liability, D and O	286.11	0.00	0.00	0.00	0.00	0.00	286.11	286.11
65150 · Prof. Memberships and Dues	53.26	0.00	0.00	0.00	0.00	0.00	53.26	53.26
65160 · Other Costs	4.38	0.00	0.00	0.00	0.00	0.00	4.38	4.38
65170 · Staff Development/Training	7.79	0.00	0.00	0.00	711.25	0.00	719.04	719.04
65190 · Payroll Service	18.04	0.00	0.00	0.00	0.00	0.00	18.04	18.04
<b>Total 65100 · Other Types of Expenses</b>	<b>378.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>711.25</b>	<b>0.00</b>	<b>1,089.25</b>	<b>1,089.25</b>
65200 · Program Expenses								
65210 · Equipment/Rentals	21.05	0.00	0.00	0.00	0.00	0.00	21.05	21.05
65220 · Client Consumables								
65220.5 · Stipend	0.00	0.00	100.00	0.00	0.00	0.00	100.00	100.00
<b>Total 65220 · Client Consumables</b>	<b>0.00</b>	<b>0.00</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>100.00</b>	<b>100.00</b>
65230 · Program Services								
65232 · Housing/Counseling Services								
65232.1 · Security Deposit	0.00	10,588.00	0.00	0.00	0.00	0.00	10,588.00	10,588.00
65232.2 · Utility Deposit	0.00	291.65	0.00	0.00	0.00	0.00	291.65	291.65
65232.3 · Application Fee	0.00	31.25	0.00	0.00	0.00	0.00	31.25	31.25
65232.5 · Rental Assistance	0.00	447.00	0.00	0.00	0.00	0.00	447.00	447.00
65232.6 · Bank/Service/Convenience fees	0.00	1.25	0.00	0.00	0.00	0.00	1.25	1.25
65232.7 · Holding Fee/Vacancy Payment	0.00	1,300.00	0.00	0.00	0.00	0.00	1,300.00	1,300.00
65232 · Housing/Counseling Services - Ot...	0.00	195.00	0.00	0.00	0.00	0.00	195.00	195.00
<b>Total 65232 · Housing/Counseling Services</b>	<b>0.00</b>	<b>12,854.15</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>12,854.15</b>	<b>12,854.15</b>
65230 · Program Services - Other	0.00	0.00	0.00	73,517.38	42,070.62	0.00	115,588.00	115,588.00
<b>Total 65230 · Program Services</b>	<b>0.00</b>	<b>12,854.15</b>	<b>0.00</b>	<b>73,517.38</b>	<b>42,070.62</b>	<b>0.00</b>	<b>128,442.15</b>	<b>128,442.15</b>
<b>Total 65200 · Program Expenses</b>	<b>21.05</b>	<b>12,854.15</b>	<b>100.00</b>	<b>73,517.38</b>	<b>42,070.62</b>	<b>0.00</b>	<b>128,563.20</b>	<b>128,563.20</b>
66000 · Wages, Taxes, Payroll Expenses								
66001 · Payroll Expense	36,181.15	896.86	8.08	0.00	0.00	0.00	37,086.09	37,086.09
66002 · Insurance - Workers Comp	89.08	1.96	0.03	0.00	0.00	0.00	91.07	91.07
<b>Total 66000 · Wages, Taxes, Payroll Expenses</b>	<b>36,270.23</b>	<b>898.82</b>	<b>8.11</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>37,177.16</b>	<b>37,177.16</b>

**Kings/Tulare Continuum of Care on Homelessness  
Board P&L CESH**

Accrual Basis

July 2019 through June 2020

	CESH Admi... (CESH18)	CESH Flexi... (CESH18)	CESH Hom... (CESH18)	CESH Rent ... (CESH18)	CESH Syste... (CESH18)	CESH18 - O... (CESH18)	Total CESH18	TOTAL
<b>68300 · Travel and Meetings</b>								
68310 · Conference, Convention, Meeting	1.01	0.00	441.20	0.00	0.00	0.00	442.21	442.21
68320 · Travel	98.20	0.20	0.12	0.00	1,302.28	0.00	1,400.80	1,400.80
<b>Total 68300 · Travel and Meetings</b>	99.21	0.20	441.32	0.00	1,302.28	0.00	1,843.01	1,843.01
<b>Total Expense</b>	40,565.19	14,236.26	86,658.67	73,517.38	87,469.15	0.00	302,446.65	302,446.65
<b>Net Ordinary Income</b>	1,906.51	561.00	3,368.58	0.00	0.00	248.18	6,084.27	6,084.27
<b>Net Income</b>	<b>1,906.51</b>	<b>561.00</b>	<b>3,368.58</b>	<b>0.00</b>	<b>0.00</b>	<b>248.18</b>	<b>6,084.27</b>	<b>6,084.27</b>

**Kings/Tulare Continuum of Care on Homelessness  
Board P&L HEAP**

July 2019 through June 2020

	HEAP Admin... (HEAP)	HEAP Capital ... (HEAP)	HEAP Homele... (HEAP)	HEAP Warmin... (HEAP Servic...)	HEAP Service... (HEAP Servic...)	Total HEAP S... (HEAP)	HEAP - Other (HEAP)	Total HEAP	TOTAL
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
44500 · Grant Income									
44530 · Local & Government Grants	3,389.06	0.00	0.00	0.00	5,776.93	5,776.93	0.00	9,165.99	9,165.99
44540 · State Grants									
44541 · HEAP	55,017.06	370,055.39	54,022.61	85,182.50	127,446.67	212,629.17	0.00	691,724.23	691,724.23
<b>Total 44540 · State Grants</b>	<u>55,017.06</u>	<u>370,055.39</u>	<u>54,022.61</u>	<u>85,182.50</u>	<u>127,446.67</u>	<u>212,629.17</u>	<u>0.00</u>	<u>691,724.23</u>	<u>691,724.23</u>
<b>Total 44500 · Grant Income</b>	58,406.12	370,055.39	54,022.61	85,182.50	133,223.60	218,406.10	0.00	700,890.22	700,890.22
47600 · Interest and Dividends Earned	0.00	0.00	0.00	0.00	8,155.58	8,155.58	0.00	8,155.58	8,155.58
<b>Total Income</b>	<u>58,406.12</u>	<u>370,055.39</u>	<u>54,022.61</u>	<u>85,182.50</u>	<u>141,379.18</u>	<u>226,561.68</u>	<u>0.00</u>	<u>709,045.80</u>	<u>709,045.80</u>
<b>Gross Profit</b>									
	58,406.12	370,055.39	54,022.61	85,182.50	141,379.18	226,561.68	0.00	709,045.80	709,045.80
<b>Expense</b>									
<b>60900 · Business Expenses</b>									
60920 · Business Registration/License	9.56	0.00	0.00	0.00	0.00	0.00	0.00	9.56	9.56
60960 · Business Taxes (Unsecured)	1.56	0.00	0.00	0.00	0.00	0.00	0.00	1.56	1.56
<b>Total 60900 · Business Expenses</b>	<u>11.12</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>11.12</u>	<u>11.12</u>
<b>62100 · Contract Services</b>									
62110 · Accounting Fees	921.28	0.00	0.00	0.00	0.00	0.00	0.00	921.28	921.28
<b>Total 62100 · Contract Services</b>	<u>921.28</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>921.28</u>	<u>921.28</u>
<b>65000 · Operations</b>									
65010 · Books, Subscriptions, Reference	35.42	0.00	0.00	0.00	0.00	0.00	0.00	35.42	35.42
65020 · Postage, Mailing Service	80.67	0.00	0.00	0.00	0.00	0.00	0.00	80.67	80.67
65030 · Printing and Copying	5.66	0.00	0.00	0.00	1,027.29	1,027.29	0.00	1,032.95	1,032.95
65040 · Supplies	689.90	0.00	0.00	0.00	0.00	0.00	0.00	689.90	689.90
65041 · Software	292.34	0.00	0.00	0.00	0.00	0.00	0.00	292.34	292.34
65052 · Telecommunications	558.68	0.00	0.00	0.00	0.00	0.00	0.00	558.68	558.68
65060 · Equipment	281.37	0.00	0.00	0.00	0.00	0.00	0.00	281.37	281.37
65070 · Hosting Fees	133.00	0.00	0.00	0.00	0.00	0.00	0.00	133.00	133.00
65080 · Bank/Credit Card Service Charges	3.22	0.00	0.00	0.00	0.00	0.00	0.00	3.22	3.22
65090 · Rent	1,789.43	0.00	0.00	0.00	0.00	0.00	0.00	1,789.43	1,789.43
65091 · Utilities	232.90	0.00	0.00	0.00	0.00	0.00	0.00	232.90	232.90
65093 · Repairs / Maintenance	218.95	0.00	0.00	0.00	0.00	0.00	0.00	218.95	218.95
<b>Total 65000 · Operations</b>	<u>4,321.54</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,027.29</u>	<u>1,027.29</u>	<u>0.00</u>	<u>5,348.83</u>	<u>5,348.83</u>
<b>65100 · Other Types of Expenses</b>									
65110 · Advertising Expenses	12.77	0.00	0.00	0.00	0.00	0.00	0.00	12.77	12.77
65120 · Insurance - Liability, D and O	383.44	0.00	0.00	0.00	0.00	0.00	0.00	383.44	383.44
65150 · Prof. Memberships and Dues	71.20	0.00	0.00	0.00	0.00	0.00	0.00	71.20	71.20
65160 · Other Costs	9.68	0.00	0.00	0.00	0.00	0.00	0.00	9.68	9.68
65170 · Staff Development/Training	11.82	0.00	0.00	0.00	0.00	0.00	0.00	11.82	11.82
65190 · Payroll Service	21.93	0.00	0.00	0.00	0.00	0.00	0.00	21.93	21.93
<b>Total 65100 · Other Types of Expenses</b>	<u>510.84</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>510.84</u>	<u>510.84</u>
<b>65200 · Program Expenses</b>									
65210 · Equipment/Rentals	31.63	0.00	0.00	0.00	0.00	0.00	0.00	31.63	31.63
<b>65230 · Program Services</b>									
<b>65232 · Housing/Counseling Services</b>									
65232.1 · Security Deposit	0.00	0.00	0.00	0.00	1,258.00	1,258.00	0.00	1,258.00	1,258.00
65232.2 · Utility Deposit	0.00	0.00	0.00	0.00	483.30	483.30	0.00	483.30	483.30
65232.4 · Move-in Expenses	0.00	0.00	0.00	0.00	1,106.58	1,106.58	0.00	1,106.58	1,106.58
65232.8 · Household Assistance	0.00	0.00	0.00	0.00	336.00	336.00	0.00	336.00	336.00
<b>Total 65232 · Housing/Counseling Services</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>3,183.88</u>	<u>3,183.88</u>	<u>0.00</u>	<u>3,183.88</u>	<u>3,183.88</u>
65233 · Outreach Services	0.00	0.00	0.00	0.00	1,537.16	1,537.16	0.00	1,537.16	1,537.16
65230 · Program Services - Other	0.00	370,055.39	54,022.61	85,182.50	125,603.27	210,785.77	0.00	634,863.77	634,863.77
<b>Total 65230 · Program Services</b>	<u>0.00</u>	<u>370,055.39</u>	<u>54,022.61</u>	<u>85,182.50</u>	<u>130,324.31</u>	<u>215,506.81</u>	<u>0.00</u>	<u>639,584.81</u>	<u>639,584.81</u>
<b>Total 65200 · Program Expenses</b>	31.63	370,055.39	54,022.61	85,182.50	130,324.31	215,506.81	0.00	639,616.44	639,616.44
<b>66000 · Wages, Taxes, Payroll Expenses</b>									
66001 · Payroll Expense	52,387.39	0.00	0.00	0.00	1,864.82	1,864.82	0.00	54,252.21	54,252.21
66002 · Insurance - Workers Comp	115.78	0.00	0.00	0.00	4.94	4.94	0.00	120.72	120.72
<b>Total 66000 · Wages, Taxes, Payroll Expenses</b>	<u>52,503.17</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,869.76</u>	<u>1,869.76</u>	<u>0.00</u>	<u>54,372.93</u>	<u>54,372.93</u>
<b>68300 · Travel and Meetings</b>									
68310 · Conference, Convention, Meeting	1.54	0.00	0.00	0.00	0.00	0.00	0.00	1.54	1.54
68320 · Travel	105.06	0.00	0.00	0.00	2.24	2.24	0.00	107.30	107.30
<b>Total 68300 · Travel and Meetings</b>	<u>106.60</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>2.24</u>	<u>2.24</u>	<u>0.00</u>	<u>108.84</u>	<u>108.84</u>
<b>Total Expense</b>	<u>58,406.18</u>	<u>370,055.39</u>	<u>54,022.61</u>	<u>85,182.50</u>	<u>133,223.60</u>	<u>218,406.10</u>	<u>0.00</u>	<u>700,890.28</u>	<u>700,890.28</u>
<b>Net Ordinary Income</b>	<u>-0.06</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>8,155.58</u>	<u>8,155.58</u>	<u>0.00</u>	<u>8,155.52</u>	<u>8,155.52</u>
<b>Net Income</b>	<u>-0.06</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>8,155.58</u>	<u>8,155.58</u>	<u>0.00</u>	<u>8,155.52</u>	<u>8,155.52</u>

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## Kings/Tulare Continuum of Care on Homelessness

08/10/20

## Profit &amp; Loss by Class\_HUD

Accrual Basis

July 2019 through June 2020

	HUD17	HUD18	TOTAL
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
44500 · Grant Income			
44520 · Federal Grants			
44521 · HUD Grants	10,203.98	67,616.54	77,820.52
<b>Total 44520 · Federal Grants</b>	<u>10,203.98</u>	<u>67,616.54</u>	<u>77,820.52</u>
<b>Total 44500 · Grant Income</b>	10,203.98	67,616.54	77,820.52
47200 · Program Income			
47240 · Program Service Fees	0.00	4,250.00	4,250.00
<b>Total 47200 · Program Income</b>	<u>0.00</u>	<u>4,250.00</u>	<u>4,250.00</u>
<b>Total Income</b>	<u>10,203.98</u>	<u>71,866.54</u>	<u>82,070.52</u>
<b>Gross Profit</b>	10,203.98	71,866.54	82,070.52
<b>Expense</b>			
60900 · Business Expenses			
60920 · Business Registration/License	1.96	8.52	10.48
60960 · Business Taxes (Unsecured)	2.88	0.00	2.88
<b>Total 60900 · Business Expenses</b>	<u>4.84</u>	<u>8.52</u>	<u>13.36</u>
62100 · Contract Services			
62110 · Accounting Fees	72.32	1,072.72	1,145.04
62150 · Outside Contract Services	0.00	5,000.00	5,000.00
<b>Total 62100 · Contract Services</b>	<u>72.32</u>	<u>6,072.72</u>	<u>6,145.04</u>
65000 · Operations			
65010 · Books, Subscriptions, Reference	0.34	55.42	55.76
65020 · Postage, Mailing Service	4.78	103.83	108.61
65030 · Printing and Copying	0.00	8.91	8.91
65040 · Supplies	149.47	1,261.92	1,411.39
65041 · Software	32.66	824.41	857.07
65052 · Telecommunications	103.27	704.81	808.08
65060 · Equipment	69.82	1,123.81	1,193.63
65070 · Hosting Fees	25.31	253.21	278.52
65080 · Bank/Credit Card Service Charges	0.28	4.30	4.58
65090 · Rent	346.83	2,262.10	2,608.93
65091 · Utilities	80.75	239.04	319.79
65093 · Repairs / Maintenance	64.18	216.88	281.06
<b>Total 65000 · Operations</b>	<u>877.69</u>	<u>7,058.64</u>	<u>7,936.33</u>
65100 · Other Types of Expenses			
65110 · Advertising Expenses	7.14	6.88	14.02
65120 · Insurance - Liability, D and O	74.26	484.81	559.07
65150 · Prof. Memberships and Dues	13.48	90.55	104.03
65160 · Other Costs	0.00	7.23	7.23
65170 · Staff Development/Training	6.60	6.36	12.96
65190 · Payroll Service	3.55	32.10	35.65
<b>Total 65100 · Other Types of Expenses</b>	<u>105.03</u>	<u>627.93</u>	<u>732.96</u>
65200 · Program Expenses			
65210 · Equipment/Rentals	10.84	24.55	35.39
<b>Total 65200 · Program Expenses</b>	<u>10.84</u>	<u>24.55</u>	<u>35.39</u>
66000 · Wages, Taxes, Payroll Expenses			
66001 · Payroll Expense	8,380.74	51,034.95	59,415.69
66002 · Insurance - Workers Comp	10.58	129.30	139.88
<b>Total 66000 · Wages, Taxes, Payroll Expenses</b>	<u>8,391.32</u>	<u>51,164.25</u>	<u>59,555.57</u>
68300 · Travel and Meetings			
68310 · Conference, Convention, Meeting	625.86	729.59	1,355.45

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**Kings/Tulare Continuum of Care on Homelessness**

08/10/20

**Profit & Loss by Class\_HUD**

Accrual Basis

July 2019 through June 2020

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	<u>HUD17</u>	<u>HUD18</u>	<u>TOTAL</u>
68320 - Travel	116.09	1,920.81	2,036.90
Total 68300 - Travel and Meetings	741.95	2,650.40	3,392.35
Total Expense	10,203.99	67,607.01	77,811.00
Net Ordinary Income	-0.01	4,259.53	4,259.52
Net Income	<u>-0.01</u>	<u>4,259.53</u>	<u>4,259.52</u>

**Kings/Tulare Continuum of Care on Homelessness**  
**Profit & Loss by Class\_KTCoC, LMF, Unrestricted**  
**July 2019 through June 2020**

	K/T CoC	Landlord Mit...	Unrestricted	TOTAL
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
43300 · Direct Public Grants				
43400 · Direct Public Support				
43450 · Individ, Business Contributions	3,146.65	0.00	0.00	3,146.65
43451 · Fundraising	5,841.15	0.00	0.00	5,841.15
<b>Total 43400 · Direct Public Support</b>	<b>8,987.80</b>	<b>0.00</b>	<b>0.00</b>	<b>8,987.80</b>
<b>Total 43300 · Direct Public Grants</b>	<b>8,987.80</b>	<b>0.00</b>	<b>0.00</b>	<b>8,987.80</b>
46430 · Misc Revenue	494.47	0.00	0.00	494.47
47200 · Program Income				
47230 · Membership Dues	6,175.00	0.00	0.00	6,175.00
47240 · Program Service Fees	2,661.04	0.00	0.00	2,661.04
47250 · Training Fees	1,286.97	0.00	0.00	1,286.97
<b>Total 47200 · Program Income</b>	<b>10,123.01</b>	<b>0.00</b>	<b>0.00</b>	<b>10,123.01</b>
47600 · Interest and Dividends Earned	12.24	257.46	0.00	269.70
<b>Total Income</b>	<b>19,617.52</b>	<b>257.46</b>	<b>0.00</b>	<b>19,874.98</b>
<b>Gross Profit</b>	<b>19,617.52</b>	<b>257.46</b>	<b>0.00</b>	<b>19,874.98</b>
<b>Expense</b>				
60900 · Business Expenses				
60920 · Business Registration/License	74.99	0.00	0.00	74.99
60960 · Business Taxes (Unsecured)	0.01	0.00	0.00	0.01
<b>Total 60900 · Business Expenses</b>	<b>75.00</b>	<b>0.00</b>	<b>0.00</b>	<b>75.00</b>
62100 · Contract Services				
62110 · Accounting Fees	-0.01	0.00	0.00	-0.01
<b>Total 62100 · Contract Services</b>	<b>-0.01</b>	<b>0.00</b>	<b>0.00</b>	<b>-0.01</b>
65000 · Operations				
65010 · Books, Subscriptions, Reference	165.89	0.00	0.00	165.89
65020 · Postage, Mailing Service	-0.02	0.00	0.00	-0.02
65030 · Printing and Copying	-0.01	0.00	0.00	-0.01
65040 · Supplies	239.62	0.00	0.00	239.62
65041 · Software	0.02	0.00	0.00	0.02
65052 · Telecommunications	-0.04	0.00	0.00	-0.04
65060 · Equipment	1,668.19	0.00	0.00	1,668.19
65070 · Hosting Fees	0.03	0.00	0.00	0.03
65080 · Bank/Credit Card Service Charges	85.37	0.00	0.00	85.37
65090 · Rent	0.05	0.00	0.00	0.05
65091 · Utilities	-0.05	0.00	0.00	-0.05
65093 · Repairs / Maintenance	0.00	0.00	0.00	0.00
<b>Total 65000 · Operations</b>	<b>2,159.05</b>	<b>0.00</b>	<b>0.00</b>	<b>2,159.05</b>
65100 · Other Types of Expenses				
65110 · Advertising Expenses	0.00	0.00	0.00	0.00
65120 · Insurance - Liability, D and O	0.01	0.00	0.00	0.01
65150 · Prof. Memberships and Dues	-0.03	0.00	0.00	-0.03
65160 · Other Costs	1,008.53	0.00	0.00	1,008.53
65170 · Staff Development/Training	0.00	0.00	0.00	0.00
65171 · Employee Recognition	431.73	0.00	0.00	431.73
65190 · Payroll Service	-0.08	0.00	0.00	-0.08
<b>Total 65100 · Other Types of Expenses</b>	<b>1,440.16</b>	<b>0.00</b>	<b>0.00</b>	<b>1,440.16</b>
65200 · Program Expenses				
65210 · Equipment/Rentals	-0.01	0.00	0.00	-0.01
65250 · Fundraising Expenses	39.44	0.00	0.00	39.44
<b>Total 65200 · Program Expenses</b>	<b>39.43</b>	<b>0.00</b>	<b>0.00</b>	<b>39.43</b>

**Kings/Tulare Continuum of Care on Homelessness**  
**Profit & Loss by Class\_KTCoC, LMF, Unrestricted**  
**July 2019 through June 2020**

	K/T CoC	Landlord Mit...	Unrestricted	TOTAL
<b>66000 · Wages, Taxes, Payroll Expenses</b>				
<b>66001 · Payroll Expense</b>	820.88	0.00	0.00	820.88
<b>66002 · Insurance - Workers Comp</b>	2.88	0.00	0.00	2.88
<b>Total 66000 · Wages, Taxes, Payroll Expenses</b>	823.76	0.00	0.00	823.76
<b>68300 · Travel and Meetings</b>				
<b>68310 · Conference, Convention, Meeting</b>	270.06	0.00	0.00	270.06
<b>68320 · Travel</b>	1.25	0.00	0.00	1.25
<b>Total 68300 · Travel and Meetings</b>	271.31	0.00	0.00	271.31
<b>Total Expense</b>	4,808.70	0.00	0.00	4,808.70
<b>Net Ordinary Income</b>	14,808.82	257.46	0.00	15,066.28
<b>Other Income/Expense</b>				
<b>Other Expense</b>				
<b>90000 · Suspense</b>	0.00	0.00	0.00	0.00
<b>Total Other Expense</b>	0.00	0.00	0.00	0.00
<b>Net Other Income</b>	0.00	0.00	0.00	0.00
<b>Net Income</b>	<b>14,808.82</b>	<b>257.46</b>	<b>0.00</b>	<b>15,066.28</b>



## Kings/Tulare Continuum of Care on Homelessness

## Profit &amp; Loss by Class\_PHC Accounts

July 2019 through June 2020

	PHC Hanford (Project Hom...	PHC Portervi... (Project Hom...	PHC Tulare (Project Hom...	PHC Visalia (Project Hom...	Total Project ...	TOTAL
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
43300 · Direct Public Grants						
43330 · Foundation and Trust Grants	1,000.00	0.00	0.00	0.00	1,000.00	1,000.00
43400 · Direct Public Support						
43450 · Individ, Business Contributions	500.00	750.00	2,500.00	-1,967.57	1,782.43	1,782.43
43451 · Fundraising	258.75	5,458.75	258.75	1,857.95	7,834.20	7,834.20
<b>Total 43400 · Direct Public Support</b>	<b>758.75</b>	<b>6,208.75</b>	<b>2,758.75</b>	<b>-109.62</b>	<b>9,616.63</b>	<b>9,616.63</b>
<b>Total 43300 · Direct Public Grants</b>	<b>1,758.75</b>	<b>6,208.75</b>	<b>2,758.75</b>	<b>-109.62</b>	<b>10,616.63</b>	<b>10,616.63</b>
47200 · Program Income	1,790.46	2,069.01	4,477.61	0.00	8,337.08	8,337.08
<b>Total Income</b>	<b>3,549.21</b>	<b>8,277.76</b>	<b>7,236.36</b>	<b>-109.62</b>	<b>18,953.71</b>	<b>18,953.71</b>
<b>Gross Profit</b>	<b>3,549.21</b>	<b>8,277.76</b>	<b>7,236.36</b>	<b>-109.62</b>	<b>18,953.71</b>	<b>18,953.71</b>
<b>Expense</b>						
62100 · Contract Services						
62150 · Outside Contract Services	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 62100 · Contract Services</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
65000 · Operations						
65020 · Postage, Mailing Service	0.00	110.00	0.00	0.00	110.00	110.00
65030 · Printing and Copying	67.52	59.40	59.40	15.41	201.73	201.73
65040 · Supplies	47.02	231.53	0.00	0.00	278.55	278.55
65080 · Bank/Credit Card Service Charges	0.44	0.44	0.44	0.45	1.77	1.77
<b>Total 65000 · Operations</b>	<b>114.98</b>	<b>401.37</b>	<b>59.84</b>	<b>15.86</b>	<b>592.05</b>	<b>592.05</b>
65200 · Program Expenses						
65205 · Program Supplies						
65205.1 · Aprons/T-shirts	371.50	799.50	278.75	0.00	1,449.75	1,449.75
65205.2 · Wristbands	0.00	34.93	30.27	0.00	65.20	65.20
65205 · Program Supplies - Other	0.00	0.00	265.53	0.00	265.53	265.53
<b>Total 65205 · Program Supplies</b>	<b>371.50</b>	<b>834.43</b>	<b>574.55</b>	<b>0.00</b>	<b>1,780.48</b>	<b>1,780.48</b>
65210 · Equipment/Rentals	0.00	1,250.80	1,956.40	0.00	3,207.20	3,207.20
65220 · Client Consumables						
65220.1 · Food	489.69	77.01	1,869.40	0.00	2,436.10	2,436.10
65220.2 · Raffle Prizes	0.00	0.00	350.00	0.00	350.00	350.00
65220.3 · Wish List Items	1,691.38	4,579.25	2,393.98	-0.01	8,664.60	8,664.60
65220.4 · Laundry Cards	177.00	0.00	0.00	-140.00	37.00	37.00
<b>Total 65220 · Client Consumables</b>	<b>2,358.07</b>	<b>4,656.26</b>	<b>4,613.38</b>	<b>-140.01</b>	<b>11,487.70</b>	<b>11,487.70</b>
65230 · Program Services						
65230.3 · Vision Services	0.00	0.00	0.00	0.00	0.00	0.00
65230.6 · Bike Repair Services	0.00	127.10	0.00	0.00	127.10	127.10
65230.7 · Pet Services	0.00	391.58	0.00	0.00	391.58	391.58
65230.8 · Transportation	98.00	0.00	0.00	0.00	98.00	98.00
65233 · Outreach Services	330.00	300.00	0.00	0.00	630.00	630.00
<b>Total 65230 · Program Services</b>	<b>428.00</b>	<b>818.68</b>	<b>0.00</b>	<b>0.00</b>	<b>1,246.68</b>	<b>1,246.68</b>
<b>Total 65200 · Program Expenses</b>	<b>3,157.57</b>	<b>7,560.17</b>	<b>7,144.33</b>	<b>-140.01</b>	<b>17,722.06</b>	<b>17,722.06</b>
68300 · Travel and Meetings						
68320 · Travel	276.66	316.22	32.19	14.53	639.60	639.60
<b>Total 68300 · Travel and Meetings</b>	<b>276.66</b>	<b>316.22</b>	<b>32.19</b>	<b>14.53</b>	<b>639.60</b>	<b>639.60</b>
<b>Total Expense</b>	<b>3,549.21</b>	<b>8,277.76</b>	<b>7,236.36</b>	<b>-109.62</b>	<b>18,953.71</b>	<b>18,953.71</b>
<b>Net Ordinary Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

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## Kings/Tulare Continuum of Care on Homelessness

08/10/20

## Check Run

Accrual Basis

May 2020

Type	Date	Num	Name	Memo	Amount	Balance
<b>10200 · CVCB Checking</b>						3,057,082.95
Bill Pmt -Check	06/01/2020	3139	Proteus, Inc.		-1,441.00	3,055,641.95
Check	06/01/2020	3144	Cash		-200.00	3,055,441.95
Deposit	06/01/2020			Deposit	53,822.54	3,109,264.49
Transfer	06/01/2020			Funds Transfer	-2,141,500.00	967,764.49
Bill Pmt -Check	06/03/2020	3146	State Compensation Insurance Fund	9131997-15	-423.78	967,340.71
Liability Check	06/03/2020	3151	TransAmerica		-927.68	966,413.03
Deposit	06/04/2020			Deposit	50,000.00	1,016,413.03
Liability Check	06/05/2020	E-pay	Employment Development Departm...	047-7257-0 QB Trackin...	-1,089.21	1,015,323.82
Liability Check	06/05/2020	E-pay	United States Treasury	27-0522489 QB Trackin...	-5,720.28	1,009,603.54
Bill Pmt -Check	06/09/2020	EFT	Southern California Edison	2-36-751-4411	-41.15	1,009,562.39
Deposit	06/10/2020			Deposit	17,550.22	1,027,112.61
Bill Pmt -Check	06/11/2020	3153	Comm. Services and Emp. Training...		-5,710.13	1,021,402.48
Bill Pmt -Check	06/11/2020	3154	Homebase - Vendor		-16,000.00	1,005,402.48
Deposit	06/15/2020			Deposit	95.50	1,005,497.98
Bill Pmt -Check	06/17/2020	3155	Comm. Services and Emp. Training...		-5,757.59	999,740.39
Bill Pmt -Check	06/17/2020	3156	Kings United Way - Vendor	May Payment Request	-5,401.82	994,338.57
Deposit	06/17/2020			Deposit	1,732.17	996,070.74
Liability Check	06/18/2020		QuickBooks Payroll Service	Created by Payroll Serv...	-10,752.86	985,317.88
Deposit	06/19/2020			Deposit	3,834.66	989,152.54
Check	06/24/2020	EFT	Bank of the Sierra Visa	4798510052452683	-13,181.71	975,970.83
Check	06/26/2020	3147	Angelica Lopez	Client #21366 (IHSS Se...	-336.00	975,634.83
Check	06/26/2020	EFT	Carmen Contreras		-650.00	974,984.83
Bill Pmt -Check	06/29/2020	3148	Homebase - Vendor		-1,059.24	973,925.59
Bill Pmt -Check	06/29/2020	3149	St Amant, Marcus	ANTHEM MVP Client 3...	-399.00	973,526.59
Liability Check	06/30/2020		QuickBooks Payroll Service	Created by Payroll Serv...	-10,616.08	962,910.51
Liability Check	06/30/2020	EFT	Anthem Blue Cross		-1,016.06	961,894.45
Deposit	06/30/2020			Interest	33.48	961,927.93
Total 10200 · CVCB Checking					-2,095,155.02	961,927.93
<b>TOTAL</b>					<b>-2,095,155.02</b>	<b>961,927.93</b>