



Executive Board Meeting

Agenda

June 11, 2020

9:00 AM – 10:00 AM

VIA Zoom

<https://zoom.us/j/94484273318?pwd=MVRiSzJWWHRRRDVFc2FsK1FwMnhBdz09>

Mission Statement:

To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.

- | | |
|----------------------------------------------------------------------|-------------------------------------------------------------|
| <input type="checkbox"/> Suzy Ward, President | <input type="checkbox"/> Charles Felix, Member at Large |
| <input type="checkbox"/> Lateena Ling, Secretary | <input type="checkbox"/> Nate Henry, Member at Large |
| <input type="checkbox"/> Becky Huber, Treasurer | <input type="checkbox"/> Vacant, Member at Large |
| <input type="checkbox"/> Esam Abed, Member at Large | <input type="checkbox"/> Vacant, Member at Large (Consumer) |
| <input type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input type="checkbox"/> Machael Smith, Executive Director |

- I. Call meeting to order
- II. Consent Items:
 - A. Previous Meeting Minutes
 - B. Executive Director Report
 - C. FY 20/21 Budget
- III. Financial Report
- IV. Alliance Business: Action/Discussion Items
 - A. Selection of officers for 20-22 board of directors
 - B. Onboarding of new board members
 - C. Board member debriefing
 - a. Anything you'd like to share
 - b. Anything you'd like the Alliance Board to focus on, discuss at future meetings
- V. Adjourn



**Executive Board Meeting
Agenda**

Minutes 9, 2020

9:00 AM – 10:00 AM

VIA GoToMeeting

<https://global.gotomeeting.com/join/853268709>

Mission Statement:

To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.

- | | |
|---------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| <input checked="" type="checkbox"/> Suzy Ward, President | <input checked="" type="checkbox"/> Charles Felix, Member at Large |
| <input checked="" type="checkbox"/> Lateena Ling, Secretary | <input checked="" type="checkbox"/> Nate Henry, Member at Large |
| <input checked="" type="checkbox"/> Becky Huber, Treasurer | <input type="checkbox"/> Vacant, Member at Large |
| <input type="checkbox"/> Esam Abed, Member at Large | <input type="checkbox"/> Vacant, Member at Large (Consumer) |
| <input checked="" type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input checked="" type="checkbox"/> Machael Smith, Executive Director |

- I. Call meeting to order by Suzy Ward at 9:10 am. We have connected through GoToMeeting.
- II. Consent Items:
 - A. Previous Meeting Minutes
 - a. Motion to approve was by Nate Henry and it was seconded by Becky Huber. Motion passes.
 - B. Executive Director Report
 - a. Everyone is working okay from home. Daily video meetings are taking place. There are limitations of person in the office to one.
- III. Financial Report
 - A. Earl and Leticia were issued Business Debit Cards. Leticia's car was broken into and the debit card that was issued to her was stolen. An amount approximating \$800.00 in fraudulent charges were made from our account. We have to take it as a loss due to the fact that they were under a business account. As a result, both Earl and Leticia's debit card accounts are now closed. The bank has worked with us to develop an alternative process for quick payments to landlords for security deposits and credit checks. They will allow the Executive Director to email a request for the funds and designate a person to pick up a cashier's check. All documentation of the loss, including Leticia's affidavit, the police report information, and bank response are filed with our accounting records.
 - B. Motion to approve Financial Report by Becky Huber and Second by Marisol De La Vega Cardosa. The motion was approved.
- IV. Alliance Business: Action/Discussion Items
 - A. Member at Large Board Position
 - a. The current board members have agreed to continue serving on the board: Suzy, Becky, Lateena, Chaz, Nate, Marisol. We still haven't heard from Esam but Kings

County has a seat on the Board. This motion was made by Becky Huber and Second by Lateena Ling.

- b. Further discussion was made regarding Rosalinda and Geno being present on the slate for the Board of Directors for KTHA.
- c. The motion by Becky was amended: The slate for the Board of Directors will include the current Board Members and Rosalinda and Geno. This amended motion was second by Lateena. The motion passes. No No's nor Abstentions.

B. Anthem Contract

- a. Pulled from agenda. Anthem would like case management services for clients once they move in to their unit. Since KTHA does not perform those services, LeSar was connected with Family Services as a possible match for the project.

C. COVID-19 Response Funding

- a. Review documentation & Discussion: Lamplighter (16 Rooms) and 99 Palms secured for vulnerable homeless to be housed during COVID 19 pandemic in order to quarantine. Housing can take place beginning next week. A process is being processed, but there is a disconnect as some of them are not able to be contacted due to no internet nor charging abilities. There will be signs posted for the Homeless Community in order to inform them of ways to get assistance – that are the most vulnerable in HMIS.
- b. Motion to accept the Funding plan was made by Lateena Ling and second by Marisol. There is one abstention (Chaz), and the motion carries with 4 Yes's. Becky Huber left meeting prior to vote taking place.

D. Emergency Sol Grant CARES Act Funding

- a. Motion for Machael to apply for the Emergency Solutions made by Nate and second by Marisol. There were 5 Yes's and No Abstentions nor No's.

V. Adjourn meeting by Suzy at 10:45

Executive Director Report
June 2020

General Activities

- **Audit:** We received the draft financial statements and provided feedback to CPA. He is finalizing the audit and it will be presented at the July board meeting.
- **Staffing:** Housing Navigators have resumed street outreach activities. We are reposting a Housing Navigator position, as our selected candidate wasn't able to accept the position.

Strategic Initiatives

FUNDING

PHIL: The [Pool for Homeless Initiatives Locally \(PHIL\) Notice of Funding Availability \(NOFA\)](#) was released on 05/27/20. Funds available include California Emergency Solutions and Housing (CESH) and Emergency Solutions Grant (ESG) in the amount of \$544,253.10. Applications are due on 06/17/20.

ESG-CV: The [Emergency Solutions Grant Coronavirus \(ESG-CV\) Notice of Funding Availability \(NOFA\)](#) has been released. The Alliance is eligible to apply for a direct allocation of \$1,191,700. Applications are accepted over the counter and must be received no later than 07/20/20. Funds must be spent by December 31, 2020. These funds are restricted to address the housing needs related to the COVID-19 pandemic.

COVID-19

We continue to complete health assessments on people experiencing homelessness in order to determine eligibility/prioritization for Project RoomKey (PRK) hotel/motel placement. The CES team has completed 629 assessments and 166 people have been referred/quarantined in PRK.

Kaweah Delta Street Medicine, Tulare HHS, and the Alliance have partnered on two street outreach events (Visalia and Tulare). Forty-five people were tested for COVID during these two events. We handed out hygiene kits, food, solar chargers, reusable face masks, and assisted with signing up clients for Economic Impact Payments.

EMERGENCY HOUSING FOR VETERANS

We are launching the emergency voucher program for veterans on 06/10/20. This project is funded through the Central Valley Community Foundation and will provide \$50,000 to be used for

hotel/motel placement for veterans experiencing homelessness. Partners include the Veterans Administration and Westcare.

100-DAY CHALLENGE

We were selected by HUD to be one of four communities that will participate in the 100-Day Challenge to address youth homelessness (see Appendix A). Michael Gates (Turning Point) and I are sponsoring the initiative. Mary Alice Escarsega-Fechner (CSET), Beth Wilshire (TCOE), and Chaz Felix will participate as System Leaders. David Loverin (COS) was also invited, but is currently unable to participate. As a result of David's inability to participate, we are considering extending an invitation to a leader at West Hills College.

At this time the dates for the Launch Workshop are June 23, 24, 26th. This event is when the 100 DC Team hits the ground running and develops a work plan for reaching the goal that they will establish. AXA Insurance is providing us with \$5,000 of flex funding for the project.

STRATEGIC PLANNING TECHNICAL ASSISTANCE/STRATEGIC SUPPORT

The first meeting for our strategic planning with Homebase took place on May 11th. We discussed the current status of the Alliance, COVID changes, and the timeline of the project. Homebase is reviewing several of our organizational documents such as Coordinated Entry System and CoC policies and procedures. They will be reaching out to schedule meetings with the board and staff soon.

KINGS/TULARE TASK FORCE UPDATES

- Kings: Homebase presented the draft Gaps Analysis at the May 18th meeting (see Appendix A). In general, collaborative members were supportive of the plan. The transit representative shared concerns about the transportation recommendations. Those comments were incorporated into the final version, which will be presented in June.
- Tulare: The Tulare Task Force met on May 20th and shared COVID updates/responses.

COORDINATED ENTRY

For the period of 7/1/19 – 05/31/20, 118 people were referred for housing in the bi-county region. Of those, 18 people were housed (see Appendix B). The majority of referrals were for the Mainstream Voucher Program (48) followed by Permanent Supportive Housing (40), and Rapid Rehousing (30). Of the 72 closed referrals 26 were housed.

LINC

Local Initiatives Navigation Centers (LINC) have been closed since mid-March due to the COVID pandemic.

Appendix A – 100-Day Challenge Resources

What is a **100-Day Challenge**?

Are we ready to embark on this work?

What are the **community's requirements**?

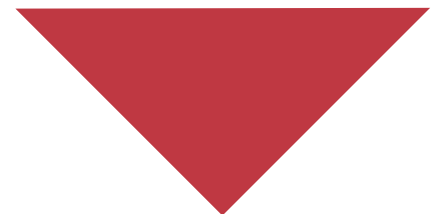
How do we **construct the challenge** area?

What is **the rhythm** of the 100-Day Challenge?

What are **the roles** of those involved in this work?

What happens **after the challenge**?

What is **Rapid Results Institute**?

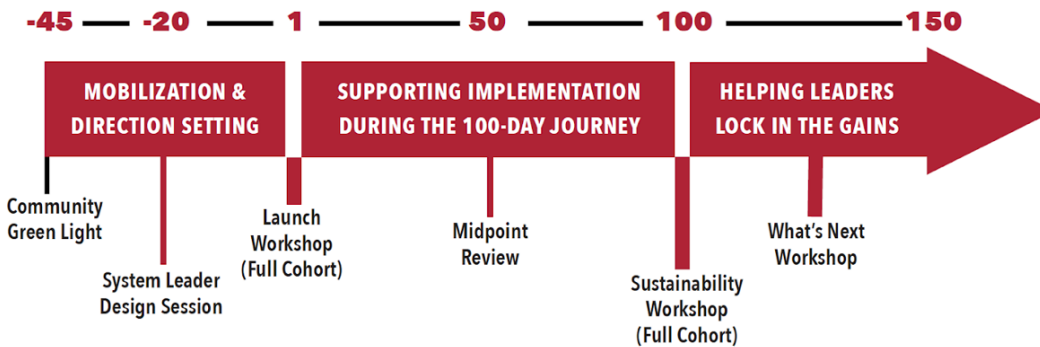


What is a 100-Day Challenge?

Rapid Result Institute’s 100-Day Challenges are structured journeys for frontline teams and leaders that are designed to inspire and enable intense collaboration, continuous innovation, and fast and disciplined execution. Teams start this journey by setting unreasonable 100-Day Goals and developing innovative plans to achieve these. To set the stage for the journey, leaders shape and present a challenge to the team, and they create a “safe space” for the team to experiment and learn.

100-Day Challenge: 3 Phase Work Program

An RRI Catalyst supports a community through the three phases of this journey, including facilitating five workshops.



Net Impact of 100-Day Challenges:

- 1 dramatic **increases in performance** which are inspired by an unreasonably ambitious 100-Day Goal
- 2 **insights about patterns in the systems** that enable or limit performance. These insights are beginning to result in shifts in the systems.
- 3 **transformative experiences** for the team members and leaders involved, which include deeper connections with each other, a stronger sense of agency and confidence in leading change, and appreciation for the power of working in a purposeful, autonomous, and agile team.

100-Day Challenge

are we ready

community requirements

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How do we know if **we are ready** to embark on this work?

Embarking on a 100-Day Challenge is not for the faint of heart. It takes a small coalition of leaders who are ready to work on the issue in a new way, and who are willing to move forward without having all the answers in advance. **There is no 'right time' to do 100-Day Challenges.** There are always individuals who genuinely believe it is better to wait until (fill in the blanks) occurs before starting, but waiting for full consensus is not a recommended strategy. Also, steamrolling community leaders into this work is not recommended either. Therefore, it is best to start with a coalition of interested leaders, even if it is a small group.

Some themes to consider that affect readiness for this work:

- **Leadership:** 100-Day Challenges require a small group of leaders ready to embrace innovation and change. A core group of leaders can champion the team's work and protect the space for them to innovate, collaborate, and execute. Not all leaders need to be on board to start the 100-Day Challenges
- **Resources:** Major changes in resources can provide opportunities to rethink systems but also could create turmoil. A 100-Day Challenge focuses on utilizing existing resources. Beyond a small budget for team travel and accommodation to two workshops, implementing a 100-Day Challenges does not require new resources. In fact, communities have indicated that implementing a 100-Day Challenge unlocked previously hidden local resources and supported better utilization of existing and new resources.
- **Multiple Initiatives:** 100-Day Challenges can be opportunities to align multiple initiatives and accelerate impact.
- **Performance Data** helps inform teams when setting goals and tracking progress from baselines. Teams can also start without having all the data, and use the first few weeks to set up better data tracking mechanisms.
- **Hunger for Results:** There is a readiness for a 100-Day Challenge when there is a nagging sense that we can do better and when we aren't seeing the results. A 100-Day Challenge is a call to action to figure out and urgently take the first steps towards bridging the gap between vision and current impact.

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What is **required from the community?**

A small group of leaders, maybe two or three individuals, who are willing and able to convene their colleagues and get the process rolling. RRI Catalysts can provide guidance and support on this.

System Leaders who are willing to:

- step back and create the space for the 100-Day Challenge Team to set their own goal, develop their own plan, make decisions, and make mistakes. Leaders will identify, in advance, the focus area for the Team to work on.
- allocate time for their staff to be on the 100-Day Team and, on average, to spend 4-6 hours a week on this work. Note: 100-Day Teams are comprised of 12 to 14 individuals.

Funding to support the 100-Day Challenge Team and the Sponsors to come together for a two-day Launch Workshop and two-day Sustainability Workshop in a central location for all the communities in the cohort.

Sponsors who can dedicate up to 5 hours per week to prepare for the Launch Workshop and then guide during the Challenge.

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How do we **construct a challenge area** for the 100-Day team?

It is important to understand how the challenge posed by System Leaders and the 100-Day Goal set by the Team at the Launch Workshop are related and unfold over time.

Overview of the Process

Expression of Interest:

At the start, the Expression of Interest form inquires about initial thoughts on a challenge to be the focus of the 100-Day Challenge.

Explore Challenge:

The Rapid Results Catalyst will work with Community Conveners to explore the challenge and prepare for the System Leader Design Session

System Leader Design Session:

The objective of the System Leader Design Session is for all System Leaders to agree on the focus and boundaries of the challenge

Challenge Note:

A Challenge Note summarizes the focus and boundaries established in the System Leader Design Session and is shared with the 100-Day Team

Launch Workshop:

At the Launch Workshop, the 100-Day Team sets the 100-Day Goal based on the challenge they were given.

Clarification:

- The challenge is set by System Leaders and requires collaboration, has space for innovation, and can be translated by the team into a 100-Day Goal.
- The 100-Day Goal is set by the 100-Day Team and has a target indicator that can be tracked, feels ambitious, and meets the challenge.

The Challenge needs to strike a balance between not narrowing in so much that the team doesn't feel ownership of the goal that they set, nor making it so broad that it is impossible to focus and achieve tangible results in 100 days. Therefore, the challenge can not be to house 50 youth in 100 days (too narrow) nor can it be to build a coordinated entry system and end and prevent youth homeless (too broad).

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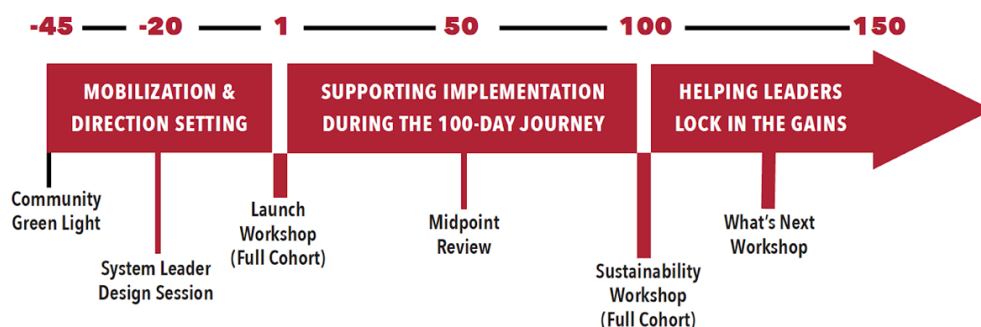
about RRI



What is **the rhythm** of the 100-Day Challenge?

A full cycle of the 100-Day Challenge, including the pre and post 100-day work, lasts 5-6 months. There are initial scoping conversations, followed by five workshops:

- Getting Started:** Conversations between the Community Conveners and RRI Catalysts to set the stage for the 100-Day Journey.
- System Leader Design Session:** A 4-6 hour onsite work session with System Leaders to decide on a challenge, identify members for the 100-Day Challenge Team, and elect Sponsors from the System Leaders to work closely with the team.
- Launch Workshop:** Two-day workshop where the 100-Day Challenge Team sets their 100-Day Goal, builds their work plan, and elects a Team Leader or two. Sponsors join the Team for the Launch Workshop. Day 1 of the 100 days begins the day after the Launch Workshop. If communities are organized in a cohort of 3-5 communities, teams from these communities will travel to a single location for the Launch Workshop.
- Mid-Point Review Workshop:** A half-day workshop held locally for the Team to reflect on what has happened in the first 50 days and to adjust plans for the 50 days that follow. Sponsors are asked to join the team for the latter part of the workshop.
- Sustainability Workshop:** Two-day workshop after Day 100 for the Team to celebrate accomplishments, determine how to sustain and scale results, and discuss the way forward. Sponsors join the team at the Sustainability Workshop. If communities are organized in a cohort, teams from these communities will travel to a single location for the Sustainability Workshop.
- What's Next Workshop:** A half-day workshop held locally where System Leaders hear from the 100-Day Team and Sponsors, make commitments for plans to lock in the gains achieved in the 100 days, and consider the implications for the long-term.



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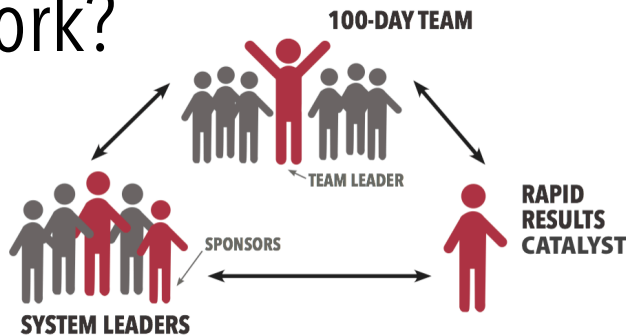
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What are **the roles** involved in this work?



Community Conveners: As identified in the rhythm of the 100-Day Challenge, there are different roles involved and therefore the experience and the expectations are different for the different participants. If you are reviewing this document, then you probably play a leadership role in your community. We refer to the individual or individuals who complete the “Expression of Interest” form as the “Community Convener(s).” We see you as kicking off the process, confirming with other system leaders that they are ready to embark on this work, and helping the RRI Catalyst prepare for the first workshop, the System Leader Design Session. Preparations include providing an overview of the challenge / focus area and strategizing about which System Leaders should attend the System Leader Design Session.

System Leaders: At the System Leader Design Session, System Leaders come together to decide on a focus area for the 100-Day Challenge, decide on the make-up of the 100-Day Challenge Team, and elect Sponsors.

Sponsors are key guides and coordinators of this work. Heads up: Community Conveners are often elected as Sponsors. :)

After the System Leader Design Session, Sponsors play a key role in finalizing the Challenge Note and ensuring team members are selected and briefed on their roles in the upcoming 100-Day Challenge. This is the most time-consuming part of the Sponsor role.

The **100-Day Challenge team** is composed of frontline individuals who are passionate and knowledgeable about the Challenge area and who are open to new ideas and new ways of working. Sponsors join the team at the Launch Workshop. Sponsors are the bridge between the System Leaders and the 100-Day Team and work closely with the RRI Catalyst.

Team Leader: At the Launch Workshop, the 100-Day Team sets their 100-Day Goal, creates their work plan, and elects their Team Leader(s).

RRI Catalyst: Over the course of the 100-Day Challenge, the RRI Catalyst works closely with the Team Leader(s) and the Sponsors to ensure that the proper conditions are set for intensive collaboration, innovation, and execution. Sponsors join the Team at the end of the Mid-Point Review Workshop and for the entire Sustainability Workshop.

The 100-Day Challenge process concludes with a What’s Next Workshop, which the Sponsors lead. The What’s Next Workshop brings together the System Leaders and the 100-Day Team to review what happened, lock in the gains, and determine the path forward.

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What happens **after the 100-Day Challenge?**

The initial 100-Day Challenge is the crucial point of departure. It shows what is possible, and it sets the stage for moving towards the tipping point, where momentum towards long-term aspirations becomes irreversible.

Continuing the journey towards this tipping point is by no means guaranteed after the initial 100 days. More often than not, **it requires deliberate leadership attention and energy**. Intense collaboration, continuous innovation, and fast and disciplined execution need to get embedded in all parts of the system, and need to become the norm and not the '100-Day' exception. New leadership habits need to be developed. The culture needs to shift.

The 100-Day Challenge is an emergent process. The accomplishments, shifts, and insights that emerge from the 100-Day Challenge create a new platform for action and for moving forward. At the What's Next Workshop, the System Leaders and 100-Day Team make decisions on the following:

- Actions that System Leaders will take to institutionalize process and practice shifts that were impactful during the 100 days.
- Role of the 100-Day Team moving forward
- Framework for continuing to collaborate, innovate, and execute as well as shaping and adjusting the longer term strategy and plans for ending youth homelessness.

RRI has developed follow-on programs to support the community, as needed, to support the above directions of travel.

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about RRI

What is the **Rapid Results Institute?**

We are Change Catalysts...

RRI is a non-profit social impact organization that has pioneered the use of 100-Day Challenges around complex social issues since 2006. RRI Catalysts have worked in over a dozen countries, including over a hundred communities in the United States around homelessness. We are proud that **our work endures** long after the initial 100-Day Challenge. Often there is a group of individuals and leaders who continue to drive and support work that has the ethos of 100-Day Challenges

Our Recent Work includes:

-  Shifting how communities and federal agencies tackle veteran, chronic and youth homelessness in the US.
-  Accelerating the implementation of justice system reform in Mexico
-  Supporting communities in the UK in shaping and testing new models of social and health care.
-  Building Government Accelerators in the United Arab Emirates to enable collaboration between government departments, private sector and civil society towards achieving the country's Vision 2021
-  Improving workplace safety & health in supply chain companies in Brazil, Turkey, and China
-  Accelerating the implementation of a conditional cash transfer system in Nigeria.

We are structured as a 501(c)3 non-profit organization and are registered in the State of Connecticut.

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Appendix B – CES Report

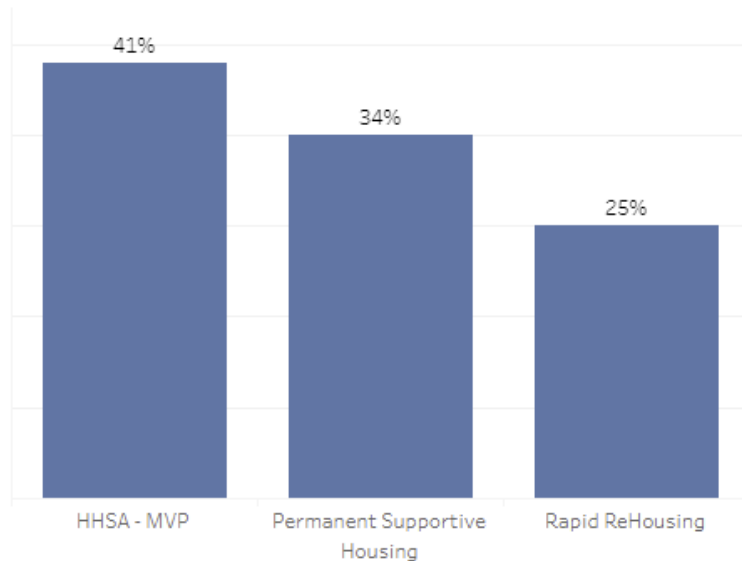
CES Referrals

Start Date: 07/01/2019
End Date: 05/31/2020

Referral Status

Referred	46
Closed	72

Referral Service Type



Total Referrals

118

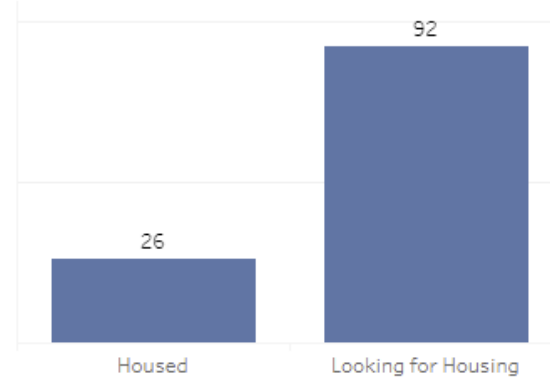
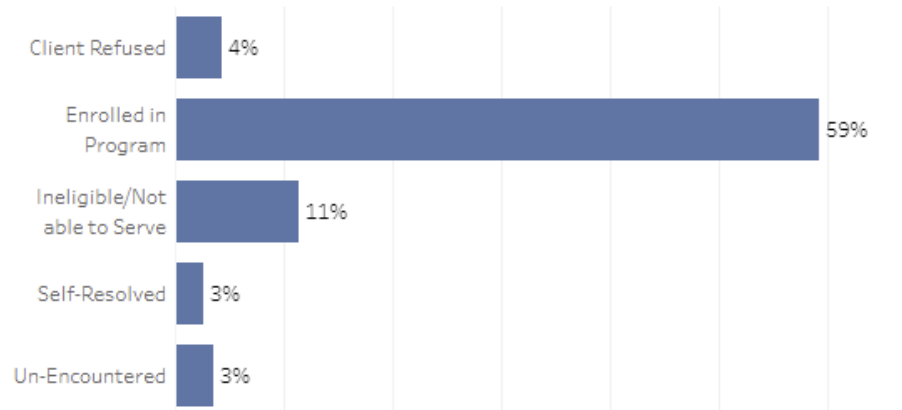
Days Referred

77

Housed

26

Referral Outcome



FINANCIAL REPORTS

Kings/Tulare Continuum of Care on Homelessness

Balance Sheet

As of April 30, 2020

06/04/20

Accrual Basis

	<u>Apr 30, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 · Bank of the Sierra	6,718.81
10200 · CVCB Checking	619,706.82
10210 · CVCB Money Market LMF 7958	69,182.64
10220 · CVCB Money Market General 7966	2,306,158.40
10230 · CVCB Petty Cash	100.00
Total Checking/Savings	<u>3,001,866.67</u>
Accounts Receivable	
11000 · Accounts Receivable	38,656.72
11400 · Grants Receivable	54,024.78
Total Accounts Receivable	<u>92,681.50</u>
Other Current Assets	
12000 · Undeposited Funds	3,925.02
13000 · Prepaid Expenses	2,351.17
Total Other Current Assets	<u>6,276.19</u>
Total Current Assets	<u>3,100,824.36</u>
TOTAL ASSETS	<u>3,100,824.36</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	1,101.97
20100 · Grants Payable	13,214.47
Total Accounts Payable	<u>14,316.44</u>
Credit Cards	
23000 · Visa Bank of the Sierra	10,812.87
Total Credit Cards	<u>10,812.87</u>
Other Current Liabilities	
21100 · Direct Deposit Liabilities	9,009.76
24000 · Payroll Liabilities	6,783.44
24300 · Deferred Revenue	2,767,618.21
Total Other Current Liabilities	<u>2,783,411.41</u>
Total Current Liabilities	<u>2,808,540.72</u>
Total Liabilities	2,808,540.72
Equity	
30000 · Opening Balance Equity	4.82
30001 · Temporary Restricted Net Assets	
30030 · Restricted - Visalia PHC	586.22
30040 · Restricted - Porterville PHC	6,413.47
30050 · Restricted - Hanford PHC	4,394.23
30060 · Restricted - Tulare PHC	6,804.30
Total 30001 · Temporary Restricted Net Assets	<u>18,198.22</u>
30005 · Net Assets	7,420.93
32000 · Unrestricted Net Assets	204,740.48
Net Income	61,919.19
Total Equity	<u>292,283.64</u>
TOTAL LIABILITIES & EQUITY	<u>3,100,824.36</u>

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**Kings/Tulare Continuum of Care on Homelessness
Profit & Loss_Anthem Blue Cross Flex MVP Client Grant**

July 2019 through April 2020

	Anthem Ho... (Anthem Bl...)	PHC Hanford (Anthem PH...)	PHC Porter... (Anthem PH...)	PHC Tulare (Anthem PH...)	PHC Visalia (Anthem PH...)	Total Anthe... (Anthem Bl...)	Total Anthe...	TOTAL
Ordinary Income/Expense								
Income								
43300 · Direct Public Grants								
43400 · Direct Public Support								
43450 · Individ, Business Contributions	0.00	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	10,000.00	10,000.00
Total 43400 · Direct Public Support	0.00	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	10,000.00	10,000.00
Total 43300 · Direct Public Grants	0.00	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	10,000.00	10,000.00
44500 · Grant Income	22,480.56	0.00	0.00	0.00	0.00	0.00	22,480.56	22,480.56
Total Income	22,480.56	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	32,480.56	32,480.56
Gross Profit	22,480.56	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	32,480.56	32,480.56
Expense								
65200 · Program Expenses								
65230 · Program Services								
65232 · Housing/Counseling Services								
65232.1 · Security Deposit	5,767.70	0.00	0.00	0.00	0.00	0.00	5,767.70	5,767.70
65232.2 · Utility Deposit	1,437.85	0.00	0.00	0.00	0.00	0.00	1,437.85	1,437.85
65232.3 · Application Fee	345.00	0.00	0.00	0.00	0.00	0.00	345.00	345.00
65232.4 · Move-in Expenses	11,779.51	0.00	0.00	0.00	0.00	0.00	11,779.51	11,779.51
65232.5 · Rental Assistance	2,141.40	0.00	0.00	0.00	0.00	0.00	2,141.40	2,141.40
65232 · Housing/Counseling Services - Ot...	992.00	0.00	0.00	0.00	0.00	0.00	992.00	992.00
Total 65232 · Housing/Counseling Services	22,463.46	0.00	0.00	0.00	0.00	0.00	22,463.46	22,463.46
Total 65230 · Program Services	22,463.46	0.00	0.00	0.00	0.00	0.00	22,463.46	22,463.46
Total 65200 · Program Expenses	22,463.46	0.00	0.00	0.00	0.00	0.00	22,463.46	22,463.46
65232.6 · Bank/Service/Convenience fees	17.10	0.00	0.00	0.00	0.00	0.00	17.10	17.10
Total Expense	22,480.56	0.00	0.00	0.00	0.00	0.00	22,480.56	22,480.56
Net Ordinary Income	0.00	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	10,000.00	10,000.00
Net Income	0.00	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	10,000.00	10,000.00

Kings/Tulare Continuum of Care on Homelessness

Board Profit & Loss COVID-19

July 2019 through April 2020

06/04/20

Accrual Basis

	COVID-19	TOTAL
Ordinary Income/Expense		
Income		
43300 · Direct Public Grants		
43400 · Direct Public Support		
43450 · Individ, Business Contributions	56.70	56.70
Total 43400 · Direct Public Support	56.70	56.70
Total 43300 · Direct Public Grants	56.70	56.70
Total Income	56.70	56.70
Gross Profit	56.70	56.70
Expense		
65000 · Operations		
65030 · Printing and Copying	1,027.29	1,027.29
65040 · Supplies	24.94	24.94
Total 65000 · Operations	1,052.23	1,052.23
65200 · Program Expenses		
65205 · Program Supplies	355.39	355.39
65230 · Program Services		
65230.9 · Hotel/Motel Vouchers	1,040.00	1,040.00
65233 · Outreach Services	6,913.88	6,913.88
65230 · Program Services - Other	271.25	271.25
Total 65230 · Program Services	8,225.13	8,225.13
Total 65200 · Program Expenses	8,580.52	8,580.52
Total Expense	9,632.75	9,632.75
Net Ordinary Income	-9,576.05	-9,576.05
Net Income	-9,576.05	-9,576.05

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class_CDBG Accounts

06/04/20

July 2019 through April 2020

Accrual Basis

	CDBG Hanford	CDBG Porterville	CDBG Tulare	CDBG Visalia	TOTAL
Ordinary Income/Expense					
Income					
44500 · Grant Income					
44530 · Local & Government Grants					
44531 · Hanford CDBG Grant	10,000.01	0.00	0.00	0.00	10,000.01
44532 · Porterville CDBG Grant	0.00	5,000.00	0.00	0.00	5,000.00
44533 · Tulare CDBG Grant	0.00	0.00	6,846.49	0.00	6,846.49
44534 · Visalia CDBG Grant	0.00	0.00	0.00	18,000.00	18,000.00
Total 44530 · Local & Government Grants	10,000.01	5,000.00	6,846.49	18,000.00	39,846.50
Total 44500 · Grant Income	10,000.01	5,000.00	6,846.49	18,000.00	39,846.50
Total Income	10,000.01	5,000.00	6,846.49	18,000.00	39,846.50
Gross Profit	10,000.01	5,000.00	6,846.49	18,000.00	39,846.50
Expense					
60900 · Business Expenses					
60920 · Business Registration/License	1.96	1.47	1.23	4.04	8.70
60960 · Business Taxes (Unsecured)	0.69	0.52	0.44	1.43	3.08
Total 60900 · Business Expenses	2.65	1.99	1.67	5.47	11.78
62100 · Contract Services					
62110 · Accounting Fees	237.20	178.15	148.64	489.66	1,053.65
Total 62100 · Contract Services	237.20	178.15	148.64	489.66	1,053.65
65000 · Operations					
65010 · Books, Subscriptions, Reference	13.09	9.83	8.20	27.03	58.15
65020 · Postage, Mailing Service	79.18	31.83	29.21	59.33	199.55
65030 · Printing and Copying	7.29	1.57	1.31	4.32	14.49
65040 · Supplies	166.27	124.90	104.21	343.24	738.62
65041 · Software	86.62	65.06	54.28	178.81	384.77
65052 · Telecommunications	124.39	93.42	77.94	256.79	552.54
65060 · Equipment	77.36	58.11	48.47	159.70	343.64
65070 · Hosting Fees	8.91	6.68	5.58	18.40	39.57
65080 · Bank/Credit Card Service Charges	1.06	0.78	0.66	2.16	4.66
65090 · Rent	420.83	316.08	263.70	868.76	1,869.37
65091 · Utilities	63.47	47.66	39.77	131.02	281.92
65093 · Repairs / Maintenance	59.56	44.74	37.33	122.97	264.60
Total 65000 · Operations	1,108.03	800.66	670.66	2,172.53	4,751.88
65100 · Other Types of Expenses					
65110 · Advertising Expenses	2.62	1.96	1.64	5.40	11.62
65120 · Insurance - Liability, D and O	90.18	67.71	56.50	186.16	400.55
65150 · Prof. Memberships and Dues	16.76	12.59	10.50	34.55	74.40
65160 · Other Costs	1.34	1.01	0.84	2.77	5.96
65170 · Staff Development/Training	2.42	1.82	1.52	5.00	10.76
65190 · Payroll Service	4.41	3.30	2.77	9.11	19.59
Total 65100 · Other Types of Expenses	117.73	88.39	73.77	242.99	522.88
65200 · Program Expenses					
65210 · Equipment/Rentals	6.63	4.98	4.15	13.68	29.44
65220 · Client Consumables	1,500.00	1,500.00	1,500.00	1,500.00	6,000.00
Total 65200 · Program Expenses	1,506.63	1,504.98	1,504.15	1,513.68	6,029.44
66000 · Wages, Taxes, Payroll Expenses					
66001 · Payroll Expense	7,051.14	5,295.93	4,418.32	14,556.20	31,321.59
66002 · Insurance - Workers Comp	14.02	10.54	8.79	28.96	62.31
Total 66000 · Wages, Taxes, Payroll Expenses	7,065.16	5,306.47	4,427.11	14,585.16	31,383.90
68300 · Travel and Meetings					
68310 · Conference, Convention, Meeting	0.31	0.24	0.20	0.65	1.40
68320 · Travel	32.42	24.34	20.30	66.93	143.99
Total 68300 · Travel and Meetings	32.73	24.58	20.50	67.58	145.39
Total Expense	10,070.13	7,905.22	6,846.50	19,077.07	43,898.92
Net Ordinary Income	-70.12	-2,905.22	-0.01	-1,077.07	-4,052.42
Net Income	-70.12	-2,905.22	-0.01	-1,077.07	-4,052.42

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_CES & TCHHSA
 July 2019 through April 2020

06/04/20

Accrual Basis

	CES	CES TCHHSA	TOTAL
Ordinary Income/Expense			
Income			
44500 · Grant Income			
44520 · Federal Grants			
44521 · HUD Grants	136,599.66	0.00	136,599.66
Total 44520 · Federal Grants	136,599.66	0.00	136,599.66
Total 44500 · Grant Income	136,599.66	0.00	136,599.66
47200 · Program Income			
47240 · Program Service Fees	0.00	20,821.58	20,821.58
Total 47200 · Program Income	0.00	20,821.58	20,821.58
Total Income	136,599.66	20,821.58	157,421.24
Gross Profit	136,599.66	20,821.58	157,421.24
Expense			
60900 · Business Expenses			
60920 · Business Registration/License	29.33	4.49	33.82
60960 · Business Taxes (Unsecured)	15.23	2.33	17.56
Total 60900 · Business Expenses	44.56	6.82	51.38
62100 · Contract Services			
62110 · Accounting Fees	3,170.95	485.17	3,656.12
Total 62100 · Contract Services	3,170.95	485.17	3,656.12
65000 · Operations			
65010 · Books, Subscriptions, Reference	131.13	20.06	151.19
65020 · Postage, Mailing Service	241.38	50.58	291.96
65030 · Printing and Copying	147.83	22.62	170.45
65040 · Supplies	3,308.49	506.20	3,814.69
65041 · Software	1,042.26	159.46	1,201.72
65052 · Telecommunications	2,779.71	425.29	3,205.00
65060 · Equipment	1,259.18	192.65	1,451.83
65070 · Hosting Fees	164.90	25.23	190.13
65080 · Bank/Credit Card Service Charges	10.99	1.69	12.68
65090 · Rent	5,016.59	767.55	5,784.14
65091 · Utilities	879.14	134.52	1,013.66
65093 · Repairs / Maintenance	756.59	115.77	872.36
Total 65000 · Operations	15,738.19	2,421.62	18,159.81
65100 · Other Types of Expenses			
65110 · Advertising Expenses	53.03	8.12	61.15
65120 · Insurance - Liability, D and O	1,074.64	164.41	1,239.05
65150 · Prof. Memberships and Dues	198.65	30.40	229.05
65160 · Other Costs	752.24	117.53	869.77
65170 · Staff Development/Training	372.44	56.99	429.43
65190 · Payroll Service	51.95	7.96	59.91
Total 65100 · Other Types of Expenses	2,502.95	385.41	2,888.36
65200 · Program Expenses			
65210 · Equipment/Rentals	546.55	83.62	630.17
65220 · Client Consumables	1,708.80	261.45	1,970.25
65230 · Program Services			
65230.1 · Birth Certificates	30.36	4.64	35.00
65230.8 · Transportation	95.40	14.60	110.00
65232 · Housing/Counseling Services			
65232.3 · Application Fee	100.82	15.43	116.25
65232 · Housing/Counseling Services - Other	86.73	13.27	100.00
Total 65232 · Housing/Counseling Services	187.55	28.70	216.25
65233 · Outreach Services	1,292.18	197.70	1,489.88

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_CES & TCHHSA
July 2019 through April 2020

06/04/20

Accrual Basis

	CES	CES TCHHSA	TOTAL
Total 65230 · Program Services	1,605.49	245.64	1,851.13
Total 65200 · Program Expenses	3,860.84	590.71	4,451.55
65232.6 · Bank/Service/Convenience fees	1.08	0.17	1.25
66000 · Wages, Taxes, Payroll Expenses			
66001 · Payroll Expense	107,322.57	16,327.75	123,650.32
66002 · Insurance - Workers Comp	251.51	36.37	287.88
Total 66000 · Wages, Taxes, Payroll Expenses	107,574.08	16,364.12	123,938.20
68300 · Travel and Meetings			
68310 · Conference, Convention, Meeting	3.77	0.58	4.35
68320 · Travel	3,703.24	566.98	4,270.22
Total 68300 · Travel and Meetings	3,707.01	567.56	4,274.57
Total Expense	136,599.66	20,821.58	157,421.24
Net Ordinary Income	0.00	0.00	0.00
Net Income	0.00	0.00	0.00

**Kings/Tulare Continuum of Care on Homelessness
Board P&L CESH**

July 2019 through April 2020

	CESH Admini... (CESH)	CESH Homel... (CESH)	CESH Landl... (CESH)	CESH Rent ... (CESH)	CESH Syste... (CESH)	CESH - Other (CESH)	Total CESH	TOTAL
Ordinary Income/Expense								
Income								
44500 · Grant Income								
44540 · State Grants								
44542 · CESH Grant	31,636.09	69,599.43	14,635.26	57,756.57	41,682.33	0.00	215,309.68	215,309.68
Total 44540 · State Grants	31,636.09	69,599.43	14,635.26	57,756.57	41,682.33	0.00	215,309.68	215,309.68
Total 44500 · Grant Income	31,636.09	69,599.43	14,635.26	57,756.57	41,682.33	0.00	215,309.68	215,309.68
47200 · Program Income								
47240 · Program Service Fees	0.00	44,800.00	0.00	0.00	0.00	0.00	44,800.00	44,800.00
Total 47200 · Program Income	0.00	44,800.00	0.00	0.00	0.00	0.00	44,800.00	44,800.00
47600 · Interest and Dividends Earned	0.00	0.00	0.00	0.00	0.00	160.75	160.75	160.75
Total Income	31,636.09	114,399.43	14,635.26	57,756.57	41,682.33	160.75	260,270.43	260,270.43
Gross Profit	31,636.09	114,399.43	14,635.26	57,756.57	41,682.33	160.75	260,270.43	260,270.43
Expense								
60900 · Business Expenses								
60920 · Business Registration/License	6.30	0.00	0.00	0.00	0.00	0.00	6.30	6.30
Total 60900 · Business Expenses	6.30	0.00	0.00	0.00	0.00	0.00	6.30	6.30
62100 · Contract Services								
62110 · Accounting Fees	605.81	0.00	0.00	0.00	0.00	0.00	605.81	605.81
62150 · Outside Contract Services	0.00	69,050.00	0.00	0.00	0.00	0.00	69,050.00	69,050.00
Total 62100 · Contract Services	605.81	69,050.00	0.00	0.00	0.00	0.00	69,655.81	69,655.81
65000 · Operations								
65010 · Books, Subscriptions, Reference	26.43	0.00	0.00	0.00	0.00	0.00	26.43	26.43
65020 · Postage, Mailing Service	53.97	0.00	67.00	0.00	0.00	0.00	120.97	120.97
65030 · Printing and Copying	4.25	0.00	0.00	0.00	0.00	0.00	4.25	4.25
65040 · Supplies	369.66	0.00	416.09	0.00	0.00	0.00	785.75	785.75
65041 · Software	203.92	0.00	0.00	0.00	3,000.00	0.00	3,203.92	3,203.92
65052 · Telecommunications	301.99	0.00	0.00	0.00	0.00	0.00	301.99	301.99
65060 · Equipment	194.20	0.00	0.00	0.00	0.00	0.00	194.20	194.20
65070 · Hosting Fees	8.16	0.00	0.00	0.00	0.00	0.00	8.16	8.16
65080 · Bank/Credit Card Service Charges	2.26	0.00	0.00	0.00	0.00	0.00	2.26	2.26
65090 · Rent	999.04	0.00	0.00	0.00	0.00	0.00	999.04	999.04
65091 · Utilities	134.73	0.00	0.00	0.00	0.00	0.00	134.73	134.73
65093 · Repairs / Maintenance	140.49	0.00	0.00	0.00	0.00	0.00	140.49	140.49
Total 65000 · Operations	2,439.10	0.00	483.09	0.00	3,000.00	0.00	5,922.19	5,922.19
65100 · Other Types of Expenses								
65110 · Advertising Expenses	8.42	0.00	0.00	0.00	0.00	0.00	8.42	8.42
65120 · Insurance - Liability, D and O	214.08	0.00	0.00	0.00	0.00	0.00	214.08	214.08
65150 · Prof. Memberships and Dues	39.74	0.00	0.00	0.00	0.00	0.00	39.74	39.74
65160 · Other Costs	4.38	0.00	0.00	0.00	0.00	0.00	4.38	4.38
65170 · Staff Development/Training	7.79	0.00	0.00	0.00	711.25	0.00	719.04	719.04
65190 · Payroll Service	10.32	0.00	0.00	0.00	0.00	0.00	10.32	10.32
Total 65100 · Other Types of Expenses	284.73	0.00	0.00	0.00	711.25	0.00	995.98	995.98
65200 · Program Expenses								
65210 · Equipment/Rentals	21.05	0.00	0.00	0.00	0.00	0.00	21.05	21.05
65220 · Client Consumables								
65220.5 · Stipend	0.00	100.00	0.00	0.00	0.00	0.00	100.00	100.00
Total 65220 · Client Consumables	0.00	100.00	0.00	0.00	0.00	0.00	100.00	100.00
65230 · Program Services								
65232 · Housing/Counseling Services								
65232.1 · Security Deposit	0.00	0.00	10,588.00	0.00	0.00	0.00	10,588.00	10,588.00
65232.2 · Utility Deposit	0.00	0.00	291.65	0.00	0.00	0.00	291.65	291.65
65232.3 · Application Fee	0.00	0.00	31.25	0.00	0.00	0.00	31.25	31.25
65232.4 · Move-in Expenses	0.00	0.00	399.00	0.00	0.00	0.00	399.00	399.00
65232.5 · Rental Assistance	0.00	0.00	447.00	0.00	0.00	0.00	447.00	447.00
65232 · Housing/Counseling Service...	0.00	0.00	195.00	0.00	0.00	0.00	195.00	195.00
Total 65232 · Housing/Counseling Ser...	0.00	0.00	11,951.90	0.00	0.00	0.00	11,951.90	11,951.90
65230 · Program Services - Other	0.00	0.00	0.00	57,756.57	36,668.80	0.00	94,425.37	94,425.37
Total 65230 · Program Services	0.00	0.00	11,951.90	57,756.57	36,668.80	0.00	106,377.27	106,377.27
Total 65200 · Program Expenses	21.05	100.00	11,951.90	57,756.57	36,668.80	0.00	106,498.32	106,498.32
65232.6 · Bank/Service/Convenience fees	0.00	0.00	1.25	0.00	0.00	0.00	1.25	1.25
65232.7 · Holding Fee/Vacancy Payment	0.00	0.00	1,300.00	0.00	0.00	0.00	1,300.00	1,300.00
66000 · Wages, Taxes, Payroll Expenses								
66001 · Payroll Expense	28,162.13	8.08	896.86	0.00	0.00	0.00	29,067.07	29,067.07
66002 · Insurance - Workers Comp	69.69	0.03	1.96	0.00	0.00	0.00	71.68	71.68
Total 66000 · Wages, Taxes, Payroll Expen...	28,231.82	8.11	898.82	0.00	0.00	0.00	29,138.75	29,138.75
68300 · Travel and Meetings								
68310 · Conference, Convention, Meeting	1.01	441.20	0.00	0.00	0.00	0.00	442.21	442.21
68320 · Travel	46.26	0.12	0.20	0.00	1,302.28	0.00	1,348.86	1,348.86

**Kings/Tulare Continuum of Care on Homelessness
Board P&L CESH**

July 2019 through April 2020

	<u>CESH Admini...</u> <u>(CESH)</u>	<u>CESH Homel...</u> <u>(CESH)</u>	<u>CESH Landl...</u> <u>(CESH)</u>	<u>CESH Rent ...</u> <u>(CESH)</u>	<u>CESH Syste...</u> <u>(CESH)</u>	<u>CESH - Other</u> <u>(CESH)</u>	<u>Total CESH</u>	<u>TOTAL</u>
Total 68300 · Travel and Meetings	47.27	441.32	0.20	0.00	1,302.28	0.00	1,791.07	1,791.07
Total Expense	31,636.08	69,599.43	14,635.26	57,756.57	41,682.33	0.00	215,309.67	215,309.67
Net Ordinary Income	0.01	44,800.00	0.00	0.00	0.00	160.75	44,960.76	44,960.76
Net Income	0.01	44,800.00	0.00	0.00	0.00	160.75	44,960.76	44,960.76

Kings/Tulare Continuum of Care on Homelessness

Board P&L HEAP

06/04/20

July 2019 through April 2020

Accrual Basis

	HEAP Admini... (HEAP)	HEAP Warmin... (HEAP Servic...	HEAP Service... (HEAP Servic...	Total HEAP S... (HEAP)	HEAP - Other (HEAP)	Total HEAP	TOTAL
Ordinary Income/Expense							
Income							
44500 · Grant Income							
44540 · State Grants							
44541 · HEAP	49,720.75	85,182.50	6,288.28	91,470.78	0.00	141,191.53	141,191.53
Total 44540 · State Grants	49,720.75	85,182.50	6,288.28	91,470.78	0.00	141,191.53	141,191.53
Total 44500 · Grant Income	49,720.75	85,182.50	6,288.28	91,470.78	0.00	141,191.53	141,191.53
47600 · Interest and Dividends Earned	0.00	0.00	0.00	0.00	6,229.53	6,229.53	6,229.53
Total Income	49,720.75	85,182.50	6,288.28	91,470.78	6,229.53	147,421.06	147,421.06
Gross Profit	49,720.75	85,182.50	6,288.28	91,470.78	6,229.53	147,421.06	147,421.06
Expense							
60900 · Business Expenses							
60920 · Business Registration/License	9.56	0.00	0.00	0.00	0.00	9.56	9.56
60960 · Business Taxes (Unsecured)	1.56	0.00	0.00	0.00	0.00	1.56	1.56
Total 60900 · Business Expenses	11.12	0.00	0.00	0.00	0.00	11.12	11.12
62100 · Contract Services							
62110 · Accounting Fees	921.28	0.00	0.00	0.00	0.00	921.28	921.28
Total 62100 · Contract Services	921.28	0.00	0.00	0.00	0.00	921.28	921.28
65000 · Operations							
65010 · Books, Subscriptions, Reference	35.42	0.00	0.00	0.00	0.00	35.42	35.42
65020 · Postage, Mailing Service	76.61	0.00	0.00	0.00	0.00	76.61	76.61
65030 · Printing and Copying	5.66	0.00	0.00	0.00	0.00	5.66	5.66
65040 · Supplies	573.40	0.00	0.00	0.00	0.00	573.40	573.40
65041 · Software	292.34	0.00	0.00	0.00	0.00	292.34	292.34
65052 · Telecommunications	457.44	0.00	0.00	0.00	0.00	457.44	457.44
65060 · Equipment	281.37	0.00	0.00	0.00	0.00	281.37	281.37
65070 · Hosting Fees	25.35	0.00	0.00	0.00	0.00	25.35	25.35
65080 · Bank/Credit Card Service Charges	3.22	0.00	0.00	0.00	0.00	3.22	3.22
65090 · Rent	1,515.06	0.00	0.00	0.00	0.00	1,515.06	1,515.06
65091 · Utilities	222.32	0.00	0.00	0.00	0.00	222.32	222.32
65093 · Repairs / Maintenance	218.95	0.00	0.00	0.00	0.00	218.95	218.95
Total 65000 · Operations	3,707.14	0.00	0.00	0.00	0.00	3,707.14	3,707.14
65100 · Other Types of Expenses							
65110 · Advertising Expenses	12.77	0.00	0.00	0.00	0.00	12.77	12.77
65120 · Insurance - Liability, D and O	324.62	0.00	0.00	0.00	0.00	324.62	324.62
65150 · Prof. Memberships and Dues	60.16	0.00	0.00	0.00	0.00	60.16	60.16
65160 · Other Costs	9.68	0.00	0.00	0.00	0.00	9.68	9.68
65170 · Staff Development/Training	11.82	0.00	0.00	0.00	0.00	11.82	11.82
65190 · Payroll Service	15.56	0.00	0.00	0.00	0.00	15.56	15.56
Total 65100 · Other Types of Expenses	434.61	0.00	0.00	0.00	0.00	434.61	434.61
65200 · Program Expenses							
65210 · Equipment/Rentals	31.63	0.00	0.00	0.00	0.00	31.63	31.63
65230 · Program Services							
65232 · Housing/Counseling Services							
65232.1 · Security Deposit	0.00	0.00	608.00	608.00	0.00	608.00	608.00
65232.2 · Utility Deposit	0.00	0.00	483.30	483.30	0.00	483.30	483.30
65232.4 · Move-in Expenses	0.00	0.00	1,106.58	1,106.58	0.00	1,106.58	1,106.58
Total 65232 · Housing/Counseling Services	0.00	0.00	2,197.88	2,197.88	0.00	2,197.88	2,197.88
65230 · Program Services - Other	0.00	85,182.50	0.00	85,182.50	0.00	85,182.50	85,182.50
Total 65230 · Program Services	0.00	85,182.50	2,197.88	87,380.38	0.00	87,380.38	87,380.38
Total 65200 · Program Expenses	31.63	85,182.50	2,197.88	87,380.38	0.00	87,412.01	87,412.01
66000 · Wages, Taxes, Payroll Expenses							
66001 · Payroll Expense	44,452.67	0.00	1,864.82	1,864.82	0.00	46,317.49	46,317.49
66002 · Insurance - Workers Comp	98.08	0.00	4.94	4.94	0.00	103.02	103.02
Total 66000 · Wages, Taxes, Payroll Expenses	44,550.75	0.00	1,869.76	1,869.76	0.00	46,420.51	46,420.51
68300 · Travel and Meetings							
68310 · Conference, Convention, Meeting	1.54	0.00	0.00	0.00	0.00	1.54	1.54
68320 · Travel	62.72	0.00	2.24	2.24	0.00	64.96	64.96
Total 68300 · Travel and Meetings	64.26	0.00	2.24	2.24	0.00	66.50	66.50
Total Expense	49,720.79	85,182.50	4,069.88	89,252.38	0.00	138,973.17	138,973.17
Net Ordinary Income	-0.04	0.00	2,218.40	2,218.40	6,229.53	8,447.89	8,447.89
Net Income	-0.04	0.00	2,218.40	2,218.40	6,229.53	8,447.89	8,447.89

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class_HUD

06/04/20

July 2019 through April 2020

Accrual Basis

	HUD17	HUD18	TOTAL
Ordinary Income/Expense			
Income			
44500 · Grant Income			
44520 · Federal Grants			
44521 · HUD Grants	10,203.98	52,625.13	62,829.11
Total 44520 · Federal Grants	<u>10,203.98</u>	<u>52,625.13</u>	<u>62,829.11</u>
Total 44500 · Grant Income	10,203.98	52,625.13	62,829.11
47200 · Program Income			
47240 · Program Service Fees	0.00	4,250.00	4,250.00
Total 47200 · Program Income	<u>0.00</u>	<u>4,250.00</u>	<u>4,250.00</u>
Total Income	<u>10,203.98</u>	<u>56,875.13</u>	<u>67,079.11</u>
Gross Profit	10,203.98	56,875.13	67,079.11
Expense			
60900 · Business Expenses			
60920 · Business Registration/License	1.96	8.52	10.48
60960 · Business Taxes (Unsecured)	2.88	0.00	2.88
Total 60900 · Business Expenses	<u>4.84</u>	<u>8.52</u>	<u>13.36</u>
62100 · Contract Services			
62110 · Accounting Fees	72.32	1,072.72	1,145.04
62150 · Outside Contract Services	0.00	5,000.00	5,000.00
Total 62100 · Contract Services	<u>72.32</u>	<u>6,072.72</u>	<u>6,145.04</u>
65000 · Operations			
65010 · Books, Subscriptions, Reference	0.34	55.42	55.76
65020 · Postage, Mailing Service	4.78	94.45	99.23
65030 · Printing and Copying	0.00	8.91	8.91
65040 · Supplies	149.47	958.63	1,108.10
65041 · Software	32.66	538.13	570.79
65052 · Telecommunications	103.27	484.93	588.20
65060 · Equipment	69.82	1,123.81	1,193.63
65070 · Hosting Fees	25.31	13.63	38.94
65080 · Bank/Credit Card Service Charges	0.28	4.30	4.58
65090 · Rent	346.83	1,627.73	1,974.56
65091 · Utilities	80.75	214.42	295.17
65093 · Repairs / Maintenance	64.18	216.88	281.06
Total 65000 · Operations	<u>877.69</u>	<u>5,341.24</u>	<u>6,218.93</u>
65100 · Other Types of Expenses			
65110 · Advertising Expenses	7.14	6.88	14.02
65120 · Insurance - Liability, D and O	74.26	348.82	423.08
65150 · Prof. Memberships and Dues	13.48	65.03	78.51
65160 · Other Costs	0.00	7.23	7.23
65170 · Staff Development/Training	6.60	6.36	12.96
65190 · Payroll Service	3.55	16.97	20.52
Total 65100 · Other Types of Expenses	<u>105.03</u>	<u>451.29</u>	<u>556.32</u>
65200 · Program Expenses			
65210 · Equipment/Rentals	10.84	24.55	35.39
Total 65200 · Program Expenses	<u>10.84</u>	<u>24.55</u>	<u>35.39</u>
66000 · Wages, Taxes, Payroll Expenses			
66001 · Payroll Expense	8,380.74	38,241.14	46,621.88
66002 · Insurance - Workers Comp	10.58	96.44	107.02
Total 66000 · Wages, Taxes, Payroll Expenses	<u>8,391.32</u>	<u>38,337.58</u>	<u>46,728.90</u>
68300 · Travel and Meetings			
68310 · Conference, Convention, Meeting	625.86	729.59	1,355.45

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Kings/Tulare Continuum of Care on Homelessness

06/04/20

Profit & Loss by Class_HUD

Accrual Basis

July 2019 through April 2020

	<u>HUD17</u>	<u>HUD18</u>	<u>TOTAL</u>
68320 - Travel	116.09	1,659.61	1,775.70
Total 68300 - Travel and Meetings	741.95	2,389.20	3,131.15
Total Expense	10,203.99	52,625.10	62,829.09
Net Ordinary Income	-0.01	4,250.03	4,250.02
Net Income	<u>-0.01</u>	<u>4,250.03</u>	<u>4,250.02</u>

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_KTCoC, LMF, Unrestricted

06/04/20

July 2019 through April 2020

Accrual Basis

	K/T CoC	Landlord Mit...	Unrestricted	TOTAL
Ordinary Income/Expense				
Income				
43300 · Direct Public Grants				
43400 · Direct Public Support				
43450 · Individ, Business Contributions	2,436.09	0.00	0.00	2,436.09
43451 · Fundraising	5,841.15	0.00	0.00	5,841.15
Total 43400 · Direct Public Support	8,277.24	0.00	0.00	8,277.24
Total 43300 · Direct Public Grants	8,277.24	0.00	0.00	8,277.24
46430 · Misc Revenue	474.95	0.00	0.00	474.95
47200 · Program Income				
47230 · Membership Dues	6,300.00	0.00	0.00	6,300.00
47240 · Program Service Fees	2,661.04	0.00	0.00	2,661.04
47250 · Training Fees	1,286.97	0.00	0.00	1,286.97
Total 47200 · Program Income	10,248.01	0.00	0.00	10,248.01
47600 · Interest and Dividends Earned	12.24	199.64	0.00	211.88
Total Income	19,012.44	199.64	0.00	19,212.08
Gross Profit	19,012.44	199.64	0.00	19,212.08
Expense				
60900 · Business Expenses				
60920 · Business Registration/License	74.99	0.00	0.00	74.99
60960 · Business Taxes (Unsecured)	0.01	0.00	0.00	0.01
Total 60900 · Business Expenses	75.00	0.00	0.00	75.00
62100 · Contract Services				
62110 · Accounting Fees	-0.01	0.00	0.00	-0.01
Total 62100 · Contract Services	-0.01	0.00	0.00	-0.01
65000 · Operations				
65010 · Books, Subscriptions, Reference	15.99	0.00	0.00	15.99
65020 · Postage, Mailing Service	-0.02	0.00	0.00	-0.02
65030 · Printing and Copying	-0.01	0.00	0.00	-0.01
65040 · Supplies	239.63	0.00	0.00	239.63
65041 · Software	0.02	0.00	0.00	0.02
65052 · Telecommunications	-0.03	0.00	0.00	-0.03
65060 · Equipment	1,668.19	0.00	0.00	1,668.19
65070 · Hosting Fees	0.03	0.00	0.00	0.03
65080 · Bank/Credit Card Service Charges	85.37	0.00	0.00	85.37
65090 · Rent	0.04	0.00	0.00	0.04
65091 · Utilities	-0.04	0.00	0.00	-0.04
65093 · Repairs / Maintenance	0.00	0.00	0.00	0.00
Total 65000 · Operations	2,009.17	0.00	0.00	2,009.17
65100 · Other Types of Expenses				
65110 · Advertising Expenses	0.00	0.00	0.00	0.00
65120 · Insurance - Liability, D and O	0.01	0.00	0.00	0.01
65150 · Prof. Memberships and Dues	-0.03	0.00	0.00	-0.03
65160 · Other Costs	1,008.53	0.00	0.00	1,008.53
65170 · Staff Development/Training	0.00	0.00	0.00	0.00
65171 · Employee Recognition	431.73	0.00	0.00	431.73
65190 · Payroll Service	-0.08	0.00	0.00	-0.08
Total 65100 · Other Types of Expenses	1,440.16	0.00	0.00	1,440.16
65200 · Program Expenses				
65210 · Equipment/Rentals	-0.01	0.00	0.00	-0.01
65230 · Program Services				
65232 · Housing/Counseling Services				
65232.4 · Move-in Expenses	283.17	0.00	0.00	283.17

**Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_KTCoC, LMF, Unrestricted**

06/04/20

July 2019 through April 2020

Accrual Basis

	K/T CoC	Landlord Mit...	Unrestricted	TOTAL
Total 65232 · Housing/Counseling Services	283.17	0.00	0.00	283.17
Total 65230 · Program Services	283.17	0.00	0.00	283.17
65250 · Fundraising Expenses	39.44	0.00	0.00	39.44
Total 65200 · Program Expenses	322.60	0.00	0.00	322.60
66000 · Wages, Taxes, Payroll Expenses				
66001 · Payroll Expense	820.88	0.00	0.00	820.88
66002 · Insurance - Workers Comp	2.89	0.00	0.00	2.89
Total 66000 · Wages, Taxes, Payroll Expenses	823.77	0.00	0.00	823.77
68300 · Travel and Meetings				
68310 · Conference, Convention, Meeting	158.51	0.00	0.00	158.51
68320 · Travel	1.22	0.00	0.00	1.22
Total 68300 · Travel and Meetings	159.73	0.00	0.00	159.73
Total Expense	4,830.42	0.00	0.00	4,830.42
Net Ordinary Income	14,182.02	199.64	0.00	14,381.66
Other Income/Expense				
Other Expense				
90000 · Suspense	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	14,182.02	199.64	0.00	14,381.66

Kings/Tulare Continuum of Care on Homelessness

06/04/20

Profit & Loss by Class_PHC Accounts

Accrual Basis

July 2019 through April 2020

	PHC Hanford (Project Hom...	PHC Portervi... (Project Hom...	PHC Tulare (Project Hom...	PHC Visalia (Project Hom...	Total Project...	TOTAL
Ordinary Income/Expense						
Income						
43300 · Direct Public Grants						
43330 · Foundation and Trust Grants	1,000.00	0.00	0.00	0.00	1,000.00	1,000.00
43400 · Direct Public Support						
43450 · Individ, Business Contributions	500.00	750.00	2,500.00	1,557.95	5,307.95	5,307.95
43451 · Fundraising	258.75	5,458.75	258.75	1,857.95	7,834.20	7,834.20
Total 43400 · Direct Public Support	758.75	6,208.75	2,758.75	3,415.90	13,142.15	13,142.15
Total 43300 · Direct Public Grants	1,758.75	6,208.75	2,758.75	3,415.90	14,142.15	14,142.15
Total Income	1,758.75	6,208.75	2,758.75	3,415.90	14,142.15	14,142.15
Gross Profit	1,758.75	6,208.75	2,758.75	3,415.90	14,142.15	14,142.15
Expense						
62100 · Contract Services						
62150 · Outside Contract Services	0.00	0.00	0.00	0.10	0.10	0.10
Total 62100 · Contract Services	0.00	0.00	0.00	0.10	0.10	0.10
65000 · Operations						
65020 · Postage, Mailing Service	0.00	110.00	0.00	0.00	110.00	110.00
65030 · Printing and Copying	67.52	59.40	59.40	15.41	201.73	201.73
65040 · Supplies	47.02	231.53	0.00	0.00	278.55	278.55
65080 · Bank/Credit Card Service Charges	0.44	0.44	0.44	0.45	1.77	1.77
Total 65000 · Operations	114.98	401.37	59.84	15.86	592.05	592.05
65200 · Program Expenses						
65205 · Program Supplies						
65205.1 · Aprons/T-shirts	371.50	799.50	278.75	0.00	1,449.75	1,449.75
65205.2 · Wristbands	0.00	34.93	30.27	0.00	65.20	65.20
65205 · Program Supplies - Other	0.00	0.00	265.53	0.00	265.53	265.53
Total 65205 · Program Supplies	371.50	834.43	574.55	0.00	1,780.48	1,780.48
65210 · Equipment/Rentals	0.00	1,132.80	1,735.00	0.00	2,867.80	2,867.80
65220 · Client Consumables						
65220.1 · Food	489.69	77.01	1,869.40	0.00	2,436.10	2,436.10
65220.2 · Raffle Prizes	0.00	0.00	350.00	0.00	350.00	350.00
65220.3 · Wish List Items	1,691.38	4,579.25	2,393.98	-0.01	8,664.60	8,664.60
65220.4 · Laundry Cards	177.00	0.00	0.00	-140.00	37.00	37.00
Total 65220 · Client Consumables	2,358.07	4,656.26	4,613.38	-140.01	11,487.70	11,487.70
65230 · Program Services						
65230.3 · Vision Services	0.00	0.00	0.00	0.00	0.00	0.00
65230.6 · Bike Repair Services	0.00	127.10	0.00	0.00	127.10	127.10
65230.7 · Pet Services	0.00	391.58	0.00	0.00	391.58	391.58
65230.8 · Transportation	98.00	0.00	0.00	0.00	98.00	98.00
65233 · Outreach Services	330.00	300.00	0.00	0.00	630.00	630.00
Total 65230 · Program Services	428.00	818.68	0.00	0.00	1,246.68	1,246.68
Total 65200 · Program Expenses	3,157.57	7,442.17	6,922.93	-140.01	17,382.66	17,382.66
68300 · Travel and Meetings						
68320 · Travel	276.66	316.22	32.19	14.53	639.60	639.60
Total 68300 · Travel and Meetings	276.66	316.22	32.19	14.53	639.60	639.60
Total Expense	3,549.21	8,159.76	7,014.96	-109.52	18,614.41	18,614.41
Net Ordinary Income	-1,790.46	-1,951.01	-4,256.21	3,525.42	-4,472.26	-4,472.26
Net Income	-1,790.46	-1,951.01	-4,256.21	3,525.42	-4,472.26	-4,472.26

Kings/Tulare Continuum of Care on Homelessness

Check Run

06/04/20

April 2020

Accrual Basis

Type	Date	Num	Name	Memo	Amount	Balance
10200 · CVCB Checking						720,934.44
Liability Check	04/02/2020	EFT	QuickBooks Payroll Service	Created by Payroll Serv...	-9,863.86	711,070.58
Bill Pmt -Check	04/02/2020	3118	Proteus, Inc.		-1,441.00	709,629.58
Liability Check	04/06/2020	3119	TransAmerica		-927.68	708,701.90
Bill Pmt -Check	04/06/2020	3120	City of Visalia - Transit		-54.25	708,647.65
Bill Pmt -Check	04/06/2020	3121	Janitorial Building Images, Inc.		-155.76	708,491.89
Bill Pmt -Check	04/06/2020	3122	Salvation Army		-12,903.93	695,587.96
Bill Pmt -Check	04/08/2020	3123	Visalia Homeless Center		-41,423.50	654,164.46
Liability Check	04/09/2020	E-pay	Employment Development Departm...	047-7257-0 QB Trackin...	-1,066.48	653,097.98
Liability Check	04/09/2020	E-pay	United States Treasury	27-0522489 QB Trackin...	-5,688.20	647,409.78
Bill Pmt -Check	04/10/2020	EFT	Southern California Edison	2-36-751-4411	-91.13	647,318.65
Bill Pmt -Check	04/13/2020	EFT	SoCalGas	Account 013 916 5218 5	-54.66	647,263.99
Deposit	04/13/2020			Deposit	56.70	647,320.69
Liability Check	04/17/2020	EFT	QuickBooks Payroll Service	Created by Payroll Serv...	-9,645.87	637,674.82
Bill Pmt -Check	04/21/2020	3124	Comm. Services and Emp. Training ...		-3,000.00	634,674.82
Bill Pmt -Check	04/21/2020	3125	Smith, Machael - Vendor		-51.90	634,622.92
Bill Pmt -Check	04/21/2020	3126	Kings United Way - Vendor		-4,780.16	629,842.76
Bill Pmt -Check	04/21/2020	3127	Salvation Army		-2,734.97	627,107.79
Liability Check	04/22/2020	E-pay	Employment Development Departm...	047-7257-0 QB Trackin...	-1,304.32	625,803.47
Liability Check	04/22/2020	E-pay	United States Treasury	27-0522489 QB Trackin...	-79.85	625,723.62
Bill Pmt -Check	04/23/2020	3129	Cen Cal Distributing		-33.00	625,690.62
Deposit	04/23/2020			Deposit	681.06	626,371.68
Check	04/24/2020	EFT	Bank of the Sierra Visa	4798510052452683	-5,651.10	620,720.58
Check	04/29/2020	EFT	Central Valley Community Bank		-20.00	620,700.58
Liability Check	04/30/2020	EFT	Anthem Blue Cross		-1,016.06	619,684.52
Deposit	04/30/2020			Interest	22.30	619,706.82
Total 10200 · CVCB Checking					-101,227.62	619,706.82
TOTAL					-101,227.62	619,706.82