



Executive Board Meeting

Agenda

March 12, 2020

9:00 AM – 10:00 AM

1900 Dinuba Blvd., Suite G, Visalia, CA 93291

Mission Statement:

To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.

- | | |
|--|---|
| <input type="checkbox"/> Suzy Ward, President | <input type="checkbox"/> Charles Felix, Member at Large |
| <input type="checkbox"/> Lateena Ling, Secretary | <input type="checkbox"/> Stacy Heaton, Member at Large |
| <input type="checkbox"/> Becky Huber, Treasurer | <input type="checkbox"/> Nate Henry, Member at Large |
| <input type="checkbox"/> Esam Abed, Member at Large | <input type="checkbox"/> Vacant, Member at Large (Consumer) |
| <input type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input type="checkbox"/> Machael Smith, Executive Director |

- I. Call meeting to order
- II. Consent Items:
 - A. Previous Meeting Minutes
 - B. Executive Director Report
 - C. Resolution Approving City of Tulare CDBG Funding
- III. Financial Report
- IV. Alliance Business: Action/Discussion Items
 - A. Member at Large Board Position
 - B. CESH Application, Kings County Human Services Agency
 - C. Central Valley Conference on Homelessness (Housing Heroes Luncheon)
- V. Adjourn

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**Executive Board Meeting
Minutes**

February 13, 2020

9:00 AM – 10:00 AM

1900 Dinuba Blvd., Suite G, Visalia, CA 93291

Mission Statement:

To coordinate and leverage policy and resources that empower community partners to address homelessness in Kings and Tulare County.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Suzy Ward, President | <input checked="" type="checkbox"/> Charles Felix, Member at Large |
| <input checked="" type="checkbox"/> Lateena Ling, Secretary | <input type="checkbox"/> Stacy Heaton, Member at Large |
| <input checked="" type="checkbox"/> Becky Huber, Treasurer | <input type="checkbox"/> Nate Henry, Member at Large |
| <input checked="" type="checkbox"/> Esam Abed, Member at Large | <input type="checkbox"/> Vacant, Member at Large (Consumer) |
| <input checked="" type="checkbox"/> Marisol De La Vega Cardoso, Member at Large | <input checked="" type="checkbox"/> Machael Smith, Executive Director |

I. Call meeting to order by Suzy Ward at 9:11 am

II. Consent Items:

- A. Previous Meeting Minutes
- B. Executive Director Report
- C. Execution of California Emergency Solutions and Housing (CESH_) program contract
 - a. There was a brief discussion. Motion by Becky Huber to approve the Consent Items. Second by Marisol De La Vega Cardoso. 6 yes. 0 No. 0 Abs

III. Financial Report

- A. Funds remaining after PHC, will be used towards day to day services at LINC.
- B. Motion to approve Financial Report was made by Marisol De La Vega Cardoso Second by Lateena Ling. 6 yes. 0 No. 0 Abstentions.

IV. Alliance Business: Action/Discussion Items

- A. Members at Large Board Position
 - a. Consumer position – There are two people (Gino & Rosalinda) that are showing interest in the position. We are waiting for the application from one more. There has been an interest in having both – if we can. Additionally, they would be able to represent two different counties.
 - b. Current Member at Large Position that is filled – we need to look and see if she is still interested as she has not attending meetings in a while.
 - c. A meeting will be set forth with one of the perspective board members. IF we do have both, we will need to look into updating our Bylaws.

- B. Secure Consultant for Technical Assistance/Strategic Support
 - a. In 2018 funding, a Homeless Plan was to be set forth
 - b. To be used for the implementation of the plan within KTHA
 - c. \$23,000 budgeted, Time frame of completion from 2/17-7/31 of 2020.
 - d. We will be able to re-evaluate our current programs and changes that may need to be made.
 - e. Discussion of CoC versus the Alliance
 - f. Discussion
 - i. Motion to approve contract with HomeBase for this project was made by Chaz Felix. Second by Becky Huber. 6 yes. 0 No. 0 Abstentions.

- C. PIT Draft Results
 - a. Review drafted numbers from PIT Count

- D. Housing Heroes Luncheon Event
 - a. Review of the cost analysis – which doesn't include ticket price income
 - b. Costs include paying for a keynote speaker
 - c. Raising the sponsorship levels
 - d. Looking to have 4 workshops, end of the day mixer
 - e. Going to check prices with organizations and local prices
 - f. Ticket Prices
 - i. Looking into \$35.00 for an individual ticket
 - ii. Looking into \$175 – 200.00 for a combination ticket
 - g. Motion to move ahead with Tachi Palace as the location of the event for June 26, 2020 by Esam Abed. Second by Becky Huber. 6-Yes, 0-No, 0-Abst.

V. Adjourn meeting by Suzy Ward at 10:30 am

Executive Director Report March 2020

General Activities

- Audit: On-site interviews are scheduled for the week of March 9th. We are still on track for a March 31st completion.
- Staffing:
 - Landlord Relations Specialist – We have identified (4) candidates and are conducting interviews the week of March 9th.
 - Housing Navigator –A. Johnson has been terminated and we have posted the position. Interviews will take place as we identify appropriate candidates. The posting will be open until filled.

Strategic Initiatives

FUNDING

- 1) The Housing and Urban Development Department (HUD) plans to issue a Notice of Funding Availability (NOFA) targeted to Continuums of Care (CoCs) with high levels of unsheltered homelessness. Features of the NOFA will include:
 - Funding will be prioritized to CoCs with high levels of unsheltered homelessness, which includes encampments
 - Funding will be utilized under HUD’s CoC Program
 - Applicants will develop a plan to demonstrate how they will reduce unsheltered homelessness and be assessed based on the quality of the plan
 - The NOFA will place heavy emphasis on applicants demonstrating the evidence supporting their plansMore information and timeframes will be available soon.
- 2) The California Department of Housing and Community Development (HCD) is pleased to announce the release of the Continuum of Care and Balance of State 2020 Notices of Funding Availability (NOFAs) for the Emergency Solutions Grants (ESG) program totaling approximately \$11 million dollars. Non-profits that operate eligible projects in our region are eligible to apply through the Balance of State NOFA for \$378,591. Applications are due to the State on May 28, 2020.
- 3) We submitted formal applications for:
 - a. Hanford CDBG Public Services NOFA in the amount of \$10,000 to fund ongoing LINC activities in FY 20/21.

- b. Homeless Housing and Assistance Program NOFA in the amount of \$2,141,746, which includes \$888,000 allocation from Tulare County. See Appendix A for the budget we submitted.
- 4) Anthem Blue Cross would like to fund us for \$75,000 to hire another Housing Navigator that will work exclusively with Anthem members that are at-risk or are literally homeless. The draft scope of work is attached as Appendix B. The actual contract will be presented to the board for approval prior to execution.
- 5) We anticipate that PHIL 2020, Round I will be released mid-April and will include HHAP and ESG funds.

PROJECT HOMELESS CONNECT/POINT IN TIME

The Project Homeless Connect report for the 2020 events is attached as Appendix C.

LANDLORD MITIGATION FUND

Now that PHC/PIT are complete, we have rekindled our efforts to market the Landlord Mitigation Fund. We are meeting with the marketing company, 4Creeks, the week of March 9th to finalize the social media templates and schedule the client/landlord videos.

LMF stats:

- Participating Agencies - 4
- Participating Landlords – 4
- Approved Properties – 2
- Pending Applicants - 3

KINGS/TULARE TASK FORCE UPDATES

- Kings: The draft gaps analysis has undergone initial revisions and will be presented to the KCHC at the March 16th meeting.
- Tulare: The Tulare Homeless Task Force has not yet identified an implementation structure. The City of Tulare formed a Strategic Action Committee, but Porterville and Visalia have not yet done so. They are contemplating whether or not they will formalize a committee as recommended in the County Plan.

COORDINATED ENTRY

For the period of 7/1/19 – 01/31/20, 65 people were referred for housing in the bi-county region. Of those, 27 people were housed (see Appendix D). The remaining 38 were looking for housing. Most of the clients referred during this reporting period are for the Mainstream Voucher Program through the Housing Authority of Tulare County (39), followed by Permanent Supportive Housing programs (18), and rapid rehousing (8).

LINC

The Local Initiatives Navigation Centers (LINC) are held weekly in Hanford and Visalia. During January a total of 179 guests were assisted by 13 service providers (see Appendix E). For the Tulare location, we are working closely with Tulare HHSA to determine if the new Hillman Center would be an appropriate location. We should know within the next couple of weeks.

CENTRAL VALLEY CONFERENCE ON HOMELESSNESS (HOUSING HEROES)

We have been busy planning the conference scheduled to take place June 25-26, 2020. The following items provide an update on the event:

- Save the Date has been finalized (see Appendix F). An official version will be sent out the week of March 9th.
- Laura and Machael to do Tachi walk through on 3/10.
- The first planning committee meeting is scheduled immediately following the CoC membership meeting on the 26th.
- Trainings/Speakers:
 - Official request has been submitted to Visalia PD requesting an Impairment Recognition and Safety Clinic
 - Alan Graham confirmed
 - OrgCode has confirmed availability for the following trainings during the conference:
 - 8-hour pre-conference institute on June 25th: Improving Case Management Through the SPDAT
 - Three separate 1½ hour breakout sessions on June 26th: Diversion 101, Solution Focused Interactions, and Trauma informed Service Design and Delivery.

STATE LEGISLATION

The California legislature is currently working on a variety of bills and budget priorities. We have been participating in the Housing California Homeless Committee calls to stay apprised of the work being done at the state level. The current bills that Housing California is working on are:

- AB 1845 (Rivas): Office to End Homelessness
- AB 2329 (Chiu): Determining Needs & Gaps in California's Response to Homelessness
- SB 282 (Beall): Supportive Housing Program for People on Parole

The Alliance has signed letters of support for these bills (see Appendix G).

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Appendix A – Homeless Housing, Assistance and Prevention Program Budget

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APPENDIX A



**HOMELESS HOUSING, ASSISTANCE AND PREVENTION PROGRAM (HHAP)
ANNUAL BUDGET TEMPLATE**

APPLICANT INFORMATION

CoC / Large City / County Name:	Visalia/Kings, Tulare Counties	Receiving Redirected Funds? Y/N	Yes
Administrative Entity Name:	Kings/Tulare Continuum of Care	Total Redirected Funding	\$ 888,348.78

HHAP FUNDING EXPENDITURE PLAN*

ELIGIBLE USE CATEGORY	FY20/21	FY21/22	FY22/23	FY23/24	FY24/25	TOTAL
Rental Assistance and Rapid Rehousing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Operating Subsidies and Reserves	\$ -	\$ 704,131.12	\$ 704,131.12	\$ 57,113.23	\$ -	\$ 1,465,375.47
Landlord Incentives	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Outreach and Coordination (including employment)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Systems Support to Create Regional Partnerships	\$ -	\$ -	\$ 71,391.55	\$ 71,391.55	\$ 71,391.54	\$ 214,174.64
Delivery of Permanent Housing	\$ -	\$ -	\$ 205,186.69	\$ -	\$ -	\$ 205,186.69
Prevention and Shelter Diversion to Permanent Housing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
New Navigation Centers and Emergency Shelters	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Strategic Homelessness Planning, Infrastructure Development, CES, and HMIS (up to 5%)	\$ -	\$ 26,771.83	\$ 26,771.83	\$ 26,771.83	\$ 26,771.83	\$ 107,087.32
Administrative (up to 7%)	\$ -	\$ 37,480.56	\$ 37,480.56	\$ 37,480.56	\$ 37,480.56	\$ 149,922.24
						\$ 2,141,746.36
						TOTAL
	FY20/21	FY21/22	FY22/23	FY23/24	FY24/25	
Youth Set-Aside (at least 8%)	\$ -	\$ 57,113.24	\$ 57,113.24	\$ 57,113.23	\$ -	\$ 171,339.71

*Narrative should reflect details of HHAP funding plan

COMMENTS:

- The grand total listed in the template does not equal the full HHAP allocation for your jurisdiction.
- The minimum 8% youth set aside allocation is not applied to the eligible use categories. All projects for youth should be reflected in the annual budget and listed within the correct eligible use category.
- The strategic homelessness plan and/or infrastructure development line item is over the maximum 5% of the total allocation and should be reduced.

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Appendix B – Anthem Funding Proposal

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Capacity Grant Scope of Work

This agreement anticipates that each CONTRACTOR will serve approximately 50 Anthem Members over the course of 12 months. All parties will review the referrals and service demands quarterly to ensure that the target is both achievable and reasonable under the funding supplied. Anthem members will be referred to CONTRACTOR for services from LDC. LDC will receive referrals from Anthem Care Coordinators

Anthem members referred may be literally homeless or at risk of homelessness. The purpose of the services funded by this grant is to provide an assessment, and referral to services.

Upon accepting a referral, the CONTRACTOR will be committing to working with the Anthem Members for up to 12 months to implement the housing plan. This will be based on local available resources as ongoing housing dollars are not connected to this proposal.

- 1) Upon making contact with the Anthem member, CONTRACTOR shall obtain a signed Release of Information (ROI) from the Anthem Member that names LeSar Development Consultant and Anthem as authorized recipients of the members information.
- 2) If CONTRACTOR is unable to make contact with Anthem member within 5 business days of initial referral, contractor will notify LDC who will in turn notify Anthem.
- 3) Upon notification Anthem will provide LDC with any additional information on the member to aid in the referral of the member. LDC will share that information with the CONTRACTOR.
- 4) The CONTRACTOR will conduct a housing needs assessment and begin the process of identifying local or regional resources that can be used to resolve the housing problem.
 - a. The housing needs assessment will be specific to the CONTRACTOR that is offering the services.
 - b. The solution may include use of Anthem Flex Funds.
- 5) The CONTRACTOR will develop a housing plan in collaboration with the Anthem Member.
- 6) The CONTRACTOR will report to LDC the status of the following milestones:
 - a. CONTRACTOR has accepted the referral
 - b. Successful contact with Anthem Member
 - c. Housing plan developed
 - d. Progress notes on implementation of housing plan
 - e. Successful housing placement
 - f. If CONTRACTOR is unable to make contact with Anthem member within 5 business days of initial referral LDC will notify Anthem. Upon notification Anthem will provide LDC with any additional information on the member to aid in the referral of the member.

- 7) LDC will provide a biweekly report to Anthem every other Thursday on the milestones and progress of #4.

Flexible Housing Pool:

Access to a pool of flexible funds to support housing problem solving will be made available to the CONTRACTOR.

Reporting Metrics

CONTRACTOR will report quarterly on a set of performance metrics agreeable to LDC. These metrics may include number served, housing outcomes, length of time from referral to assessment, cost utilization, etc.

Learning Community

CONTRACTOR agrees to participate in a learning collaborative with LDC, other partners in the State and Anthem staff. The purpose of the collaborative will be to review and potentially improve the pilot.

Appendix C – PHC Report

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Project Homeless Connect 2020

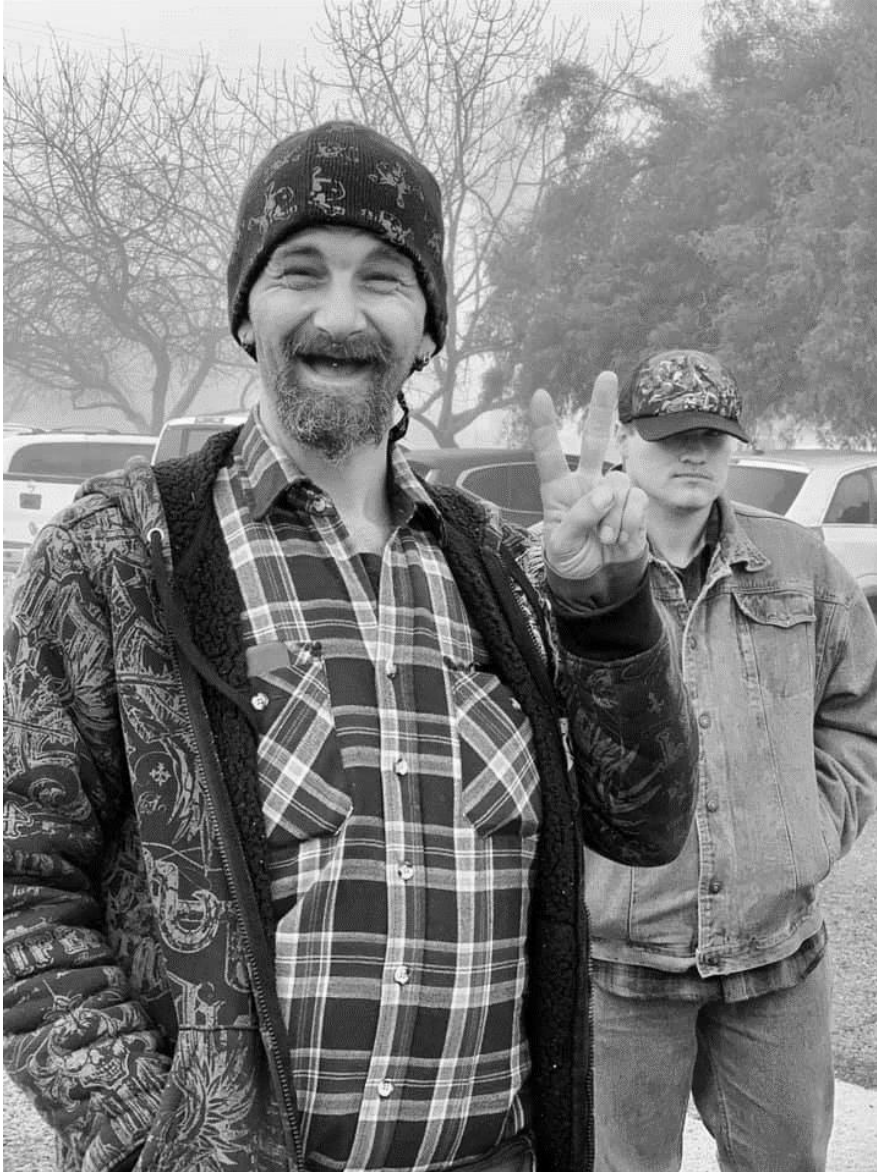


Figure 1 - Photo Credit Marnie Salas

Introduction

This report summarizes information about the guests served at the Kings and Tulare County Project Homeless Connect events held on January 23 and January 24, 2020 in Hanford, Porterville, Tulare, and Visalia. This was the twelfth annual Project Homeless Connect event held in the bi-county region. The Kings/Tulare Homeless Alliance organized the event in partnership with four steering committees made up of community members, service providers, and persons who have lived experience with homelessness.

The 2020 Project Homeless Connect events served:

- 579 guests
- 12 children age 17 or younger
- 38 guests age 62 or older
- 121 pets

This report presents a brief comparison of the total population of guests served in addition to comparisons by each venue. Also included in this report are a series of graphs and tables summarizing characteristics of guests served at Project Homeless Connect including basic demographics, prior night residence, homeless status, and services received.

Comparison to Previous Year

In 2020, three cities hosted simultaneous Project Homeless Connect events: Hanford, Tulare, and Visalia, on Thursday, January 23, 2020. Porterville hosted their Project Homeless Connect event on Friday, January 24, 2020. The same intake questionnaire was administered at all four venues.

The 2020 Project Homeless Connect served 579 guests. This is a 16% decrease in overall attendance from the previous year (579 in 2020 vs. 693 in 2019). Tulare, with an increase of 21%, was the only venue to have attendance growth (143 in 2020 vs. 113 in 2019). Hanford saw the largest decrease (30%) from the 2019 event (120 in 2020 vs. 171 in 2019). Porterville saw a decrease in attendance of 25% from the 2019 event (140 in 2020 vs. 187 in 2019) while Visalia saw a decrease of 21% (176 in 2020 vs. 222 in 2019).

The best explanation for the overall decrease is the targeted outreach for people who are the United States Department of Housing and Urban Development's (HUD) definition of homeless, which defines someone who is experiencing homelessness as an,

“Individual or family who lacks a fixed, regular, and adequate nighttime residence, meaning:

1. Has a primary nighttime residence that is a public or private place not meant for human habitation;
2. Is living in a publicly or privately operated shelter designed to provide temporary living arrangements...; or

3. Is exiting an institution where (s)he has resided for 90 days or less and who resided in an emergency shelter or place not meant for human habitation immediately before entering that institution.”¹

This definition excludes people who are precariously housed, of imminent risk of homelessness, or staying with family or friends. The targeted audience for Project Homeless Connect are people who are HUD’s definition of homeless and, over the last two years, there has been a major push to limit Project Homeless Connect attendance to those individuals. This year only intakes for guests who are HUD’s definition of homeless were counted towards the total Project Homeless Connect numbers.

Another possible reason for the decrease in attendance at the 2020 event is the cities of Hanford and Visalia’s Project Homeless Connect committees chose to have less service providers, focusing on direct and tangible services that are not offered at weekly drop-in centers (both Hanford and Visalia have drop-in centers that average over 15 guests and 4-6 service providers per week). Hanford had 12 service providers in 2020 vs. 23 in 2019 and Visalia had 17 service providers in 2020 vs. 26 in 2019. The decrease in attendance could be attributed to the decreased number of services offered. Porterville and Tulare’s committees chose to do full scale Project Homeless Connect events, matching what they did in 2019, since they do not have weekly drop-in centers yet. This could explain why Porterville decreased less than Hanford and Tulare increased attendance.

Hanford and Visalia events had fewer service providers, focusing on direct and tangible services not offered at weekly drop-in centers.

It should also be noted that Hanford, Porterville, and Visalia chose to host their events at new venues this year. This could account for their decrease in attendance. Tulare has hosted their Project Homeless Connect at the same location for the last three years; this consistency could explain their attendance increase.

There was an increase in the percentage of males in 2020. 54% of attendees identified as male in 2020 as opposed to 51% in 2019 while 45% of attendees identified as female in 2020 as opposed to 44% in 2019. The number of attendees who identified as transgender or gender nonconforming stayed roughly the same (.52% in 2020 vs. .55% in 2019).

The number of people who identify as living with a disability decreased by 13% (48% in 2020 vs. 61% in 2019). The percentage of guests who identify as having a disability has consistently fluctuated 10%-15% over the last 6 years (48% in 2020, 61% in 2019, 47% in 2018, 61% in 2017, 43% in 2016, and 52% in 2015). The reason for this swing is unknown.

The following graphs and charts provide detailed information about the demographics, trends over time, and raw data associated with each venue.

¹ https://files.hudexchange.info/resources/documents/HomelessDefinition_RecordkeepingRequirementsandCriteria.pdf

FIGURE 1. PHC ATTENDEES BY YEAR

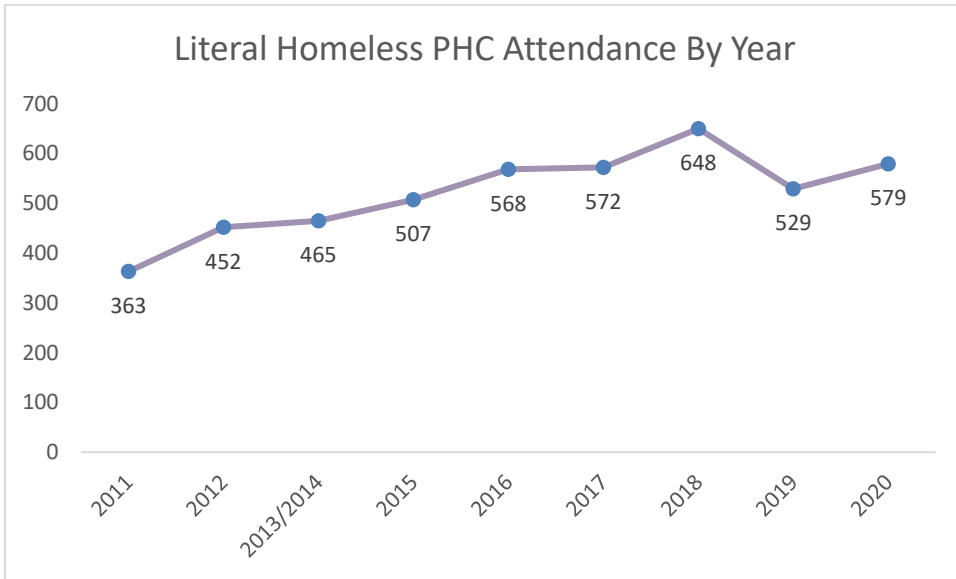


FIGURE 2. PHC ATTENDEES BY VENUE

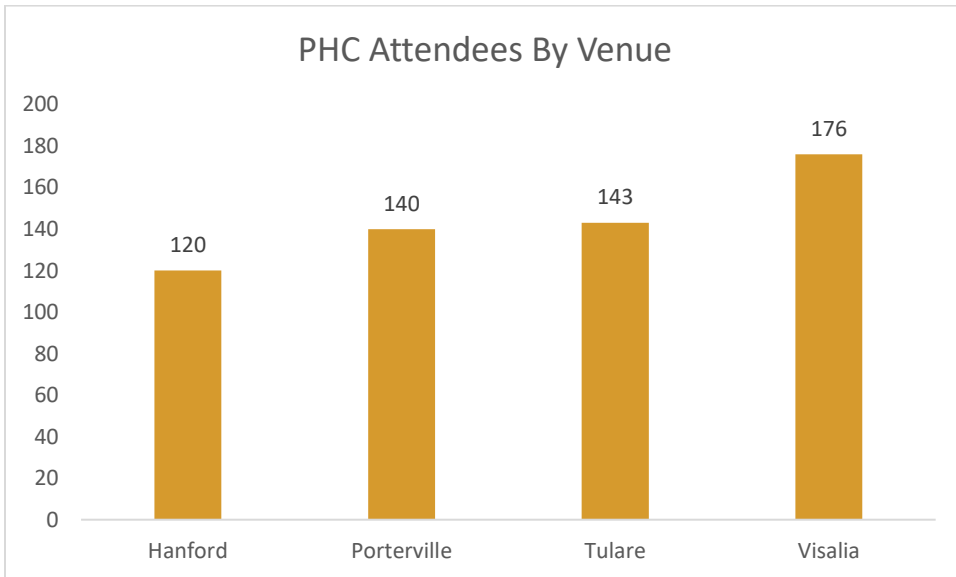


FIGURE 3. YEAR OVER YEAR COMPARISON, BY VENUE²

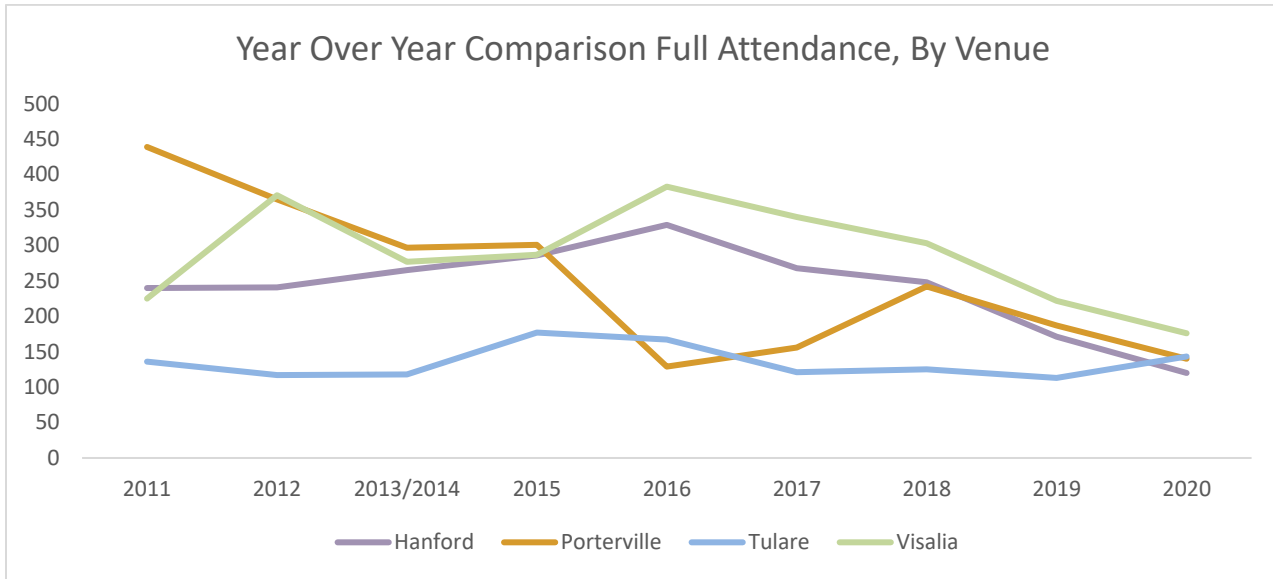
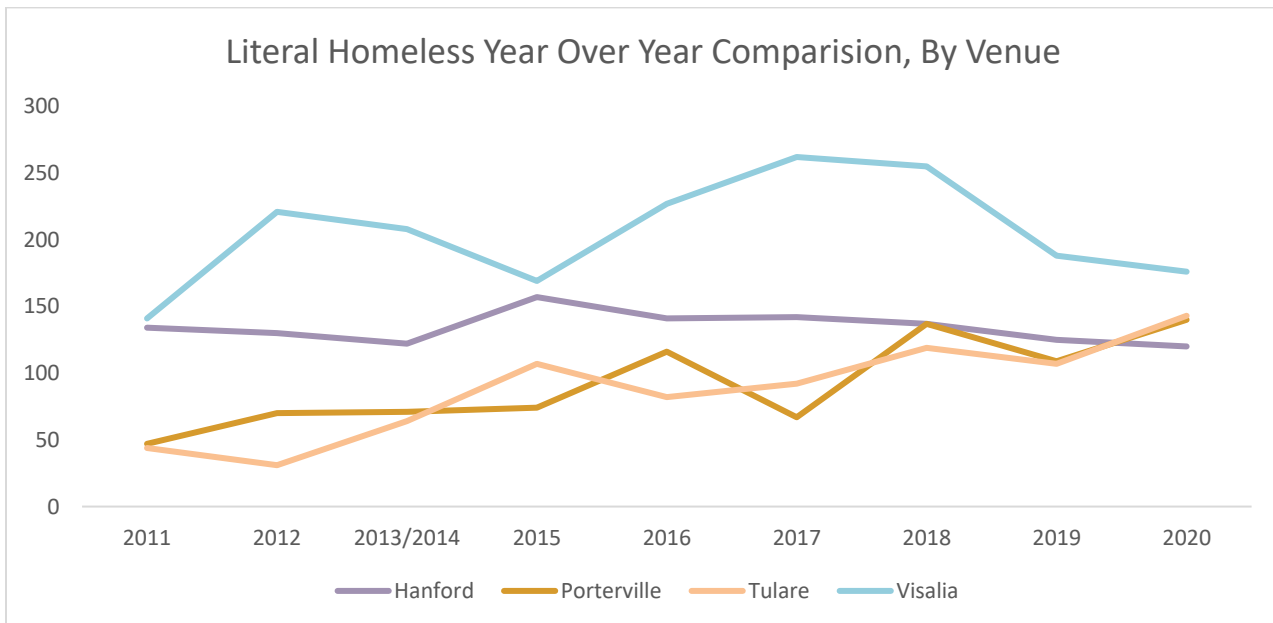


FIGURE 4. LITERAL HOMELESS YEAR OVER YEAR COMPARISON, BY VENUE



² The attendance decrease in Porterville (129 in 2016 vs. 301 in 2015) was due to a smaller event because of limited capacity and a focus on serving only those who were literally homeless.

Demographic Characteristics

FIGURE 5. AGE RANGE

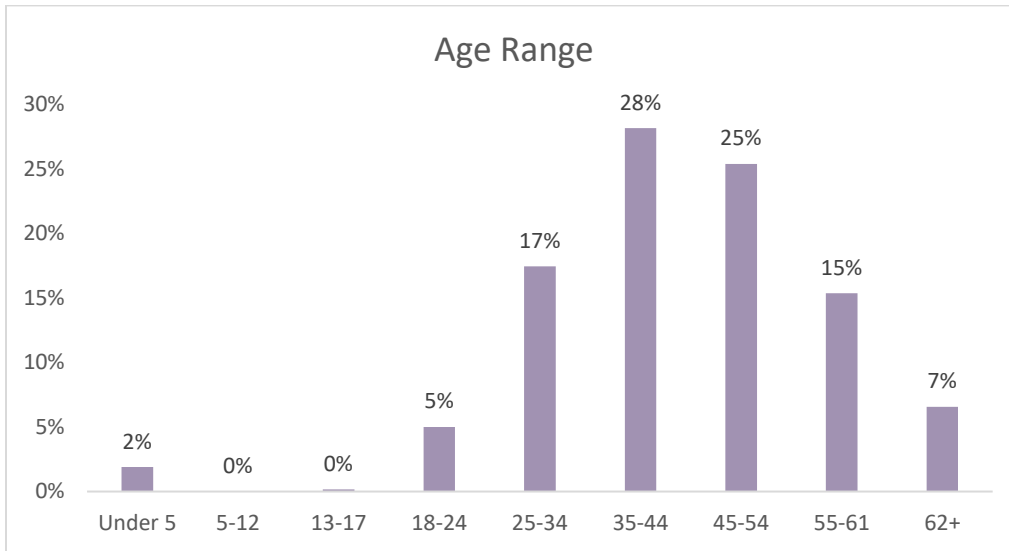


FIGURE 6. GENDER

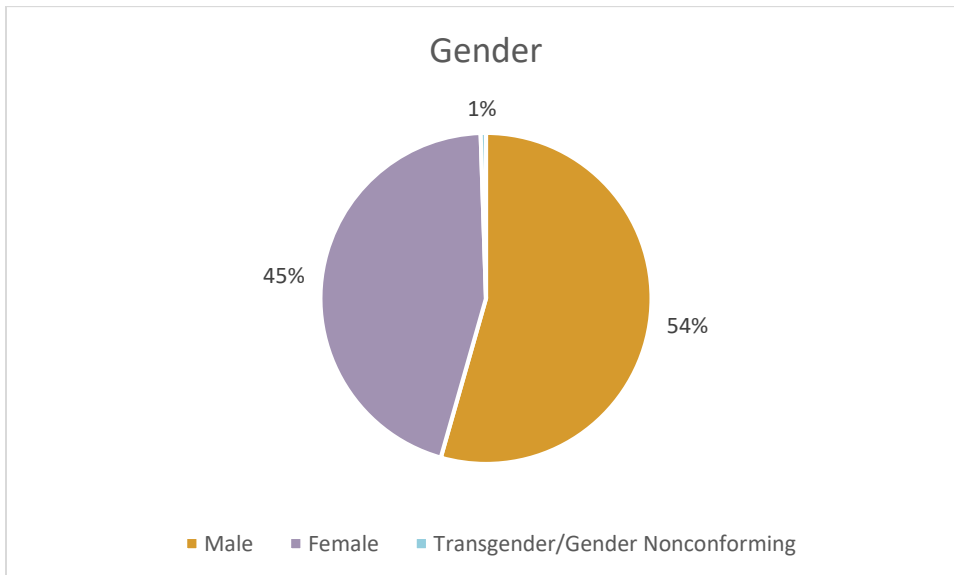


FIGURE 7. HANFORD AGE DISTRIBUTION

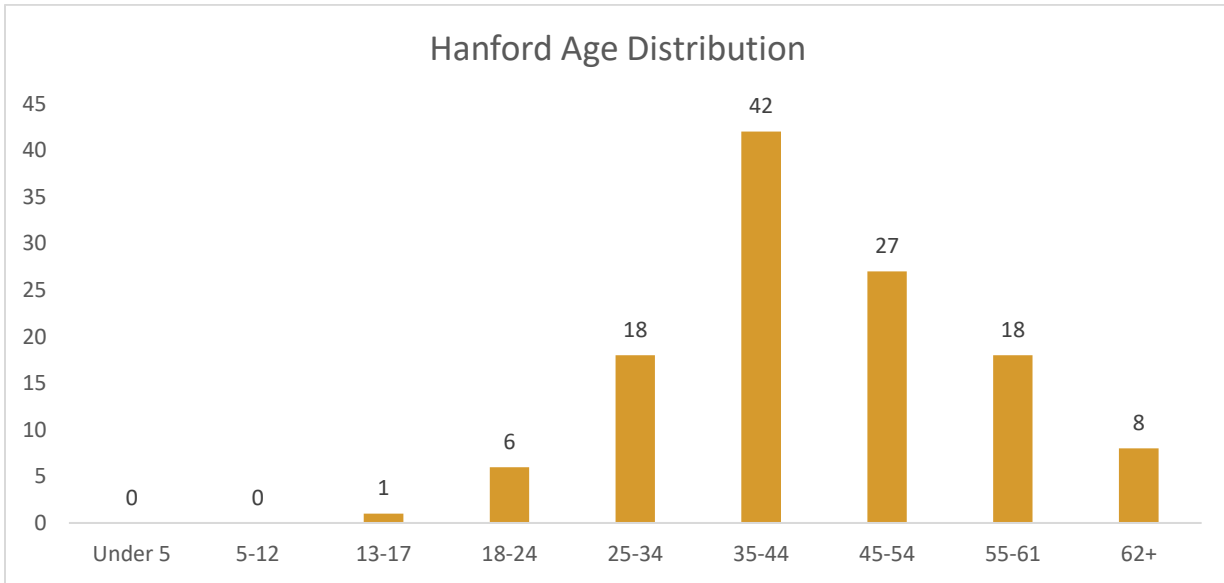


FIGURE 8. PORTERVILLE AGE DISTRIBUTION

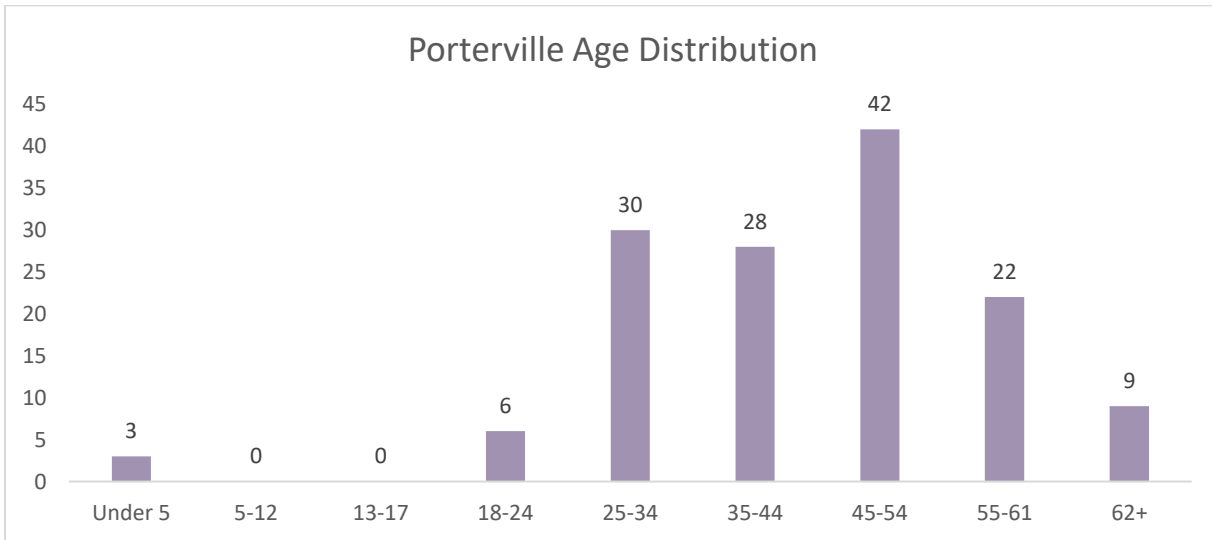


FIGURE 9. TULARE AGE DISTRIBUTION

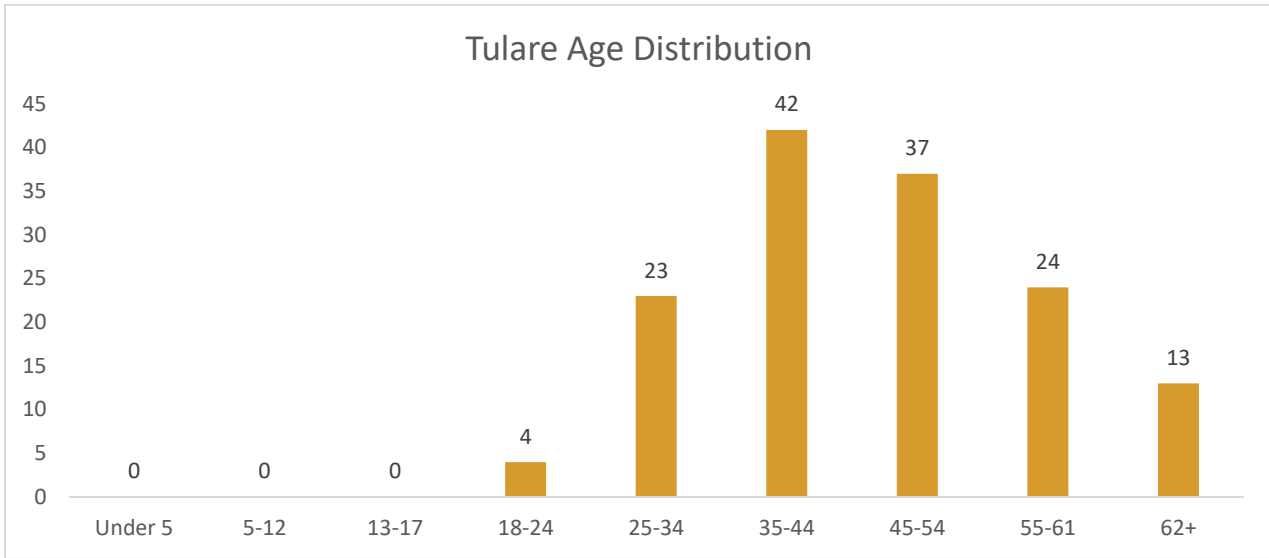


FIGURE 10. VISALIA AGE DISTRIBUTION

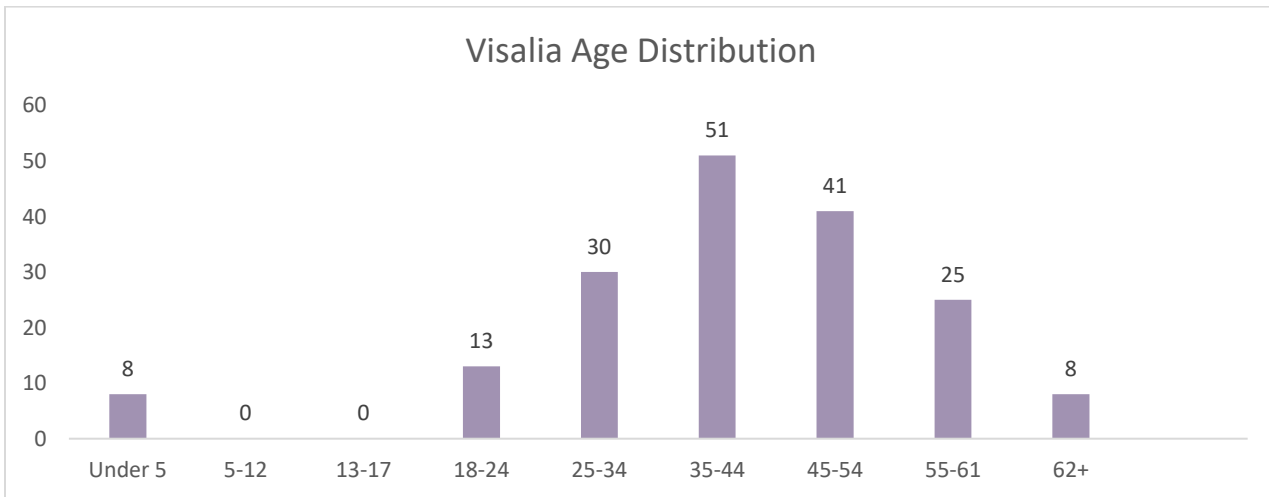


FIGURE 11. GENDER DISTRIBUTION COMPARISON

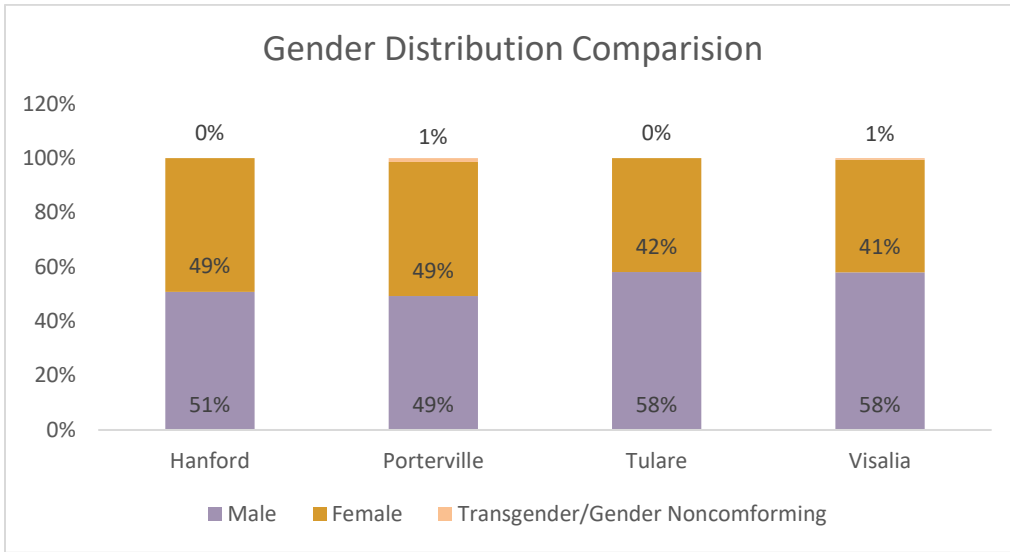


FIGURE 12. RACE DISTRIBUTION, ALL VENUES

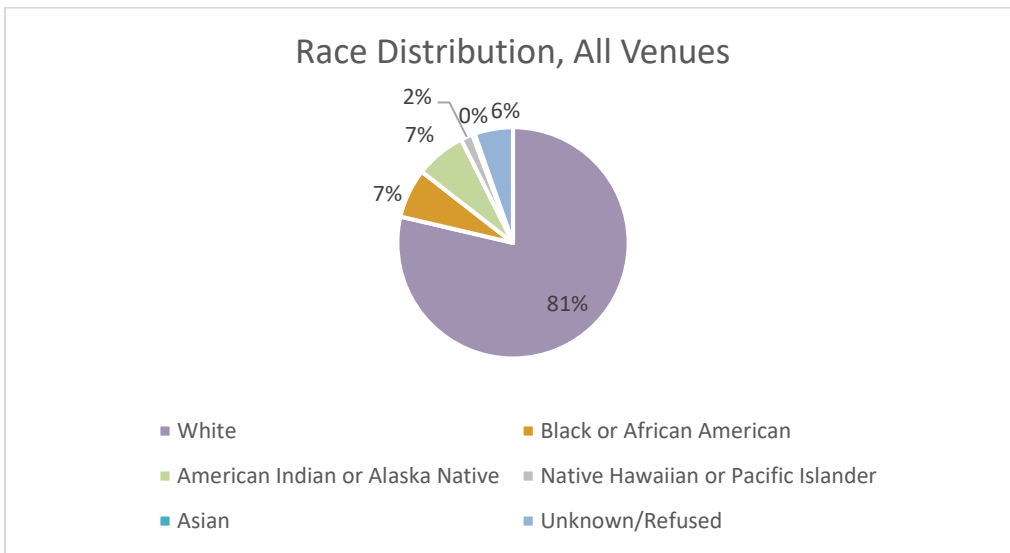


FIGURE 13. RACE DISTRIBUTION, COMPARISON BY VENUE

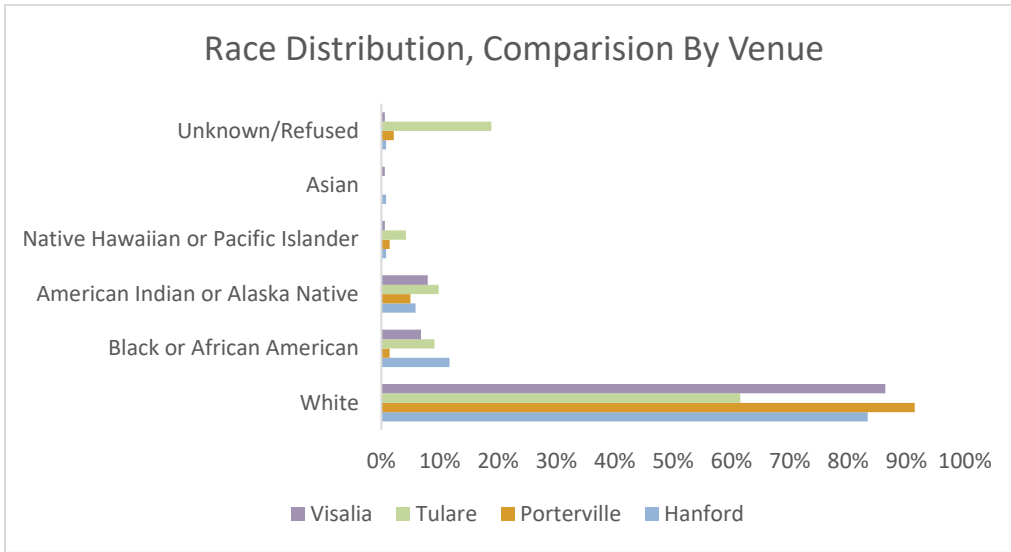


FIGURE 14. AVERAGE HOUSEHOLD TYPE

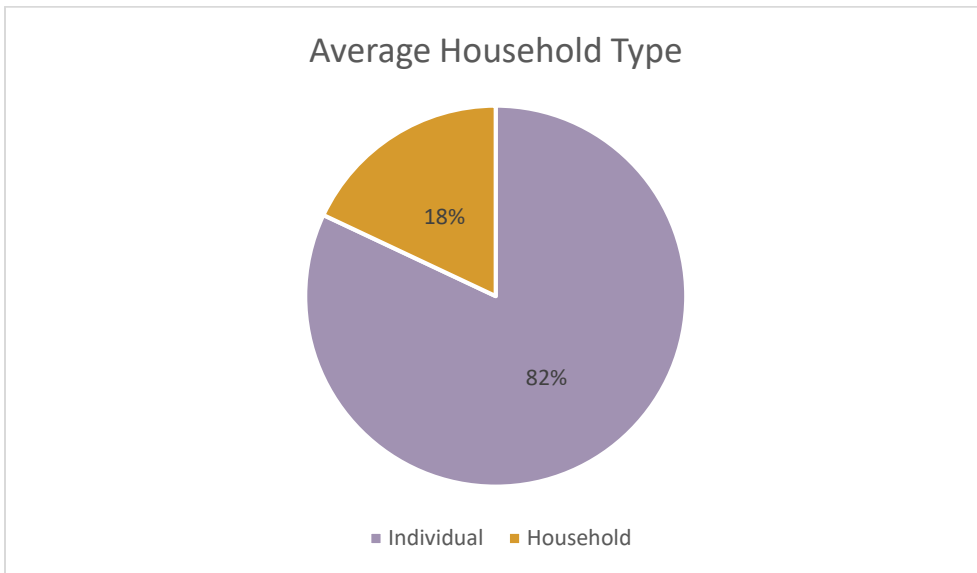


FIGURE 15. HOUSEHOLD TYPE COMPARISON

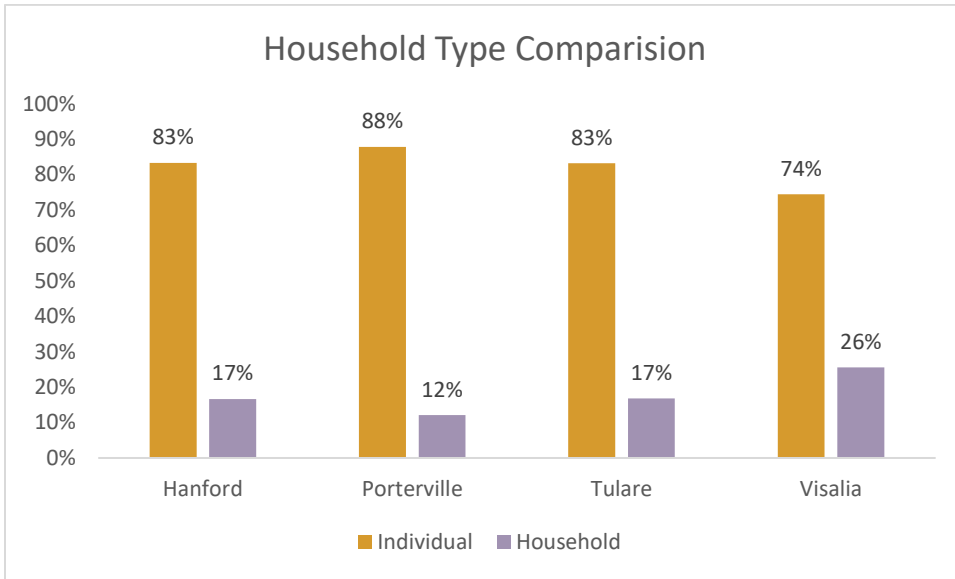


FIGURE 16. AVERAGE VETERAN STATUS, BY VENUE

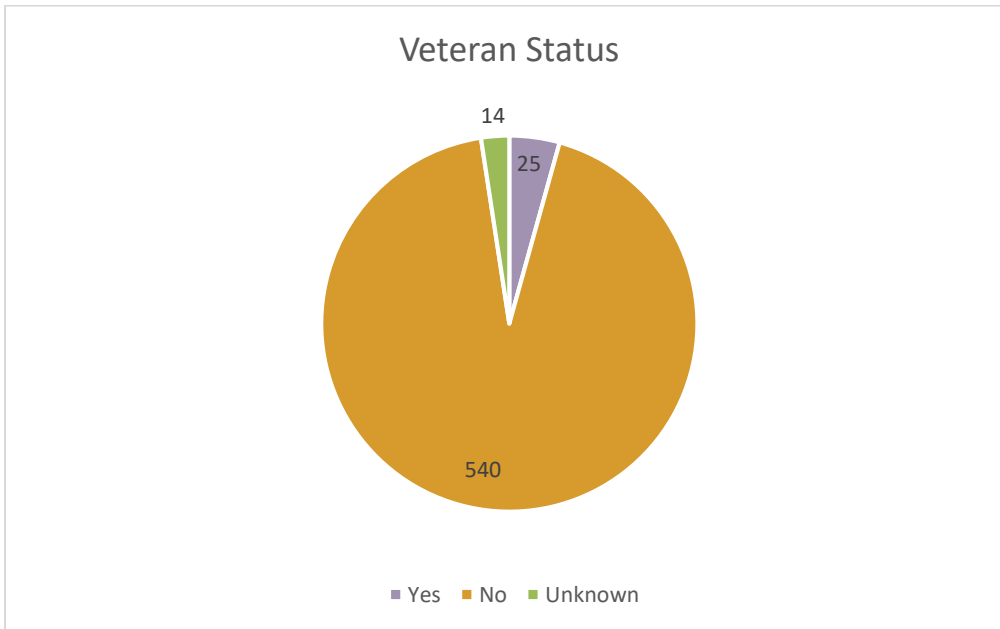


FIGURE 17. VETERAN STATUS BY VENUE

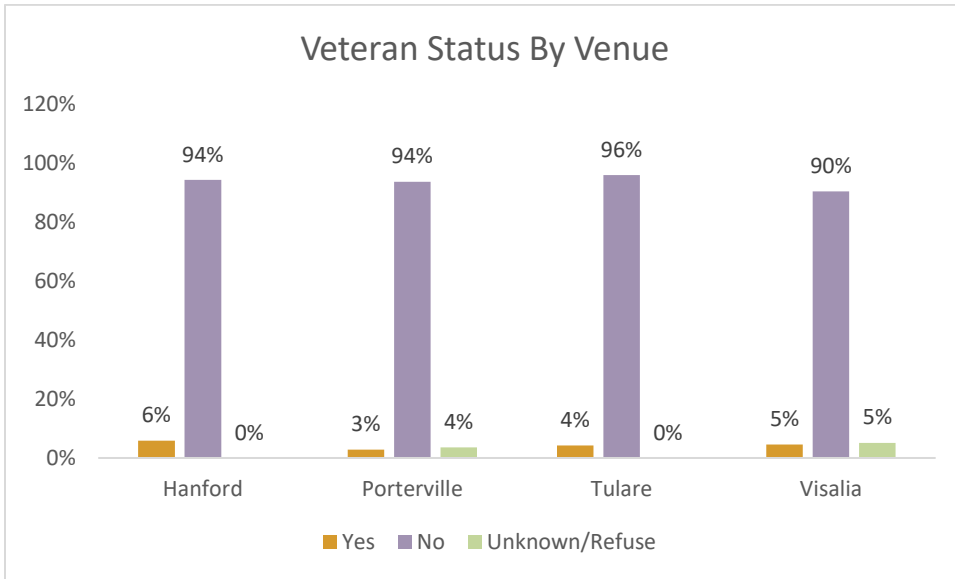


FIGURE 18. DISABILITY DISTRIBUTION BY VENUE

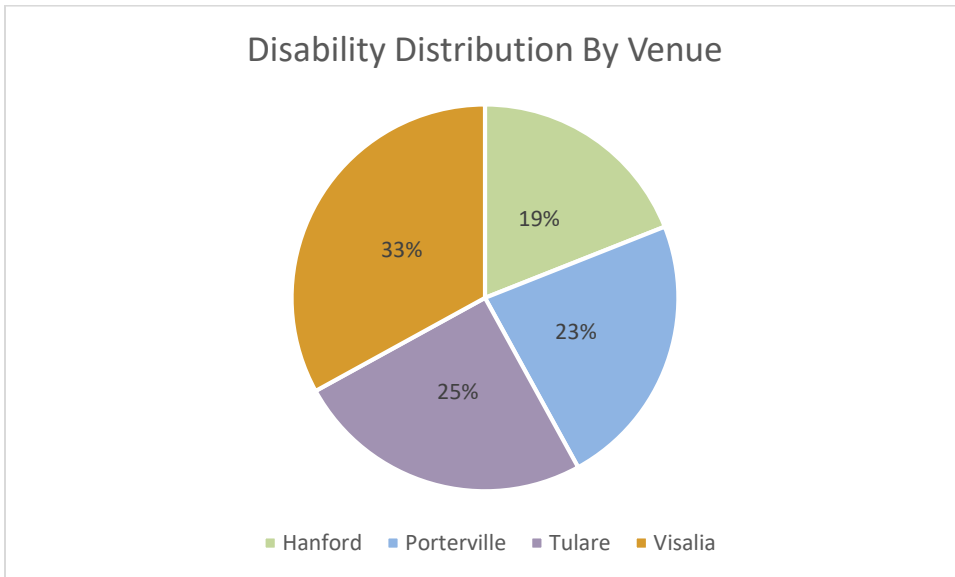


FIGURE 19. AVERAGE DISABILITY STATUS

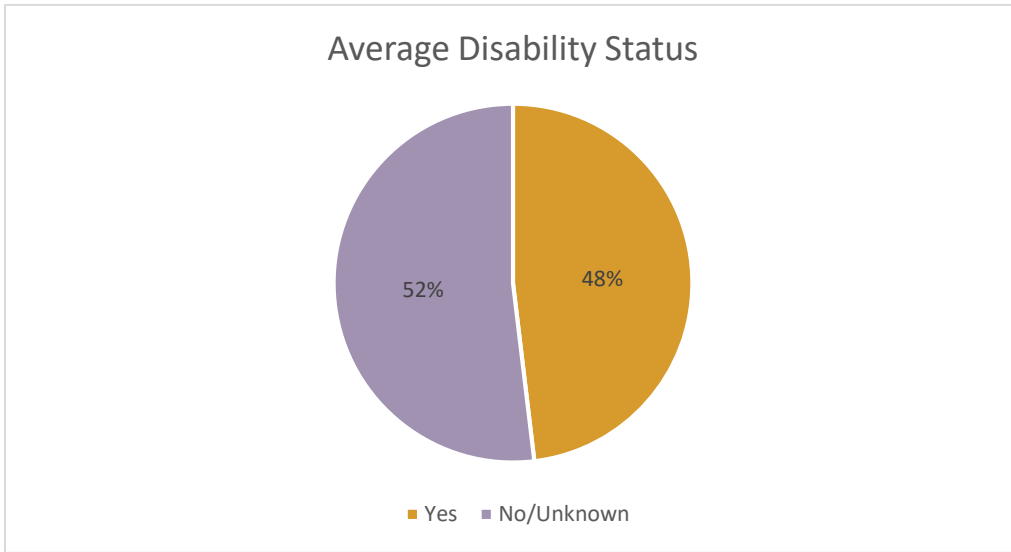


FIGURE 20. DISABILITY COMPARISON BY VENUE

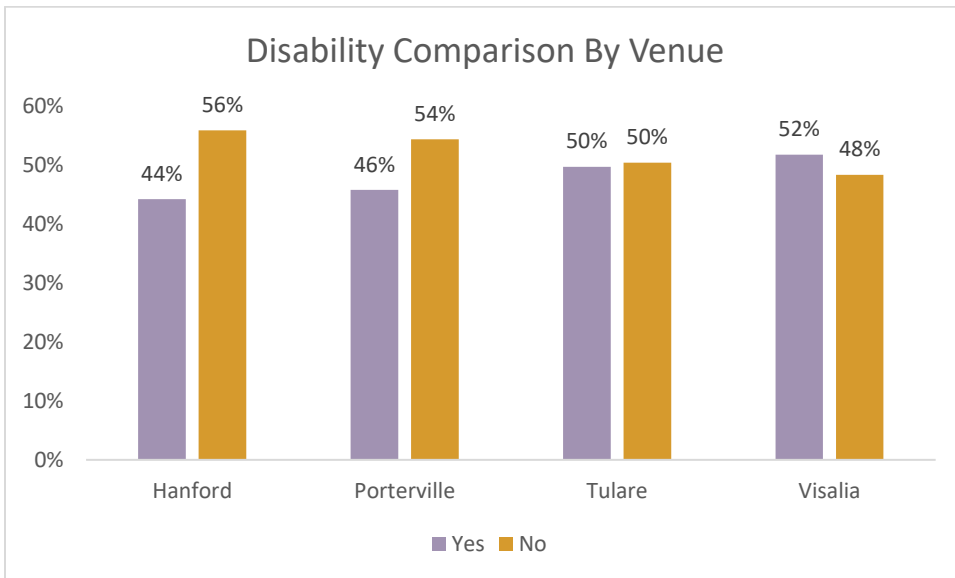


FIGURE 21. PRIOR NIGHT RESIDENCE, BY VENUE

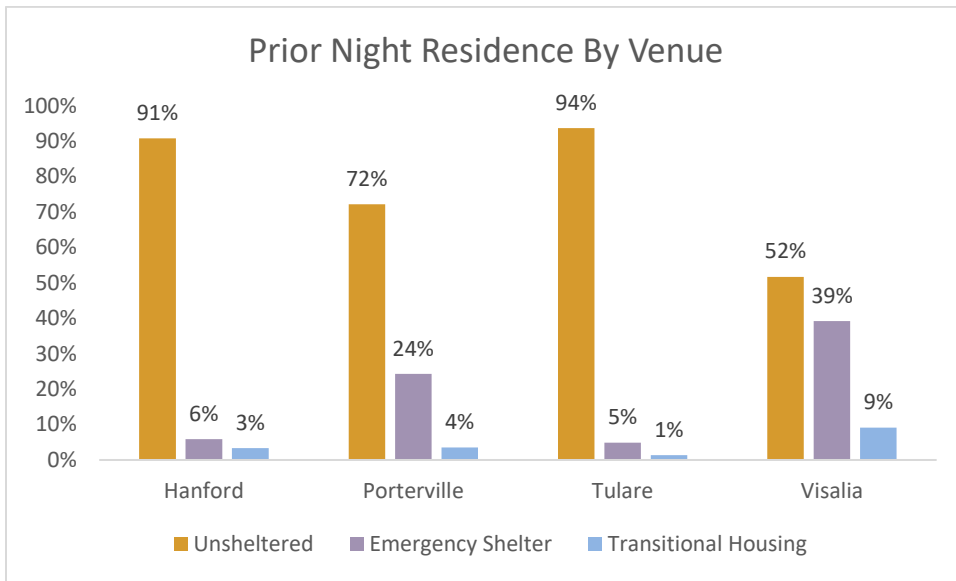


FIGURE 22. PRIOR NIGHT RESIDENCE, ALL VENUES

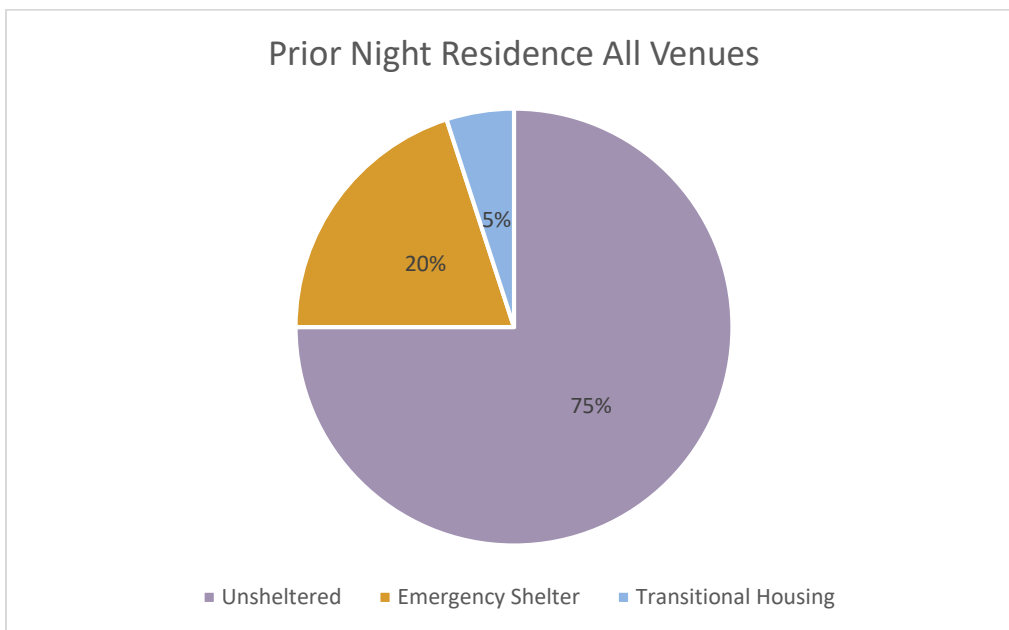


FIGURE 23. EXIT SURVEY, Q1

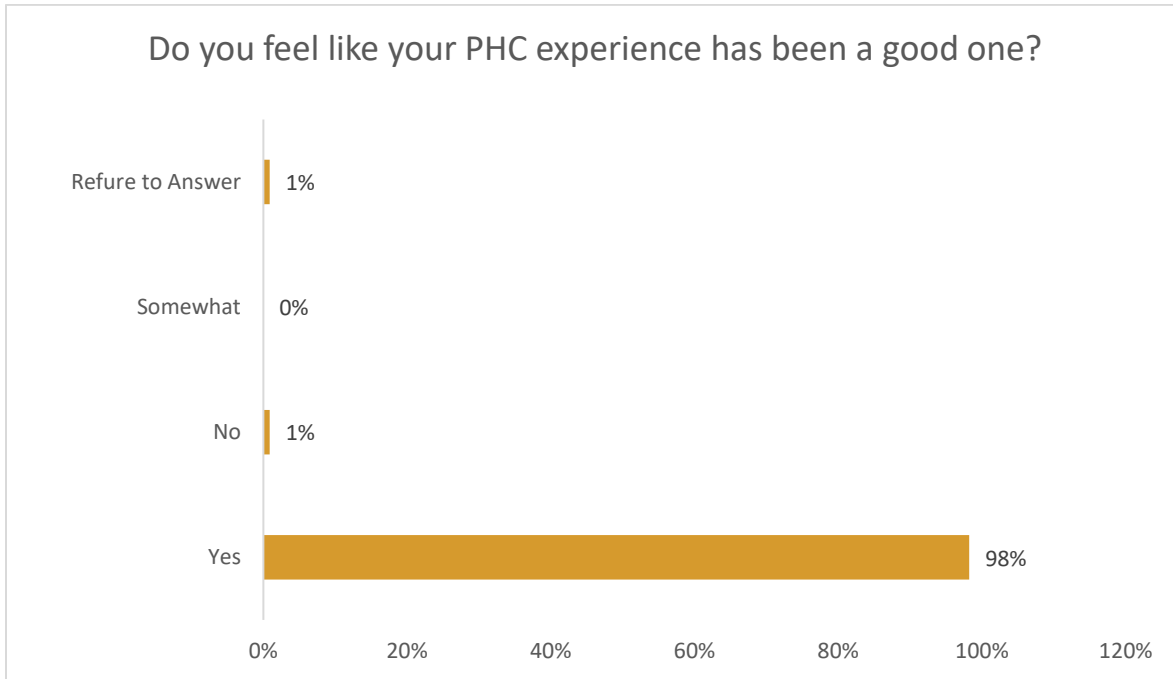


FIGURE 24. EXIT SURVEY, Q2

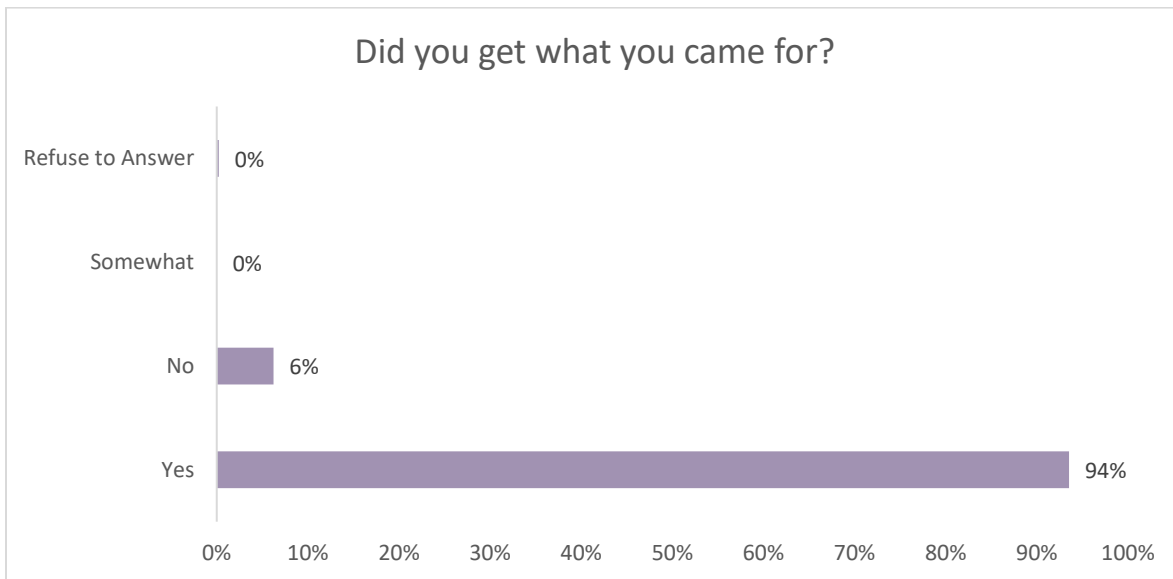
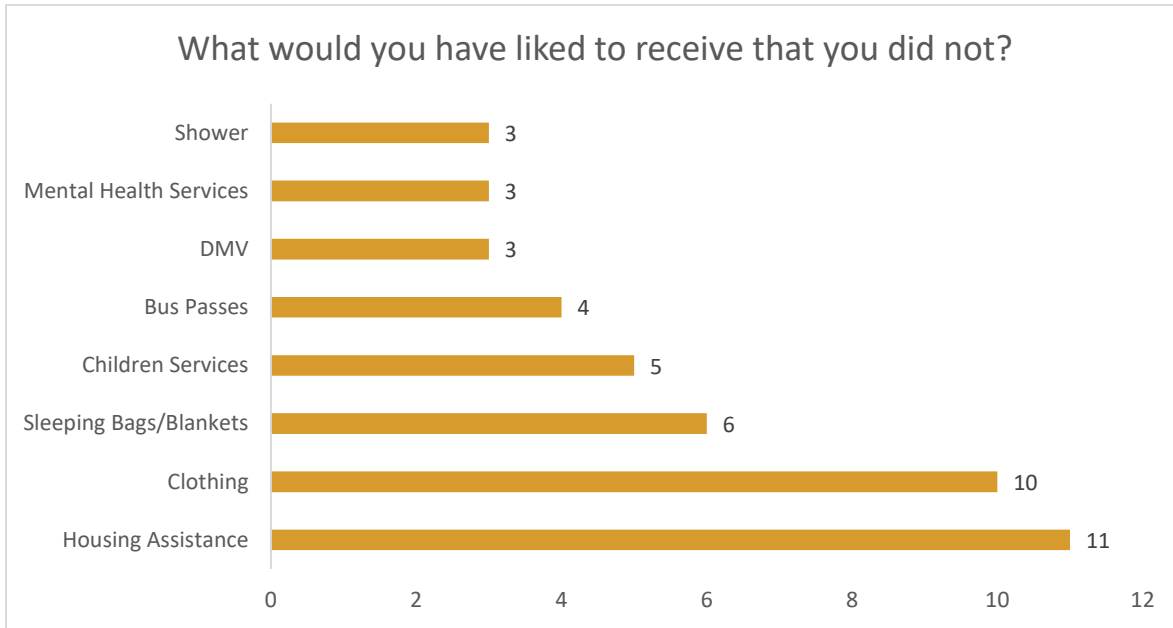


FIGURE 25. EXIT SURVEY, Q3



Master Data Chart

Total Clients		Hanford		Porterville		Tulare		Visalia		Total	
		120		140		143		176		579	
Age	Under 5	0	0%	3	2%	0	0%	8	5%	11	2%
	5-12	0	0%	0	0%	0	0%	0	0%	0	0%
	13-17	1	1%	0	0%	0	0%	0	0%	1	0%
	18-24	6	5%	6	4%	4	3%	13	7%	29	5%
	25-34	18	15%	30	21%	23	16%	30	17%	101	17%
	35-44	42	35%	28	20%	42	29%	51	30%	163	28%
	45-54	27	23%	42	30%	37	26%	41	23%	147	25%
	55-61	18	15%	22	16%	24	17%	25	14%	89	15%
	62+	8	7%	9	6%	13	9%	8	5%	38	7%
Gender	Male	61	51%	69	49%	83	58%	102	58%	315	54%
	Female	59	49%	69	49%	60	42%	73	41%	261	45%
	Transgender	0	0%	2	1%	0	0%	1	1%	3	1%
Race	American Indian or Alaska Native	7	6%	7	5%	14	10%	14	8%	42	7%
	Asian	1	1%	0	0%	0	0%	1	1%	2	0%
	Black or African American	14	12%	2	1%	13	9%	12	7%	41	7%
	Native Hawaiian or Pacific Islander	1	1%	2	1%	6	4%	1	1%	10	2%
	White	100	83%	128	91%	88	62%	152	86%	468	81%
	Unknown/Refused	1	1%	3	2%	27	19%	1	1%	32	6%
Veteran Status	Yes	7	6%	4	3%	6	4%	8	5%	25	4%
	No	113	94%	131	94%	137	96%	159	90%	540	93%
	Unknown/Refused	0	0%	5	4%	0	0%	9	5%	14	2%
Disability Status	Yes	53	44%	64	46%	71	50%	91	52%	279	48%
	No	67	56%	76	54%	72	50%	85	48%	300	52%
Household Type	Individual	100	83%	123	88%	119	83%	131	74%	473	82%
	Household	20	17%	17	12%	24	17%	45	26%	106	18%
Prior Night Residence	Unsheltered	109	91%	101	72%	134	94%	91	52%	435	75%
	Emergency Shelter	7	6%	34	24%	7	5%	69	39%	117	20%
	Transitional Housing	4	3%	5	4%	2	1%	16	9%	27	5%

Regional Services Summary

Service	Quantity Given				Regional Total	% of Clients Received
	Hanford	Porterville	Tulare	Visalia		
2-1-1 Information & Referrals	-	78	152	-	230	40%
Backpacks	-	109	92	299	500	86%
Beanies (hats)	-	109	92	299	500	86%
Behavioral Health Information	-	185	123	-	308	53%
Bicycle Repair/Replace	18	75	12	-	105	18%
Bicycles	-	2	-	-	2	0%
Birth Certificates	-	24	9	-	33	6%
Blankets	96	-	-	-	96	17%
Books	-	129	31	-	160	28%
Breakfast	150	250	-	-	400	69%
Bus Vouchers	34	-	-	-	34	6%
Cart Storage	14	-	-	45	59	10%
Census Information	-	150	-	-	150	26%
Child Care Services, Information & Referrals	-	24	32	28	84	15%
Clothing (Jackets, shoes, vouchers)	80	-	232	277	589	102%
Clothing Vouchers	50	-	-	-	50	9%
DMV ID Cards	-	40	22	-	62	11%
Dental Screenings & Referrals	14	32	55	99	200	35%
Dental, Toothbrushes & Toothpaste	100	-	-	-	100	17%
Employment Assistance	-	65	14	11	90	16%
Feminine Hygiene Products	80	-	-	76	156	27%
First Aid Kits	100	109	92	299	600	104%
Flashlights	100	109	92	299	600	104%
Food Bags	87	-	-	-	87	15%
Gloves	-	109	92	299	500	86%
Haircuts	-	20	-	80	100	17%
Mainstream Benefit Applications, Information	-	-	41	-	41	7%
Meals	250	500	-	-	750	130%
Medical, Blood Pressure Checks	-	-	28	34	62	11%
Medical, Blood Screening	80	67	40	43	230	40%
Medical, Foot Screenings	-	-	-	31	31	5%
Medical, Flu/Pneumonia Vaccines	20	-	-	13	33	6%
Medical, Hep A Vaccines	-	-	-	15	15	3%
Medical, TDAP Vaccines	-	-	-	14	14	2%
Medical, HIV Testing and/or Information	13	-	-	4	17	3%

Medical, Information & Referrals	17	43	69	101	230	40%
Medical, STD Prevention	-	-	-	35	35	6%
Pet Food	3	43	-	25	71	12%
Pet Sitting	15	-	30	30	75	13%
Pet Supplies	-	-	-	21	21	4%
Pet Vaccinations	-	43	-	11	54	9%
Ponchos	-	109	92	299	500	86%
SSI Benefit & SS Card Applications	-	33	-	-	33	6%
Showers	5	-	18	-	23	4%
Socks	200	109	92	299	700	121%
Spiritual Counseling (Prayer)	-	-	122	-	122	21%
Substance Abuse, Information & Referrals	-	21	10	-	31	5%
Telephone Charging Station	-	-	19	-	19	3%
Veteran's Housing/VASH Program Screening	-	5	-	-	5	1%
Veteran's Information	-	11	45	-	56	10%
Vision, Exams	92	59	-	26	177	31%
Vision, Prescription Glasses	75	-	4	3	82	14%
Vision, Reading Glasses	25	-	-	50	75	13%
# of Clients Served	120	140	143	176	579	
# of Pets Served	18	43	30	30	121	

Exit Survey Responses

Do you feel that your PHC experience has been a good one?	Hanford	Porterville	Tulare	Visalia	Regional Totals	Regional %
Yes	119	109	104	113	445	99%
No	0	3	0	1	4	1%
Total	119	112	104	114	449	

Did you get what you came for?	Hanford	Porterville	Tulare	Visalia	Regional Totals	Regional %
Yes	108	112	102	83	405	94%
No	7	2	1	17	27	6%
Total	115	114	103	100	432	

If you didn't get what you came for, what were you hoping to get?	Hanford	Porterville	Tulare	Visalia	Regional Totals	Regional %
Housing Assistance	1	7	0	3	11	9%
Clothing	0	3	1	6	10	0%
Sleeping Bags/Blankets	1	0	1	4	6	17%
Children Services	0	0	0	5	5	0%
Total	2	10	2	18	32	6%

The Kings Tulare Homeless Alliance and all Project Homeless Connect Steering Committees would like to thank our generous sponsors.

Event Underwriter Sponsor



Platinum Sponsor



Gold Sponsor

Tulare Association of Churches
Central Valley Community Bank
Bank of the Sierra
Kaweah Delta

Silver Sponsor

Pentecostal Lighthouse
Soroptimist International
Praise Center Church
Eagle Mountain Casino
Catholic Daughters of America

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Appendix D – CES Report

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CES Referrals

Total Referrals

65

Days Referred

96

Housed

27

Start Date

07/01/2019

End Date

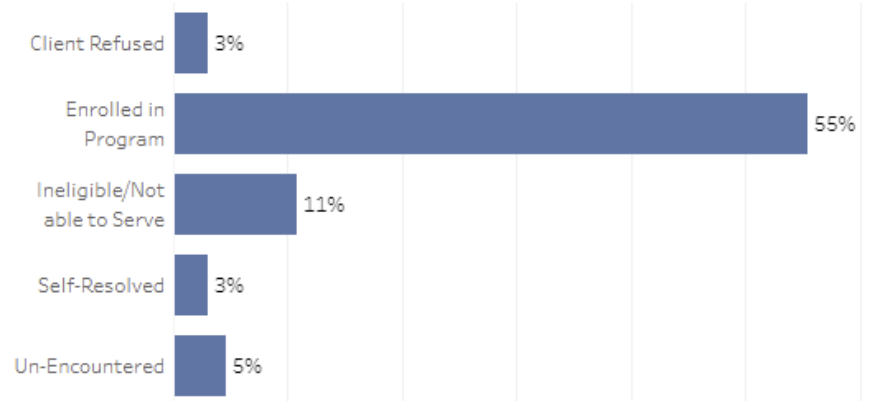
01/31/2020

Referral Status

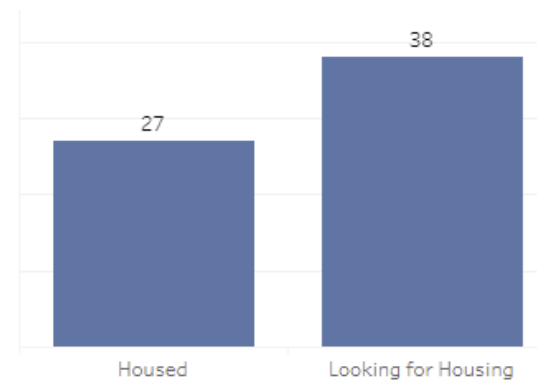
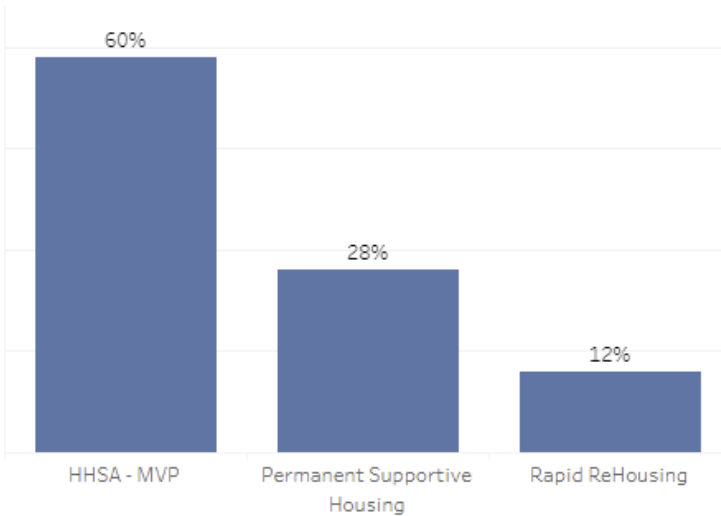
Referred 25

Closed 40

Referral Outcome



Referral Service Type



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Appendix E – LINC Report

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January 2020

Bi-County Drop-In Centers

Visalia

Bethlehem Center

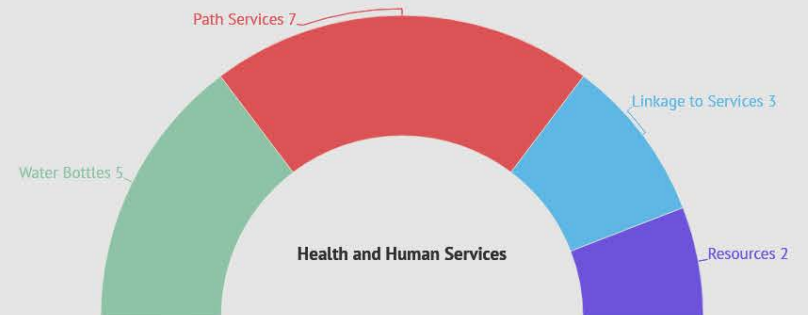
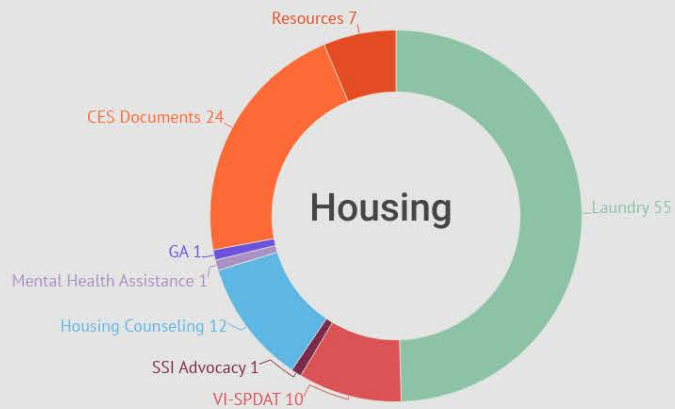
Total Participants

131

Service Providers

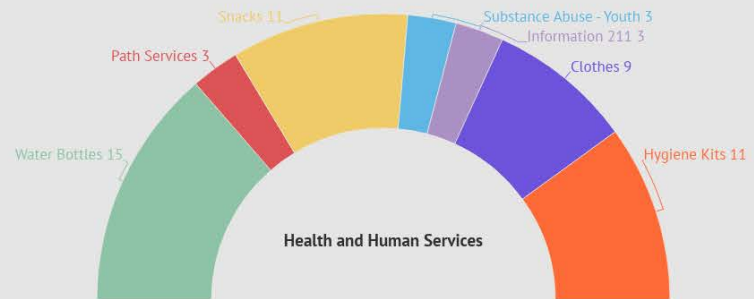
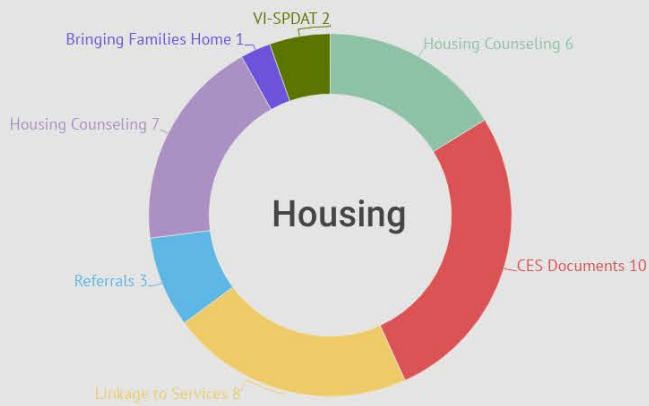
Kings/Tulare Homeless Alliance
Family Services of Tulare County
Tulare County Health & Human SA

Family Health Care Network
United Way Tulare County
Tulare Works



Hanford L.I.N.C. @
Episcopal Church of the Saviour

Total Participants	48	Service Providers	Kings United Way - 211 Programs Kings County HSA Kings Community Action Organization Reading and Beyond Kings Whole Person Care	Kingsview Kings Tulare Homeless Alliance Kings County Behavioral Health Kings United Way
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Appendix F - Central Valley Conference on Homelessness, Save the Date

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SAVE THE DATE!

CENTRAL VALLEY CONFERENCE
ON HOMELESSNESS

Elevating The Valley's Response



FEATURING

ALAN GRAHAM, FOUNDER/CEO OF
COMMUNITY FIRST! VILLAGE, AUSTIN, TX

TRAININGS BY ORG CODE

HOSTED BY



KTHA
LEVERAGING RESOURCES
EMPOWERING PARTNERS

Registration info coming soon

**JUNE
25-26
2020**

LEMOORE, CA

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Appendix G – Proposed Legislation & Letters of Support

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Assembly Bill 1845

Office to End Homelessness

Assemblywoman Luz Rivas

SUMMARY

Increasing housing costs and stagnating incomes have been the main drivers that cause individuals to fall into homelessness. To help alleviate those pressures, the Legislature and Governor has allocated significant resources in response to the growing crisis. While state funding plays a critical role in the fight against homelessness, funding alone will not solve systemic issues.

Continued state investments, combined with significant structural changes to how California oversees, coordinates, and delivers its homelessness programs is essential to ensuring that state and local programs are being utilized effectively.

BACKGROUND

In 1989, the Little Hoover Commission recommended, “unifying all ‘homeless’ state programs” to be housed under one entity.¹ Almost three decades later, in 2017, the California State Auditor reported the core reason our “unsheltered homeless population exceeds that of other entities” is due to the fact that “other entities have a single entity charged specifically with addressing homelessness. Furthermore, other entities invest significantly in administering and funding homeless services.”²

Governor Newsom, within days of taking office, took action to assist our state’s unhoused residents by creating a Council of Regional Homeless Advisors (Task Force). After months of meetings with local governments to identify best practices and solutions to end the homelessness crisis, the Task Force came to the determination that the state should “create a single point of authority of homelessness in state government,” and suggested “a high-level official that reports directly to Newsom.”³

PROBLEM

Over 151,000 Californians experience homelessness at any point in time, a 16% increase from 2018 to 2019. Additionally, it is well known those figures do not fully represent the amount of homeless youth in the state.

¹ <https://lhc.ca.gov/report/meeting-needs-californias-homeless-it-takes-more-roof>

² <https://www.auditor.ca.gov/reports/2017-112/summary.html>

³ <https://calmatters.org/housing/2020/01/gavin-newsom-homelessness-task-force/>

⁴ <https://lao.ca.gov/Publications/Report/4152>

For decades, the state has disregarded multiple appeals by those who are charged with providing government oversight, to create a single entity in charge of homelessness. Currently, there are 13 different state agencies and departments administering at least 30 different programs relating to homelessness.

The Legislative Analyst Office recently commented on the state’s existing approach to addressing homelessness by saying: “[A] fragmented approach creates various challenges. Addressing a problem as complex and interconnected as homelessness requires the involvement of departments and agencies across the state and collaboration among all levels of government and other stakeholders. A fragmented response creates various challenges, including:

- Difficulty tracking all homelessness-related expenditures across the state.
- Difficulty assessing how much the state is spending on a particular approach towards addressing homelessness, for example—prevention versus intervention efforts.
- Difficulty determining how programs work collaboratively.
- Difficulty assessing what programs are collectively accomplishing.”⁴

Due to the state’s lack of a centralized office on homelessness, our response to the crisis has been unnecessarily fragmented.

SOLUTION

AB 1845 establishes a single point of contact on homelessness at the state level, by creating a Secretary on Housing Insecurity and Homelessness, who will be in charge of overseeing all homelessness programs that would continue to be managed by existing entities. By placing the Coordinating and Financing Council within the Office on Homelessness, the state can ensure proper authority exists to effectively coordinate and hold the state accountable for its response to addressing homelessness.

CONTACT

Matthew Montgomery, Chief of Staff
916-319-2039 | matthew.montgomery@asm.ca.gov

SUPPORT

Corporation for Supportive Housing (SPONSOR)
Housing California (SPONSOR)
Providers Alliance to End Homelessness
Los Angeles County Office of Education





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LEVERAGING RESOURCES
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March 5, 2020

The Honorable David Chiu
Chair, Assembly Housing & Community Development
1020 N Street, Room 156
Sacramento CA, 95814

RE: AB 1845 Office to End Homelessness— SUPPORT

Dear Chairman Chiu:

On behalf of the Kings/Tulare Homeless Alliance, I am writing in support of AB 1845.

AB 1845 establishes a single point of contact on homelessness at the state level, by creating a Secretary on Housing Insecurity and Homelessness, who will be in charge of overseeing all homelessness programs that would continue to be managed by existing entities. By placing the Coordinating and Financing Council within the Office on Homelessness, the state can ensure proper authority exists to effectively coordinate and hold the state accountable for its response to addressing homelessness.

Increasing housing costs and stagnating incomes have been the main drivers that cause individuals to fall into homelessness. To help alleviate those pressures, the Legislature and Governor has allocated significant resources in response to the growing crisis. While state funding plays a critical role in the fight against homelessness, funding alone will not solve systemic issues.

For decades, the state has disregarded multiple appeals by those who are charged with providing government oversight, to create a single entity in charge of homelessness. Currently, there are 13 different state agencies and departments administering at least 30 different programs relating to homelessness.

Continued state investments, combined with significant structural changes to how California oversees, coordinates, and delivers its homelessness programs is essential to ensuring that state and local programs are being utilized effectively. On behalf of the Kings/Tulare Homeless Alliance, I respectfully request your support of AB 1845.

Respectfully,

Michael Smith
Executive Director
Kings/Tulare Homeless Alliance



AB 2329 (Chiu): Determining Needs & Gaps in California's Response to Homelessness

Problem

Over 151,000 Californians experience homelessness at any point in time. Two to three times that number are homeless during the course of a year. People experiencing homelessness die, on average, 25 years younger and are at far greater risk of experiencing hospitalization, incarceration, and foster care than their housed counterparts.

In recent years, the State has responded to our homeless crisis through greater investment. However, as a Legislative Analyst's Office Report on the Governor's Plan on Homelessness stated, "In the absence of a clear strategy, state resources could be allocated in a less targeted/coordinated way." State investments have, in fact, not been guided by data on what California requires to make meaningful progress on reducing homelessness.

Performing a Needs/Gaps Analysis

Communities across California have been performing gaps or needs analyses to steer resources in a more targeted way. A needs analysis identifies—

- (1) What the community needs in terms of supportive housing, rapid re-housing, affordable housing, services, and shelters, based on local data;
- (2) What the community currently has in terms of supportive housing, rapid re-housing, affordable housing, services, and shelters;
- (3) The gap between #1 and #2; and
- (4) A financial model for filling the gap.

These analyses allow communities to target their resources more effectively.

Assembly Bill 2329 (Chiu)

Assembly Bill 2329 (Chiu) will require the Homeless Coordinating and Financing Council to perform a State needs/gaps analysis. This analysis

will inform the Legislature on what is needed to provide the housing and services required to make significant reductions in homelessness statewide. These data will be critical to informing the Governor and Legislature on a State strategy to use State dollars effectively and will help local partners set realistic outcomes and benchmarks.

Costs

AB 2329 will minimize the costs of conducting an analysis. Because a number of communities have conducted local needs analyses, much of the data exists and can be extrapolated to geographically similar regions of the State. HUD also collects data from our local homeless continuums of care, which will be useful in completing an analysis statewide. The State will also extrapolate information from national and local research to determine how many people are leaving State-funded institutional settings to homelessness. Where the State does not have full information around local needs, the State can partner with homeless Continuums of Care to access data needed to provide a more complete, geographically diverse analysis. With minimal resources, the Administration and Legislature will be able to better prioritize and fund specific interventions, making State resources stretch further and be more responsive to urgent need.

Contact

Lisa Engel, Chief Consultant, Assembly Committee on Housing & Community Development, lisa.engel@asm.ca.gov

Chris Martin, Housing California, cmartin@housingca.org

Sharon Rapport, Corporation for Supportive Housing, sharon.rapport@csh.org



March 5, 2020

Assemblymember David Chiu
Chair, Assembly Committee on Housing & Community Development
State Capitol
Sacramento, CA 95814
Lisa.Engel@asm.ca.gov

Re: Support letter for Assembly Bill 2329 (Chiu)

Dear Chairman Chiu—

On behalf of the Kings/Tulare Homeless Alliance, I am writing in support of Assembly Bill 2329 (Chiu). The Kings/Tulare Homeless Alliance (“Alliance”) serves as the local Continuum of Care on Homelessness for Kings and Tulare Counties. Since its inception in 1999, the Alliance has worked tirelessly on its mission of coordinating and leveraging policy and resources to empower community partners in addressing homelessness in Kings and Tulare County.

In our daily work, we see the dire consequences of homelessness. People experiencing homelessness have higher rates of early mortality, hospitalization, incarceration, nursing home placement, emergency department use, disease infection, and child-welfare involvement than their housed counterparts. Some repeat a cycle of institutionalization and homelessness.

We know how to solve homelessness, but we need data to help us make our state resources more effective. Communities across California have been performing gaps or needs analyses to steer resources in a more targeted way. The State should follow these local examples. A needs analysis identifies—

- What is needed in terms of supportive housing, rapid re-housing, affordable housing, services, and shelters, based on data;
- What exists in terms of supportive housing, rapid re-housing, affordable housing, services, and shelters;
- The gap between what is needed and what exists; and
- A financial model for filling the gap.

Assembly Bill 2329 (Chiu) will require the Homeless Coordinating and Financing Council to perform a needs/gaps analysis for the State of California. This analysis will inform the State how to invest to achieve significant reductions in homelessness statewide. These data will be critical to informing the Governor and Legislature on how to spend State dollars more effectively and help the State and our local partners set realistic outcomes and benchmarks. It also minimizes the costs of an analysis by extrapolating data, largely from existing sources, while also taking into account the geographically diverse nature of our state.

Assemblymember David Chiu

March 5, 2020

Page 2

AB 2329 will allow the Administration and Legislature will be able to better prioritize and fund specific interventions, making State resources more responsive to urgent need. Thank you for your ongoing leadership on the critical issue of homelessness.

Sincerely,

A handwritten signature in blue ink, appearing to read "M. Smith", with a stylized flourish at the end.

Michael Smith
Executive Director
Kings/Tulare Homeless Alliance



SB 282 (Beall): Supportive Housing Program for People on Parole Experiencing Homelessness

Redirecting Dollars to Meed Legislative Goals

California allocates about \$15 million/year for the Integrated Services for Mentally Ill Parolee program (ISMIP), a program both the Legislative Analyst’s Office and UCLA identified as failing.

- Despite a goal of reducing recidivism, both LAO and UCLA report the program fails to significantly reduce rearrests or incarceration.
- Despite legislative intent to use funding for housing and services for people on parole experiencing homelessness, fewer than 1% of the participants are homeless and less than 15% of the money funds any kind of housing.
- Despite Medi-Cal expansion that allows almost all parolees access to evidence-based mental health treatment through the largely federally-funded Medi-Cal program, ISMIP is funding mental health treatment for parolees at 100% state costs and participants only receive treatment for 9-10 months.

Homelessness & Incarceration Are Linked

Ending homelessness among parolees can reduce recidivism:

- People on parole who are homeless are seven times more likely to recidivate than those who are housed.
- CDCR staff report between 13-25% of people exiting prison exit to homelessness. Indeed, studies show formerly incarcerated people are almost 10 times more likely to experience homelessness than the general public.

Supportive Housing Reduces Recidivism

Providing people experiencing homelessness permanent housing affordable to them, along with services that promote stability—the combination known as supportive housing—is an evidence-based intervention proven to reduce recidivism.

Programs throughout the country and here in California show formerly homeless supportive housing residents on parole have a 40-60% lower recidivism rate than those who remained homeless. Supportive housing programs find landlords willing to house people on parole, connect participants to mental health AND substance use disorder treatment, and allow participants to exit homelessness permanently, reducing their risk of recidivating.

A Better Use of Existing Resources

SB 282 (Beall) would ensure participants would receive evidence-based mental health treatment through county Medi-Cal mental health programs, drawing 50-90% federal reimbursement for the costs, while also ending homelessness for hundreds of people on parole. SB 282 would—

- Pay for supportive housing for parolees experiencing homelessness;
- Administer funds through the Department of Housing & Community Development, using culturally competent models proven to work;
- Evaluate challenges and best practices;
- Offer grants to counties working to break the cycle of incarceration and homelessness; and
- Require county grantees ensure participants can access mental health and substance use disorder treatment through Medi-Cal.

Contact

Sharon Rapport, CSH: sharon.rapport@csh.org, (323) 243-7424

Chris Martin, Housing California: cmartin@housingca.org, (916) 287-9886

Lewis Brown, PolicyLink: Lewis@policylink.org, (510) 663-4322

Frequently Asked Questions on SB 282 (Beall)

Q: Would SB 282 require an additional General Fund appropriation, beyond currently-budgeted funding for ISMIP?

A: SB 282 **does not** require additional funding. The legislation allows the administering agencies to use dollars budgeted for ISMIP to pay for administrative costs, without a cap.

Q: Why doesn't SB 282 create a new program to fund supportive housing? Alternatively, instead of redirecting ISMIP dollars, why not work administratively to fix it?

A: The Legislature originally intended money budgeted for ISMIP to provide housing and services to people experiencing homelessness on parole. In 2012, Senator Atkins passed trailer bill language to create a supportive housing program using ISMIP dollars, the language CDCR staff now refer to as the ISMIP authorizing statute. However, implementing staff at CDCR simply do not have knowledge or capacity to administer housing and housing-based services programs. ISMIP does not fund supportive housing, it has failed to achieve outcomes legislators envisioned, and it is now an unnecessary expenditure, since Medi-Cal mental health programs serve the same population, at lower costs to the State. The LAO recommended redirecting ISMIP dollars.

Q: Isn't ISMIP now used to pay for housing?

A: **Less than 15% of current ISMIP funding pays for residency programs.** Housing funded is short-term and often intended for treatment, not housing. Under ISMIP, participants are not screened for homelessness, despite legislation limiting eligibility to people on parole experiencing homelessness.

Q: Wouldn't repealing ISMIP mean hundreds of people on parole will no longer receive mental health treatment?

A: SB 282 would require county grantees to provide participants with mental health treatment through Medi-Cal, which will vastly improve current ISMIP-funded treatment:

- ISMIP is 100% state-funded, whereas Medi-Cal offers 50-90% federal reimbursement.
- The UCLA evaluation of ISMIP stated participants' treatment period averages 9-10 months. For this reason, SB 282 funds services that engage participants to continue treatment. Indeed, people living in supportive housing are more likely to access treatment.
- ISMIP participants' treatment ends at the end of the parole term. Under SB 282, participants would continue to be treated.
- Under SB 282, county grantees will connect participants to mental health AND substance use disorder treatment.

Q: Why administer at HCD? Do they do grants?

A: **HCD currently administers two grant programs around homelessness:** The California Emergency Solutions & Housing and the Housing for a Healthy California programs provide grants to counties. The bill allows a delayed implementation to allow HCD to staff up.

Q: Would counties be able to house this population?

A: SB 282 **builds on successes of current programs** that move formerly incarcerated people into housing through—

- Recruitment of private-market landlords through incentives;
- Outreach to people on parole experiencing homelessness;
- Strengthening relationships between participants and landlords; and
- Engaging participants to seek treatment and achieve ongoing health and housing stability.



March 5, 2020

Senator Jim Beall
State Capitol Room 2082
Sacramento, CA 95814
FAX: 916-651-4915
Tania.Dikho@sen.ca.gov

Re: Support for Senate Bill 282

Dear Senator Beall—

I am writing in support of Senate Bill 282, Supportive Housing for Persons on Parole. The Kings/Tulare Homeless Alliance (“Alliance”) serves as the local Continuum of Care on Homelessness for Kings and Tulare Counties. Since its inception in 1999, the Alliance has worked tirelessly on its mission of coordinating and leveraging policy and resources to empower community partners in addressing homelessness in Kings and Tulare County.

Homelessness and incarceration are inherently linked. In fact, people on parole are about 10 times more likely to be homeless than the general public. People on parole also have great difficulties accessing housing, and are seven times more likely to recidivate when homeless than when housed, perpetuating a cycle of incarceration and homelessness, as well as inequities in both our criminal justice and housing systems.

Providing people on parole experiencing homelessness with a stable, affordable place to live that does not limit length of stay, along with services that promote housing stability—the combination known as “supportive housing”—is an evidence-based intervention proven to reduce recidivism. California data reveals supportive housing tenants are able to decrease their days incarcerated by over 60%, and people on parole significantly reduce rates of recidivism in other state supportive housing programs.

The Integrated Services for Mentally Ill Parolees Program (ISMIP), established in the 2007-08 budget, and now funded at over \$15 million per year, was intended to support intensive case management and housing for people on parole experiencing homelessness and serious mental illness. Yet, ISMIP is now used to provide primarily mental health treatment, even though ISMIP participants are eligible for Medi-Cal. If participants received Medi-Cal mental health treatment instead, the state would receive 50-90% federal reimbursement for their costs of care, and participants would not experience breaks in treatment. Moreover, an evaluation of ISMIP showed the program has failed to reduce significantly recidivism rates among participants.

Senate Bill 282 will redirect ISMIP funding to the Department of Housing and Community Development (HCD) to provide county grants for rental assistance and services to offer supportive housing to people on parole experiencing homelessness and serious mental illness. County grantees must agree to provide community-based mental health treatment through Medi-Cal. SB 282 will provide evidence-based approaches to address homelessness over the long-term, while reducing recidivism among this population, all within current State resources.

Senator Jim Beall
March 5, 2020
Page 2

For these reasons, we strongly support this innovative legislation. Thank you for your leadership in authoring legislation that tackles such a critical issue to our state.

Sincerely,

A handwritten signature in blue ink, appearing to read "MS", with a stylized flourish extending to the right.

Michael Smith
Executive Director
Kings/Tulare Homeless Alliance

cc: Tania Dikho, Senator Jim Beall, Tania.Dikho@sen.ca.gov

Memo

March 10, 2020

TO: Board of Directors

FROM: Machael Smith
Executive Director

SUBJECT: Authorizing Resolution
City of Tulare CDBG Funding

SUMMARY:

WHEREAS the City of Tulare (“Tulare”), Community Development Department (“Department”) issued a Notice of Funding Availability (“NOFA”) dated 10/14/2019 under the Community Development Block Grant (CDBG) Program (Program) for Public Services Projects.

The Alliance was awarded \$10,000 to fund ongoing services for the Tulare Project Homeless Connect project. One of the funding requirements is to submit an Authorizing Resolution to the City of Tulare. Attached is the draft version of the Authorizing Resolution for Board adoption.

RECOMMENDATION:

That the Board approve the attached Resolution.

**KINGS/TULARE HOMELESSNESS ALLIANCE
RESOLUTION NO. 2020-01**

**A RESOLUTION OF THE KINGS/TULARE CONTINUUM OF CARE ON HOMELESSNESS (COC) AUTHORIZING
SUBMITTAL OF A GRANT APPLICATION FOR THE COMMUNITY DEVELOPMENT BLOCK GRANT (CDBG)
PROGRAM.**

A necessary quorum of the directors of the Kings/Tulare Continuum of Care on Homelessness (“CoC”) hereby consent to, adopt and ratify the following resolutions:

- A. WHEREAS the City of Tulare (“Tulare”), Community Development Department (“Department”) issued a Notice of Funding Availability (“NOFA”) dated 10/14/2019 under the Community Development Block Grant (CDBG) Program (Program); and
- B. WHEREAS the CoC has met the requirements of the CDBG Program and desires to apply for such funding for Project Homeless Connect; and
- C. WHEREAS grant application procedures require an Applicant’s governing body to authorize by resolution its approval for submittal of a CDBG application and designate the person(s) authorized to execute all grant documents on behalf of the CoC.

NOW THEREFORE BE IT RESOLVED THAT:

- 1. The CoC is hereby authorized and directed to apply for and submit an application for the City of Tulare CDBG for the 2020/2021 Program Year in an amount not to exceed \$15,000.
- 2. The CoC Executive Director, Machael Smith, is hereby authorized and empowered to execute in the name of the Kings/Tulare Continuum of Care on Homelessness all grant documents, including but not limited to, applications, agreements, amendments and requests for payment necessary to secure grant funds and implement the approved grant project.
- 3. The CoC shall accept the award if funding is approved by the City of Tulare.

PASSED AND ADOPTED at a regular meeting of the Kings/Tulare Continuum of Care on Homelessness Board of Directors this 12th day of March, 2020 by the following vote:

AYES: ____ ABSTENTIONS: ____ NOES: ____ ABSENT: ____

Lateena Ling, Secretary

Kings/Tulare Continuum of Care on Homelessness

Balance Sheet

03/06/20

Accrual Basis

As of January 31, 2020

	<u>Jan 31, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 · Bank of the Sierra	4,093.62
10200 · CVCB Checking	787,275.15
10210 · CVCB Money Market LMF 7958	69,097.42
10220 · CVCB Money Market General 7966	2,303,317.54
10230 · CVCB Petty Cash	68.20
Total Checking/Savings	<u>3,163,851.93</u>
Accounts Receivable	
11000 · Accounts Receivable	38,406.72
11400 · Grants Receivable	35,380.71
Total Accounts Receivable	<u>73,787.43</u>
Other Current Assets	
12000 · Undeposited Funds	3,115.21
13000 · Prepaid Expenses	2,999.94
Total Other Current Assets	<u>6,115.15</u>
Total Current Assets	<u>3,243,754.51</u>
TOTAL ASSETS	<u>3,243,754.51</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	5,278.72
20100 · Grants Payable	20,572.23
Total Accounts Payable	<u>25,850.95</u>
Credit Cards	
23000 · Visa Bank of the Sierra	12,088.11
Total Credit Cards	<u>12,088.11</u>
Other Current Liabilities	
21100 · Direct Deposit Liabilities	10,901.13
24000 · Payroll Liabilities	8,391.07
24300 · Deferred Revenue	2,933,242.88
Total Other Current Liabilities	<u>2,952,535.08</u>
Total Current Liabilities	<u>2,990,474.14</u>
Total Liabilities	2,990,474.14
Equity	
30000 · Opening Balance Equity	4.82
30001 · Temporary Restricted Net Assets	
30030 · Restricted - Visalia PHC	586.22
30040 · Restricted - Porterville PHC	6,413.47
30050 · Restricted - Hanford PHC	4,394.23
30060 · Restricted - Tulare PHC	6,804.30
Total 30001 · Temporary Restricted Net Assets	<u>18,198.22</u>
30005 · Net Assets	7,420.93
32000 · Unrestricted Net Assets	204,740.48
Net Income	22,915.92
Total Equity	<u>253,280.37</u>
TOTAL LIABILITIES & EQUITY	<u>3,243,754.51</u>

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**Kings/Tulare Continuum of Care on Homelessness
Profit & Loss_Anthem Blue Cross Flex MVP Client Grant**

Accrual Basis

July 2019 through January 2020

	Anthem Hom...	PHC Hanford	PHC Portervi...	PHC Tulare	PHC Visalia	Total Anthem...	Total Anthem...	TOTAL
	(Anthem Blu...	(Anthem PHC...	(Anthem PHC...	(Anthem PHC...	(Anthem PHC...	(Anthem Blu...	(Anthem Blu...	
Ordinary Income/Expense								
Income								
44500 · Grant Income	20,798.44	0.00	0.00	0.00	0.00	0.00	20,798.44	20,798.44
49900 · Uncategorized Income	0.00	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	10,000.00	10,000.00
Total Income	<u>20,798.44</u>	<u>2,500.00</u>	<u>2,500.00</u>	<u>2,500.00</u>	<u>2,500.00</u>	<u>10,000.00</u>	<u>30,798.44</u>	<u>30,798.44</u>
Gross Profit	20,798.44	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	30,798.44	30,798.44
Expense								
65200 · Program Expenses								
65230 · Program Services								
65232 · Housing/Counseling Services								
65232.1 · Security Deposit	5,767.70	0.00	0.00	0.00	0.00	0.00	5,767.70	5,767.70
65232.2 · Utility Deposit	1,148.97	0.00	0.00	0.00	0.00	0.00	1,148.97	1,148.97
65232.3 · Application Fee	295.00	0.00	0.00	0.00	0.00	0.00	295.00	295.00
65232.4 · Move-in Expenses	9,141.92	0.00	0.00	0.00	0.00	0.00	9,141.92	9,141.92
65232.5 · Rental Assistance	2,141.40	0.00	0.00	0.00	0.00	0.00	2,141.40	2,141.40
65232 · Housing/Counseling Services - Ot...	992.00	0.00	0.00	0.00	0.00	0.00	992.00	992.00
Total 65232 · Housing/Counseling Services	<u>19,486.99</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>19,486.99</u>	<u>19,486.99</u>
Total 65230 · Program Services	<u>19,486.99</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>19,486.99</u>	<u>19,486.99</u>
Total 65200 · Program Expenses	<u>19,486.99</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>19,486.99</u>	<u>19,486.99</u>
65232.6 · Bank/Service/Convenience fees	11.45	0.00	0.00	0.00	0.00	0.00	11.45	11.45
65232.7 · Holding Fee/Vacancy Payment	1,300.00	0.00	0.00	0.00	0.00	0.00	1,300.00	1,300.00
Total Expense	<u>20,798.44</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>20,798.44</u>	<u>20,798.44</u>
Net Ordinary Income	0.00	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	10,000.00	10,000.00
Net Income	<u><u>0.00</u></u>	<u><u>2,500.00</u></u>	<u><u>2,500.00</u></u>	<u><u>2,500.00</u></u>	<u><u>2,500.00</u></u>	<u><u>10,000.00</u></u>	<u><u>10,000.00</u></u>	<u><u>10,000.00</u></u>

Kings/Tulare Continuum of Care on Homelessness Profit & Loss by Class_CDBG Accounts

03/06/20

Accrual Basis

July 2019 through January 2020

	CDBG Hanford	CDBG Porterville	CDBG Tulare	CDBG Visalia	TOTAL
Ordinary Income/Expense					
Income					
44500 · Grant Income					
44530 · Local & Government Grants					
44531 · Hanford CDBG Grant	5,333.83	0.00	0.00	0.00	5,333.83
44532 · Porterville CDBG Grant	0.00	4,008.02	0.00	0.00	4,008.02
44533 · Tulare CDBG Grant	0.00	0.00	3,345.15	0.00	3,345.15
44534 · Visalia CDBG Grant	0.00	0.00	0.00	11,002.88	11,002.88
Total 44530 · Local & Government Grants	5,333.83	4,008.02	3,345.15	11,002.88	23,689.88
Total 44500 · Grant Income	5,333.83	4,008.02	3,345.15	11,002.88	23,689.88
Total Income	5,333.83	4,008.02	3,345.15	11,002.88	23,689.88
Gross Profit	5,333.83	4,008.02	3,345.15	11,002.88	23,689.88
Expense					
60900 · Business Expenses					
60920 · Business Registration/License	1.96	1.47	1.23	4.04	8.70
60960 · Business Taxes (Unsecured)	0.69	0.52	0.44	1.43	3.08
Total 60900 · Business Expenses	2.65	1.99	1.67	5.47	11.78
62100 · Contract Services					
62110 · Accounting Fees	237.20	178.15	148.64	489.66	1,053.65
Total 62100 · Contract Services	237.20	178.15	148.64	489.66	1,053.65
65000 · Operations					
65010 · Books, Subscriptions, Reference	0.08	0.06	0.05	0.17	0.36
65020 · Postage, Mailing Service	20.42	17.26	15.67	33.97	87.32
65040 · Supplies	103.65	77.87	64.97	213.97	460.46
65041 · Software	29.83	22.41	18.69	61.57	132.50
65052 · Telecommunications	80.96	60.79	50.72	167.12	359.59
65060 · Equipment	32.52	24.43	20.37	67.14	144.46
65070 · Hosting Fees	8.91	6.68	5.58	18.40	39.57
65080 · Bank/Credit Card Service Charges	0.52	0.38	0.33	1.06	2.29
65090 · Rent	257.00	193.03	161.05	530.55	1,141.63
65091 · Utilities	45.61	34.25	28.58	94.17	202.61
65093 · Repairs / Maintenance	41.21	30.96	25.83	85.08	183.08
Total 65000 · Operations	620.71	468.12	391.84	1,273.20	2,753.87
65100 · Other Types of Expenses					
65110 · Advertising Expenses	2.62	1.96	1.64	5.40	11.62
65120 · Insurance - Liability, D and O	55.06	41.34	34.49	113.65	244.54
65150 · Prof. Memberships and Dues	10.17	7.63	6.37	20.95	45.12
65160 · Other Costs	1.34	1.01	0.84	2.77	5.96
65170 · Staff Development/Training	2.42	1.82	1.52	5.00	10.76
65190 · Payroll Service	2.44	1.83	1.54	5.04	10.85
Total 65100 · Other Types of Expenses	74.05	55.59	46.40	152.81	328.85
65200 · Program Expenses					
65210 · Equipment/Rentals	6.63	4.98	4.15	13.68	29.44
Total 65200 · Program Expenses	6.63	4.98	4.15	13.68	29.44
66000 · Wages, Taxes, Payroll Expenses					
66001 · Payroll Expense	4,371.02	3,282.97	2,738.93	9,023.44	19,416.36
66002 · Insurance - Workers Comp	7.81	5.87	4.90	16.13	34.71
Total 66000 · Wages, Taxes, Payroll Expenses	4,378.83	3,288.84	2,743.83	9,039.57	19,451.07
68300 · Travel and Meetings					
68310 · Conference, Convention, Meeting	0.31	0.24	0.20	0.65	1.40
68320 · Travel	13.49	10.13	8.44	27.85	59.91
Total 68300 · Travel and Meetings	13.80	10.37	8.64	28.50	61.31
Total Expense	5,333.87	4,008.04	3,345.17	11,002.89	23,689.97
Net Ordinary Income	-0.04	-0.02	-0.02	-0.01	-0.09
Net Income	-0.04	-0.02	-0.02	-0.01	-0.09

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class_CES & TCHHSA

July 2019 through January 2020

03/06/20

Accrual Basis

	CES	CES TCHHSA	TOTAL
Ordinary Income/Expense			
Income			
44500 · Grant Income			
44520 · Federal Grants			
44521 · HUD Grants	100,490.41	0.00	100,490.41
Total 44520 · Federal Grants	100,490.41	0.00	100,490.41
Total 44500 · Grant Income	100,490.41	0.00	100,490.41
47200 · Program Income			
47240 · Program Service Fees	0.00	15,383.38	15,383.38
Total 47200 · Program Income	0.00	15,383.38	15,383.38
Total Income	100,490.41	15,383.38	115,873.79
Gross Profit	100,490.41	15,383.38	115,873.79
Expense			
60900 · Business Expenses			
60920 · Business Registration/License	29.33	4.49	33.82
60960 · Business Taxes (Unsecured)	15.23	2.33	17.56
Total 60900 · Business Expenses	44.56	6.82	51.38
62100 · Contract Services			
62110 · Accounting Fees	3,170.95	485.17	3,656.12
Total 62100 · Contract Services	3,170.95	485.17	3,656.12
65000 · Operations			
65010 · Books, Subscriptions, Reference	1.80	0.27	2.07
65020 · Postage, Mailing Service	183.21	36.08	219.29
65040 · Supplies	1,666.39	254.96	1,921.35
65041 · Software	437.79	66.98	504.77
65052 · Telecommunications	2,130.19	325.91	2,456.10
65060 · Equipment	953.35	145.86	1,099.21
65070 · Hosting Fees	164.90	25.23	190.13
65080 · Bank/Credit Card Service Charges	6.03	0.93	6.96
65090 · Rent	3,747.61	573.39	4,321.00
65091 · Utilities	732.63	112.10	844.73
65093 · Repairs / Maintenance	596.93	91.34	688.27
Total 65000 · Operations	10,620.83	1,633.05	12,253.88
65100 · Other Types of Expenses			
65110 · Advertising Expenses	53.03	8.12	61.15
65120 · Insurance - Liability, D and O	802.62	122.79	925.41
65150 · Prof. Memberships and Dues	147.60	22.58	170.18
65160 · Other Costs	275.79	44.63	320.42
65170 · Staff Development/Training	372.44	56.99	429.43
65190 · Payroll Service	36.54	5.60	42.14
Total 65100 · Other Types of Expenses	1,688.02	260.71	1,948.73
65200 · Program Expenses			
65210 · Equipment/Rentals	546.55	83.62	630.17
65220 · Client Consumables	1,708.80	261.45	1,970.25
65230 · Program Services			
65230.1 · Birth Certificates	30.36	4.64	35.00
65230.8 · Transportation	95.40	14.60	110.00
65232 · Housing/Counseling Services			
65232.3 · Application Fee	100.82	15.43	116.25
65232 · Housing/Counseling Services - Other	86.73	13.27	100.00
Total 65232 · Housing/Counseling Services	187.55	28.70	216.25
65233 · Outreach Services	757.89	115.96	873.85
Total 65230 · Program Services	1,071.20	163.90	1,235.10

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class_CES & TCHHSA

July 2019 through January 2020

03/06/20

Accrual Basis

	CES	CES TCHHSA	TOTAL
Total 65200 · Program Expenses	3,326.55	508.97	3,835.52
65232.6 · Bank/Service/Convenience fees	1.08	0.17	1.25
66000 · Wages, Taxes, Payroll Expenses			
66001 · Payroll Expense	78,646.28	12,033.16	90,679.44
66002 · Insurance - Workers Comp	166.22	23.23	189.45
Total 66000 · Wages, Taxes, Payroll Expenses	78,812.50	12,056.39	90,868.89
68300 · Travel and Meetings			
68310 · Conference, Convention, Meeting	3.77	0.58	4.35
68320 · Travel	2,820.51	431.53	3,252.04
Total 68300 · Travel and Meetings	2,824.28	432.11	3,256.39
Total Expense	100,488.77	15,383.39	115,872.16
Net Ordinary Income	1.64	-0.01	1.63
Net Income	1.64	-0.01	1.63

**Kings/Tulare Continuum of Care on Homelessness
Board P&L CESH**

03/06/20

Accrual Basis

July 2019 through January 2020

	CESH Admini... (CESH)	CESH Homele... (CESH)	CESH Landlor... (CESH)	CESH Rent As... (CESH)	CESH System ... (CESH)	CESH - Other (CESH)	Total CESH	TOTAL
Ordinary Income/Expense								
Income								
44500 · Grant Income								
44540 · State Grants								
44542 · CESH Grant	20,654.79	69,591.20	12,767.27	31,701.54	18,606.29	0.00	153,321.09	153,321.09
Total 44540 · State Grants	20,654.79	69,591.20	12,767.27	31,701.54	18,606.29	0.00	153,321.09	153,321.09
Total 44500 · Grant Income	20,654.79	69,591.20	12,767.27	31,701.54	18,606.29	0.00	153,321.09	153,321.09
47600 · Interest and Dividends Earned	0.00	0.00	0.00	0.00	0.00	89.41	89.41	89.41
Total Income	20,654.79	69,591.20	12,767.27	31,701.54	18,606.29	89.41	153,410.50	153,410.50
Gross Profit	20,654.79	69,591.20	12,767.27	31,701.54	18,606.29	89.41	153,410.50	153,410.50
Expense								
60900 · Business Expenses								
60920 · Business Registration/License	6.30	0.00	0.00	0.00	0.00	0.00	6.30	6.30
Total 60900 · Business Expenses	6.30	0.00	0.00	0.00	0.00	0.00	6.30	6.30
62100 · Contract Services								
62110 · Accounting Fees	605.81	0.00	0.00	0.00	0.00	0.00	605.81	605.81
62150 · Outside Contract Services	0.00	69,050.00	0.00	0.00	0.00	0.00	69,050.00	69,050.00
Total 62100 · Contract Services	605.81	69,050.00	0.00	0.00	0.00	0.00	69,655.81	69,655.81
65000 · Operations								
65020 · Postage, Mailing Service	37.68	0.00	37.00	0.00	0.00	0.00	74.68	74.68
65040 · Supplies	243.75	0.00	416.09	0.00	0.00	0.00	659.84	659.84
65041 · Software	88.81	0.00	0.00	0.00	0.00	0.00	88.81	88.81
65052 · Telecommunications	214.99	0.00	0.00	0.00	0.00	0.00	214.99	214.99
65060 · Equipment	103.95	0.00	0.00	0.00	0.00	0.00	103.95	103.95
65070 · Hosting Fees	8.16	0.00	0.00	0.00	0.00	0.00	8.16	8.16
65080 · Bank/Credit CardService Charg...	1.17	0.00	0.00	0.00	0.00	0.00	1.17	1.17
65090 · Rent	670.36	0.00	0.00	0.00	0.00	0.00	670.36	670.36
65091 · Utilities	98.76	0.00	0.00	0.00	0.00	0.00	98.76	98.76
65093 · Repairs / Maintenance	103.34	0.00	0.00	0.00	0.00	0.00	103.34	103.34
Total 65000 · Operations	1,570.97	0.00	453.09	0.00	0.00	0.00	2,024.06	2,024.06
65100 · Other Types of Expenses								
65110 · Advertising Expenses	8.42	0.00	0.00	0.00	0.00	0.00	8.42	8.42
65120 · Insurance - Liability, D and O	143.62	0.00	0.00	0.00	0.00	0.00	143.62	143.62
65150 · Prof. Memberships and Dues	26.52	0.00	0.00	0.00	0.00	0.00	26.52	26.52
65160 · Other Costs	4.38	0.00	0.00	0.00	0.00	0.00	4.38	4.38
65170 · Staff Development/Training	7.79	0.00	0.00	0.00	0.00	0.00	7.79	7.79
65190 · Payroll Service	6.37	0.00	0.00	0.00	0.00	0.00	6.37	6.37
Total 65100 · Other Types of Expenses	197.10	0.00	0.00	0.00	0.00	0.00	197.10	197.10
65200 · Program Expenses								
65210 · Equipment/Rentals	21.05	0.00	0.00	0.00	0.00	0.00	21.05	21.05
65220 · Client Consumables								
65220.5 · Stipend	0.00	100.00	0.00	0.00	0.00	0.00	100.00	100.00
Total 65220 · Client Consumables	0.00	100.00	0.00	0.00	0.00	0.00	100.00	100.00
65230 · Program Services								
65232 · Housing/Counseling Services								
65232.1 · Security Deposit	0.00	0.00	10,588.00	0.00	0.00	0.00	10,588.00	10,588.00
65232.2 · Utility Deposit	0.00	0.00	291.65	0.00	0.00	0.00	291.65	291.65
65232.3 · Application Fee	0.00	0.00	31.25	0.00	0.00	0.00	31.25	31.25
65232.4 · Move-in Expenses	0.00	0.00	399.00	0.00	0.00	0.00	399.00	399.00
65232 · Housing/Counseling Servi...	0.00	0.00	195.00	0.00	0.00	0.00	195.00	195.00
Total 65232 · Housing/Counseling S...	0.00	0.00	11,504.90	0.00	0.00	0.00	11,504.90	11,504.90
65230 · Program Services - Other	0.00	0.00	0.00	31,701.54	18,606.29	0.00	50,307.83	50,307.83
Total 65230 · Program Services	0.00	0.00	11,504.90	31,701.54	18,606.29	0.00	61,812.73	61,812.73
Total 65200 · Program Expenses	21.05	100.00	11,504.90	31,701.54	18,606.29	0.00	61,933.78	61,933.78
66000 · Wages, Taxes, Payroll Expenses								
66001 · Payroll Expense	18,200.68	0.00	807.61	0.00	0.00	0.00	19,008.29	19,008.29
66002 · Insurance - Workers Comp	43.22	0.00	1.67	0.00	0.00	0.00	44.89	44.89
Total 66000 · Wages, Taxes, Payroll Expe...	18,243.90	0.00	809.28	0.00	0.00	0.00	19,053.18	19,053.18
68300 · Travel and Meetings								
68310 · Conference, Convention, Meeti...	1.01	441.20	0.00	0.00	0.00	0.00	442.21	442.21
68320 · Travel	8.63	0.00	0.00	0.00	0.00	0.00	8.63	8.63
Total 68300 · Travel and Meetings	9.64	441.20	0.00	0.00	0.00	0.00	450.84	450.84
Total Expense	20,654.77	69,591.20	12,767.27	31,701.54	18,606.29	0.00	153,321.07	153,321.07
Net Ordinary Income	0.02	0.00	0.00	0.00	0.00	89.41	89.43	89.43
Net Income	0.02	0.00	0.00	0.00	0.00	89.41	89.43	89.43

Kings/Tulare Continuum of Care on Homelessness

Board P&L HEAP

July 2019 through January 2020

03/06/20

Accrual Basis

	HEAP Administ... (HEAP)	HEAP Warming... (HEAP Services)	HEAP Services... (HEAP Services)	Total HEAP Se... (HEAP)	HEAP - Other (HEAP)	Total HEAP	TOTAL
Ordinary Income/Expense							
Income							
44500 · Grant Income							
44540 · State Grants							
44541 · HEAP	34,309.58	2,335.50	2,776.14	5,111.64	0.00	39,421.22	39,421.22
Total 44540 · State Grants	34,309.58	2,335.50	2,776.14	5,111.64	0.00	39,421.22	39,421.22
Total 44500 · Grant Income	34,309.58	2,335.50	2,776.14	5,111.64	0.00	39,421.22	39,421.22
47600 · Interest and Dividends Earned	0.00	0.00	0.00	0.00	3,388.67	3,388.67	3,388.67
Total Income	34,309.58	2,335.50	2,776.14	5,111.64	3,388.67	42,809.89	42,809.89
Gross Profit	34,309.58	2,335.50	2,776.14	5,111.64	3,388.67	42,809.89	42,809.89
Expense							
60900 · Business Expenses							
60920 · Business Registration/License	9.56	0.00	0.00	0.00	0.00	9.56	9.56
60960 · Business Taxes (Unsecured)	1.56	0.00	0.00	0.00	0.00	1.56	1.56
Total 60900 · Business Expenses	11.12	0.00	0.00	0.00	0.00	11.12	11.12
62100 · Contract Services							
62110 · Accounting Fees	921.28	0.00	0.00	0.00	0.00	921.28	921.28
Total 62100 · Contract Services	921.28	0.00	0.00	0.00	0.00	921.28	921.28
65000 · Operations							
65010 · Books, Subscriptions, Reference	0.18	0.00	0.00	0.00	0.00	0.18	0.18
65020 · Postage, Mailing Service	55.67	0.00	0.00	0.00	0.00	55.67	55.67
65040 · Supplies	403.34	0.00	0.00	0.00	0.00	403.34	403.34
65041 · Software	138.65	0.00	0.00	0.00	0.00	138.65	138.65
65052 · Telecommunications	341.67	0.00	0.00	0.00	0.00	341.67	341.67
65060 · Equipment	156.89	0.00	0.00	0.00	0.00	156.89	156.89
65070 · Hosting Fees	25.35	0.00	0.00	0.00	0.00	25.35	25.35
65080 · Bank/Credit Card Service Charges	1.76	0.00	0.00	0.00	0.00	1.76	1.76
65090 · Rent	1,077.59	0.00	0.00	0.00	0.00	1,077.59	1,077.59
65091 · Utilities	174.04	0.00	0.00	0.00	0.00	174.04	174.04
65093 · Repairs / Maintenance	168.73	0.00	0.00	0.00	0.00	168.73	168.73
Total 65000 · Operations	2,543.87	0.00	0.00	0.00	0.00	2,543.87	2,543.87
65100 · Other Types of Expenses							
65110 · Advertising Expenses	12.77	0.00	0.00	0.00	0.00	12.77	12.77
65120 · Insurance - Liability, D and O	230.84	0.00	0.00	0.00	0.00	230.84	230.84
65150 · Prof. Memberships and Dues	42.56	0.00	0.00	0.00	0.00	42.56	42.56
65160 · Other Costs	9.68	0.00	0.00	0.00	0.00	9.68	9.68
65170 · Staff Development/Training	11.82	0.00	0.00	0.00	0.00	11.82	11.82
65190 · Payroll Service	10.30	0.00	0.00	0.00	0.00	10.30	10.30
Total 65100 · Other Types of Expenses	317.97	0.00	0.00	0.00	0.00	317.97	317.97
65200 · Program Expenses							
65210 · Equipment/Rentals	31.63	0.00	0.00	0.00	0.00	31.63	31.63
65230 · Program Services							
65232 · Housing/Counseling Services							
65232.2 · Utility Deposit	0.00	0.00	483.30	483.30	0.00	483.30	483.30
65232.4 · Move-in Expenses	0.00	0.00	1,106.58	1,106.58	0.00	1,106.58	1,106.58
Total 65232 · Housing/Counseling Services	0.00	0.00	1,589.88	1,589.88	0.00	1,589.88	1,589.88
65230 · Program Services - Other	0.00	2,335.50	0.00	2,335.50	0.00	2,335.50	2,335.50
Total 65230 · Program Services	0.00	2,335.50	1,589.88	3,925.38	0.00	3,925.38	3,925.38
Total 65200 · Program Expenses	31.63	2,335.50	1,589.88	3,925.38	0.00	3,957.01	3,957.01
66000 · Wages, Taxes, Payroll Expenses							
66001 · Payroll Expense	30,404.83	0.00	1,183.45	1,183.45	0.00	31,588.28	31,588.28
66002 · Insurance - Workers Comp	63.77	0.00	2.81	2.81	0.00	66.58	66.58
Total 66000 · Wages, Taxes, Payroll Expenses	30,468.60	0.00	1,186.26	1,186.26	0.00	31,654.86	31,654.86
68300 · Travel and Meetings							
68310 · Conference, Convention, Meeting	1.54	0.00	0.00	0.00	0.00	1.54	1.54
68320 · Travel	13.60	0.00	0.00	0.00	0.00	13.60	13.60
Total 68300 · Travel and Meetings	15.14	0.00	0.00	0.00	0.00	15.14	15.14
Total Expense	34,309.61	2,335.50	2,776.14	5,111.64	0.00	39,421.25	39,421.25
Net Ordinary Income	-0.03	0.00	0.00	0.00	3,388.67	3,388.64	3,388.64
Net Income	-0.03	0.00	0.00	0.00	3,388.67	3,388.64	3,388.64

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class_HUD

July 2019 through January 2020

03/06/20

Accrual Basis

	HUD17	HUD18	TOTAL
Ordinary Income/Expense			
Income			
44500 · Grant Income			
44520 · Federal Grants			
44521 · HUD Grants	10,203.98	31,914.38	42,118.36
Total 44520 · Federal Grants	<u>10,203.98</u>	<u>31,914.38</u>	<u>42,118.36</u>
Total 44500 · Grant Income	10,203.98	31,914.38	42,118.36
47200 · Program Income			
47240 · Program Service Fees	0.00	4,250.00	4,250.00
Total 47200 · Program Income	<u>0.00</u>	<u>4,250.00</u>	<u>4,250.00</u>
Total Income	<u>10,203.98</u>	<u>36,164.38</u>	<u>46,368.36</u>
Gross Profit	10,203.98	36,164.38	46,368.36
Expense			
60900 · Business Expenses			
60920 · Business Registration/License	1.96	8.52	10.48
60960 · Business Taxes (Unsecured)	2.88	0.00	2.88
Total 60900 · Business Expenses	<u>4.84</u>	<u>8.52</u>	<u>13.36</u>
62100 · Contract Services			
62110 · Accounting Fees	72.32	1,072.72	1,145.04
62150 · Outside Contract Services	0.00	5,000.00	5,000.00
Total 62100 · Contract Services	<u>72.32</u>	<u>6,072.72</u>	<u>6,145.04</u>
65000 · Operations			
65010 · Books, Subscriptions, Reference	0.34	0.00	0.34
65020 · Postage, Mailing Service	4.78	59.91	64.69
65040 · Supplies	149.47	352.62	502.09
65041 · Software	32.66	122.74	155.40
65052 · Telecommunications	103.27	301.98	405.25
65060 · Equipment	69.82	104.13	173.95
65070 · Hosting Fees	25.31	13.63	38.94
65080 · Bank/Credit Card Service Charges	0.28	2.03	2.31
65090 · Rent	346.83	936.80	1,283.63
65091 · Utilities	80.75	138.97	219.72
65093 · Repairs / Maintenance	64.18	139.13	203.31
Total 65000 · Operations	<u>877.69</u>	<u>2,171.94</u>	<u>3,049.63</u>
65100 · Other Types of Expenses			
65110 · Advertising Expenses	7.14	6.88	14.02
65120 · Insurance - Liability, D and O	74.26	200.71	274.97
65150 · Prof. Memberships and Dues	13.48	37.23	50.71
65160 · Other Costs	0.00	7.23	7.23
65170 · Staff Development/Training	6.60	6.36	12.96
65190 · Payroll Service	3.55	8.67	12.22
Total 65100 · Other Types of Expenses	<u>105.03</u>	<u>267.08</u>	<u>372.11</u>
65200 · Program Expenses			
65210 · Equipment/Rentals	10.84	24.55	35.39
Total 65200 · Program Expenses	<u>10.84</u>	<u>24.55</u>	<u>35.39</u>
66000 · Wages, Taxes, Payroll Expenses			
66001 · Payroll Expense	8,380.74	22,166.93	30,547.67
66002 · Insurance - Workers Comp	10.58	53.56	64.14
Total 66000 · Wages, Taxes, Payroll Expenses	<u>8,391.32</u>	<u>22,220.49</u>	<u>30,611.81</u>
68300 · Travel and Meetings			
68310 · Conference, Convention, Meeting	625.86	729.59	1,355.45
68320 · Travel	116.09	419.47	535.56

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Kings/Tulare Continuum of Care on Homelessness

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Profit & Loss by Class_HUD

Accrual Basis

July 2019 through January 2020

	HUD17	HUD18	TOTAL
Total 68300 · Travel and Meetings	741.95	1,149.06	1,891.01
Total Expense	10,203.99	31,914.36	42,118.35
Net Ordinary Income	-0.01	4,250.02	4,250.01
Net Income	-0.01	4,250.02	4,250.01

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_KTCoC, LMF, Unrestricted
July 2019 through January 2020

03/06/20

Accrual Basis

	K/T CoC	Landlord Mitigati...	Unrestricted	TOTAL
Ordinary Income/Expense				
Income				
43300 · Direct Public Grants				
43400 · Direct Public Support				
43450 · Individ, Business Contributions	866.67	0.00	0.00	866.67
43451 · Fundraising	5,841.15	0.00	0.00	5,841.15
Total 43400 · Direct Public Support	6,707.82	0.00	0.00	6,707.82
Total 43300 · Direct Public Grants	6,707.82	0.00	0.00	6,707.82
46430 · Misc Revenue	474.95	0.00	0.00	474.95
47200 · Program Income				
47230 · Membership Dues	6,650.00	0.00	0.00	6,650.00
47240 · Program Service Fees	3,948.01	0.00	0.00	3,948.01
Total 47200 · Program Income	10,598.01	0.00	0.00	10,598.01
47600 · Interest and Dividends Earned	12.24	114.42	0.00	126.66
Total Income	17,793.02	114.42	0.00	17,907.44
Gross Profit	17,793.02	114.42	0.00	17,907.44
Expense				
60900 · Business Expenses				
60920 · Business Registration/License	74.99	0.00	0.00	74.99
60960 · Business Taxes (Unsecured)	0.01	0.00	0.00	0.01
Total 60900 · Business Expenses	75.00	0.00	0.00	75.00
62100 · Contract Services				
62110 · Accounting Fees	-0.01	0.00	0.00	-0.01
Total 62100 · Contract Services	-0.01	0.00	0.00	-0.01
65000 · Operations				
65010 · Books, Subscriptions, Reference	15.99	0.00	0.00	15.99
65020 · Postage, Mailing Service	-0.02	0.00	0.00	-0.02
65040 · Supplies	29.00	0.00	0.00	29.00
65041 · Software	0.00	0.00	0.00	0.00
65052 · Telecommunications	-0.02	0.00	0.00	-0.02
65060 · Equipment	0.00	0.00	0.00	0.00
65070 · Hosting Fees	0.03	0.00	0.00	0.03
65080 · Bank/Credit CardService Charges	65.36	0.00	0.00	65.36
65090 · Rent	0.00	0.00	0.00	0.00
65091 · Utilities	-0.02	0.00	0.00	-0.02
65093 · Repairs / Maintenance	-0.02	0.00	0.00	-0.02
Total 65000 · Operations	110.30	0.00	0.00	110.30
65100 · Other Types of Expenses				
65110 · Advertising Expenses	0.00	0.00	0.00	0.00
65120 · Insurance - Liability, D and O	0.00	0.00	0.00	0.00
65150 · Prof. Memberships and Dues	-0.02	0.00	0.00	-0.02
65160 · Other Costs	142.59	0.00	0.00	142.59
65170 · Staff Development/Training	0.00	0.00	0.00	0.00
65171 · Employee Recognition	421.92	0.00	0.00	421.92
65190 · Payroll Service	-0.06	0.00	0.00	-0.06
Total 65100 · Other Types of Expenses	564.43	0.00	0.00	564.43
65200 · Program Expenses				
65210 · Equipment/Rentals	-0.01	0.00	0.00	-0.01
65230 · Program Services				
65232 · Housing/Counseling Services				
65232.4 · Move-in Expenses	283.17	0.00	0.00	283.17
Total 65232 · Housing/Counseling Services	283.17	0.00	0.00	283.17
Total 65230 · Program Services	283.17	0.00	0.00	283.17

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Accrual Basis

Kings/Tulare Continuum of Care on Homelessness
Profit & Loss by Class_KTCoC, LMF, Unrestricted
July 2019 through January 2020

	K/T CoC	Landlord Mitigati...	Unrestricted	TOTAL
65250 · Fundraising Expenses	39.44	0.00	0.00	39.44
Total 65200 · Program Expenses	322.60	0.00	0.00	322.60
66000 · Wages, Taxes, Payroll Expenses				
66001 · Payroll Expense	820.89	0.00	0.00	820.89
66002 · Insurance - Workers Comp	2.89	0.00	0.00	2.89
Total 66000 · Wages, Taxes, Payroll Expenses	823.78	0.00	0.00	823.78
68300 · Travel and Meetings				
68310 · Conference, Convention, Meeting	158.51	0.00	0.00	158.51
68320 · Travel	1.23	0.00	0.00	1.23
Total 68300 · Travel and Meetings	159.74	0.00	0.00	159.74
Total Expense	2,055.84	0.00	0.00	2,055.84
Net Ordinary Income	15,737.18	114.42	0.00	15,851.60
Other Income/Expense				
Other Expense				
90000 · Suspense	11.59	0.00	0.00	11.59
Total Other Expense	11.59	0.00	0.00	11.59
Net Other Income	-11.59	0.00	0.00	-11.59
Net Income	15,725.59	114.42	0.00	15,840.01

Kings/Tulare Continuum of Care on Homelessness

Profit & Loss by Class_PHC Accounts

July 2019 through January 2020

	PHC Hanford (Project Homel...	PHC Porterville (Project Homel...	PHC Tulare (Project Homel...	PHC Visalia (Project Homel...	Total Project H...	TOTAL
Ordinary Income/Expense						
Income						
43300 · Direct Public Grants						
43330 · Foundation and Trust Grants	1,000.00	0.00	0.00	0.00	1,000.00	1,000.00
43400 · Direct Public Support						
43450 · Individ, Business Contributions	500.00	750.00	2,500.00	557.95	4,307.95	4,307.95
43451 · Fundraising	258.75	4,958.75	258.75	1,857.95	7,334.20	7,334.20
Total 43400 · Direct Public Support	758.75	5,708.75	2,758.75	2,415.90	11,642.15	11,642.15
Total 43300 · Direct Public Grants	1,758.75	5,708.75	2,758.75	2,415.90	12,642.15	12,642.15
Total Income	1,758.75	5,708.75	2,758.75	2,415.90	12,642.15	12,642.15
Gross Profit	1,758.75	5,708.75	2,758.75	2,415.90	12,642.15	12,642.15
Expense						
65000 · Operations						
65020 · Postage, Mailing Service	0.00	110.00	0.00	0.00	110.00	110.00
65030 · Printing and Copying	59.40	59.40	59.40	74.80	253.00	253.00
65040 · Supplies	47.02	231.53	0.00	0.00	278.55	278.55
65080 · Bank/Credit CardService Charges	0.44	0.44	0.44	0.45	1.77	1.77
Total 65000 · Operations	106.86	401.37	59.84	75.25	643.32	643.32
65200 · Program Expenses						
65205 · Program Supplies						
65205.1 · Aprons/T-shirts	371.50	799.50	278.75	237.75	1,687.50	1,687.50
65205.2 · Wristbands	0.00	34.93	30.27	0.00	65.20	65.20
65205 · Program Supplies - Other	0.00	0.00	265.53	83.20	348.73	348.73
Total 65205 · Program Supplies	371.50	834.43	574.55	320.95	2,101.43	2,101.43
65210 · Equipment/Rentals	0.00	955.80	642.60	480.23	2,078.63	2,078.63
65220 · Client Consumables						
65220.1 · Food	489.69	77.01	1,869.40	82.54	2,518.64	2,518.64
65220.2 · Raffle Prizes	0.00	0.00	350.00	0.00	350.00	350.00
65220.3 · Wish List Items	1,691.38	6,097.58	3,092.31	361.66	11,242.93	11,242.93
65220.4 · Laundry Cards	375.00	0.00	0.00	-140.00	235.00	235.00
Total 65220 · Client Consumables	2,556.07	6,174.59	5,311.71	304.20	14,346.57	14,346.57
65230 · Program Services						
65230.6 · Bike Repair Services	0.00	127.10	0.00	0.00	127.10	127.10
65230.7 · Pet Services	0.00	391.58	0.00	0.00	391.58	391.58
65230.8 · Transportation	98.00	0.00	0.00	0.00	98.00	98.00
65233 · Outreach Services	330.00	300.00	0.00	0.00	630.00	630.00
Total 65230 · Program Services	428.00	818.68	0.00	0.00	1,246.68	1,246.68
Total 65200 · Program Expenses	3,355.57	8,783.50	6,528.86	1,105.38	19,773.31	19,773.31
68300 · Travel and Meetings						
68320 · Travel	256.07	316.22	32.19	70.59	675.07	675.07
Total 68300 · Travel and Meetings	256.07	316.22	32.19	70.59	675.07	675.07
Total Expense	3,718.50	9,501.09	6,620.89	1,251.22	21,091.70	21,091.70
Net Ordinary Income	-1,959.75	-3,792.34	-3,862.14	1,164.68	-8,449.55	-8,449.55
Net Income	-1,959.75	-3,792.34	-3,862.14	1,164.68	-8,449.55	-8,449.55

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Kings/Tulare Continuum of Care on Homelessness

03/06/20

Check Run

Accrual Basis

As of January 31, 2020

Type	Date	Num	Name	Memo	Debit	Credit	Balance	
10200 · CVCB Checking							854,802.04	
Liability Check	01/02/2020	3046	TransAmerica			927.68	853,874.36	
Bill Pmt -Check	01/03/2020	3045	Proteus, Inc.	January rent & Internet		1,441.00	852,433.36	
Liability Check	01/03/2020	EFT	QuickBooks Payroll Service	Adjusted for voided payc...	0.00		852,433.36	
Liability Check	01/03/2020	EFT	QuickBooks Payroll Service	Created by Payroll Servic...		10,099.15	842,334.21	
Bill Pmt -Check	01/03/2020	EFT	SoCalGas	Account 013 916 5218 5		71.66	842,262.55	
Liability Check	01/06/2020	E-pay	Employment Development Department	047-7257-0 QB Tracking ...		1,061.44	841,201.11	
Liability Check	01/08/2020	EFT	QuickBooks Payroll Service	Created by Payroll Servic...		132.24	841,068.87	
Bill Pmt -Check	01/08/2020	3047	Hussain Rayani	ANTHEM MVP Client 37...		1,520.00	839,548.87	
Bill Pmt -Check	01/09/2020	3048	Grocery Outlet			3,000.00	836,548.87	
Check	01/10/2020	EFT	Rick Grant			31.25	836,517.62	
Check	01/13/2020	EFT	Intuit QuickBooks Payroll Service			79.19	836,438.43	
Liability Check	01/16/2020	E-pay	United States Treasury	27-0522489 QB Tracking...		10.50	836,427.93	
Liability Check	01/16/2020	E-pay	Employment Development Department	047-7257-0 QB Tracking ...		47.25	836,380.68	
Bill Pmt -Check	01/16/2020	3049	At Work Solutions			5,500.00	830,880.68	
Bill Pmt -Check	01/16/2020	3050	Homebase - Vendor			47,800.00	783,080.68	
Bill Pmt -Check	01/16/2020	3051	Savage & Company			2,376.25	780,704.43	
Bill Pmt -Check	01/16/2020	3052	White, A. Veronica - Vendor			16.34	780,688.09	
Bill Pmt -Check	01/16/2020	3053	Williams, Dorothea	1099/1096 forms		5.63	780,682.46	
Check	01/16/2020	EFT	Corral Property Management			851.70	779,830.76	
Liability Check	01/17/2020	EFT	QuickBooks Payroll Service	Adjusted for voided payc...		10,801.02	769,029.74	
Deposit	01/17/2020			Deposit	1,125.00		770,154.74	
Deposit	01/17/2020			Deposit	10,858.42		781,013.16	
Bill Pmt -Check	01/17/2020	3054	Salvation Army	VOID:	0.00		781,013.16	
Bill Pmt -Check	01/17/2020	3070	Kings United Way - Vendor			12,823.84	768,189.32	
Bill Pmt -Check	01/21/2020	3056	Kings County Area Public Transit Agency			98.00	768,091.32	
Check	01/21/2020	EFT	Wendy's			120.00	767,971.32	
Check	01/21/2020	EFT	McDonalds			115.00	767,856.32	
Check	01/21/2020	EFT	Burger King			20.00	767,836.32	
Check	01/21/2020	EFT	Jack In The Box			75.00	767,761.32	
Check	01/21/2020	EFT	McDonalds			200.00	767,561.32	
Check	01/21/2020	EFT	Walmart - Vendor			100.00	767,461.32	
Check	01/21/2020	EFT	McDonalds			50.00	767,411.32	
Deposit	01/21/2020			Deposit	147.00		767,558.32	
Bill Pmt -Check	01/22/2020	3063	Castillo's Rentals	VOID:	0.00		767,558.32	
Bill Pmt -Check	01/22/2020	3064	Cen Cal Distributing			10.50	767,547.82	
Bill Pmt -Check	01/22/2020	3065	Riviera Finance DBA Fuentes Security			2,335.50	765,212.32	
Bill Pmt -Check	01/22/2020	3066	Sequoia Commons			608.00	764,604.32	
Bill Pmt -Check	01/22/2020	3067	Sequoia Commons			730.00	763,874.32	
Bill Pmt -Check	01/22/2020	3068	Sequoia Commons			730.00	763,144.32	
Bill Pmt -Check	01/22/2020	3069	Sequoia Commons			608.00	762,536.32	
Bill Pmt -Check	01/22/2020	3071	Salvation Army			3,743.69	758,792.63	
Check	01/24/2020	3072	Grand Avenue United Methodist Church-Vend			500.00	758,292.63	
Check	01/24/2020	3073	Ryan Ridenour			150.00	758,142.63	
Check	01/24/2020	3074	Lenora Rodarte			150.00	757,992.63	
Check	01/24/2020	CASH100	Southern California Edison			19.08	757,973.55	
Check	01/24/2020	EFT	Bank of the Sierra Visa	Dec CC payment 479851...		4,881.63	753,091.92	
Bill Pmt -Check	01/24/2020	CASH100	Southern California Edison			80.92	753,011.00	
Liability Check	01/27/2020	EFT	Anthem Blue Cross			1,016.06	751,994.94	
Deposit	01/27/2020			Deposit	792.50		752,787.44	
Check	01/27/2020	EFT	Stamps.com			32.18	752,755.26	
Check	01/28/2020	EFT	Stamps.com			50.00	752,705.26	
Check	01/29/2020	EFT	Stamps.com			17.00	752,688.26	
Check	01/29/2020	EFT	Stamps.com			37.00	752,651.26	
Deposit	01/31/2020			Deposit	35,387.59		788,038.85	
Deposit	01/31/2020			Interest	28.80		788,067.65	
Total 10200 · CVCB Checking						48,339.31	115,073.70	788,067.65
TOTAL						48,339.31	115,073.70	788,067.65